

Gartner delivers all its consulting work for clients via a fixed price mechanism. We have had feedback from clients that this offers the right balance of focus on outputs and outcomes as well as predictability of spend. We have therefore provided prices for each service as a baselined product. We typically see clients combining services such as a cloud product benchmarking service and a sourcing and evaluation service. We can also adapt a service to better reflect the needs of a client and the complexities of their operating environment. In this event we would provide a multiple of a service, for example x0.5 or x3, to reflect need/circumstance. Whether procuring two or more combined services at once or multiples of a specific service Gartner will still agree and deliver against a fixed fee, to defined risks, assumptions and desired outcomes.

Gartner[®]

	G-Cloud Category	Service	Price
1	Cloud Consulting	Cloud Benchmarking — Additional Cloud-Based Service Component Benchmark	£40,410
2	Cloud Consulting	Cloud Benchmarking — Cloud Applications Productivity Assurance	£101,025
3	Cloud Consulting	Cloud Benchmarking — Cloud-Based Supplier Labour Effort Day Rates	£59,054
4	Cloud Consulting	Cloud Benchmarking — Enterprise IT Spend Benchmark	£60,615
5	Cloud Consulting	Cloud Benchmarking — Market Price Assessment Benchmark — Cloud Product or Service Assessment	£101,025
6	Cloud Consulting	Cloud Benchmarking — Software as a Service (SaaS) Contract and Commercial Optimisation — Optimising Cloud Licensing	£150,829
7	Cloud Consulting	Cloud Cost Optimisation — Smarter Spend Optimisation	£100,641
8	Cloud Consulting	Cloud Cost Optimisation — Cloud Services IT Spend Transparency Baseline	£127,735
9	Cloud Consulting	Cloud Cost Optimisation — IT Savings Opportunity Identification and Appraisal	£54,325
10	Cloud Consulting	Cloud Cost Optimisation — Roadmap Development	£54,325
11	Cloud Consulting	Cloud Data and Analytics — AI Capability Maturity Assessment	£82,664
12	Cloud Consulting	Cloud Data and Analytics — AI Centre of Excellence (CoE) Design	£131,160
13	Cloud Consulting	Cloud Data and Analytics — Artificial Intelligence Strategy and Roadmap	£218,645
14	Cloud Consulting	Cloud Data and Analytics — D&A, AI Use Case Elicitation and Prioritisation	£90,149
15	Cloud Consulting	Cloud Data and Analytics — Data and AI Literacy	£98,760
16	Cloud Consulting	Cloud Data and Analytics — Data and Analytics Maturity Capability Assessment	£82,664
17	Cloud Consulting	Cloud Data and Analytics — Data Stewardship and Data Governance Accelerator	£121,550
18	Cloud Consulting	Cloud Data and Analytics — Data-driven Data and Analytics Strategy	£162,694
19	Cloud Consulting	Cloud Financial Management (CFM) — Contract and Workload Optimisation	£101,853
20	Cloud Consulting	Cloud Financial Management (CFM) — Contract Pricing and Discounts	£71,947
21	Cloud Consulting	Cloud Financial Management (CFM) — Governance and Architecture	£143,629
22	Cloud Consulting	Cloud Financial Management (CFM) — Multicloud Strategy, Architecture and Tooling	£153,648
23	Cloud Consulting	Cloud Financial Management (CFM) — Value Realisation	£152,648
24	Cloud Consulting	Cloud Infrastructure — Cloud Component Document Review	£19,005
25	Cloud Consulting	Cloud Infrastructure — Cloud Discovery Workshop	£37,745
26	Cloud Consulting	Cloud Infrastructure — Cloud Fitness for Purpose Assessment	£50,794
27	Cloud Consulting	Cloud Infrastructure — Cloud Interoperability & API Strategy	£113,500
28	Cloud Consulting	Cloud Infrastructure — Cloud Optimisation for Data Centres	£167,494
29	Cloud Consulting	Cloud Infrastructure — CRM Application Assessment	£117,285
30	Cloud Consulting	Cloud Infrastructure — Legacy Technology Remediation Strategy	£168,137
31	Cloud Consulting	Cloud Infrastructure — Strategy	£127,251
32	Cloud Consulting	Cloud Operations — Business Continuity and Disaster Recovery Plan Assessment	£76,456
33	Cloud Consulting	Cloud Operations — Digital Service Delivery Compliance Assessment	£73,970
34	Cloud Consulting	Cloud Operations — Service Delivery Assessment	£75,470
35	Cloud Consulting	Cloud Product Management — Strategy and Design	£101,665
36	Cloud Consulting	Cloud Product Management — Support and Execution	£152,269
37	Cloud Consulting	Cloud Security — AI Security & Risk Assessment	£105,158
38	Cloud Consulting	Cloud Security — Building Resilience with Minimum Viable Organisation	£149,608

