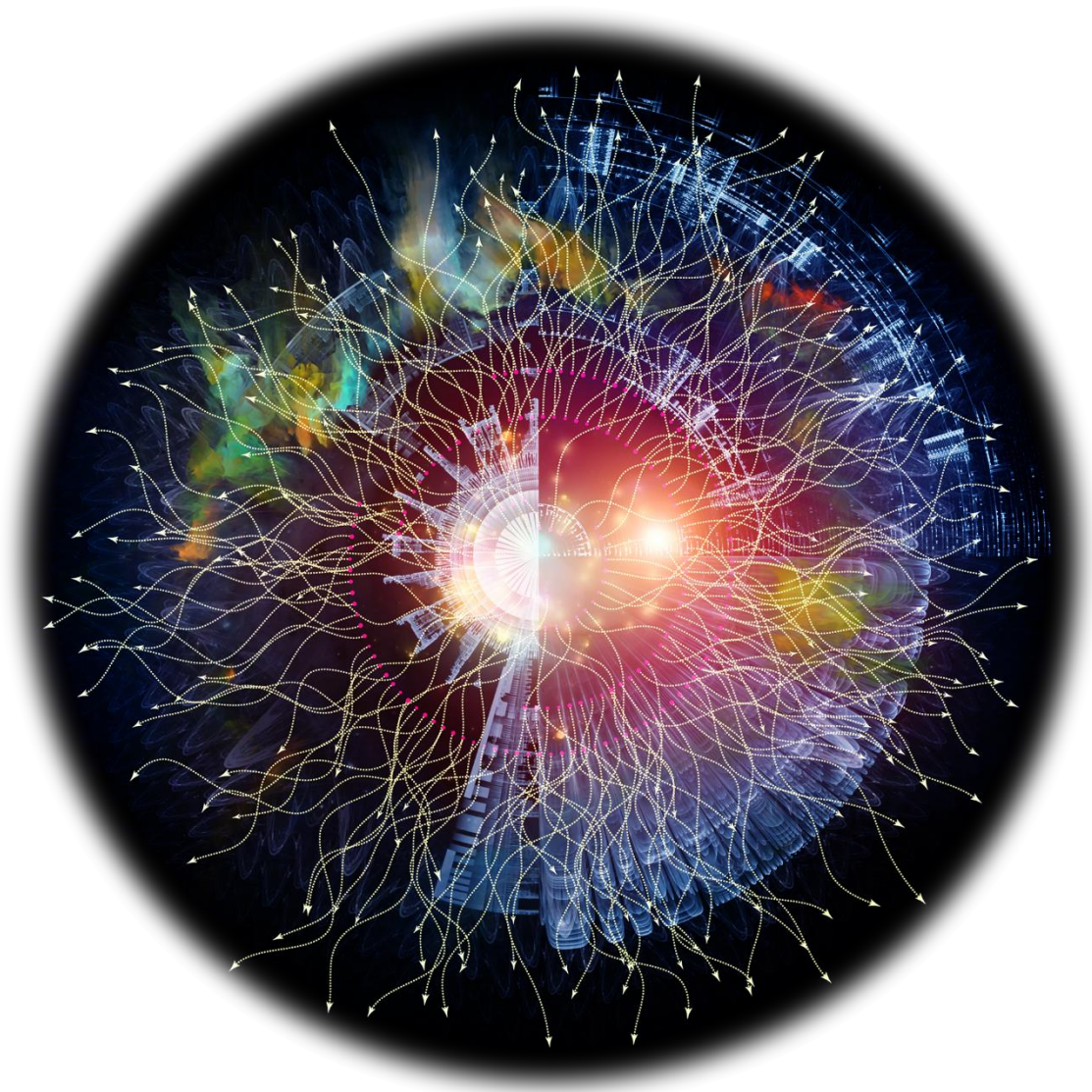




AWS Architecture and Engineering
G-Cloud 15 Service Definition Document
January 2026

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1 Deloitte Overview

As a leader in professional services, Deloitte LLP is committed to making an impact to our clients, our people and for society. We have over 27,000 staff based across the UK providing audit, risk advisory, tax, consulting, financial advisory and legal services to public and private clients across multiple industries. We work together to build trust, support inclusive growth, and build capability, enabled by our **breadth and depth of expertise across advisory, delivery, engineering and managed services.**

Our **public sector practice** serves Central Government, Government Agencies, Local & Regional Government, Defence, Security and Justice, Health and Social Care, Transport, Education and Housing. We also provide services to the Northern Ireland Office, Scottish Government, Welsh Government and Crown Dependencies.

