



G Cloud 15

BT Price Card for BT

UK Secure Cloud

Max

1 Price Card

All prices exclude VAT.

Customers can adopt BT's UK Secure Cloud Max Standard Service Offering, to host mission-critical workloads on a secure, scalable, and resilient cloud platform. The solution is offered through standardized service SKUs, ensuring cost transparency, operational simplicity, and consistent service levels.

BT's UK Secure Cloud Max services are offered from UK data centres which provide compute, storage, backup, disaster recovery, licensing flexibility, secure enterprise-grade connectivity with Lead Engineer Resource(s) under a fully managed end-to-end service.

1.1 Compute (Virtual Machines)

BT's UK Secure Cloud Services are categorized as:

- Single Tenant (dedicated)
 - Dedicated Compute with Dedicated Storage
- Multi-Tenant (shared)
 - Dedicated Compute with Multi-Tenant Storage
 - Multi-Tenant Compute with Multi-Tenant Storage

Considering the above, BT Offers, compute in two forms:

- General Compute/ Purpose
- High Performance Compute/ Purpose

With the Contention Ratio of 4:1 and 1:1 option

Customer can select **Virtual Machine (VM)** from the standard catalogue using predefined **Compute SKUs**. Each VM SKU includes Allocated vCPU and memory which allows the customer to select the appropriate VM size for production, non-production, and DR workloads while ensuring consistent performance and cost transparency.

Note – Dedicated hypervisors are subject to a Minimum Commitment of

- 500 vCPUs at 4:1 contention or
- 144 vCPUs at 1:1 contention

Table 1a Compute (Virtual Machines) Shared

BT Service Order Reference Number	SKU Code	Machine Details	Monthly Recurring Charge (MRC) (£)
Shared POD, 4:1 Contention Ratio			
BT-L1a-0001	gp.s.c4.1.2	General Purpose, Shared POD, 4:1 Contention Ratio, 1 vCPU 2 GB RAM	£385.22
BT-L1a-0002	gp.s.c4.1.4	General Purpose, Shared POD, 4:1 Contention Ratio, 1 vCPU 4 GB RAM	£393.29
BT-L1a-0003	gp.s.c4.2.2	General Purpose, Shared POD, 4:1 Contention Ratio, 2 vCPU 2 GB RAM	£417.51
BT-L1a-0004	gp.s.c4.2.4	General Purpose, Shared POD, 4:1 Contention Ratio, 2 vCPU 4 GB RAM	£425.58
BT-L1a-0005	gp.s.c4.2.6	General Purpose, Shared POD, 4:1 Contention Ratio, 2 vCPU 6 GB RAM	£433.65
BT-L1a-0006	gp.s.c4.2.8	General Purpose, Shared POD, 4:1 Contention Ratio, 2 vCPU 8 GB RAM	£441.73
BT-L1a-0007	gp.s.c4.2.12	General Purpose, Shared POD, 4:1 Contention Ratio, 2 vCPU 12 GB RAM	£457.87
BT-L1a-0008	gp.s.c4.2.16	General Purpose, Shared POD, 4:1 Contention Ratio, 2 vCPU 16 GB RAM	£474.02
BT-L1a-0009	gp.s.c4.4.4	General Purpose, Shared POD, 4:1 Contention Ratio, 4 vCPU 4 GB RAM	£490.17
BT-L1a-0010	gp.s.c4.4.8	General Purpose, Shared POD, 4:1 Contention Ratio, 4 vCPU 8 GB RAM	£506.31
BT-L1a-0011	gp.s.c4.4.12	General Purpose, Shared POD, 4:1 Contention Ratio, 4 vCPU 12 GB RAM	£522.46
BT-L1a-0012	gp.s.c4.4.16	General Purpose, Shared POD, 4:1 Contention Ratio, 4 vCPU 16 GB RAM	£538.61
BT-L1a-0013	gp.s.c4.4.20	General Purpose, Shared POD, 4:1 Contention Ratio, 4 vCPU 20 GB RAM	£554.75
BT-L1a-0014	gp.s.c4.4.24	General Purpose, Shared POD, 4:1 Contention Ratio, 4 vCPU 24 GB RAM	£570.90
BT-L1a-0015	gp.s.c4.4.32	General Purpose, Shared POD, 4:1 Contention Ratio, 4 vCPU 32 GB RAM	£603.19



BT-L1a-0016	gp.s.c4.8.16	General Purpose, Shared POD, 4:1 Contention Ratio, 8 vCPU 16 GB RAM	£667.78
BT-L1a-0017	gp.s.c4.8.24	General Purpose, Shared POD, 4:1 Contention Ratio, 8 vCPU 24 GB RAM	£700.07
BT-L1a-0018	gp.s.c4.8.32	General Purpose, Shared POD, 4:1 Contention Ratio, 8 vCPU 32 GB RAM	£732.36
BT-L1a-0019	gp.s.c4.8.64	General Purpose, Shared POD, 4:1 Contention Ratio, 8 vCPU 64 GB RAM	£861.53
BT-L1a-0020	gp.s.c4.16.64	General Purpose, Shared POD, 4:1 Contention Ratio, 16 vCPU 64 GB RAM	£1,119.87
BT-L1a-0021	gp.s.c4.24.96	General Purpose, Shared POD, 4:1 Contention Ratio, 24 vCPU 96 GB RAM	£1,507.38
BT-L1a-0022	gp.s.c4.32.128	General Purpose, Shared POD, 4:1 Contention Ratio, 32 vCPU 128 GB RAM	£1,894.90
BT-L1a-0023	gp.s.c4.48.192	General Purpose, Shared POD, 4:1 Contention Ratio, 48 vCPU 192 GB RAM	£2,669.92
Shared POD, 1:1 Contention Ratio			
BT-L1a-0024	gp.s.c1.1.2	General Purpose, Shared POD, 1:1 Contention Ratio, 1 vCPU 2 GB RAM	£506.31
BT-L1a-0025	gp.s.c1.1.4	General Purpose, Shared POD, 1:1 Contention Ratio, 1 vCPU 4 GB RAM	£538.61
BT-L1a-0026	gp.s.c1.2.2	General Purpose, Shared POD, 1:1 Contention Ratio, 2 vCPU 2 GB RAM	£635.48
BT-L1a-0027	gp.s.c1.2.4	General Purpose, Shared POD, 1:1 Contention Ratio, 2 vCPU 4 GB RAM	£667.78
BT-L1a-0028	gp.s.c1.2.6	General Purpose, Shared POD, 1:1 Contention Ratio, 2 vCPU 6 GB RAM	£700.07
BT-L1a-0029	gp.s.c1.2.8	General Purpose, Shared POD, 1:1 Contention Ratio, 2 vCPU 8 GB RAM	£732.36
BT-L1a-0030	gp.s.c1.2.12	General Purpose, Shared POD, 1:1 Contention Ratio, 2 vCPU 12 GB RAM	£796.95
BT-L1a-0031	gp.s.c1.2.16	General Purpose, Shared POD, 1:1 Contention Ratio, 2 vCPU 16 GB RAM	£861.53
BT-L1a-0032	gp.s.c1.4.4	General Purpose, Shared POD, 1:1 Contention Ratio, 4 vCPU 4 GB RAM	£926.12



