
PINS PRICING DOCUMENT

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1. Pricing Model

The PINS pricing model is based on a number of pricing bands. Each band relates to the number of prisoners released into a local area or criminal justice jurisdiction. This ensures each agency gets exactly the same product but is charged based on the number of prisoners PINS is used to manage. For national agencies, the pricing is based on the number of offenders of interest that PINS will be used to manage.

Additionally, we provide Cloud hosting solutions depending on your needs and preferences. Our pricing reflects list price for our Cloud hosting provider costs, Amazon Web Service (AWS), and a managed service fee for Saadian's infrastructure and application support. We are continuously working with our law enforcement customers to identify and deliver new services they need. We provide such services as additional licenced modules to the core PINS service.

2. Pricing Options

We have set out below pricing for:

- PINS v5
- Cloud Hosting
- New PINS Modules

3. Pricing

3.1 PINS v5

The PINS v5 fee is annual and is dependent on the number of releases in your local area per year and your deployment choice for the software.

Band	Releases per year	No. PINS User Licences	No P-Locate User Licences	Private Cloud Deployment Annual Fee
A-	0-600	Unlimited	Unlimited	£9,902
A	601-1000	Unlimited	Unlimited	£18,566
B-	1001-1600	Unlimited	Unlimited	£25,879
B	1001-2000	Unlimited	Unlimited	£31,506
C	2001-3000	Unlimited	Unlimited	£36,007
D	3001-5000	Unlimited	Unlimited	£47,258
E	5001-8000	Unlimited	Unlimited	£67,511
F	8001–12000	Unlimited	Unlimited	£93,391
G	12001-20000	Unlimited	Unlimited	£106,893
H	20001-30000	Unlimited	Unlimited	£126,022

The PINS pricing in the table (above) will be adjusted as required, to reflect any changes to policing structures and boundaries arising from the Home Office White Paper, “From Local to National: A New Model for Policing”, January 2026.

3.1.1 P-Locate

P-Locate is a user role within PINS 5 that provides a limited view of PINS data and is available free to PINS customers. Customers will have access to an unlimited number of P- Locate user licences. This is subject to reasonable use and first line support will be the responsibility of your PINS Administrator. Additional information on P- Locate features are available on request.

3.1.2 PINS Cloud Deployment Annual Fees

We provide different Cloud hosting solutions depending on your needs and preferences.

1. **Private Cloud.** With this option, PINS is deployed in your private cloud. Apart from the set-up / commissioning fee (see below); there are no Saadian hosting fees.
2. **Saadian Cloud Hosting: Official.** With this option, PINS is deployed into secure Cloud hosting, managed by Saadian. Our annual hosting fees for this Cloud service reflect:

(i) AWS Cloud hosting provider costs – tailored to meet your Cloud hosting needs and preferences	AWS list price
(ii) Saadian managed service fee for infrastructure and application support	£8,850

3. **Saadian Cloud Hosting: Official Sensitive.** With this option, PINS is deployed into secure Cloud hosting, managed by Saadian. We will tailor the service to meet additional needs you might have for handling Official Sensitive data – additional AWS services will be charged at list price only; and any additional Saadian operational services will be charged in accordance with our SFIA rate card. Our annual hosting fees for this Cloud service reflect:

(i) AWS Cloud hosting provider costs – tailored to meet your Cloud hosting needs and preferences	AWS list price only
(ii) Saadian managed service fee for Saadian’s infrastructure and application support	£8,850 + SFIA Rate Card additional fee

Please note:

- Saadian managed service fees shown are for a standard Cloud hosting deployment. Depending on your requirement, additional fees may apply. These will be charged in accordance with our SFIA Rate Card.
- In addition to the annual hosting fee; there will be a set-up / commissioning fee (see below).
- The pricing for AWS Cloud hosting is at AWS list price. That is, the customer will pay actual hosting charges based on their usage, at the supplier’s list price. Saadian will not add margin to AWS Cloud Hosting fees.

- Saadian will scope the AWS Cloud hosting environment to optimise performance for users based on our understanding of customer's reasonable usage of PINS, including data usage, patch releases etc. Based on this, Saadian expects annual AWS Cloud Hosting fees to be between £6,300 and £9,450 - as stated above, fees will be charged based on actual usage.
- If Saadian needs to increase the scope of the AWS Cloud hosting environment, for example, to cover increased customer demand; Saadian will inform the customer. This increase will be subject to an additional charge. If the customer's usage is less than what is profiled in the SOW, Saadian will rebate the customer by adding a credit to their account on the anniversary of their contract.
- The total annual fee will be invoiced commencing from the date of setting up the AWS cloud service test environment. Any additional charges will be invoiced as they arise.

The pricing for Saadian's managed service fee and set-up / commissioning fee, is for a standard installation. Where other factors arise, additional fees may apply. These will be agreed in advance and will be charged at Saadian's published SFIA card rate.

3.2 PINS Specialist Unit

The PINS Specialist Unit service is available to individual units and is based on the PINS platform. The fee is annual and is based on a fixed number of concurrent users accessing the system simultaneously and your deployment choice for the software.

PINS Specialist Unit pricing is as follows:

Band	No. of PINS concurrent User Licences	Private Cloud Deployment Annual Fee
A	5	£8,760
B	10	£16,223
C	15	£23,360
D	20	£28,552

The PINS pricing in the table (above) will be adjusted as required, to reflect any changes to policing structures and boundaries arising from the Home Office White Paper, "From Local to National: A New Model for Policing", January 2026.

