

A Gartner G-Cloud 15 Service Definition for Cloud Consulting: Cloud Infrastructure — Cloud Discovery Workshop

2026

Gartner G-Cloud 15 Service Definition

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Gartner

Service Summary

Gartner provides structured diagnostic support in reviewing and testing the expected benefits of a cloud or digital service — such as cloud strategy, agile practices, big data, information and analytics. This service provides a clear indication of whether the strategy or approach being examined will achieve the benefits expected.

Service Description

Gartner provides structured diagnostic support in reviewing and testing the expected benefits of a cloud or digital service — such as aligning business objectives against a chosen cloud strategy, aligning DevOps and Agile practices into an efficient Cloud Operating Model, and alignment of data pipelines into Cloud Analytics. This service provides a clear indication of whether the strategy or approach being examined will achieve the benefits expected.

This service can be used to examine a cloud and digital service intent where the business benefits need to be validated or a complex component of a cloud service strategy.

Multiple discovery workshops can be combined to validate across cloud and digital components. This service will make use of the extensive Gartner research and case study databases to ensure that the organisation is able to present an independent viewpoint.

Service Benefits

- Evaluation of cloud/digital benefits, expectations, and current understanding
- The formulation of a well-supported client strategy
- Validates the organisation's vision of the potential of cloud services
- Independent analysis as an input for business case development
- Reinforces necessary conversations around cloud sourcing strategy
- Aligns stakeholders around clear cost projections
- Accelerates delivery of actionable insights through proven analytical capabilities
- AI-powered analysis that augments Gartner's Insights and SME delivery experience

Service Features

- Kick-off meeting agreeing on scope for cloud strategy analysis
- Assesses benefits and likelihood of achievability
- Analysis of relevant client documentation
- Stakeholder interviews to understand desired scope/needs
- Workshop to brief stakeholders on findings, conclusions/prioritised actions
- A Gartner report detailing conclusions and prioritised actions

Full List of Service Features

Gartner will:

- Hold a kick-off meeting to agree and document which aspects of the cloud strategy are in the scope of the project
- Analyse client documentation relevant to the agreed scope

- Undertake Gartner-led client stakeholder interviews to understand key considerations for the cloud strategy
- Organise and run a Gartner-led workshop to brief stakeholders on the assessment, findings, conclusions and prioritised actions
- Produce a Gartner report which details the assessment and conclusion of the expected client benefits and the likelihood of realised achievability

Project Approach

Phase 0 — Kick-off

- Kick-off discussion with senior leaders to understand strategic objectives and finalise the scope
- Gather relevant client documentation
- Start documentation analysis
- Plan stakeholder interviews

Phase 1 — Analysis

- Complete analysis of documentation
- Hold stakeholder interviews
- Create the draft report
- Prepare workshop

Phase 2 — Finalise Report

- Deliver workshop
- Finalise report

Project Schedule

Gartner anticipates completion of this engagement within 4 weeks.