BT-L1a-0033	gp.s.c1.4.8	General Purpose, Shared POD, 1:1 Contention Ratio, 4 vCPU 8 GB RAM	£990.70
BT-L1a-0034	gp.s.c1.4.12	General Purpose, Shared POD, 1:1 Contention Ratio, 4 vCPU 12 GB RAM	£1,055.29
BT-L1a-0035	gp.s.c1.4.16	General Purpose, Shared POD, 1:1 Contention Ratio, 4 vCPU 16 GB RAM	£1,119.87
BT-L1a-0036	gp.s.c1.4.20	General Purpose, Shared POD, 1:1 Contention Ratio, 4 vCPU 20 GB RAM	£1,184.46
BT-L1a-0037	gp.s.c1.4.24	General Purpose, Shared POD, 1:1 Contention Ratio, 4 vCPU 24 GB RAM	£1,249.04
BT-L1a-0038	gp.s.c1.4.32	General Purpose, Shared POD, 1:1 Contention Ratio, 4 vCPU 32 GB RAM	£1,378.21
BT-L1a-0039	gp.s.c1.8.16	General Purpose, Shared POD, 1:1 Contention Ratio, 8 vCPU 16 GB RAM	£1,636.55
BT-L1a-0040	gp.s.c1.8.24	General Purpose, Shared POD, 1:1 Contention Ratio, 8 vCPU 24 GB RAM	£1,765.72
BT-L1a-0041	gp.s.c1.8.32	General Purpose, Shared POD, 1:1 Contention Ratio, 8 vCPU 32 GB RAM	£1,894.90
BT-L1a-0042	gp.s.c1.8.64	General Purpose, Shared POD, 1:1 Contention Ratio, 8 vCPU 64 GB RAM	£2,411.58
BT-L1a-0043	gp.s.c1.16.64	General Purpose, Shared POD, 1:1 Contention Ratio, 16 vCPU 64 GB RAM	£3,444.94
Shared POD, 4:1 Contention Ratio			
BT-L1a-0044	hp.s.c4.1.2	High Performance Compute, Shared POD, 4:1 Contention Ratio, 1 vCPU 2 GB RAM	£384.98
BT-L1a-0045	hp.s.c4.1.4	High Performance Compute, Shared POD, 4:1 Contention Ratio, 1 vCPU 4 GB RAM	£408.12
BT-L1a-0046	hp.s.c4.2.2	High Performance Compute, Shared POD, 4:1 Contention Ratio, 2 vCPU 2 GB RAM	£401.98
BT-L1a-0047	hp.s.c4.2.4	High Performance Compute, Shared POD, 4:1 Contention Ratio, 2 vCPU 4 GB RAM	£425.11
BT-L1a-0048	hp.s.c4.2.6	High Performance Compute, Shared POD, 4:1 Contention Ratio, 2 vCPU 6 GB RAM	£448.25
BT-L1a-0049	hp.s.c4.2.8	High Performance Compute, Shared POD, 4:1 Contention Ratio, 2 vCPU 8 GB RAM	£471.38



BT-L1a-0050	hp.s.c4.2.12	High Performance Compute, Shared POD, 4:1 Contention Ratio, 2 vCPU 12 GB RAM	£517.65
BT-L1a-0051	hp.s.c4.2.16	High Performance Compute, Shared POD, 4:1 Contention Ratio, 2 vCPU 16 GB RAM	£563.92
BT-L1a-0052	hp.s.c4.4.4	High Performance Compute, Shared POD, 4:1 Contention Ratio, 4 vCPU 4 GB RAM	£459.10
BT-L1a-0053	hp.s.c4.4.8	High Performance Compute, Shared POD, 4:1 Contention Ratio, 4 vCPU 8 GB RAM	£505.37
BT-L1a-0054	hp.s.c4.4.12	High Performance Compute, Shared POD, 4:1 Contention Ratio, 4 vCPU 12 GB RAM	£551.64
BT-L1a-0055	hp.s.c4.4.16	High Performance Compute, Shared POD, 4:1 Contention Ratio, 4 vCPU 16 GB RAM	£597.91
BT-L1a-0056	hp.s.c4.4.20	High Performance Compute, Shared POD, 4:1 Contention Ratio, 4 vCPU 20 GB RAM	£644.18
BT-L1a-0057	hp.s.c4.4.24	High Performance Compute, Shared POD, 4:1 Contention Ratio, 4 vCPU 24 GB RAM	£690.45
BT-L1a-0058	hp.s.c4.4.32	High Performance Compute, Shared POD, 4:1 Contention Ratio, 4 vCPU 32 GB RAM	£782.98
BT-L1a-0059	hp.s.c4.8.16	High Performance Compute, Shared POD, 4:1 Contention Ratio, 8 vCPU 16 GB RAM	£665.90
BT-L1a-0060	hp.s.c4.8.24	High Performance Compute, Shared POD, 4:1 Contention Ratio, 8 vCPU 24 GB RAM	£758.43
BT-L1a-0061	hp.s.c4.8.32	High Performance Compute, Shared POD, 4:1 Contention Ratio, 8 vCPU 32 GB RAM	£850.97
BT-L1a-0062	hp.s.c4.8.64	High Performance Compute, Shared POD, 4:1 Contention Ratio, 8 vCPU 64 GB RAM	£1,221.12
BT-L1a-0063	hp.s.c4.16.64	High Performance Compute, Shared POD, 4:1 Contention Ratio, 16 vCPU 64 GB RAM	£1,357.09
BT-L1a-0064	hp.s.c4.24.96	High Performance Compute, Shared POD, 4:1 Contention Ratio, 24 vCPU 96 GB RAM	£1,863.21
BT-L1a-0065	hp.s.c4.32.128	High Performance Compute, Shared POD, 4:1 Contention Ratio, 32 vCPU 128 GB RAM	£2,369.33
BT-L1a-0066	hp.s.c4.48.192	High Performance Compute, Shared POD, 4:1 Contention Ratio, 48 vCPU 192 GB RAM	£3,381.57
BT-L1a-0067	hp.s.c4.56.448	High Performance Compute, Shared POD, 4:1 Contention Ratio, 56 vCPU 448 GB RAM	£6,478.72



