Pricing and Charging Structure

G Cloud 15, Jan 26

Ci Disaster Recovery and Business Continuity Assurance Service

Pricing Model

The Disaster Recovery and Business Continuity Assurance Service is priced on a time-and-materials basis, using a daily consultancy rate. Pricing depends on scope, complexity, the number of services reviewed, and the level of assurance or testing required.

All pricing is exclusive of VAT.

Charging Basis

Charges are calculated using the following components:

- Number of consultancy days required
- Seniority and skill mix of resources deployed
- Delivery method (remote, on-site, or hybrid)
- Optional activities such as exercises or stress testing

Indicative pricing is provided at engagement initiation following confirmation of scope.

Indicative Day Rates

Role	Indicative Day Rate (£)
Senior Consultant	£900 – £1,200
Lead Consultant / Architect	£1,100 – £1,400
Principal Consultant	£1,300 – £1,600

The exact blend of resources will be agreed with the buyer to ensure value for money.

Typical Engagement Size (Indicative)

Engagement Type	Typical Duration
Documentation review only	3–5 days
Review plus dependency analysis	5–8 days
Review with tabletop exercise	7–10 days
Full assurance with controlled testing	10–15 days

These are indicative only and may vary depending on organisational scale and complexity.

What Is Included

Pricing typically includes:

- Discovery and scoping
- Review of DR and BC documentation
- Stakeholder interviews and analysis
- Findings, conclusions, and recommendations
- Written report and executive summary

What Is Excluded

Unless explicitly agreed, pricing excludes:

- Implementation of remediation actions
- Managed disaster recovery or business continuity services
- Tooling, software licences, or third-party services
- Uncontrolled or live-impact testing
- Re-testing or follow-on assurance

These may be provided under separate agreement.

Expenses and Travel

- Remote delivery incurs no additional expenses
- On-site delivery may incur reasonable travel and subsistence costs
- Any expenses will be pre-agreed with the buyer in advance

Invoicing and Payment Terms

Invoicing is typically monthly in arrears
Time recorded against agreed rates
Payment terms are 30 days from the invoice date

Alternative arrangements may be agreed upon where required by public sector policy.

Price Validity

Indicative pricing is valid for the duration of the G-Cloud framework and is subject to confirmation at the time of order based on the agreed scope.