



Bridgeall

Microsoft 365 and Azure Licensing Service Description

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1. Service Description

Bridgeall is a leading **Tier 1 Microsoft Direct CSP Partner**, helping organisations across the UK streamline their cloud journey. We don't just sell licenses; we provide a fully managed service that ensures your Microsoft 365 and Azure environments are optimised for performance, security, and cost-efficiency.

- **Why Choose Bridgeall for Your Microsoft Licensing?**

1. Direct Savings & Cost Optimization

As a Tier 1 Partner, we provide licenses at highly competitive rates—often averaging **10-15% less than retail prices**.

- **Cost Rationalisation Audits:** Our experts conduct regular reviews to identify underutilized licenses, helping you avoid "over-licensing" and ensuring you only pay for what you use.
- **Persona-Based Licensing:** We help you segment your workforce (e.g., frontline vs. office workers) to match them with the most cost-effective plans like M365 F1, F3, or Business Premium.

2. Fully Flexible & Scalable Solutions

With the Bridgeall CSP model, you aren't locked into rigid, long-term contracts that don't evolve with your business.

- **Instant Scaling:** Easily increase or decrease seat counts as your team changes.
- **Hybrid Commitments:** Mix and match monthly and annual commitments (NCE) to suit seasonal or project-based staff.
- **Consolidated Billing:** Receive a single, clear monthly invoice for all your Microsoft 365, Azure, and Dynamics 365 services.

3. The Bridgeall Licensing Portal

Our self-service **Licensing Portal** puts the power in your hands.

- **Real-Time Management:** Add, remove, or change licenses instantly without waiting for a third-party broker.
- **Visibility & Reporting:** Access detailed reporting on license usage and spending by cost center, location, or department.
- **Governance:** Maintain full control over your software estate with a centralized, user-friendly interface.

4. Exceptional Managed Support

We pride ourselves on a **95% customer recommendation rating**. When you license through Bridgeall, you gain a dedicated UK-based support team.

- **Direct Expertise:** No more navigating generic Microsoft support queues. You get a dedicated point of contact who understands your specific environment.
- **Technical Onboarding:** We fully manage the transition from your existing provider to Bridgeall, ensuring a seamless, uninterrupted move with zero downtime.

- **Our Microsoft Expertise at a Glance**

Bridgeall holds multiple **Microsoft Solutions Partner Designations**, proving our deep technical capability in:

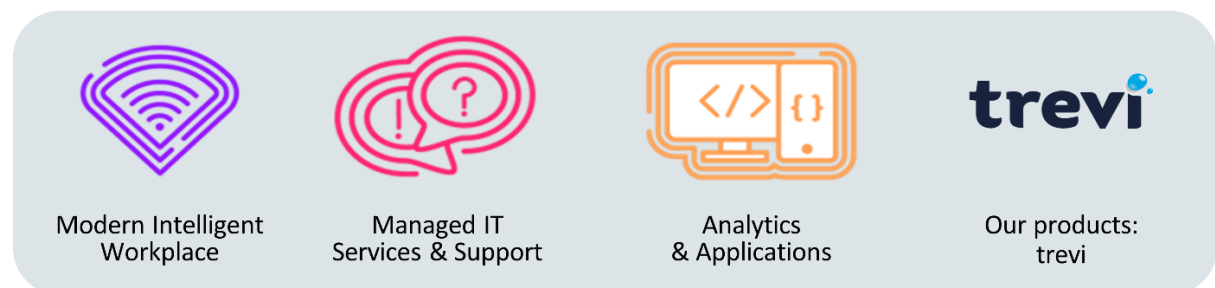
- **Modern Work:** Microsoft 365, SharePoint, Teams, and Viva.
- **Azure:** Infrastructure (IaaS), Apps, and Data migration.
- **Business Applications:** Dynamics 365 and Power Platform.
- **Security:** Advanced threat protection and identity management (MFA/Conditional Access).

"Bridgeall's proactive support and licensing advice ensure we are always on the most cost-effective plan while staying fully compliant."

2. About Bridgeall

Since 2002, Bridgeall has successfully delivered hundreds of projects to private and public sector organisations. Our focus is on providing an exceptional service to our customers by delivering class-leading digital solutions. We are ISO 9001, ISO 27001 and Cyber Essentials Plus certified, demonstrating our focus on quality and governance in everything we do.

As well as having our own software solutions for the water market (Trevi), we split our services up into our 3 main business units; Managed IT Services & Support, Modern Intelligent Workplace and Applications & Analytics.



We are a one-stop-shop for all things Microsoft with certified consultants across the full stack and cloud solutions including Azure, Dynamics 365, Data & Analytics, Microsoft 365, SharePoint, Power Apps and Power Platform, working with the likes of:



Microsoft

Bridgeall takes great pride in our achievements in recent years of being a 10 x Microsoft Gold Partner. With Microsoft's new Cloud Partner Program, this changed the accreditation approach to focus on key solution areas. As a result, we have achieved the designations required to qualify as an accredited Microsoft Solutions Partner in the following key areas.



Modern Work

Azure Infrastructure

Azure Data & AI

Azure Digital & App
Innovation

In addition, we are a Tier 1 Cloud Solution Provider (CSP), meaning we have unique access to Microsoft licensing and can offer specialist licensing advice and pricing.

Being a CSP partner, Bridgeall can also offer our clients flexible pricing and billing options, as well as the ability to bundle multiple services together under a single contract.

3. Contact Us

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