BT-L1a-0068	hp.s.c4.64.768	High Performance Compute, Shared POD, 4:1 Contention Ratio, 64 vCPU 768 GB RAM	£10,316.17
BT-L1a-0069	hp.s.c4.96.864	High Performance Compute, Shared POD, 4:1 Contention Ratio, 96 vCPU 864 GB RAM	£11,970.50
BT-L1a-0070	hp.s.c4.24.448	High Performance Compute, Shared POD, 4:1 Contention Ratio, 24 vCPU 448 GB RAM	£5,934.83
BT-L1a-0071	hp.s.c4.16.64	High Performance Compute, Shared POD, 4:1 Contention Ratio, 16 vCPU 64 GB RAM	£1,357.09
BT-L1a-0072	hp.s.c4.28.448	High Performance Compute, Shared POD, 4:1 Contention Ratio, 28 vCPU 448 GB RAM	£6,002.82
BT-L1a-0073	hp.s.c4.6.32	High Performance Compute, Shared POD, 4:1 Contention Ratio, 6 vCPU 32 GB RAM	£816.98
BT-L1a-0074	hp.s.c4.12.24	High Performance Compute, Shared POD, 4:1 Contention Ratio, 12 vCPU 24 GB RAM	£826.42
BT-L1a-0075	hp.s.c4.8.164	High Performance Compute, Shared POD, 4:1 Contention Ratio, 8 vCPU 164 GB RAM	£2,377.83
BT-L1a-0076	hp.s.c4.28.420	High Performance Compute, Shared POD, 4:1 Contention Ratio, 28 vCPU 420 GB RAM	£5,678.94
BT-L1a-0077	hp.s.c4.4.18	High Performance Compute, Shared POD, 4:1 Contention Ratio, 4 vCPU 18 GB RAM	£621.04
BT-L1a-0078	hp.s.c4.2.20	High Performance Compute, Shared POD, 4:1 Contention Ratio, 2 vCPU 20 GB RAM	£610.19
BT-L1a-0079	hp.s.c4.6.48	High Performance Compute, Shared POD, 4:1 Contention Ratio, 6 vCPU 48 GB RAM	£1,002.05
BT-L1a-0080	hp.s.c4.16.80	High Performance Compute, Shared POD, 4:1 Contention Ratio, 16 vCPU 80 GB RAM	£1,542.16
BT-L1a-0081	hp.s.c4.24.460	High Performance Compute, Shared POD, 4:1 Contention Ratio, 24 vCPU 460 GB RAM	£6,073.64
Shared POD, 1:1 Contention Ratio			
BT-L1a-0082	hp.s.c1.1.2	High Performance Compute, Shared POD, 1:1 Contention Ratio, 1 vCPU 2 GB RAM	£505.37
BT-L1a-0083	hp.s.c1.1.4	High Performance Compute, Shared POD, 1:1 Contention Ratio, 1 vCPU 4 GB RAM	£597.91
BT-L1a-0084	hp.s.c1.2.2	High Performance Compute, Shared POD, 1:1 Contention Ratio, 2 vCPU 2 GB RAM	£573.36



BT-L1a-0085	hp.s.c1.2.4	High Performance Compute, Shared POD, 1:1 Contention Ratio, 2 vCPU 4 GB RAM	£665.90
BT-L1a-0086	hp.s.c1.2.6	High Performance Compute, Shared POD, 1:1 Contention Ratio, 2 vCPU 6 GB RAM	£758.43
BT-L1a-0087	hp.s.c1.2.8	High Performance Compute, Shared POD, 1:1 Contention Ratio, 2 vCPU 8 GB RAM	£850.97
BT-L1a-0088	hp.s.c1.2.12	High Performance Compute, Shared POD, 1:1 Contention Ratio, 2 vCPU 12 GB RAM	£1,036.04
BT-L1a-0089	hp.s.c1.2.16	High Performance Compute, Shared POD, 1:1 Contention Ratio, 2 vCPU 16 GB RAM	£1,221.12
BT-L1a-0090	hp.s.c1.4.4	High Performance Compute, Shared POD, 1:1 Contention Ratio, 4 vCPU 4 GB RAM	£801.87
BT-L1a-0091	hp.s.c1.4.8	High Performance Compute, Shared POD, 1:1 Contention Ratio, 4 vCPU 8 GB RAM	£986.94
BT-L1a-0092	hp.s.c1.4.12	High Performance Compute, Shared POD, 1:1 Contention Ratio, 4 vCPU 12 GB RAM	£1,172.02
BT-L1a-0093	hp.s.c1.4.16	High Performance Compute, Shared POD, 1:1 Contention Ratio, 4 vCPU 16 GB RAM	£1,357.09
BT-L1a-0094	hp.s.c1.4.20	High Performance Compute, Shared POD, 1:1 Contention Ratio, 4 vCPU 20 GB RAM	£1,542.16
BT-L1a-0095	hp.s.c1.4.24	High Performance Compute, Shared POD, 1:1 Contention Ratio, 4 vCPU 24 GB RAM	£1,727.24
BT-L1a-0096	hp.s.c1.4.32	High Performance Compute, Shared POD, 1:1 Contention Ratio, 4 vCPU 32 GB RAM	£2,097.39
BT-L1a-0097	hp.s.c1.8.16	High Performance Compute, Shared POD, 1:1 Contention Ratio, 8 vCPU 16 GB RAM	£1,629.04
BT-L1a-0098	hp.s.c1.8.24	High Performance Compute, Shared POD, 1:1 Contention Ratio, 8 vCPU 24 GB RAM	£1,999.18
BT-L1a-0099	hp.s.c1.8.32	High Performance Compute, Shared POD, 1:1 Contention Ratio, 8 vCPU 32 GB RAM	£2,369.33
BT-L1a-0100	hp.s.c1.8.64	High Performance Compute, Shared POD, 1:1 Contention Ratio, 8 vCPU 64 GB RAM	£3,849.92
BT-L1a-0101	hp.s.c1.16.64	High Performance Compute, Shared POD, 1:1 Contention Ratio, 16 vCPU 64 GB RAM	£4,393.81
BT-L1a-0102	hp.s.c1.24.96	High Performance Compute, Shared POD, 1:1 Contention Ratio, 24 vCPU 96 GB RAM	£6,418.29

BT-L1a-0103	hp.s.c1.32.128	High Performance Compute, Shared POD, 1:1 Contention Ratio, 32 vCPU 128 GB RAM	£8,442.77
BT-L1a-0104	hp.s.c1.48.192	High Performance Compute, Shared POD, 1:1 Contention Ratio, 48 vCPU 192 GB RAM	£12,491.73
BT-L1a-0105	hp.s.c1.56.448	High Performance Compute, Shared POD, 1:1 Contention Ratio, 56 vCPU 448 GB RAM	£24,880.34
BT-L1a-0106	hp.s.c1.64.768	High Performance Compute, Shared POD, 1:1 Contention Ratio, 64 vCPU 768 GB RAM	£40,230.13
BT-L1a-0107	hp.s.c1.24.448	High Performance Compute, Shared POD, 1:1 Contention Ratio, 24 vCPU 448 GB RAM	£22,704.78
BT-L1a-0108	hp.s.c1.16.64	High Performance Compute, Shared POD, 1:1 Contention Ratio, 16 vCPU 64 GB RAM	£4,393.81
BT-L1a-0109	hp.s.c1.28.448	High Performance Compute, Shared POD, 1:1 Contention Ratio, 28 vCPU 448 GB RAM	£22,976.72
BT-L1a-0110	hp.s.c1.6.32	High Performance Compute, Shared POD, 1:1 Contention Ratio, 6 vCPU 32 GB RAM	£2,233.36
BT-L1a-0111	hp.s.c1.12.24	High Performance Compute, Shared POD, 1:1 Contention Ratio, 12 vCPU 24 GB RAM	£2,271.13
BT-L1a-0112	hp.s.c1.8.164	High Performance Compute, Shared POD, 1:1 Contention Ratio, 8 vCPU 164 GB RAM	£8,476.76
BT-L1a-0113	hp.s.c1.28.420	High Performance Compute, Shared POD, 1:1 Contention Ratio, 28 vCPU 420 GB RAM	£21,681.21
BT-L1a-0114	hp.s.c1.4.18	High Performance Compute, Shared POD, 1:1 Contention Ratio, 4 vCPU 18 GB RAM	£1,449.63
BT-L1a-0115	hp.s.c1.2.20	High Performance Compute, Shared POD, 1:1 Contention Ratio, 2 vCPU 20 GB RAM	£1,406.19
BT-L1a-0116	hp.s.c1.6.48	High Performance Compute, Shared POD, 1:1 Contention Ratio, 6 vCPU 48 GB RAM	£2,973.65
BT-L1a-0117	hp.s.c1.16.80	High Performance Compute, Shared POD, 1:1 Contention Ratio, 16 vCPU 80 GB RAM	£5,134.11
BT-L1a-0118	hp.s.c1.24.460	High Performance Compute, Shared POD, 1:1 Contention Ratio, 24 vCPU 460 GB RAM	£23,260.00



