A Gartner G-Cloud 15 Service Definition for

Cloud Consulting: Cloud Security — Building Resilience with Minimum Viable Organisation

2026

Gartner G-Cloud 15 Service Definition

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Service Summary

Gartner's Minimum Viable Organisation (MVO) service supports clients in defining, implementing, and operationalising resilient recovery capabilities. Gartner helps organisations identify critical business functions, assess the effectiveness of IT disaster recovery capabilities, and develop survival solutions to rapidly recover critical operations following large-scale incidents or disasters.

Service Description

Gartner's Minimum Viable Organisation (MVO) service provides a comprehensive approach to building organisational resilience. We begin by conducting threat modelling to evaluate real-life threat scenarios and understand potential adversaries targeting essential business functions. Through collaborative workshops, Gartner works with clients to scope and define the most critical business capabilities and supporting IT infrastructure required for recovery.

Following this, Gartner assesses the client's IT Disaster Recovery (DR) capabilities, evaluating effectiveness and the lead-time needed to recover the MVO. We design tailored survival solutions, aligning business and IT stakeholders on the most fit-for-purpose recovery strategies, and validate the business case by considering risks, costs, and value. Gartner then supports the implementation of the agreed solution, developing detailed architecture and operational capabilities to enable an efficient cyber resilience operating model.

Finally, Gartner assists with operationalisation of survival solutions, including organisational change management, the creation of actionable playbooks, and training teams in incident response and crisis management. This ensures clients are equipped to respond effectively to disruptions, safeguarding organisational continuity and compliance with applicable regulations.

Service Benefits

- Aligns senior executives on cyber resilience priorities
- Reduces time to recover critical business functions
- Enhances NCSC Assessment Framework or NIST CSF maturity/compliance
- Optimises resource allocation for resilience
- Delivers effective survival solutions and recovery capabilities
- Provides maintainable and usable solutions
- Supports regulatory compliance
- Increases organisational readiness for large-scale incidents
- Accelerates delivery of actionable insights through proven analytical capabilities
- Strengthens business and IT alignment

Service Features

- Threat modelling of real-life scenarios and adversaries
- Definition of critical business capabilities for recovery
- IT disaster recovery capability health assessment
- Survival solution design and validation
- Development of detailed recovery solution architecture

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- Technology sourcing and deployment support
- Enablement of cyber resilience operating model
- Organisational change management planning
- AI-powered analysis that augments Gartner's Insights and SME delivery experience
- Training for incident response and crisis management

Full List of Service Features

- Threat Modelling — Gartner will help clients understand the threat actors that may target critical business functions, using real-life threat scenarios and analysing adversary tactics, techniques, and procedures (TTPs) to inform resilience planning
- MVO Definition — Based on the most significant and likely threats, Gartner will work with clients to scope and define the essential business capabilities and supporting IT applications and infrastructure needed for effective recovery
- IT Disaster Recovery Capability Health Assessment — Gartner will evaluate the client’s existing IT disaster recovery coverage, assessing its effectiveness and the lead-time required to recover the defined MVO
- Survival Solution Design — Gartner will develop tailored MVO IT recovery solution scenarios, facilitating alignment between business and IT stakeholders. The proposed solutions will be validated with a robust business case considering risks, costs, and value
- MVO Implementation — Gartner will design a detailed solution architecture, support technology sourcing and deployment, and help build the operational capabilities required for efficient cyber resilience
- MVO Operationalisation — Gartner will plan and execute organisational change management, develop actionable playbooks, and deliver training for teams in incident response and crisis management to ensure readiness and sustainability

Project Approach

- Week 0: Project Initiation and stakeholder alignment. Gartner will engage with key client representatives to clarify objectives, define roles and responsibilities, and agree on project milestones and deliverables
- Weeks 1-8: Threat Modelling. Gartner will facilitate sessions to identify and analyse real-life threat scenarios, focusing on the tactics, techniques, and procedures (TTPs) of potential adversaries targeting critical business functions
- Weeks 1-12: MVO Definition. Gartner will work collaboratively with the client to scope and define the most critical business capabilities and supporting IT applications and infrastructure required for resilient recovery
- Weeks 1-12: IT Disaster Recovery Capability Health Assessment. Gartner will assess the client’s current disaster recovery arrangements, evaluating coverage, effectiveness, and lead-time to recover the defined MVO
- Weeks 1-12: Survival Solution Design. Gartner will develop and present tailored IT recovery solution scenarios, align business and IT stakeholders on the preferred approach, and validate the business case with consideration of risks, costs, and value
- Weeks 1-16+: MVO Implementation. Gartner will support the development of detailed solution architecture, assist with technology sourcing and deployment, and help build operational capabilities for cyber resilience

- Week 1-16+: MVO Operationalisation. Gartner will plan and execute organisational change management, develop actionable playbooks, and deliver training for incident response and crisis management teams

Project Schedule

Gartner anticipates that the Minimum Viable Organisation (MVO) engagement will require approximately 1-16 weeks, depending on the activities within scope. The precise timeline will be tailored to the scope and specific requirements of each client and may be adjusted to accommodate organisational complexity, stakeholder or regulatory needs.

This service description is based on a twelve-week engagement.