

Microsoft 365 Backup as a Service

Centerprise International

Pricing Overview

Microsoft 365 Backup as a Service (BaaS) is priced per user, per month. The service provides a fully managed, UK-sovereign backup solution for Microsoft 365 data, leveraging Veeam Backup for Microsoft 365 and immutable object storage.

Baseline Pricing

£1.30 per user per month

All prices exclude VAT.

Pricing includes:

- Veeam Backup for Microsoft 365 licensing
- UK-based immutable backup storage included
- Backup of Exchange Online, OneDrive for Business, SharePoint Online, and Teams data
- Secure multi-tenant backup platform
- Encryption at rest and in transit
- Managed backup operations and monitoring
- Self-service restore portal and Service Desk-assisted restores
- Data sovereignty within UK data centres

Discounts and Commercial Flexibility

- Volume discounts are available for environments below 2,000 users
- Preferential pricing is available for qualifying education customers – up to 75% off
- Strategic and framework-specific discounts may be agreed, subject to commercial approval

Billing Terms

- Unit of measure: Named Microsoft 365 user
- Charging basis: Per user per month
- Billing frequency: Annual billing in advance, based on forecast user count
- Minimum contract term: 12 months
- User count is agreed at contract commencement and forms the billing baseline

Pricing Assumptions

- Pricing assumes a standard service configuration as defined in the Service Description
- User counts may be increased during the contract term and charged pro-rata at the contracted rate
- Downward adjustment of committed user numbers is not permitted during the contract term
- Prices are fixed for the contract duration and reviewed at renewal only
- VAT is charged at the prevailing rate where applicable

Exclusions

The following are not included unless explicitly contracted:

- One-off data migration or historical backfill services
- Bespoke retention or compliance configurations
- Non-standard support hours or bespoke SLAs
- Professional services outside standard onboarding