3.3 Set- Up / Commissioning Fee

A set- up / commissioning fee applies in the first year the service is deployed. See details below:

- For Private Cloud customers this fee will be £3,600.
- For Private Cloud regional customers operating on a single instance of PINS the fee will be £3,600 for the host provider plus £1,200 for each additional customer using the same instance of PINS.
- For customers who require OFFICIAL or OFFICIAL SENSITIVE cloud hosting; additional fees may apply depending on your requirements. Fees will be calculated using the SFIA rate card.

The above pricing is for a standard installation. Where other factors arise e.g. status of client infrastructure, additional forces added etc, a specific quote will be provided in advance with any additional fees charged at the agreed SFIA card rate.

3.4 Contract Term

Our minimum contract term is one year.

3.5 Merged/ Regional Agencies Discounts

We recognise that forces are exploring a number of options to reduce costs and improve efficiency and we understand that forces are working more frequently in regional collaborations, that there is increased joint working and common investment across force boundaries. A merged/ regional PINS system has many benefits, both financial and non-financial.

3.5.1 Regional Agencies Costs

To implement a merged/ regional PINS system requires time and effort from the Saadian technical team. The costs associated with a merged/ regional PINS system will depend on your Regionalisation requirements. An indication of the likely costs is as follows:

Regionalising 2 Forces- £2,400

Regionalising 3 Forces- £2,800

Regionalising 4 Forces- £3,200

Regionalising 5 Forces- £3,600

Once your Regionalisation requirements are provided, Saadian will provide a definite price for the project.

3.5.2 Regional Agencies Discounts

An annual discount is available to merged or regional agencies. This applies to criminal justice agencies who are merged in terms of contracting/ procurement or on their PINS server.

In order to qualify for a merged/ regional discount based on a merged Agencies contract, the renewal/ procurement discussions must take place between Saadian and one nominated Agency that is representing the other Agencies in the joint contract arrangements. The

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Purchase Orders may be provided and invoiced separately by each Agency but must be arranged through the one nominated representative of the merged/ regional Agencies.

The discounts available on an annual basis on the total contract value are:

Number of Merged Agencies	Discount
2	5%
3	6%
4	7%
5	8%
6	9%
7	10%

3.6 Band Margin Allowance

Saadian's pricing model is banded based on the number of prisoner releases per year. As part of your contract renewal process, the current level of prisoner releases per year will be checked. We are allowing the following margin allowances on bands as a result of the prisoners release check.

Band	No. Releases per Year	Margin Allowance
A-	0-600	60 releases pa
A	601-1000	100 releases pa
B-	1001-1600	200 releases pa
B	1001-2000	200 releases pa
C	2001-3000	300 releases pa
D	3001-5000	400 releases pa
E	5001-8000	500 releases pa
F	8001–12000	600 releases pa
G	12001-20000	700 releases pa
H	20001-30000	900 releases pa
The PINS banding in this table will be adjusted as required, to reflect any changes to policing structures and boundaries arising from the Home Office White Paper, "From Local to National: A New Model for Policing", January 2026.		

3.7 Other Services- CAVIS

CAVIS is a Cat A visitor management module for PINS, suitable for forces tracking approximately 30-60 cat A visitors per week.

CAVIS pricing, for PINS v5, is as follows:

Item	Price
PINS CAVIS Module- first year of use Includes: Activation & Support for one year, Installation and 1 day Training	£8,000
PINS CAVIS module- subsequent years Includes: Activation & Support for one year	£2,000

3.8 New Modules

As well as adding new features to PINS, we are continuously working with our law enforcement customers to identify and deliver new services they need. We provide such services as additional licenced modules to the core PINS service. New modules include:

Module	Annual Fee
1. PINS Scoring	20% of license fee
2. PINS Data Integration	
• RMS_PINS API	£3,500
• RMS data in PINS	10% of license fee
3. Dashboards	10% of license fee

Notes: Saadian fees shown are for a standard service provision. Depending on your requirement, additional fees may apply. These will be charged in accordance with our SFIA Rate Card.

4. Consultancy Services

Additional services of configuration, installation, integration and training may be purchased under Lot 3 PINS Professional Services.

5. Price Review

Fees are fixed for the call off period that is agreed. At the end of that agreed call off period, for any further extension under the Framework, fees will be increased by:

Call off period	Fee increase for further call off
1 year	2%
2 years	2.5%
3 years	3%

6. VAT

All prices quoted above are exclusive of Value Added Tax (VAT).

Annex: SFIA Rate Card

	Strategy & architecture	Business change	Solution Development & Implementation	Service Mgmt	Procurement & Mgmt Support	Client interface
1. Follow	£350	£350	£350	£350	£350	£350
2. Assist	£450	£450	£450	£450	£450	£450
3. Apply	£550	£550	£550	£550	£550	£550
4. Enable	£650	£650	£650	£600	£600	£600
5. Ensure/Advise	£750	£750	£750	£650	£650	£750
6. Initiate/Influence	£900	£900	£900	£700	£700	£700
7. Set Strategy/Inspire	£1,150	£1,150	£1,150	£800	£800	£900

Standards for Consultancy Day Rate cards

- All prices quoted are exclusive of VAT
- Consultant's Working Day – 8 hours exclusive of travel and lunch.
- Working Week – Monday to Friday excluding national holidays
- Office Hours - 09:00 – 17:00 Monday to Friday
- Travel and Subsistence – Included in day rate within M25. Payable at department's standard T&S rates outside M25.
- Mileage – As above
- Professional Indemnity Insurance – included in day rate.
- As stated in our terms and conditions, we will review price annually at the anniversary of the contract and will apply price indexation in line with the Government's ONS stated RPI figure.