Table 1b Compute (Virtual Machines) Dedicated

BT Service Order Reference Number	SKU Code	Service Description	Monthly Recurring Charge (MRC) (£)
Dedicated POD, 4:1 Contention Ratio			
BT-L1a-0119	gp.d.c4.1.2	General Purpose, Dedicated POD, 4:1 Contention Ratio, 1 vCPU 2 GB RAM	£393.29
BT-L1a-0120	gp.d.c4.1.4	General Purpose, Dedicated POD, 4:1 Contention Ratio, 1 vCPU 4 GB RAM	£402.98
BT-L1a-0121	gp.d.c4.2.2	General Purpose, Dedicated POD, 4:1 Contention Ratio, 2 vCPU 2 GB RAM	£432.04
BT-L1a-0122	gp.d.c4.2.4	General Purpose, Dedicated POD, 4:1 Contention Ratio, 2 vCPU 4 GB RAM	£441.73
BT-L1a-0123	gp.d.c4.2.6	General Purpose, Dedicated POD, 4:1 Contention Ratio, 2 vCPU 6 GB RAM	£451.42
BT-L1a-0124	gp.d.c4.2.8	General Purpose, Dedicated POD, 4:1 Contention Ratio, 2 vCPU 8 GB RAM	£461.10
BT-L1a-0125	gp.d.c4.2.12	General Purpose, Dedicated POD, 4:1 Contention Ratio, 2 vCPU 12 GB RAM	£480.48
BT-L1a-0126	gp.d.c4.2.16	General Purpose, Dedicated POD, 4:1 Contention Ratio, 2 vCPU 16 GB RAM	£499.85
BT-L1a-0127	gp.d.c4.4.4	General Purpose, Dedicated POD, 4:1 Contention Ratio, 4 vCPU 4 GB RAM	£519.23
BT-L1a-0128	gp.d.c4.4.8	General Purpose, Dedicated POD, 4:1 Contention Ratio, 4 vCPU 8 GB RAM	£538.61
BT-L1a-0129	gp.d.c4.4.12	General Purpose, Dedicated POD, 4:1 Contention Ratio, 4 vCPU 12 GB RAM	£557.98
BT-L1a-0130	gp.d.c4.4.16	General Purpose, Dedicated POD, 4:1 Contention Ratio, 4 vCPU 16 GB RAM	£577.36
BT-L1a-0131	gp.d.c4.4.20	General Purpose, Dedicated POD, 4:1 Contention Ratio, 4 vCPU 20 GB RAM	£596.73
BT-L1a-0132	gp.d.c4.4.24	General Purpose, Dedicated POD, 4:1 Contention Ratio, 4 vCPU 24 GB RAM	£616.11
BT-L1a-0133	gp.d.c4.4.32	General Purpose, Dedicated POD, 4:1 Contention Ratio, 4 vCPU 32 GB RAM	£654.86

BT-L1a-0134	gp.d.c4.8.16	General Purpose, Dedicated POD, 4:1 Contention Ratio, 8 vCPU 16 GB RAM	£732.36
BT-L1a-0135	gp.d.c4.8.24	General Purpose, Dedicated POD, 4:1 Contention Ratio, 8 vCPU 24 GB RAM	£771.11
BT-L1a-0136	gp.d.c4.8.32	General Purpose, Dedicated POD, 4:1 Contention Ratio, 8 vCPU 32 GB RAM	£809.86
BT-L1a-0137	gp.d.c4.8.64	General Purpose, Dedicated POD, 4:1 Contention Ratio, 8 vCPU 64 GB RAM	£964.87
BT-L1a-0138	gp.d.c4.16.64	General Purpose, Dedicated POD, 4:1 Contention Ratio, 16 vCPU 64 GB RAM	£1,274.88
BT-L1a-0139	gp.d.c4.24.96	General Purpose, Dedicated POD, 4:1 Contention Ratio, 24 vCPU 96 GB RAM	£1,739.89
BT-L1a-0140	gp.d.c4.32.128	General Purpose, Dedicated POD, 4:1 Contention Ratio, 32 vCPU 128 GB RAM	£2,204.90
BT-L1a-0141	gp.d.c4.48.192	General Purpose, Dedicated POD, 4:1 Contention Ratio, 48 vCPU 192 GB RAM	£3,134.93
Dedicated POD, 1:1 Contention Ratio			
BT-L1a-0142	gp.d.c1.1.2	General Purpose, Dedicated POD, 1:1 Contention Ratio, 1 vCPU 2 GB RAM	£538.61
BT-L1a-0143	gp.d.c1.1.4	General Purpose, Dedicated POD, 1:1 Contention Ratio, 1 vCPU 4 GB RAM	£577.36
BT-L1a-0144	gp.d.c1.2.2	General Purpose, Dedicated POD, 1:1 Contention Ratio, 2 vCPU 2 GB RAM	£693.61
BT-L1a-0145	gp.d.c1.2.4	General Purpose, Dedicated POD, 1:1 Contention Ratio, 2 vCPU 4 GB RAM	£732.36
BT-L1a-0146	gp.d.c1.2.6	General Purpose, Dedicated POD, 1:1 Contention Ratio, 2 vCPU 6 GB RAM	£771.11
BT-L1a-0147	gp.d.c1.2.8	General Purpose, Dedicated POD, 1:1 Contention Ratio, 2 vCPU 8 GB RAM	£809.86
BT-L1a-0148	gp.d.c1.2.12	General Purpose, Dedicated POD, 1:1 Contention Ratio, 2 vCPU 12 GB RAM	£887.37
BT-L1a-0149	gp.d.c1.2.16	General Purpose, Dedicated POD, 1:1 Contention Ratio, 2 vCPU 16 GB RAM	£964.87
BT-L1a-0150	gp.d.c1.4.4	General Purpose, Dedicated POD, 1:1 Contention Ratio, 4 vCPU 4 GB RAM	£1,042.37

