

A Gartner G-Cloud 15 Service Definition for Cloud Consulting: Cloud Transformation — Service Component Readiness Assessment

2026

Gartner G-Cloud 15 Service Definition

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Service Summary

Gartner will ensure the client has a comprehensive view of the strengths and weaknesses of their current governance and change management capabilities associated with a service component to establish clear steps the client must take to deliver success in their cloud or digital transformation project/programme.

Service Description

Gartner will independently assess the client's readiness to commence a cloud or digital transformation project, ensuring the client stakeholders have an accurate picture of the organisation's and the project/programme team's readiness by:

- Identifying the strengths and weaknesses in the organisation's decision-making, project/programme implementation, governance, skills and organisational change management capabilities
- Identifying and mitigating the major risks before the start of the cloud transformation project/programme
- Providing recommendations to improve the opportunity for the cloud transformation's success

This assessment can be combined with other Gartner Cloud Consulting work, and multiple readiness assessments can be combined to validate each cloud or digital service component.

Service Benefits

- Provides independent validation of service component readiness
- Ensures the buy-in and support of appropriate stakeholders
- Sets the cloud service component on the path to success
- Delivers best practice advice to ensure on-time/on-budget delivery
- Helps to realise benefits through the deployment of cloud services
- Builds a strong communication culture with the service provider
- Minimises disruption through proven change management practices
- Ensures cross-organisational understanding of change
- Establishes decision-making structures to best support implementation
- Provides independent view on skills within the client team

Service Features

- Readiness assessment report
- Summary of readiness conclusions describing risks and prioritised recommendations
- Detailed findings, including risk mitigation activities
- Actionable recommendations for successful project/programme startup
- Actionable recommendations to overcome any gaps and mitigate risks
- Supporting analysis, research, frameworks, and other relevant work products
- Final presentation to executive stakeholders

- Accelerates delivery of actionable insights through proven analytical capabilities
- AI-powered analysis that augments Gartner's Insights and SME delivery experience

Full List of Service Features

- Readiness assessment report that provides:
 - Overall readiness assessment and executive summary describing key risks and prioritised recommendations
 - Detailed readiness findings and actionable recommendations to ensure successful project/programme startup and inclusion of risk mitigation steps into the project/programme plan
- Supporting analysis, research, frameworks, and other relevant work products
- Final presentation to executive stakeholders

Project Approach

- Week 0: Project initiation and kick-off
- Week 1: Assess cloud transformation readiness
 - Review cloud transformation status, structure, risks and stakeholders and schedule interviews
 - Request and review documents to be reviewed
 - Conduct interviews with key stakeholders, review appropriate deliverables and capture findings (up to 10 over 3 calendar days)
- Week 2: Document and cloud transformation readiness report
 - Document cloud transformation readiness findings and actionable recommendations, prioritising the latter
- Week 3: Finalise and present readiness assessment report
 - Develop overall cloud transformation readiness conclusions and summary report
 - Present report to key stakeholders

Project Schedule

Gartner anticipates completion of this engagement within 4 weeks.