Our Cloud Capability

At Deloitte, we help our clients **Imagine, Deliver and Run** the businesses of the future through the power of **Cloud**. We have deep Cloud architecture, engineering, operational, commercial, and business transformation expertise delivered by a team of more than 26,000 Cloud Practitioners globally. We have delivered over 2,000 cloud implementations over the past 5 years and have 60+ cloud centres of excellence supporting the delivery of cloud services to our clients.

In the UK, we have a team of over 100 Cloud managed service specialists plus the following certifications across AWS, Microsoft Azure, Google Cloud and Oracle Cloud Infrastructure (OCI):



We help our clients with all aspects of their journey-to-cloud and optimisation of their cloud and cloud-services investments. Our Cloud practice can support you to optimise your client investments, and to navigate your organisations cloud journey, providing specialist cloud architecture, engineering, and operational skills at all stages, with a large proportion of our team holding the clearances required to meet your specific security requirements.

Our AI Capability

Deloitte stands at the forefront of AI transformation and was recognised as a Leader in the 2025 IDC MarketScape for Artificial Intelligence (AI) services for the fourth consecutive time. Supported by a £3 billion investment in AI, Data, Automation, Cloud, and Cyber, we seamlessly integrate our deep AI expertise with our extensive cloud capabilities. Our UK team is part of 339K AI-fluent practitioners globally, and includes over 1,300 AI specialists and engineers, many of whom hold the necessary security clearances for public sector delivery.

Through the Deloitte AI Institute, our hub for cutting-edge research and innovation, and strategic alliances with leading hyperscalers, we empower public sector clients to optimise costs, streamline processes, and navigate their AI journey. We achieve this by leveraging our ReadyAI™ models, which provide end-to-end support for AI solution implementation, and our Trustworthy AI™ framework, ensuring responsible and ethical deployment.

Our alliances & ecosystems

To bring full value to our clients, Deloitte is a premier consulting partner with all the leading hyper-scale cloud vendors in the market including AWS, Google, Microsoft¹, and SAP. A selection of our partners and alliances are presented below:



What the analysts say

Don't just take our word for it. Deloitte is recognised by the analyst community as being **leaders in cloud transformation services**. This reflects the wealth of experience we have in delivering cloud services across the public sector and wider private sector combined with our out-of-the-box templates, tools and assets.

Gartner

Originating in 2021, Deloitte has been recognised as a Leader in this category for four years in a row. Deloitte was also positioned as a Leader in the **Gartner Magic Quadrant for Public Cloud Infrastructure Professional and Managed Services, Worldwide** in 2021, 2020 and 2019, the previous form of this category.

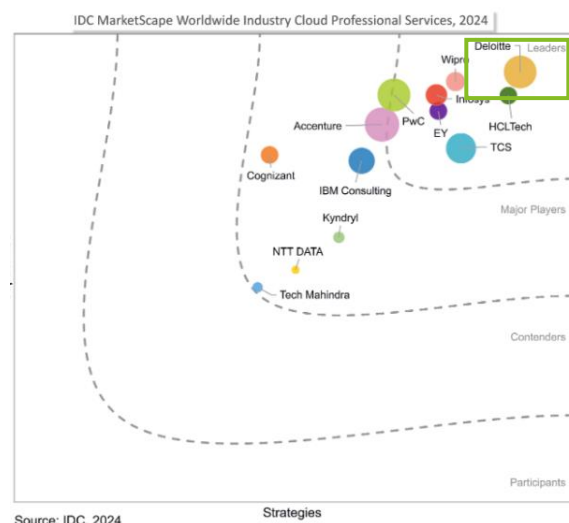


Gartner

Gartner: Magic Quadrant for Public Cloud IT Transformation Services. © Gartner inc. 2025

IDC

Deloitte has been awarded Leader status in the **IDC MarketScape: Worldwide Industry Cloud Professional Services 2024** Vendor Assessment. We have also been recognised as Leaders in **Hybrid IT Consulting & Integration Services** and **Software Engineering Services**.