BT-L1a-0151	gp.d.c1.4.8	General Purpose, Dedicated POD, 1:1 Contention Ratio, 4 vCPU 8 GB RAM	£1,119.87
BT-L1a-0152	gp.d.c1.4.12	General Purpose, Dedicated POD, 1:1 Contention Ratio, 4 vCPU 12 GB RAM	£1,197.37
BT-L1a-0153	gp.d.c1.4.16	General Purpose, Dedicated POD, 1:1 Contention Ratio, 4 vCPU 16 GB RAM	£1,274.88
BT-L1a-0154	gp.d.c1.4.20	General Purpose, Dedicated POD, 1:1 Contention Ratio, 4 vCPU 20 GB RAM	£1,352.38
BT-L1a-0155	gp.d.c1.4.24	General Purpose, Dedicated POD, 1:1 Contention Ratio, 4 vCPU 24 GB RAM	£1,429.88
BT-L1a-0156	gp.d.c1.4.32	General Purpose, Dedicated POD, 1:1 Contention Ratio, 4 vCPU 32 GB RAM	£1,584.89
BT-L1a-0157	gp.d.c1.8.16	General Purpose, Dedicated POD, 1:1 Contention Ratio, 8 vCPU 16 GB RAM	£1,894.90
BT-L1a-0158	gp.d.c1.8.24	General Purpose, Dedicated POD, 1:1 Contention Ratio, 8 vCPU 24 GB RAM	£2,049.90
BT-L1a-0159	gp.d.c1.8.32	General Purpose, Dedicated POD, 1:1 Contention Ratio, 8 vCPU 32 GB RAM	£2,204.90
BT-L1a-0160	gp.d.c1.8.64	General Purpose, Dedicated POD, 1:1 Contention Ratio, 8 vCPU 64 GB RAM	£2,824.92
BT-L1a-0161	gp.d.c1.16.64	General Purpose, Dedicated POD, 1:1 Contention Ratio, 16 vCPU 64 GB RAM	£4,064.96
BT-L1a-0162	gp.d.c1.24.96	General Purpose, Dedicated POD, 1:1 Contention Ratio, 24 vCPU 96 GB RAM	£5,925.01
BT-L1a-0163	gp.d.c1.32.128	General Purpose, Dedicated POD, 1:1 Contention Ratio, 32 vCPU 128 GB RAM	£7,785.07
BT-L1a-0164	gp.d.c1.48.192	General Purpose, Dedicated POD, 1:1 Contention Ratio, 48 vCPU 192 GB RAM	£11,505.18
Dedicated POD, 4:1 Contention Ratio			
BT-L1a-0165	hp.d.c4.1.2	High Performance Compute, Dedicated POD, 4:1 Contention Ratio, 1 vCPU 2 GB RAM	£393.01
BT-L1a-0166	hp.d.c4.1.4	High Performance Compute, Dedicated POD, 4:1 Contention Ratio, 1 vCPU 4 GB RAM	£420.77
BT-L1a-0167	hp.d.c4.2.2	High Performance Compute, Dedicated POD, 4:1 Contention Ratio, 2 vCPU 2 GB RAM	£413.40



BT-L1a-0168	hp.d.c4.2.4	High Performance Compute, Dedicated POD, 4:1 Contention Ratio, 2 vCPU 4 GB RAM	£441.16
BT-L1a-0169	hp.d.c4.2.6	High Performance Compute, Dedicated POD, 4:1 Contention Ratio, 2 vCPU 6 GB RAM	£468.92
BT-L1a-0170	hp.d.c4.2.8	High Performance Compute, Dedicated POD, 4:1 Contention Ratio, 2 vCPU 8 GB RAM	£496.69
BT-L1a-0171	hp.d.c4.2.12	High Performance Compute, Dedicated POD, 4:1 Contention Ratio, 2 vCPU 12 GB RAM	£552.21
BT-L1a-0172	hp.d.c4.2.16	High Performance Compute, Dedicated POD, 4:1 Contention Ratio, 2 vCPU 16 GB RAM	£607.73
BT-L1a-0173	hp.d.c4.4.4	High Performance Compute, Dedicated POD, 4:1 Contention Ratio, 4 vCPU 4 GB RAM	£481.96
BT-L1a-0174	hp.d.c4.4.8	High Performance Compute, Dedicated POD, 4:1 Contention Ratio, 4 vCPU 8 GB RAM	£537.48
BT-L1a-0175	hp.d.c4.4.12	High Performance Compute, Dedicated POD, 4:1 Contention Ratio, 4 vCPU 12 GB RAM	£593.00
BT-L1a-0176	hp.d.c4.4.16	High Performance Compute, Dedicated POD, 4:1 Contention Ratio, 4 vCPU 16 GB RAM	£648.52
BT-L1a-0177	hp.d.c4.4.20	High Performance Compute, Dedicated POD, 4:1 Contention Ratio, 4 vCPU 20 GB RAM	£704.04
BT-L1a-0178	hp.d.c4.4.24	High Performance Compute, Dedicated POD, 4:1 Contention Ratio, 4 vCPU 24 GB RAM	£759.57
BT-L1a-0179	hp.d.c4.4.32	High Performance Compute, Dedicated POD, 4:1 Contention Ratio, 4 vCPU 32 GB RAM	£870.61
BT-L1a-0180	hp.d.c4.8.16	High Performance Compute, Dedicated POD, 4:1 Contention Ratio, 8 vCPU 16 GB RAM	£730.11
BT-L1a-0181	hp.d.c4.8.24	High Performance Compute, Dedicated POD, 4:1 Contention Ratio, 8 vCPU 24 GB RAM	£841.15
BT-L1a-0182	hp.d.c4.8.32	High Performance Compute, Dedicated POD, 4:1 Contention Ratio, 8 vCPU 32 GB RAM	£952.19
BT-L1a-0183	hp.d.c4.8.64	High Performance Compute, Dedicated POD, 4:1 Contention Ratio, 8 vCPU 64 GB RAM	£1,396.37
BT-L1a-0184	hp.d.c4.16.64	High Performance Compute, Dedicated POD, 4:1 Contention Ratio, 16 vCPU 64 GB RAM	£1,559.54
BT-L1a-0185	hp.d.c4.24.96	High Performance Compute, Dedicated POD, 4:1 Contention Ratio, 24 vCPU 96 GB RAM	£2,166.88



