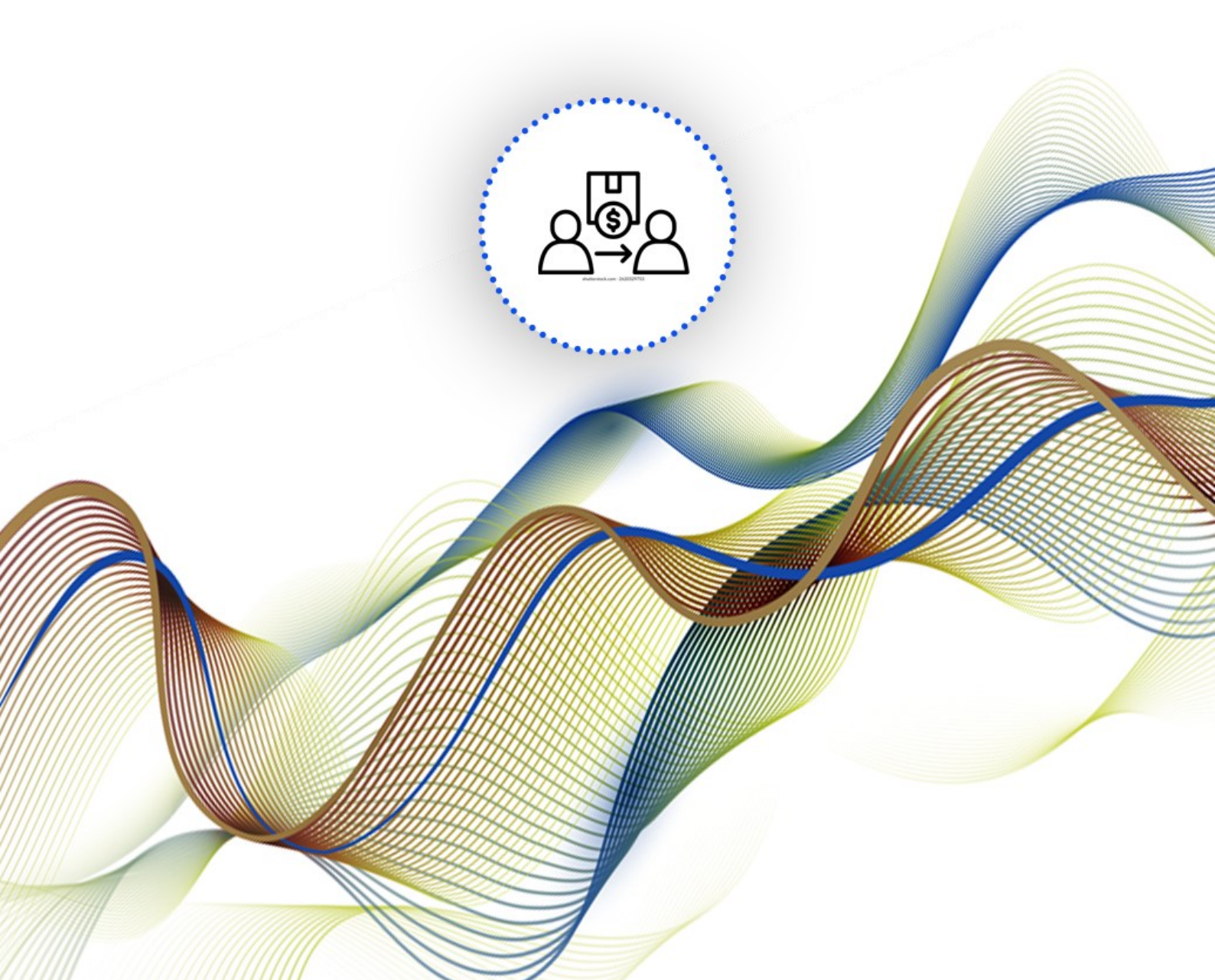


TCS SaaS Services

G-Cloud 15: Lot 2b

Pricing



Pricing

Pricing will depend on the Cloud Service chosen.

Any SaaS pricing changes applied by the vendor during the lifetime of the applicable G-Cloud framework will be passed on to the Customer.

List prices are typically provided by the SaaS vendors online, as examples please see:

- [Salesforce pricing](#)
- [Oracle Fusion pricing](#)
- [Microsoft 365 pricing](#)
- [Dynamics 365 pricing](#)

As part of the specific reseller agreements that we have with the SaaS vendors, we are able to offer **discounts** that we will discuss with customers during the mini-competition and/or call-off process.

Reseller Agreements / T&Cs

We provide reseller services to customers as part of this service offering.

We have reseller agreements in place with a number of SaaS providers, some of which provide services from UK regions. There are a number of reseller models that apply and depending on the reseller model that we select for a specific customer, the applicable terms will be included under the TCS Statement of Work.

For vendor specific terms, including ordering and invoicing process, termination terms, please refer to the terms and conditions that are typically published by the SaaS vendor online.

As an example, see Oracle [service contracts](#).

About Tata Consultancy Services

Tata Consultancy Services (TCS) (BSE: 532540, NSE: TCS) is a digital transformation and technology partner of choice for industry-leading organizations worldwide. Since its inception in 1968, TCS has upheld the highest standards of innovation, engineering excellence and customer service.

Rooted in the heritage of the Tata Group, TCS is focused on creating long term value for its clients, its investors, its employees, and the community at large. With a highly skilled workforce spread across 55 countries and 202 service delivery centres across the world, the company has been recognized as a top employer in six continents. With the ability to rapidly apply and scale new technologies, the company has built long term partnerships with its clients – helping them emerge as perpetually adaptive enterprises. Many of these relationships have endured into decades and navigated every technology cycle, from mainframes in the 1970s to Artificial Intelligence today.

TCS sponsors 14 of the world's most prestigious marathons and endurance events, including the TCS New York City Marathon, TCS London Marathon and TCS Sydney Marathon with a focus on promoting health, sustainability, and community empowerment. TCS generated consolidated revenues of over US \$30 billion in the fiscal year ended March 31, 2025.

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