39	Cloud Consulting	Cloud Security — Cyber Security Controls Maturity Assessment	£81,888
40	Cloud Consulting	Cloud Security — Cyber Security for the Board	£141,991
41	Cloud Consulting	Cloud Security — Cyber Security Function Optimisation	£139,949
42	Cloud Consulting	Cloud Security — Cyber Security IAM Modernisation	£127,251
43	Cloud Consulting	Cloud Security — Cyber Security Solution Architecture	£101,853
44	Cloud Consulting	Cloud Security — Cyber Security Supply Chain Security Assessment	£100,461
45	Cloud Consulting	Cloud Security — Post-Quantum Cryptography Readiness	£152,648
46	Cloud Consulting	Cloud Security — SOC Development Optimisation and Sourcing	£121,666
47	Cloud Consulting	Cloud Sourcing — Business Case Development	£101,025
48	Cloud Consulting	Cloud Sourcing — Contract Portfolio Optimisation	£92,335
49	Cloud Consulting	Cloud Sourcing — Dynamic Sourcing	£93,775
50	Cloud Consulting	Cloud Sourcing — Evaluation and Selection	£145,115
51	Cloud Consulting	Cloud Sourcing — Negotiation Strategy and Planning	£89,710
52	Cloud Consulting	Cloud Sourcing — Strategy	£140,530
53	Cloud Consulting	Cloud Sourcing — Transition Strategy, Planning and Delivery Assurance	£111,485
54	Cloud Consulting	Cloud Sourcing — Vendor Ecosystem Design	£230,040
55	Cloud Consulting	Cloud Sourcing — Vendor Management Optimisation	£93,775
56	Cloud Consulting	Cloud Strategy — Impact Assessment of Moving to Cloud	£93,775
57	Cloud Consulting	Cloud Strategy — IT Assessment and Vision Definition	£80,520
58	Cloud Consulting	Cloud Strategy — Strategy Definition	£108,715
59	Cloud Consulting	Cloud Transformation — Applications Portfolio Transition Assessment	£143,515
60	Cloud Consulting	Cloud Transformation — Conceptual Target Platform Architecture	£139,690
61	Cloud Consulting	Cloud Transformation — Digital Innovation Centre / COE design	£106,170
62	Cloud Consulting	Cloud Transformation — Digital Services Integration Strategy	£103,966
63	Cloud Consulting	Cloud Transformation — Digital Transformation Programme Assurance	£153,870
64	Cloud Consulting	Cloud Transformation — ERP (SAP) Programme Assurance	£135,325
65	Cloud Consulting	Cloud Transformation — ERP (SAP) Transformation Journey	£113,020
66	Cloud Consulting	Cloud Transformation — Fusion Cloud Optimising Hybrid Ways of Working	£141,875
67	Cloud Consulting	Cloud Transformation — Hybrid Cloud Change Assessment and Roadmap	£141,875
68	Cloud Consulting	Cloud Transformation — Hybrid Cloud Change Leadership Assessment and Development	£151,405
69	Cloud Consulting	Cloud Transformation — Hybrid Cloud Fusion Operating Model	£144,261
70	Cloud Consulting	Cloud Transformation — Hybrid Cloud Fusion Operating Model Component Design	£93,935
71	Cloud Consulting	Cloud Transformation — Hybrid Cloud Performance, Value Indicators and Dashboards	£101,025
72	Cloud Consulting	Cloud Transformation — Hybrid Cloud Workforce Management Maturity Assessment	£100,865
73	Cloud Consulting	Cloud Transformation — Postmodern ERP Options Analysis	£174,355
74	Cloud Consulting	Cloud Transformation — Project Gate Assurance	£70,105
75	Cloud Consulting	Cloud Transformation — Service Component Readiness Assessment	£55,466
76	Cloud Consulting	Cloud Transformation — TalentScore Benchmark for Hybrid Cloud & Cloud Teams	£190,655
77	Cloud Consulting	Cloud Transformation — Transition and Transformation Assurance	£121,230
78	Cloud Consulting	Cloud Transformation — User Experience and Engagement Strategy	£81,972
79	Cloud Consulting	Digital Leadership — Cloud Workforce Capability Framework	£120,645
80	Cloud Consulting	Digital Leadership — Digital and Cloud Roadmap	£93,775
81	Cloud Consulting	Digital Leadership — Digital Maturity Assessment	£46,475
82	Cloud Consulting	Digital Leadership — Digital Service Discovery and Stakeholder Research	£111,795
83	Cloud Consulting	Digital Leadership — Digital Transformation Programme Cost Modelling	£96,540
84	Cloud Consulting	Digital Leadership — Digital Workplace & Employee Experience Strategy	£117,285
85	Cloud Consulting	Digital Leadership — Mobile Working and Device Strategy	£90,550
86	Cloud Consulting	Digital Leadership — Operating Model Strategy	£160,095