BT-L1a-0186	hp.d.c4.32.128	High Performance Compute, Dedicated POD, 4:1 Contention Ratio, 32 vCPU 128 GB RAM	£2,774.23
BT-L1a-0187	hp.d.c4.48.192	High Performance Compute, Dedicated POD, 4:1 Contention Ratio, 48 vCPU 192 GB RAM	£3,988.91
BT-L1a-0188	hp.d.c4.56.448	High Performance Compute, Dedicated POD, 4:1 Contention Ratio, 56 vCPU 448 GB RAM	£7,705.50
BT-L1a-0189	hp.d.c4.64.768	High Performance Compute, Dedicated POD, 4:1 Contention Ratio, 64 vCPU 768 GB RAM	£12,310.43
BT-L1a-0190	hp.d.c4.96.864	High Performance Compute, Dedicated POD, 4:1 Contention Ratio, 96 vCPU 864 GB RAM	£14,295.63
BT-L1a-0191	hp.d.c4.24.448	High Performance Compute, Dedicated POD, 4:1 Contention Ratio, 24 vCPU 448 GB RAM	£7,052.83
BT-L1a-0192	hp.d.c4.16.64	High Performance Compute, Dedicated POD, 4:1 Contention Ratio, 16 vCPU 64 GB RAM	£1,559.54
BT-L1a-0193	hp.d.c4.28.448	High Performance Compute, Dedicated POD, 4:1 Contention Ratio, 28 vCPU 448 GB RAM	£7,134.41
BT-L1a-0194	hp.d.c4.6.32	High Performance Compute, Dedicated POD, 4:1 Contention Ratio, 6 vCPU 32 GB RAM	£911.40
BT-L1a-0195	hp.d.c4.12.24	High Performance Compute, Dedicated POD, 4:1 Contention Ratio, 12 vCPU 24 GB RAM	£922.73
BT-L1a-0196	hp.d.c4.8.164	High Performance Compute, Dedicated POD, 4:1 Contention Ratio, 8 vCPU 164 GB RAM	£2,784.42
BT-L1a-0197	hp.d.c4.28.420	High Performance Compute, Dedicated POD, 4:1 Contention Ratio, 28 vCPU 420 GB RAM	£6,745.76
BT-L1a-0198	hp.d.c4.4.18	High Performance Compute, Dedicated POD, 4:1 Contention Ratio, 4 vCPU 18 GB RAM	£676.28
BT-L1a-0199	hp.d.c4.2.20	High Performance Compute, Dedicated POD, 4:1 Contention Ratio, 2 vCPU 20 GB RAM	£663.25
BT-L1a-0200	hp.d.c4.6.48	High Performance Compute, Dedicated POD, 4:1 Contention Ratio, 6 vCPU 48 GB RAM	£1,133.49
BT-L1a-0201	hp.d.c4.16.80	High Performance Compute, Dedicated POD, 4:1 Contention Ratio, 16 vCPU 80 GB RAM	£1,781.63
BT-L1a-0202	hp.d.c4.24.460	High Performance Compute, Dedicated POD, 4:1 Contention Ratio, 24 vCPU 460 GB RAM	£7,219.40
Dedicated POD, 1:1 Contention Ratio			



BT-L1a-0203	hp.d.c1.1.2	High Performance Compute, Dedicated POD, 1:1 Contention Ratio, 1 vCPU 2 GB RAM	£537.48
BT-L1a-0204	hp.d.c1.1.4	High Performance Compute, Dedicated POD, 1:1 Contention Ratio, 1 vCPU 4 GB RAM	£648.52
BT-L1a-0205	hp.d.c1.2.2	High Performance Compute, Dedicated POD, 1:1 Contention Ratio, 2 vCPU 2 GB RAM	£619.06
BT-L1a-0206	hp.d.c1.2.4	High Performance Compute, Dedicated POD, 1:1 Contention Ratio, 2 vCPU 4 GB RAM	£730.11
BT-L1a-0207	hp.d.c1.2.6	High Performance Compute, Dedicated POD, 1:1 Contention Ratio, 2 vCPU 6 GB RAM	£841.15
BT-L1a-0208	hp.d.c1.2.8	High Performance Compute, Dedicated POD, 1:1 Contention Ratio, 2 vCPU 8 GB RAM	£952.19
BT-L1a-0209	hp.d.c1.2.12	High Performance Compute, Dedicated POD, 1:1 Contention Ratio, 2 vCPU 12 GB RAM	£1,174.28
BT-L1a-0210	hp.d.c1.2.16	High Performance Compute, Dedicated POD, 1:1 Contention Ratio, 2 vCPU 16 GB RAM	£1,396.37
BT-L1a-0211	hp.d.c1.4.4	High Performance Compute, Dedicated POD, 1:1 Contention Ratio, 4 vCPU 4 GB RAM	£893.27
BT-L1a-0212	hp.d.c1.4.8	High Performance Compute, Dedicated POD, 1:1 Contention Ratio, 4 vCPU 8 GB RAM	£1,115.36
BT-L1a-0213	hp.d.c1.4.12	High Performance Compute, Dedicated POD, 1:1 Contention Ratio, 4 vCPU 12 GB RAM	£1,337.45
BT-L1a-0214	hp.d.c1.4.16	High Performance Compute, Dedicated POD, 1:1 Contention Ratio, 4 vCPU 16 GB RAM	£1,559.54
BT-L1a-0215	hp.d.c1.4.20	High Performance Compute, Dedicated POD, 1:1 Contention Ratio, 4 vCPU 20 GB RAM	£1,781.63
BT-L1a-0216	hp.d.c1.4.24	High Performance Compute, Dedicated POD, 1:1 Contention Ratio, 4 vCPU 24 GB RAM	£2,003.72
BT-L1a-0217	hp.d.c1.4.32	High Performance Compute, Dedicated POD, 1:1 Contention Ratio, 4 vCPU 32 GB RAM	£2,447.89
BT-L1a-0218	hp.d.c1.8.16	High Performance Compute, Dedicated POD, 1:1 Contention Ratio, 8 vCPU 16 GB RAM	£1,885.87
BT-L1a-0219	hp.d.c1.8.24	High Performance Compute, Dedicated POD, 1:1 Contention Ratio, 8 vCPU 24 GB RAM	£2,330.05
BT-L1a-0220	hp.d.c1.8.32	High Performance Compute, Dedicated POD, 1:1 Contention Ratio, 8 vCPU 32 GB RAM	£2,774.23



BT-L1a-0221	hp.d.c1.8.64	High Performance Compute, Dedicated POD, 1:1 Contention Ratio, 8 vCPU 64 GB RAM	£4,550.93
BT-L1a-0222	hp.d.c1.16.64	High Performance Compute, Dedicated POD, 1:1 Contention Ratio, 16 vCPU 64 GB RAM	£5,203.60
BT-L1a-0223	hp.d.c1.24.96	High Performance Compute, Dedicated POD, 1:1 Contention Ratio, 24 vCPU 96 GB RAM	£7,632.98
BT-L1a-0224	hp.d.c1.32.128	High Performance Compute, Dedicated POD, 1:1 Contention Ratio, 32 vCPU 128 GB RAM	£10,062.35
BT-L1a-0225	hp.d.c1.48.192	High Performance Compute, Dedicated POD, 1:1 Contention Ratio, 48 vCPU 192 GB RAM	£14,921.11
BT-L1a-0226	hp.d.c1.56.448	High Performance Compute, Dedicated POD, 1:1 Contention Ratio, 56 vCPU 448 GB RAM	£29,787.44
BT-L1a-0227	hp.d.c1.64.768	High Performance Compute, Dedicated POD, 1:1 Contention Ratio, 64 vCPU 768 GB RAM	£48,207.19
BT-L1a-0228	hp.d.c1.96.864	High Performance Compute, Dedicated POD, 1:1 Contention Ratio, 96 vCPU 864 GB RAM	£56,147.98
BT-L1a-0229	hp.d.c1.24.448	High Performance Compute, Dedicated POD, 1:1 Contention Ratio, 24 vCPU 448 GB RAM	£27,176.77
BT-L1a-0230	hp.d.c1.16.64	High Performance Compute, Dedicated POD, 1:1 Contention Ratio, 16 vCPU 64 GB RAM	£5,203.60
BT-L1a-0231	hp.d.c1.28.448	High Performance Compute, Dedicated POD, 1:1 Contention Ratio, 28 vCPU 448 GB RAM	£27,503.10
BT-L1a-0232	hp.d.c1.6.32	High Performance Compute, Dedicated POD, 1:1 Contention Ratio, 6 vCPU 32 GB RAM	£2,611.06
BT-L1a-0233	hp.d.c1.12.24	High Performance Compute, Dedicated POD, 1:1 Contention Ratio, 12 vCPU 24 GB RAM	£2,656.38
BT-L1a-0234	hp.d.c1.8.164	High Performance Compute, Dedicated POD, 1:1 Contention Ratio, 8 vCPU 164 GB RAM	£10,103.15
BT-L1a-0235	hp.d.c1.28.420	High Performance Compute, Dedicated POD, 1:1 Contention Ratio, 28 vCPU 420 GB RAM	£25,948.48
BT-L1a-0236	hp.d.c1.4.18	High Performance Compute, Dedicated POD, 1:1 Contention Ratio, 4 vCPU 18 GB RAM	£1,670.58
BT-L1a-0237	hp.d.c1.2.20	High Performance Compute, Dedicated POD, 1:1 Contention Ratio, 2 vCPU 20 GB RAM	£1,618.46
BT-L1a-0238	hp.d.c1.6.48	High Performance Compute, Dedicated POD, 1:1 Contention Ratio, 6 vCPU 48 GB RAM	£3,499.41



