

A G-Cloud 15 Service Definition for Gartner for AI Leaders Guided: Team Leader (AILGTL)

Gartner G-Cloud 15 Service Definition
2026

Service Description

Gartner for AI Leaders Guided: Team Leader is designed for the senior most artificial intelligence (“AI”) leader in the organisation and their team. The Service provides actionable insights, access to top experts, tools, events, and peer networks that help AI Leaders accelerate their programs and collaborate as strategic leaders with business stakeholders..

Service Benefits

- An Executive Partner with experience in Senior Technology Executive roles
- Client Success Manager will serve as primary point of contact
- Individualised strategies based on client priorities and initiatives
- Gartner Analyst Interactions
- IT Conference attendance
- Exclusive research and content to advance critical priorities
- Peer networking interactions
- Accessible via browser and app
- Access to online peer community for collaboration and advice
- AskGartner - AI tool providing tailored, actionable Gartner insights on demand

Service Features

- Guided Service Partner, Member Value Plan and Annual Strategy Meeting
- AI Leaders Role-based Content and Tools, IT Initiative Based Research
- Role-specific Business Content
- Exclusive Leadership Research and related content
- Gartner for IT Leaders Research and Peer & Practitioner Research
- Strategic Business Content and Industry-specific IT Research
- IT Key Metrics Data, Diagnostic Tools and Templates
- Webinars
- Individual and Team Analyst Inquiry

Invoicing

- The service is provided to one licensed user for a period of twelve months
- All invoices are payable net 30 days from date of invoice

Full List of Service Features

- Guided Service Partner — An Executive Partner will serve as the License User's primary point of contact for this Service and will maintain the relationship through the delivery of the Service and implementation of a member value plan. The customised service plan is created in collaboration with the License User at the beginning of the Service and reviewed periodically through the membership lifecycle. Elements include setting License User expectations, value criteria, up to three (3) key initiatives and action plan
- Annual Strategy Meeting — Licensed User will meet virtually with the Executive Partner for coaching and advice on strategic planning and execution of up to three (3) key initiatives. Guidance will be based on the collective expertise of Gartner research and the peer community
- Facilitated Networking, Peer Community Research and Content
- Facilitated Networking: Service Delivery Team will, upon request, arrange meetings with peers around a specific topic to discuss best practices or areas of expertise.
- Peer & Practitioner Research: Includes peer benchmarks, best practices, case studies, tools and templates
- AI Leaders Role-based Content and Tools — Insight and Tools tailored to meet the unique and evolving needs of a specific role within an organisation. Topics span from building and maintaining programs to demonstrating business value, empowering clients to serve as strategic partners within their organisations and enable growth
- Executive Leadership Research and related content — Access to content written on initiatives for Executive Leadership to address the specific and shared needs of leaders in their broader executive role a regardless of domain e.g., Digital Business Transformation, Talent, Internal Communications, and others
- Gartner for IT Leaders Research — Enables clients to access the entire Core Research catalogue (e.g., Magic Quadrants, Vendor Ratings, Hype Cycles) and the additional tools from Gartner's IT Leaders library such as Toolkits (e.g., IT Score, ITBudget), Diagnostic Tools, and IT Key Metrics Data (e.g., IT performance measurement database, IT staffing levels, IT investment levels, key tech cost, performance metrics and trends). This provides clients with a complete set of pragmatic advice and decision-making tools to apply to their daily activities assisting them in applying Gartner methodologies to their specific situations
- Strategic Business Content — Select business and role-focused content related to business topics of strategic interest to the role
- Industry-specific IT Research — Research that provides analysis and advice on major issues within the following industry sectors: banking and investment services, energy and utilities, insurance, manufacturing or retail. Industry research is designed to deliver key technology insights to technology leaders, business-focused IT professionals, and business executives
- Emerging Technology Reports — Reports that build on the relevant Hype Cycle and provide more in-depth coverage of technologies that will impact clients. The purpose of this research is to educate the reader on the market impact of the emerging technology

- **IT Key Metrics Data** — Based on a comprehensive IT performance measurement database, provides access to data on IT staffing levels, IT investment levels, key technology cost, performance metrics and trends. The reports include: 1) data on trends in IT spending and staffing in more than 20 industries, 2) unit cost and performance measures and trends across critical IT domains, and 3) data on information security investment levels and outsource market price benchmarks for the technology domains
- **Individual Inquiry** — Inquiry sessions of up to 30 minutes with a Research Expert which may be scheduled independent of other team members, and which also may be used to request reviews of business-related documents or contracts of up to 20 pages, including attachments
- **Team Inquiry** — Team Members are entitled to inquiry sessions with a Gartner research advisor and the Leadership Team
- **Gartner BuySmart™** — Gartner BuySmart™ helps clients select and craft a fair deal (e.g., determine what they need, pick the right provider, align deal structure with needs, and negotiate contracts to optimise spend and reduce complexity) through inquiries and document/proposal reviews by reducing costs and avoiding common pitfalls using the most recent insights on technology spend management, contracting practices, and long-term risk mitigation
- **Webinars** — Periodic web conferences where Gartner research advisors speak on timely topics in information technology and then solicit questions from listeners
- **Attendance at Gartner IT Summit with Exclusive Member Experience** — One (1) nontransferable invitation to attend Gartner IT Summit, including standard Summit entitlements plus an exclusive member experience that may include priority booking for onsite One-on-One meetings with Gartner experts, access to an Exclusive Member Lounge and meeting rooms in the Exclusive Member Meeting Center, and networking opportunities with peers and Gartner Customer Success associates
- **AskGartner** — A generative AI-powered tool available on gartner.com. Sourced solely from proprietary Gartner data, it provides our unbiased perspective and expertise through AI-powered conversational interactions, replacing older keyword-based searching and providing a more holistic overview of Gartner insight on a given topic or question.

Additional Terms & Conditions

- One (1) Leader plus a minimum of three (3) and a maximum of ten (10) additional members are required for this product option
- Team Leader may, on an occasional and infrequent basis, forward to others in client company up to 25 (twenty-five) Gartner research documents per contract year. This forwarding may not be done in a manner that has the intent or effect of avoiding purchase of additional User licenses
- Participation in inquiry calls is limited to the expert, the Team Leader, and Team Members (i.e., non-Users, either inside or outside the Client company, may not attend or otherwise participate on an inquiry call). Licensed User can schedule individual sessions with an expert and team sessions. Team sessions must be requested and moderated by the Licensed User, who must be present on calls and lead discussions and questions to advance the Team agenda. Inquiry call topics are limited to the licensed insights deliverables of the Product.

- The invitation or Ticket is a numbered identifier (e.g., 424562) that entitles Licensed User to register for one (1) conference as specified in the Ticket Letter emailed to Client. Tickets are valid for 12 (twelve) months from date of issue, per the expiration date on the Ticket Letter. Tickets provided as part of a Gartner insights product are valid only for conferences during the contract term of that product; one (1) Ticket is issued per 12-month (twelve-month) contract term – a shorter contract term does not entitle Client to a Ticket. Tickets are transferable within the client company but may not be transferred to another company. A single Ticket may not be used by more than one (1) individual and may not be used for admission to any conference other than an IT Summit.
- Depending on travel advisories and/or government orders, at Gartner's sole discretion, some meetings and events may be held virtually
- Use of the Service is governed by the Gartner Usage Policy and the Gartner Copyright and Quote Policy, which are accessible on the Policies section of gartner.com.