

Cisilion Meraki Cloud Managed Service – Example Pricing

Pricing Sheet

1. Hardware & Licensing (Indicative Costs – 1-Year Term)

Device Model	Description	Price (GBP)
MR53-HW	Meraki MR53 Cloud Managed Access Point	£975
LIC-ENT-1YR	Meraki MR Enterprise License (1 Year)	£85.97
MX64-HW	Meraki MX64 Cloud Managed Security Appliance	£341
LIC-MX64-ENT-1YR	Meraki MX64 Enterprise License & Support (1 Year)	£172.50
MX84-HW	Meraki MX84 Cloud Managed Security Appliance	£1,142.53
LIC-MX84-ENT-1YR	Meraki MX84 Enterprise License & Support (1 Year)	£573.20

2. Managed Service Monthly Charges (Per Device)

Device Type	Example Monthly Charge
Cloud Managed Access Point	£57
Cloud Managed Security Appliance	£70
Cloud Managed Switch	£52

3. Professional Services (Day Rate)

- Design Consultancy: Refer to SFIA Rate Card
- Project Management: Refer to SFIA Rate Card
- On-site Cabling Work: Refer to SFIA Rate Card
- Engineering Configuration & Implementation: Refer to SFIA Rate Card

	Strategy & Architecture	Business Change	Solution Development & Implementation	Service Management	Procurement & Management Support	Client Interface
1. Follow	X	X	£375	£375	£375	£375
2. Assist	X	X	£425	£425	£425	£425
3. Apply	£525	£525	£475	£475	£475	£475
4. Enable	£800	£800	£800	£800	£800	£800
5. Ensure / Advise	£1000	£1000	£1000	£1000	£1000	£1000
6. Initiate / Influence	£1200	£1400	£1100	£1100	£1100	£1100
7. Set Strategy / Inspire	£1400	£1600	£1150	£1150	£1300	£1150

4. Optional Add-ons

- Advanced Security Integrations (Cisco Umbrella, ISE, ThousandEyes)
- API Automation for Custom Workflows
- Camera & Sensor Deployment
- 24×7 Support Coverage (Pricing varies by scope and SLA)