Source: IDC, 2024

IDC MarketScape: Worldwide Industry Cloud Professional Services Vendor Assessment © IDC inc. 2024

Cloud Transformation

Transform Faster, Transform Smarter

Deloitte's Cloud Transformation can fast-forward your journey to the Cloud, unlocking innovation, efficiency, and growth.

[Find out more here](#)



¹ As Microsoft's Independent Auditor, Deloitte cannot have a direct or material indirect business relationship with Microsoft, such as having an alliance or being a registered partner. Nonetheless, Deloitte can provide Microsoft-related technology services and invests heavily across its global business building technical skills and capabilities to develop world-class consulting and solution delivery capabilities.

2 Service Overview

Deloitte is an **AWS Premier Consulting Partner & AWS Managed Services Partner**, we are audited annually by an independent third party to validate against our people, process and technology to provide both professional and managed services on the AWS platform. [AWS Partner Deloitte \(amazonaws.com\)](https://amazonaws.com/partners/deloitte)



We are an official **AWS Public Sector & Government reseller**. As a trusted advisor and AWS Partner Network (APN), Deloitte provides comprehensive, integrated solutions to Central Government, Education Defence, Security & Justice, Healthcare and Public Services sectors. We have a variety of services to accelerate and support our clients move to the cloud regardless of your maturity or in-house expertise.

OGVA Partner for AWS

[The Amazon Web Services One Government Value Agreement](#)

The OGVA allows government departments, agencies, and organisations in the public sector to accelerate your use of and derive greater value from the AWS Cloud. The benefits of the OGVA are available via Deloitte as a qualified member of the AWS Partner Network (APN).

Deloitte is an AWS Well Architected (WAR) Partner and are authorised to perform well architected reviews for our customers. The AWS Well-Architected programme helps cloud architects build secure, high-performing, resilient, and efficient infrastructure for a variety of applications and workloads. Built around six pillars—operational excellence, security, reliability, performance efficiency, cost optimisation, and sustainability—Deloitte's AWS Well-Architected service provides a consistent approach to evaluating and designing scalable architecture.

Technically Certified

Deloitte has 5000+ AWS Associate Technical Certifications, 1500+ AWS Professional Certifications in EMEA and has completed 300+ independent AWS projects. We have been awarded more than 29 AWS competencies including:



Alongside our AWS partnership, we maintain a broader strategic portfolio of 3rd party relationships with complimentary technology providers that enable us to deliver end to end cloud solutions for our clients.

Our partnership with AWS gives us access to a number of programmes to help our customers with your cloud solutions including technical resources, investments and platform credits.

AWS in Government & Public Sector

Deloitte's Government & Public Sector practice is committed to improving public outcomes and helping government agencies provide faster services through the cloud. Whether you are planning your migration

strategy, looking to further improve an existing cloud deployment, or seeking to secure and operate your cloud, Deloitte can assist.

Deloitte has both industry and technical experience, and our professionals are hands-on and equipped with the appropriate knowledge tools and accelerators to deliver consulting and implementation engagements including:

- Cloud service capabilities, ranging from cloud strategy / business case, design and engineering, cloud native development, migration, operating model and security services.
- Extensive experience delivering global cloud & infrastructure transformations programs, including Datacentre Exit and M&A activity.
- Deep expertise in human factors (change, training, on-boarding, adoption) and cloud financials, governance and operating model expertise.
- Cyber & Risk services including Cloud Risk Operating Model Design, Cloud regulatory compliance and programme governance

Deloitte's AWS Practice

Deloitte have a Dedicated AWS practice with more than 500 individuals focused specifically on AWS projects and the practice supports a broader community of more than 900 people in our Consulting organisation across multiple domains of expertise. Our practice focuses on maintaining a strategic relationship with AWS and the broader Amazon business to support our clients and providing the most comprehensive and up to date AWS training to our practitioners.

The Deloitte AWS Practice is the centre of excellence for our most experienced AWS Certified engineers including cloud native developers, architects and system engineers. The practice is also home to experts in Cloud transformation to AWS, including programme leadership, project management, strategists that support our clients looking to transform their legacy applications, improve customer experience or modernise their data platforms.

