

A G-Cloud 15 Service Definition for Executive Programs Leadership Team Plus: Cross Function Team Member (EPLPCF)

Gartner G-Cloud 15 Service Definition
2026

Service Description

Executive Programs Leadership Team Plus: Cross Function Team Member permits the client to identify a cross function team member, typically an individual reporting to the most senior IT executive, usually the CIO. The service provides indispensable insights on best practice for Cloud deployment and strategy.

Service Benefits

- Client Success Manager is the Member's primary point of contact
- The Client Success Manager understands the client's context and priorities
- Digital executive guidance, insights and skills transfer
- Individualised strategies based on client priorities and initiatives
- Virtual Strategy Meeting and Analyst interactions
- Symposium attendance and peer networking interactions
- Best Practice and Decision Support Content
- Accessible via browser and app
- Access to online peer community for collaboration and advice
- AskGartner - AI tool providing tailored, actionable Gartner insights on demand

Service Features

- Assigned Service Delivery Team and Access to Gartner Analysts
- Participation in Virtual Team Workshop and Virtual Research Briefing
- Gartner IT Symposium/Xpo and Peer Networking
- Leadership Development Research and Related Content
- Gartner for IT Leaders Research and Related Content
- Strategic Business Content for IT Executives
- Peer & Practitioner Research and IT Initiative Based Research
- Executive Programs Research on Cloud Services & Technologies
- IT Key Metrics Data
- Digital Execution Scorecards

Invoicing

- The Service, which is part of Executive Programs Leadership Team Plus, requires the separate purchase of Executive Programs Leadership Team Plus: Leader
- The service is provided to one licensed user for a period of twelve months

- All invoices are payable net 30 days from date of invoice

Full List of Service Features

- **Assigned Client Success Manager** — A Client Success Manager will serve as the Cross-Function Team Member's primary point of contact for this Service. The Client Success Manager (CSM), an experienced service professional who understands the client's context and priorities, helps the Client understand the entitlements of their Service, and provides personalised, proactive, concierge-level service as the single point of contact from Gartner, helps the team leverage the most relevant Gartner resources. The CSM facilitates a coordinated service approach for the team, as well as alignment between Team Members and the Leader
- **Virtual Team Workshop** — Participate in a half-day annual strategy session (jointly determined by the Executive Partner and Leader) facilitated by the Executive Partner, which is focused on application of Executive Programs Research and action planning. Topic is selected by Leader and Executive Partner from a list of available Executive Programs workshops
- **Research Advisor Inquiry for the Cross-Function Team Member** — Cross Function Team Member(s) may participate in Advisor Inquiry provided the Inquiry sessions are requested and moderated by the Leader. The Leader must be present on the Inquiry call and manage and lead the Inquiry discussion and questions in order to advance the Leader Agenda
- **Attendance at Gartner IT Symposium/Xpo** — One (1) complimentary, non-transferable invitation to attend Gartner IT Symposium/Xpo, including standard Symposium entitlements
- **Peer Networking: Peer Directory** — Access to searchable directory of senior technology leaders. **Online Forums** — Access to virtual discussions of common issues among peers on gartner.com. **Offline Meetups** — Access to designated lounges at Gartner IT Symposium/Xpo
- **Gartner for IT Leaders Research and Related Content** — Includes Gartner Core IT and Role-specific Research; diagnostic tools, templates, and case studies; Weekly Picks and News Analysis; and webinars featuring Gartner Analysts
- **Strategic Business Content for IT Executives** — Access to content that aligns to the changing roles of IT Executives and provides guidance around how IT Executives can be better business partners to their peers
- **Peer & Practitioner Research** — Includes peer benchmarks, best practices, case studies, tools, and templates
- **IT Initiative Based Research and Role-specific IT Research**
- **IT Key Metrics Data** — Provides performance metrics on trends in IT spending and staffing, unit costs, and performance measures across critical IT domains
- **Executive Programs Research and Related Content** — **Research Reports** — Up to 12 (twelve) Reports per year, covering Gartner-selected topics on areas where business and IT intersect. (Schedules are approximations and are dependent on the publication schedule of relevant Research.) Includes associated tools and teleconferences hosted by Executive Programs authors to discuss their Research Reports. **Business Research and Related Content** — Targeted to CIOs, CFOs, and other business executives

- Leadership Development Research and Related Content — Customised professional development content for technology leaders, targeted to Team Members
- IT Podcast Series — A subscription-based podcast series featuring Gartner Research experts' perspectives on business priorities and challenges on topics in information technology
- Digital Execution Scorecards — The Digital Execution Scorecard provides a comprehensive set of digital strategy benchmarks to accelerate decision making and drive execution.
- AskGartner — A generative AI-powered tool available on gartner.com. Sourced solely from proprietary Gartner data, it provides our unbiased perspective and expertise through AI-powered conversational interactions, replacing older keyword-based searching and providing a more holistic overview of Gartner insight on a given topic or question.

Additional Terms & Conditions

- This product is only available as a renewal product for existing license holders only
- One (1) Leader plus a minimum of three (3) and a maximum of ten (10) additional members are required for this product option
- The Conference invitation entitles the Licensed User to register for one (1) Conference and is valid for 12 (twelve) months from the date of issue. A conference invitation provided as part of a Gartner Research offering is valid only for a conference during the contract term of that Research offering. Invitations are not transferable. A single invitation may not be used by more than one (1) employee of the client company and may not be used for admission to any conference other than the Gartner IT Symposium/Xpo Conference
- Depending on travel advisories and/or government orders, at Gartner's sole discretion, some meetings and events may be held virtually
- Use of the Service is governed by the Gartner Usage Policy and the Gartner Copyright and Quote Policy, which are accessible on the Policies section of gartner.com.