

G-Cloud 15

# Cloud Set Up & Migration

Pricing Document



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# 1. Pricing Approach

The following pricing approach applies to services delivered through G-Cloud.

|                      |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
|----------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Service Cost         | <p>The service cost is determined by the number of days support required to meet a client's requirements.</p> <p>Day rates are dependent on consultant skills and seniority and vary from £800 to £1,600 per day. Details of consultant day rates are detailed below and on the G-Cloud site.</p> <p>Once support requirements are understood, a proposal will be provided to the client which details the resource and costs associated with FarrPoint delivering the support.</p> <p>Support can be delivered on a time and materials or fixed cost basis.</p> |
| Day Rates            | <p>Details of our rates for different grades of consultant are shown below.</p> <p>Day rates are for an 8 hour working day exclusive of travel and lunch.</p> <p>Normal working hours are 09:00 – 17:00 Monday to Friday.</p> <p>Requirements for work outside these hours can be accommodated and agreed with clients, as required.</p>                                                                                                                                                                                                                         |
| Expenses             | <p>Expenses are payable at a department's standard travel and subsistence rates.</p>                                                                                                                                                                                                                                                                                                                                                                                                                                                                             |
| Invoicing            | <p>Invoicing terms will be agreed with the client and can be monthly in arrears or based on the achievement of milestones or deliverables.</p>                                                                                                                                                                                                                                                                                                                                                                                                                   |
| Volume discounts     | <p>FarrPoint's day rates under the G-Cloud framework are already discounted to ensure that all customers are offered best value regardless of the size of the assignment.</p>                                                                                                                                                                                                                                                                                                                                                                                    |
| Sector based pricing | <p>FarrPoint does not differentiate between sectors in its commercial approach. Our stated day rates apply regardless of sector.</p>                                                                                                                                                                                                                                                                                                                                                                                                                             |

## 2. Consultant Day Rates

| Job family         | Job role             | Role level                        | Maximum Day Rate |
|--------------------|----------------------|-----------------------------------|------------------|
| Architecture roles | Business architect   | 1. Trainee business architect     | £900             |
|                    |                      | 2. Associate business architect   | £1,100           |
|                    |                      | 3. Business architect             | £1,400           |
|                    |                      | 4. Lead business architect        | £1,600           |
|                    | Data architect       | 1. Data architect                 | £1,100           |
|                    |                      | 2. Senior data architect          | £1,300           |
|                    |                      | 3. Chief data architect           | £1,500           |
|                    | Enterprise architect | 1. Enterprise architect           | £1,100           |
|                    |                      | 2. Senior enterprise architect    | £1,300           |
|                    |                      | 3. Lead enterprise architect      | £1,500           |
|                    |                      | 4. Principal enterprise architect | £1,600           |
|                    | Network architect    | 1. Associate network architect    | £1,100           |
|                    |                      | 2. Network architect              | £1,300           |
|                    |                      | 3. Lead network architect         | £1,500           |
|                    | Security architect   | N/A                               | N/A              |
|                    | Solution architect   | 1. Associate solution architect   | £900             |
|                    |                      | 2. Solution architect             | £1,100           |
|                    |                      | 3. Senior solution architect      | £1,300           |
|                    |                      | 4. Lead solution architect        | £1,400           |
|                    |                      | 5. Principal solution architect   | £1,600           |

| Job family                   | Job role                           | Role level                       | Maximum Day Rate |
|------------------------------|------------------------------------|----------------------------------|------------------|
|                              | Technical architect                | 1. Associate technical architect | £900             |
|                              |                                    | 2. Technical architect           | £1,000           |
|                              |                                    | 3. Senior technical architect    | £1,200           |
|                              |                                    | 4. Lead technical architect      | £1,400           |
|                              |                                    | 5. Principal technical architect | £1,500           |
| Chief digital and data roles | Chief data officer                 | 1. Chief data officer            | £1,500           |
|                              | Chief information security officer | N/A                              | N/A              |
|                              | Chief technology officer           | 1. Chief technology officer      | £1,500           |
| Cyber security roles         | N/A                                | N/A                              | N/A              |
| Data roles                   | Analytics engineer                 | 1. Trainee analytics engineer    | £850             |
|                              |                                    | 2. Analytics engineer            | £1,000           |
|                              |                                    | 3. Senior analytics engineer     | £1,200           |
|                              |                                    | 4. Lead analytics engineer       | £1,400           |
|                              |                                    | 5. Head of analytics engineering | £1,500           |
|                              | Data analyst                       | 1. Associate analyst             | £950             |
|                              |                                    | 2. Data analyst                  | £1,100           |
|                              |                                    | 3. Senior data analyst           | £1,300           |
|                              |                                    | 4. Principal data analyst        | £1,400           |
|                              | Data engineer                      | 1. Data engineer                 | £1,000           |
|                              |                                    | 2. Senior data engineer          | £1,200           |
|                              |                                    | 3. Lead data engineer            | £1,400           |

