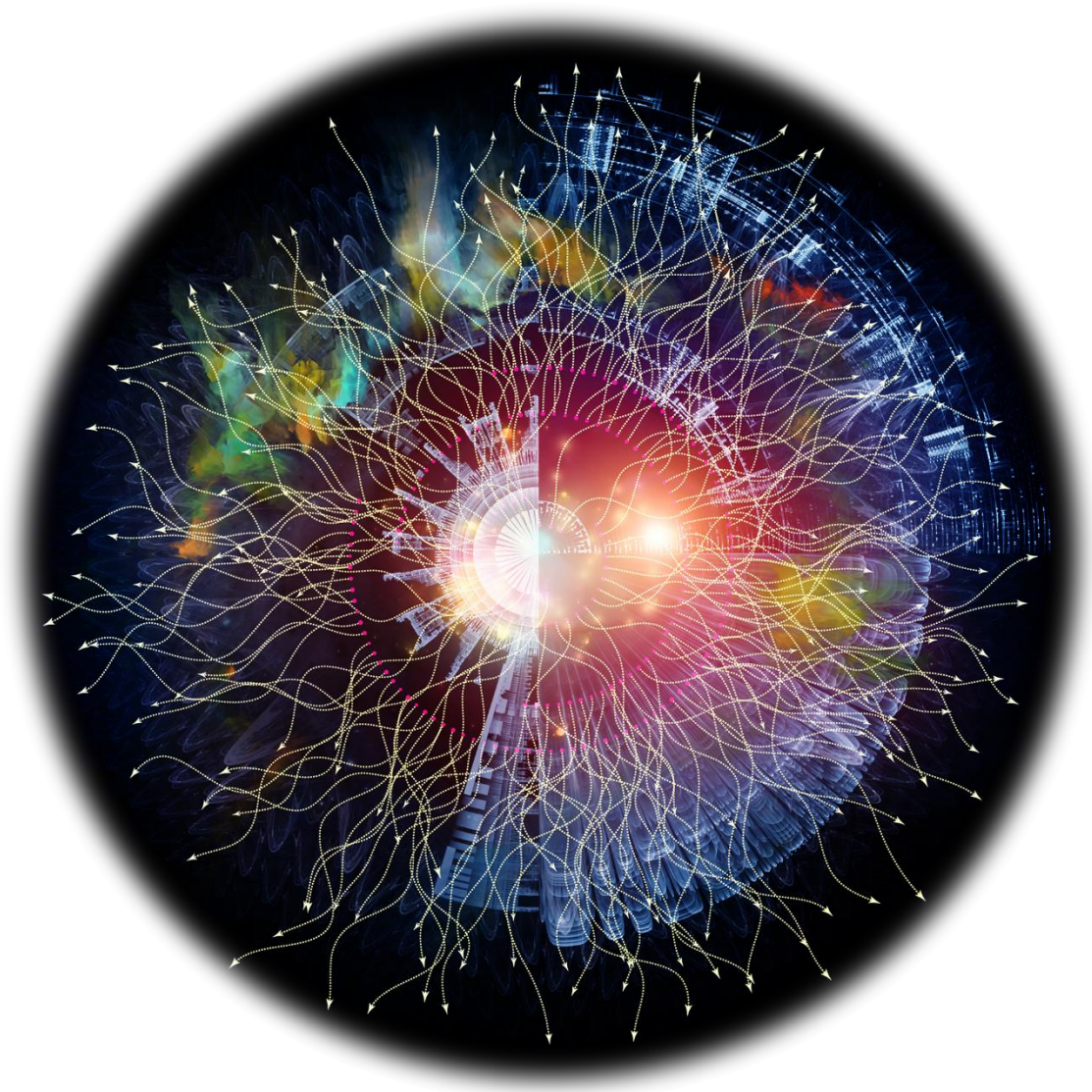




Cloud Legal Support

G-Cloud 15 Service Definition Document

January 2026

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1 Deloitte Overview

As a leader in professional services, Deloitte LLP is committed to making an impact to our clients, our people and for society. We have over 27,000 staff based across the UK providing audit, risk advisory, tax, consulting, financial advisory and legal services to public and private clients across multiple industries. We work together to build trust, support inclusive growth, and build capability, enabled by our **breadth and depth of expertise across advisory, delivery, engineering and managed services.**

Our **public sector practice** serves Central Government, Government Agencies, Local & Regional Government, Defence, Security and Justice, Health and Social Care, Transport, Education and Housing. We also provide services to the Northern Ireland Office, Scottish Government, Welsh Government and Crown Dependencies.

