



Electronic Communications Analytics (AI-powered)

G-Cloud 15 Pricing Document

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1 Service Pricing

1.1 Introduction to pricing

We offer a predictable all-in technology pricing model based on the volume in our Deloitte NavigAite platform and or a per hour fee for transcription services.

This pricing is based on the provision of a managed service and is provided on the premise that a Deloitte operations team will deliver the service. All prices are quoted exclusive of VAT and expenses. The price quoted below is illustrative only and should not be used for budgeting purposes.

1.2 Technical pricing

Our technology fees are offered based on a per-gigabyte-per-month (GB/Month) model.

Processed Data Volume	GB/Month
Up to 100GB	£50
101-500GB	£40
501GB+	£30

Hosted Data Volume	GB/Month
Up to 100GB	£8
101-500GB	£6
501GB+	£4

The per-gigabyte-per-month (GB/Month) model include:

- User accounts (unlimited)
- Relativity Analytics
- Application and Infrastructure Support

Review Accelerators	Rate
RelOne Translate	£.50 per document
RelOne AiR	
AiR for Review	£.25 per document
AiR for Privilege	£.40 per document
AiR for Case Strategy	POR
Transcription	£1 per hour
NavigAite GenAI	£.20 per document

NavigAite Chatbot

POR

1.3 Professional services pricing

Additional fees are incurred when Deloitte operations team deliver the service in line with our standard Skills for the Information Age (Standard) rate card. Accordingly our professional services fees are shown below on both a daily and hourly basis. Standard grade definitions are shown below.

1.4 Invoicing process

We will invoice you monthly in arrears based on the days worked in that calendar month. Our invoices will be payable within 30 days.

Daily rate card

Civil Service Job Grades	Standard Rate	Specialist Rate
1. Administrative Officer (AO) and Executive Officer (EO)	£765	£845
2. Executive Officer (EO) and Higher Executive Officer (HEO)	£765	£845
3. Higher Executive Officer (HEO)	£1,020	£1,125
4. Higher Executive Officer (HEO) and Senior Executive Officer (SEO)	£1,275	£1,405
5. Senior Executive Officer (SEO)	£1,275	£1,405
6. Senior Executive Officer (SEO) and Grade 7 (G7)	£1,480	£1,630
7. Grade 7 (G7)	£1,530	£1,685
8. Grade 7 (G7) and Grade 6 (G6)	£1,840	£2,020
9. Grade 6 (G6)	£1,950	£2,145
10. Grade 6 (G6) Senior Civil Service (SCS)	£2,040	£2,245
11. Senior Civil Service (SCS)	£2,125	£2,340
12. Associate Cyber		£1,405
13. Lead Cyber		£1,685
14. Principle Cyber		£2,200

Hourly rate card

Civil Service Job Grades	Standard Rate	Specialist Rate
1. Administrative Officer (AO) and Executive Officer (EO)	£96	£106
2. Executive Officer (EO) and Higher Executive Officer (HEO)	£96	£106
3. Higher Executive Officer (HEO)	£128	£141
4. Higher Executive Officer (HEO) and Senior Executive Officer (SEO)	£159	£176
5. Senior Executive Officer (SEO)	£159	£176
6. Senior Executive Officer (SEO) and Grade 7 (G7)	£185	£204
7. Grade 7 (G7)	£191	£211

8. Grade 7 (G7) and Grade 6 (G6)	£230	£253
9. Grade 6 (G6)	£244	£268
10. Grade 6 (G6) Senior Civil Service (SCS)	£255	£281
11. Senior Civil Service (SCS)	£266	£293
12. Associate Cyber		£176
13. Lead Cyber		£211
14. Principle Cyber		£275

Notes to accompany the rate card consistent with G-Cloud 15 standards

The daily rates above are based on the following assumptions:

- The rates are exclusive of VAT
- A Working Day is eight hours exclusive of travel and lunch
- Working week is Monday to Friday excluding national holidays
- The rates are valid for the duration of Framework 1 – Initial Framework of G-Cloud 15 framework agreement
- The rates are subject to the availability of suitably skilled resources
- The rates are exclusive of expenses/travel and subsistence
- In situations where, by mutual agreement between Deloitte LLP and the Contracting Body, the rate card is used for Fixed Price deliverables, contingency may be added to reflect the requirements of such an arrangement
- The Contracting Body should treat the Charges and terms of an individual Call-Off Orders as commercially sensitive
- Professional indemnity insurance is included in the day rate

Here is a non-exhaustive list of hourly charged services:

- Forensic Data Collection – collecting the data for the purpose of ingesting and processing the data. Collections can be carried out both onsite or remotely.
- Data Processing - ingesting the data to be processed for extraction, deduplication, filtering, conversion, indexing and searching. Machine time is not charged. Only time spent on actual time spent on the work is chargeable.
- Review and Analytics Support
 - Indexing the documents, running searches, setting up rules/alerts and review workflows, creating policies, and other review/analytics support tasks
 - Time spent communicating to client, building reports, and hosting ad hoc training sessions are all chargeable
- Production, Data Transfer or Export
 - Tasks associated with producing or exporting documents for the purposes of disclosure, transfer or archiving
 - Data migration & loading of third party data. This refers to data processed by outside parties and is delivered with .dat file and in an agreed upon format



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