| Job family          | Job role                  | Role level                          | Maximum Day Rate |
|---------------------|---------------------------|-------------------------------------|------------------|
|                     | Data ethicist             | 4. Head of data engineering         | £1,500           |
|                     |                           | 1. Data ethics lead                 | £1,100           |
|                     |                           | 2. Head of data ethics              | £1,300           |
|                     | Data governance manager   | 1. Data governance manager          | £900             |
|                     |                           | 2. Lead data governance manager     | £1,100           |
|                     |                           | 3. Head of data governance          | £1,300           |
|                     | Data scientist            | 1. Trainee data scientist           | £900             |
|                     |                           | 2. Associate data scientist         | £1,000           |
|                     |                           | 3. Data scientist                   | £1,100           |
|                     |                           | 4. Principal data scientist         | £1,200           |
|                     |                           | 5. Lead data scientist              | £1,400           |
|                     |                           | 6. Head of data science             | £1,500           |
|                     | Machine learning engineer | 1. Senior machine learning engineer | £1,100           |
|                     |                           | 2. Lead machine learning engineer   | £1,300           |
|                     | Performance analyst       | 1. Associate performance analyst    | £900             |
|                     |                           | 2. Performance analyst              | £1,000           |
|                     |                           | 3. Senior performance analyst       | £1,200           |
|                     |                           | 4. Lead performance analyst         | £1,400           |
|                     |                           | 5. Head of performance analysis     | £1,500           |
| IT operations roles | N/A                       | N/A                                 | N/A              |
|                     | Business analyst          | 1. Trainee business analyst         | £800             |

| Job family                 | Job role                   | Role level                             | Maximum Day Rate |
|----------------------------|----------------------------|----------------------------------------|------------------|
| Product and delivery roles |                            | 2. Junior business analyst             | £1,000           |
|                            |                            | 3. Business analyst                    | £1,100           |
|                            |                            | 4. Senior business analyst             | £1,200           |
|                            |                            | 5. Lead business analyst               | £1,400           |
|                            |                            | 6. Head of business analysis           | £1,600           |
|                            | Delivery manager           | 1. Associate delivery manager          | £900             |
|                            |                            | 2. Delivery manager                    | £1,000           |
|                            |                            | 3. Senior delivery manager             | £1,200           |
|                            |                            | 4. Head of (Agile) delivery management | £1,400           |
|                            | Digital portfolio manager  | 1. Digital portfolio analyst           | £900             |
|                            |                            | 2. Digital portfolio manager           | £1,000           |
|                            |                            | 3. Senior digital portfolio manager    | £1,200           |
|                            |                            | 4. Head of portfolio                   | £1,400           |
|                            | Product manager            | 1. Associate product manager           | £900             |
|                            |                            | 2. Product manager                     | £1,000           |
|                            |                            | 3. Senior product manager              | £1,200           |
|                            |                            | 4. Lead product manager                | £1,400           |
|                            |                            | 5. Head of product                     | £1,500           |
|                            | Programme delivery manager | 1. Programme delivery manager          | £1,400           |
|                            | Service owner              | 1. Service owner                       | £1,200           |

| Job family                            | Job role | Role level | Maximum Day Rate |
|---------------------------------------|----------|------------|------------------|
| Quality assurance testing (QAT) roles | N/A      | N/A        | N/A              |
| Software development roles            | N/A      | N/A        | N/A              |
| User-centred design roles             | N/A      | N/A        | N/A              |

Visit

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