A Gartner G-Cloud 15 Service Definition for

Cloud Consulting: Digital Leadership — Digital Transformation Programme Cost Modelling

2026

Gartner G-Cloud 15 Service Definition

Service Summary

Gartner will work with you to develop Rough Order of Magnitude ICT cost projections for cloud-related programmes or transformations. We provide independent, objective analysis aligned with UK government standards to support executive decision-making and ensure value-for-money outcomes for users and citizens.

Service Description

Gartner will independently develop a time-bound analysis of the options and a baseline cost model (with accompanying assumptions):

- Identify and review the options to jointly agree on what ICT cost elements are needed to compare options — and to explore and discuss likely ICT service costs and ICT cost drivers such as:
  - The complexity and degree of customisation of existing systems
  - The number of FTEs needed to manage the technology
  - Any likely transition costs
- Develop a jointly agreed ICT ROM cost projection model within 3 weeks of commencement and a set of data inputs with which to populate this model:
  - From Gartner benchmark data
  - Data and prices from current client suppliers and commercial arrangements, and, where needed
  - From desk-bound research

The approach will align with HM Treasury’s Green Book principles for option appraisal and cost-benefit analysis to ensure compliance with UK government standards.

Service Benefits

- Development of ROM ICT costs for planned transformation
- Model designed for sustainability by client teams
- Improved visibility of spend categories and cost drivers
- Enhanced comparison with peer spending patterns
- Options analysis with projected technology costs
- Compliance with HM Treasury and GDS standards
- Informed executive decision-making
- Promotes transparency and accountability in cost planning
- Aligns with UK government financial review processes
- Accelerates delivery of actionable insights through proven analytical capabilities

Service Features

- Independent review of transformation initiative cost elements
- AI-powered analysis that augments Gartner's Insights and SME delivery experience
- Identification of ICT cost drivers and options

- Development of ROM ICT cost projection model
- Objective model aligned with UK government frameworks
- Copies of supporting analyses and work products
- Workshop to agree cost elements and assumptions
- Integration of Gartner benchmark data and research
- Testing and validation of cost model projections
- Final presentation to executive stakeholders

Full List of Service Features

- The service includes an independent review of ICT cost elements, options and drivers for a transformation initiative
- Gartner develops a ROM ICT cost projection model aligned with HM Treasury Green Book principles and GDS standards
- The model incorporates data from client sources, Gartner benchmarks and desk research, ensuring accuracy and compliance
- Workshops facilitate agreement on cost elements and assumptions, and electronic copies of supporting analyses and frameworks are provided
- Final presentation of cost projections to executive stakeholders, enabling informed decision-making and assurance readiness for major programmes

Project Approach

- Week 0: Project initiation:
  - Initial planning will consider which UK government frameworks are most relevant to the programme or project being discussed, for example HM Treasury Green Book and GDS standards, to ensure compliance and readiness for assurance reviews
- Week 1: Plan for Rough Order of Magnitude (ROM) ICT cost projections:
  - Review programme outcomes and agree on ICT Cost elements
  - Request programme documents to be reviewed, provided by the client
  - Conduct data gathering and capture information on:
    - complexity & degree of customisation of existing systems
    - the number of FTEs needed to manage the technology
    - any likely transition costs
- Week 2 to 3: Develop ROM ICT Cost model:
  - Run a workshop to review the options and to jointly agree on what ICT cost elements are needed to compare options
  - Agree on key elements of the ICT cost model (with accompanying assumptions) needed to support the options analysis
  - Develop ICT ROM cost projection model
- Week 4 to 5: Test and confirm ROM ICT Cost model and options:

  - Populate the cost model using data available from the client, Gartner or other agreed sources.
  - Include transformation and transition cost elements where possible
  - Examine Gartner's published research on technology trends and IT key metrics to plug any gaps
- Week 6: Finalise and present ROM ICT cost model projections:
  - Develop overall ROM ICT cost projections summary report
  - Present report to key client stakeholders

Project Schedule

Completion of this engagement will be within 6-7 weeks.