BT-L1a-0239	hp.d.c1.16.80	High Performance Compute, Dedicated POD, 1:1 Contention Ratio, 16 vCPU 80 GB RAM	£6,091.96
BT-L1a-0240	hp.d.c1.24.460	High Performance Compute, Dedicated POD, 1:1 Contention Ratio, 24 vCPU 460 GB RAM	£27,843.03

1.2 Storage

Consumption of Standard Storage services selected via Storage SKUs, providing:

- Object/ and/or file storage attached to VMs
- Performance tiers aligned to application needs
- Scalable capacity with predictable pricing

Storage SKUs enables easy scalability based on usage.

Note - Dedicated storage is subject to a Minimum Commitment of 75TB usable capacity.

Table 2 Storage

BT Service Order Reference Number	Storage Description	Monthly Recurring Charge (MRC) (£)
BT-L1a-0241	Shared Storage, Archive (Per GB)	£0.087
BT-L1a-0242	Shared Storage, Bronze (Per GB)	£0.191
BT-L1a-0243	Shared Storage, Silver (Per GB)	£0.225
BT-L1a-0244	Shared Storage, Gold (Per GB)	£0.277
BT-L1a-0245	Dedicated Storage, Bronze (Per GB)	£0.225
BT-L1a-0246	Dedicated Storage, Silver (Per GB)	£0.277
BT-L1a-0247	Dedicated Storage, Gold (Per GB)	£0.329

1.3 Backup

To protect application and system data, customers can opt for managed backup services using Backup SKUs, which include:

- Scheduled backups for VMs and associated storage
- Retention policies aligned to compliance requirements
- Secure backup storage within the secure cloud environment

Backup services ensure recoverability from accidental deletion, corruption, or operational errors.

Table 3 Backup

BT Service Order Reference Number	Tier	Description	Monthly Recurring Charge (MRC) (£)
BT-L1a-0248	BASIC 1	SHARED-B-7D-0W-0M-0Y	£0.0508
BT-L1a-0249	BASIC 2	SHARED-B-14D-4W-0M-0Y	£0.0574
BT-L1a-0250	BASIC 3	SHARED-B-14D-8W-3M-0Y	£0.0589
BT-L1a-0251	STANDARD 1	SHARED-S-14D-4W-0M-0Y	£0.1122
BT-L1a-0252	STANDARD 2	SHARED-S-14D-8W-3M-0Y	£0.1135
BT-L1a-0253	STANDARD 3	SHARED-S-14D-8W-6M-0Y	£0.1563
BT-L1a-0254	STANDARD 4	SHARED-S-14D-12W-12M-1Y	£0.1589
BT-L1a-0255	STANDARD 5	SHARED-S-14D-12W-12M-3Y	£0.1630
BT-L1a-0256	STANDARD 6	SHARED-S-14D-12W-12M-5Y	£0.1670
BT-L1a-0257	STANDARD 7	SHARED-S-14D-12W-12M-7Y	£0.1696
BT-L1a-0258	STANDARD 8	SHARED-S-14D-12W-12M-10Y	£0.1736
BT-L1a-0259	ENHANCED 1	SHARED-E-14D-4W-0M-0Y	£0.1950
BT-L1a-0260	ENHANCED 2	SHARED-E-14D-8W-3M-0Y	£0.1977
BT-L1a-0261	ENHANCED 3	SHARED-E-14D-8W-6M-0Y	£0.2030
BT-L1a-0262	ENHANCED 4	SHARED-E-14D-12W-12M-1Y	£0.2111
BT-L1a-0263	ENHANCED 5	SHARED-E-14D-12W-12M-3Y	£0.2270
BT-L1a-0264	ENHANCED 6	SHARED-E-14D-12W-12M-5Y	£0.2351
BT-L1a-0265	ENHANCED 7	SHARED-E-14D-12W-12M-7Y	£0.2430
BT-L1a-0266	ENHANCED 8	SHARED-E-14D-12W-12M-10Y	£0.2458

1.4 Disaster Recovery (DR)

The customer selects a Disaster Recovery – Active/Active option through DR SKUs, ensuring high availability and business continuity.

The DR service includes:

- Active/Active deployment across primary and secondary sites
- Defined **Recovery Point Objective (RPO)** to control acceptable data loss
- Defined **Recovery Time Objective (RTO)** to meet application availability targets
- **DR invocation capability**, allowing controlled failover during incidents or planned tests

BT Services offer Active-Active Deployment Option & Disaster Recovery Service Levels.

This approach minimizes downtime and ensures continuous service delivery during site-level disruptions.

[Table 4 Disaster Recovery \(DR\)](#)

BT Service Order Reference Number	Description	Monthly Recurring Charge (MRC) (£)
BT-L1a-0267	Bronze (24hr RTO)	£87.45
BT-L1a-0268	Silver (12hr RTO)	£102.30
BT-L1a-0269	Gold (4hr RTO)	£115.50
BT-L1a-0270	Platinum (1hr RTO)	£130.35

1.5 Licensing – BYOL (Bring Your Own License)

BT offers two options to provide licenses which give customer flexibility.

- UK Secure Cloud license offering, which has
 - Operating System licenses - Windows & Red Hat.
 - Additional Database licenses - SQL Standard & SQL Enterprise
- BYOL licensing
 - Customers can use their existing OS, database, or application licenses
 - Compliance with vendor licensing terms
 - Reduced licensing costs by leveraging prior investments

Note - Compute SKUs mentioned above does not hold the OS/ Additional licenses, we have kept the licenses SKUs separately so that based on customer setup requirement they can attach the licenses SKUs with the Compute SKUs where applicable.

