

A Gartner G-Cloud 15 Service Definition for Cloud Consulting: Cloud Infrastructure — Strategy

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Gartner G-Cloud 15 Service Definition

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Service Summary

Gartner will deliver a comprehensive cloud strategy and roadmap to the client that addresses the client's requirements and identifies the cloud technologies and services that would deliver the benefits to and for them. Gartner will utilise its published Maturity Model and Cloud Adoption Framework to maximise successful adoption and will provide a Maturity Assessment Framework on which to manage a future roadmap.

Service Description

This service offers a comprehensive cloud strategy and roadmap, which provides a clear view of what cloud technologies and services would deliver benefits to the organisation. The service provides a set of recommended actions and related artefacts to accelerate cloud adoption within an enterprise. The strategy covers all aspects of cloud technologies, including cloud storage, cloud IaaS, cloud security, and cloud applications such as business intelligence.

The Gartner cloud strategy tackles organisational change management aspects allowing for a higher level of adoption success. It also addresses key organisational factors such as process maturity, funding models and existing sourcing arrangements. The product provides a unified end-to-end capability that draws on all relevant Gartner Consulting service lines to deliver a full suite of data, toolkits, and templates to minimise timescales. The strategy establishes and socialises a bedrock of definitions and core concepts and unites stakeholders around a statement of intent. This approach also allows organisational roadblocks to be identified and resolved earlier.

Service Benefits

- Holistic strategy structured around short, medium and long-term results
- Experienced practitioners, supported by Gartner's toolkits, methodologies and research
- Creates a series of tangible actions that deliver clear results
- Drives understanding of how the cloud can support business objectives
- Ties cloud initiatives to the organisation's overall strategic needs
- Supports appropriate positioning of tools, personnel, governance
- 360 view of benefits and drivers accessible to the client
- Provides knowledge transfer to ensure client self-sufficiency
- Supports the client with Gartner tools and proprietary templates
- 60% reduction in time to deliver viable cloud strategy
- Provides, independent and objective advice

Service Features

- Structured decision model for optimal infrastructure/application service selection
- Documented readiness assessment for cloud adoption
- Directional cloud strategy execution roadmap out to three years
- Supporting analysis, utilising research frameworks and consulting work products
- Final stakeholder presentation of results, insights and specific actions

- Accelerates delivery of actionable insights through proven analytical capabilities
- AI-powered analysis that augments Gartner's Insights and SME delivery experience

Full List of Service Features

- A report describing the Market Strategic Trends, Vendor Capabilities and Competencies and upcoming challenges within the cloud market from a Gartner perspective
- A report describing the organisation's readiness assessment for cloud adoption, comparison against best-in-class organisations, reference architectures for different cloud delivery models and service layers and a high-level improvement action plan
- A directional roadmap (growth path out to three years with immediate focus on results achievable within six months) giving specific actions around governance, architecture, risk management, service management, demand management, sourcing and procurement, finance and budgeting. This provides a roadmap for implementation and realisation of the strategy
- A structured decision model to guide the customer in selecting the most optimal infrastructure and/or application services. A high-level assessment of a selected portion of the customer application portfolio to validate and fine-tune the decision model.

Project Approach

- Phase 0: Project initiation and cloud education
 - Conduct a kick off meeting confirming cloud definitions, taxonomy and market evolutions
- Phase 1: Cloud vision and preliminary requirements gathering
 - Conduct interviews with stakeholders, review appropriate deliverables and capture findings
 - Synthesise client cloud ambition for the next 2–3 years
 - Identify the preliminary business, security, compliance, technical and operational requirements for cloud adoption within the customer environment, leveraging Gartner's cloud requirements framework
- Phase 2: Cloud readiness assessment
 - Complete readiness assessment in nine key cloud impact areas, including security & risk, information management, enterprise architecture, demand management, sourcing, legal, etc.
- Phase 3: Develop cloud decision framework
 - Develop a multi-pass decision framework allowing definition of the optimal hosting/cloud solution (including characteristics like security, flexibility, and financial analysis)
- Phase 4: Compile final strategy, roadmap and business case
 - Compilation of the final cloud strategy document
 - Identification of key initiatives to be launched by the client to adopt the strategy
 - Develop a cloud directional roadmap, including most likely candidates (quick wins), risks and growth path for the next three years with a focus on the first six months

Project Schedule

Gartner anticipates completion of this engagement within 10 weeks.