Our Cloud Capability

At Deloitte, we help our clients **Imagine, Deliver and Run** the businesses of the future through the power of **Cloud**. We have deep Cloud architecture, engineering, operational, commercial, and business transformation expertise delivered by a team of more than 26,000 Cloud Practitioners globally. We have delivered over 2,000 cloud implementations over the past 5 years and have 60+ cloud centres of excellence supporting the delivery of cloud services to our clients.

In the UK, we have a team of over 100 Cloud managed service specialists plus the following certifications across AWS, Microsoft Azure, Google Cloud and Oracle Cloud Infrastructure (OCI):



We help our clients with all aspects of their journey-to-cloud and optimisation of their cloud and cloud-services investments. Our Cloud practice can support you to optimise your client investments, and to navigate your organisations cloud journey, providing specialist cloud architecture, engineering, and operational skills at all stages, with a large proportion of our team holding the clearances required to meet your specific security requirements.

Our AI Capability

Deloitte stands at the forefront of AI transformation and was recognised as a Leader in the 2025 IDC MarketScape for Artificial Intelligence (AI) services for the fourth consecutive time. Supported by a £3 billion investment in AI, Data, Automation, Cloud, and Cyber, we seamlessly integrate our deep AI expertise with our extensive cloud capabilities. Our UK team is part of 339K AI-fluent practitioners globally, and includes over 1,300 AI specialists and engineers, many of whom hold the necessary security clearances for public sector delivery.

Through the Deloitte AI Institute, our hub for cutting-edge research and innovation, and strategic alliances with leading hyperscalers, we empower public sector clients to optimise costs, streamline processes, and navigate their AI journey. We achieve this by leveraging our ReadyAI™ models, which provide end-to-end support for AI solution implementation, and our Trustworthy AI™ framework, ensuring responsible and ethical deployment.

Our alliances & ecosystems

To bring full value to our clients, Deloitte is a premier consulting partner with all the leading hyper-scale cloud vendors in the market including AWS, Google, Microsoft¹, and SAP. A selection of our partners and alliances are presented below:



What the analysts say

Don't just take our word for it. Deloitte is recognised by the analyst community as being **leaders in cloud transformation services**. This reflects the wealth of experience we have in delivering cloud services across the public sector and wider private sector combined with our out-of-the-box templates, tools and assets.

Gartner

Originating in 2021, Deloitte has been recognised as a Leader in this category for four years in a row. Deloitte was also positioned as a Leader in the **Gartner Magic Quadrant for Public Cloud Infrastructure Professional and Managed Services, Worldwide** in 2021, 2020 and 2019, the previous form of this category.

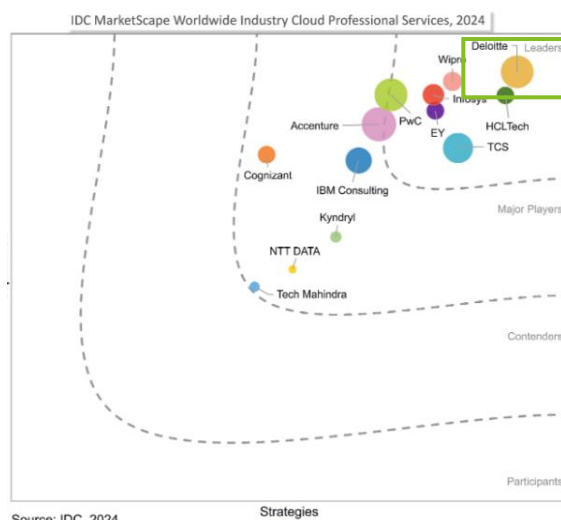


Gartner

Gartner: Magic Quadrant for Public Cloud IT Transformation Services. © Gartner inc. 2025

IDC

Deloitte has been awarded Leader status in the **IDC MarketScape: Worldwide Industry Cloud Professional Services 2024** Vendor Assessment. We have also been recognised as Leaders in **Hybrid IT Consulting & Integration Services** and **Software Engineering Services**.