[Table 5 BYOL \(Bring Your Own License\)](#)

BT Service Order Reference Number	Description	Monthly Recurring Charge (MRC) (£)
BT-L1a-0271	SQL Standard (Per 2 vCPU)	£308.19
BT-L1a-0272	SQL Enterprise (Per 2 vCPU)	£1,181.20
BT-L1a-0273	Windows (Per Device)	£89.46
BT-L1a-0274	Redhat (Per Device)	£134.49

1.6 Secure Connectivity

BT Services offer customers to connect their workloads using standardized **Connectivity SKUs**, covering multiple access patterns:

a. Intersite Connectivity

- Secure, high-availability connectivity between primary and DR sites
- Optimized for Active/Active DR replication and application traffic

b. Internet Connectivity

- Controlled outbound and inbound internet access
- Security policies applied via standard cloud network controls

c. Private Connectivity

- Dedicated private network access to customer on-premises or third-party environments
- Low-latency, secure communication for enterprise workloads

Each connectivity option is selectable independently via SKUs, allowing flexible network design while remaining within the standard offering.

Additionally inbound and outbound traffic goes from the dedicated virtual firewall offered in the service.

[Table 6 Secure Connectivity](#)

BT Service Order Reference Number	Description	Monthly Recurring Charge (MRC) (£)
BT-L1a-0275	Internet Connection (Per Mbps)	£1.403
BT-L1a-0276	Internet Public IP Allocation (Per /29 IP Block)	£214.500
BT-L1a-0277	Intersite networking	£0.512
BT-L1a-0278	Physical Ports - 10 Gbps (Per Port)	£62.700
BT-L1a-0279	Physical Ports - 40 Gbps (Per Port)	£95.700
BT-L1a-0280	Firewall (1 Pair) – Price for each Firewall vSys HA Pair	£1,114

1.7 Lead Engineer

BT's fully managed services include a mandatory Lead Engineer by default. The Lead Engineer oversees all technical aspects of the deployment and acts as the primary liaison between the customer and internal technical teams to ensure seamless service delivery and in-life support. Customers may optionally request a dedicated Lead Engineer, in addition to the standard provision, by selecting from the available SKUs.

[Table 7](#) Lead Engineer

BT Service Order Reference Number	Description	Monthly Recurring Charge (MRC) (£)
BT-L1a-0281	By-Default - Lead Engineer - Bronze (Per Month)	£5,808
BT-L1a-0282	Lead Engineer - Silver(Per Month)	£11,616
BT-L1a-0283	Lead Engineer - Gold(Per Month)	£20,909
BT-L1a-0284	Lead Engineer - Platinum(Per Month)	£37,171

1.8 Add-on Colocation

Apart from BT's Standard Service Offering, BT also provides an Add-on Colocation from the same Secure Environment. Customers willing to opt for this service need to select the options from the listed SKUs.

Note – The customer is still required to procure a single VM to avail this service.

[Table 8a](#) Add-on Colocation

BT Service Order Reference Number	Description	Monthly Recurring Charge (MRC) (£)
BT-L1a-0285	Colocation (per KW) - Data Centre 1	£371
BT-L1a-0286	Colocation (per KW) - Data Centre 2	£371
BT-L1a-0287	Tap-off + Rack + PDU - <7kW	£336
BT-L1a-0288	Tap-off + Rack + PDU - 7kW - 21kW	£506
BT-L1a-0289	Tap-off + Rack + PDU - 21kW+	£676
BT-L1a-0290	Tap-off + Rack - <7kW	£315
BT-L1a-0291	Tap-off + Rack - 7kW - 21kW	£398
BT-L1a-0292	Tap-off + Rack - 21kW+	£569
BT-L1a-0293	Tap-off - <7kW	£180
BT-L1a-0294	Tap-off - 7kW - 21kW	£263
BT-L1a-0295	Tap-off - 21kW+	£432
BT-L1a-0296	Tap-off + PDU - <7kW	£202
BT-L1a-0297	Tap-off + PDU - 7kW - 21kW	£371
BT-L1a-0298	Tap-off + PDU - 21kW+	£541
BT-L1a-0299	Cross Connects: 3-span, 1-pair	£215
BT-L1a-0300	Cross Connects: Diverse, 1-pair	£290

Note – To terminate the circuits at the data centre and establish connectivity up to the customer racks, the customer is required to pay a one-time charge for cross-connect under this service.

Table 8b Add-on Colocation One Time Charges

BT Service Order Reference Number	Description	One Time Charge
BT-L1a-0301	Cross Connects: 3-span, 1-pair	£3,219
BT-L1a-0302	Cross Connects: Diverse, 1-pair	£3,219

1.9 End-to-End Service Consumption

By selecting standardized SKUs for Compute, Storage, Backup, DR, Licensing, Lead Engineer, Secure Connectivity and an optional Add-on colocation, the customer:

- A fully compliant cloud environment
- Predictable costs and service levels
- Simplifies provisioning, scaling, and operations
- Aligns infrastructure consumption with business continuity and performance requirements.

1.10 One-Time Setup

There are a range of professional services with the right options to fit your business needs. Following a scoping exercise and delivery of a Statement of Works document, project costs will be provided to deliver the service. Project costs are based on the above rates.

The charges exclude travel and expenses.

Table 9 Professional Services

BT Service Offer Reference Number	Professional Services	Per Person Per Day
BT-L1a-0181	Programme Manager	£859
BT-L1a-0182	Senior Programme Manager	£1,100
BT-L1a-0183	Technical Designer	£764
BT-L1a-0184	Senior Technical Designer	£1,073
BT-L1a-0185	Service Manager	£758
BT-L1a-0186	Senior Service Manager	£1,084

2 Considerations

- All prices mentioned in subsequent pages are exclusive of taxes.
- The BT UK Secure Cloud Max Price Card is subject to a Service Period of 36 months and an agreed minimum commitment period not less than 12 months
- You may not downgrade the Minimum Commitment during the Minimum Period of Service. The only change to the Recurring Charges during the Minimum Period of Service will be an increase as requested by you and agreed by BT.
- Charges for Virtual Machines are based on monthly pricing, and any device powered on for over 24 hours in a single month will count as a full unit, chargeable for the month. This is over and above Minimum Commitment Charges as applicable.
- Any Virtual Machine replicated on a secondary site for Disaster Recovery purposes will be charged as a reservation fee, this fee guarantees capacity in the secondary location for these servers.
- Storage options are tiered for price and performance optimization and provisioned and billed as provisioned storage as defined in this Order. Storage will be charged on a monthly basis as an average across the month.
- Usage Charges for the UK Secure Cloud Max Service are applicable based on actual consumption beyond the Minimum Commitment.
- Usage Charges shall be based on the agreed unit rates set out in the Service Order and will be charged in addition to the Recurring Charges payable for the relevant Minimum Commitment.
- Maximum number of Users will not exceed the permitted number of User identities, which is two (2) for Windows OS and ten (10) for Linux by-default unless agreed mutually otherwise and included per User (client) access license in the Service Order.
- BT may adjust the Charges to reflect changes in charges BT incurs which are beyond BT's control, for example where there is a change in Applicable Law. Price adjustments will be effective from the billing period following written notice to the Customer. Where the Customer does not agree to such change, the Customer can terminate the Service by giving at least 45 days' written notice to BT. No termination Charges will be due.
- Where BT has provided rate card Charges for access, equipment and Software (including Licenses and maintenance) based on prices from suppliers and the supplier changes the prices, then BT may adjust the rate card Charges to reflect changes in charges BT incurs from the Supplier. This will not affect the Charge for any access, equipment or Software that has already been ordered prior to BT notifying the Customer of the change.



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