Source: IDC, 2024

IDC MarketScape: Worldwide Industry Cloud Professional Services Vendor Assessment © IDC inc. 2024

Cloud Transformation

Transform Faster, Transform Smarter

Deloitte's Cloud Transformation can fast-forward your journey to the Cloud, unlocking innovation, efficiency, and growth.

[Find out more here](#)



¹ As Microsoft's Independent Auditor, Deloitte cannot have a direct or material indirect business relationship with Microsoft, such as having an alliance or being a registered partner. Nonetheless, Deloitte can provide Microsoft-related technology services and invests heavily across its global business building technical skills and capabilities to develop world-class consulting and solution delivery capabilities.

2 Service Overview

Service description:

Deloitte Legal provides expert technology law advice in relation to the procurement, implementation and use of cloud services. We advise on the full range of legal issues relevant to cloud including cloud contracts, data protection/privacy/cyber security (including GDPR, DPA and NIS), Intellectual Property, Internet Regulation and OSS.

Features:

Legal advice on all aspects of cloud computing including:

- Advice on IaaS, PaaS, SaaS and XaaS contracts
- Market insight on engaging with the major CSPs/hyperscalers
- Digital transformation and complex integration contracts
- Data protection, data privacy and cybersecurity
- Guidance on SLAs, security, audit, BCP and other terms
- Internet Regulation
- Open Source Software (OSS) compliance
- Intellectual Property (IP) advice
- IP innovation, big data, data licensing, and data migration
- Impact of cloud transformation on employees

Benefits:

- Legal support from lawyers highly experienced in cloud projects
- Multi-dimensional solutions to complex problems
- Collaborating seamlessly across borders for cloud projects with international dimensions
- We apply perspective to deliver value
- Avoid, understand and mitigate legal risks
- Ensure compliance with law and regulation
- Increased value gained from cloud solutions
- Decreased scope for disputes with customers and suppliers
- Get insight on the market from leading experts

3 Detailed Service Description

We provide expert legal advice to assist clients with all legal issues that might arise in the context of a cloud transformation or procurement project, including:

Cloud Contracting

- Assisting with all elements of the cloud RFP and deal structure where applicable
- Advising on the contractual terms underpinning all forms of cloud solutions, including IaaS, SaaS, PaaS, and deployment types (public, private, hybrid), including drafting, reviewing, negotiating and advising on all elements of the contract, including:
 - ensuring all necessary terms are included - if it isn't in the contract, it doesn't apply.
 - ensuring the contractual terms work in the context of your usage and department/body, including by assisting you to navigate the increasing complex interplay of new and existing supplier / customer contracts, law and regulation.
- Advising on complex systems integration and cloud transformation contracts, including those involving wholly or partially cloud based services and solutions
- Providing insight on not just what you should expect, but how to achieve it with different categories of cloud vendor (including hyperscalers) – we have long standing experience acting both for and against cloud vendors on cloud supply terms
- Where procuring through G Cloud, ensuring that all relevant details have been included (for example the G Cloud terms standard licence to use the cloud service is very high level and is unlikely to be appropriate in most cases)

Data protection, Data Privacy and Cybersecurity

- Advising on the legal issues arising out of the creating and use of data, covering the full range of data protection, data privacy and cybersecurity aspects of cloud solutions, including under GDPR, UK GDPR and the UK Data Protection Act 2018, the Data Use and Access Act, and the NIS Directive.

Intellectual Property (IP)

- Advising on the IP risks and benefits of cloud, including risks and mitigations in moving to cloud, ownership and exploitation of innovation in the cloud, and IP infringement risks.

Internet Regulation

- Advising on the laws applicable to providing services and hosting data over the internet and the steps required to achieve compliance.

Open Source Software Compliance

- Open source software has unique benefits, but also unique risks, even in the cloud context. We can assist you to put in place effective management and governance to ensure that legal and security risks posed by the use of open source software is mitigated and managed.

4 Contact Details

Please send your requirement to publicsectorbidteam@deloitte.co.uk. Alternatively, if you wish to discuss your requirements in more detail, please send us the following information and we will be happy to contact you:

- Your organisation name
- The name of this service
- Your name and contact details
- A brief description of your business situation
- Your preferred timescales for starting the work.



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