3 Detailed Service Description

The service provides proven methods combining Deloitte's deep industry experience with industry-leading AWS cloud technologies to empower business transformation, innovate faster and grow ahead of the curve.

Deloitte has a strong reputation for delivering smartly designed, fully integrated solutions for Government & Public Sector clients using Amazon Web Services. We leverage AWS cloud and build capabilities to solve complex business issues and deliver elevated customer experiences.

The AWS Cloud provides an elastic infrastructure to accommodate growth without disruption, with secure data management and access to unprecedented development opportunities provided by open APIs and partner solutions ecosystem.



Examples

- Automate and accelerate the migration of applications using AWS cloud native solutions
- Modernise applications to reduce operational costs and innovate in impactful ways for a sustainable future
- Amazon Connect and AI transform contact centre experiences with state-of-the-art technology that provides a true 360-degree view of customers
- Integrated privacy, security, monitoring, incident response, managed services, and governance to accelerate secure AWS cloud journey
- Optimise data strategy and choose the right cloud analytics and AI/ML approach to realise additional value from data
- DevOps transformation leveraging automation, Continuous Integration and Continuous Delivery, and best practices
- Connect devices to the AWS Cloud by leveraging purpose-built managed services for IoT
- Deploy automated, robust, agile IT operations and governance capabilities optimised for the cloud
- Deploy the right AWS purpose-built database service to meet requirements for functionality, performance, and scale
- Deploy robotic applications and Augmented Reality (AR), Virtual Reality (VR), and 3D visualisations to simulate highly contextualised experiences
- Deloitte's Cloud Managed Services (CMS) can help you design, build, and operate end-to-end client solutions

Benefits

- Achieve organisational change and tangible business outcomes from adopting the AWS Cloud
- Modernise your application and infrastructure and get the most value using AWS services
- Innovate, increase business agility, and reduce costs by migrating to AWS
- Unparalleled breadth of services that span the strategy, implementation, and operation of AI/ML platforms and systems that make a real difference
- Empowered enterprise transformation led by Deloitte

Customer Experience

Deloitte leverages market-leading technology, such as Amazon Connect, to dramatically improve experiences and key metrics in the modern contact centre. Deloitte's solution can be tailored or integrated with your custom or packaged customer relationship management (CRM) solutions and workforce management services (WFM).

Migration and Application Modernisation

Migrating enterprise workloads to the cloud can deliver greater agility and enhanced business performance. Deloitte's specialised knowledge and strong collaboration with AWS help assist you with the assess, plan, migrate, and cutover stages of your migration journey so you can unlock business value.

Mainframe Modernisation

Deloitte provides a full life cycle of support in planning, design, integration, automation and migration of mainframe workloads to AWS as part of your cloud transformation.

SAP on AWS

Deloitte's collaboration with AWS helps clients accelerate their ability to achieve digital transformation and powerful insights-based outcomes for your ERP platform with SAP S/4HANA® and the SAP HANA®. The combination of AWS, Deloitte, and SAP brings organisations leading capabilities to help them transform their businesses with cloud.

AI/ML

Through scalable and high-performance infrastructure services and machine learning algorithms, AWS enables data scientists and developers to quickly and easily build, train, and deploy machine learning models. Using machine learning built on AWS' scalable cloud-based environment—coupled with APIs and services—Deloitte is helping clients resolve business issues and discover new insights.

Data and Analytics

AWS has built a broad range of data management and data analytics capabilities that can help clients deploy scalable, secure, and cost-efficient big data solutions. Leveraging AWS's scalable cloud platform, Deloitte is helping organisations across a variety of industries choose the right cloud analytics and big data strategy to maximise the value they can derive from their data.

Cyber

From strategy to implementation, Deloitte is a leader in helping clients address challenges as they embrace cloud, mobile, social, and analytics technologies. Deloitte created a cyber risk framework, which enables the full spectrum of cyber risk capabilities and tools, that when coupled with AWS native services to provide preventative, detective, and corrective controls.

4 Contact Details

Please send your requirement to publicsectorbidteam@deloitte.co.uk. Alternatively, if you wish to discuss your requirements in more detail, please send us the following information and we will be happy to contact you:

- Your organisation name
- The name of this service
- Your name and contact details
- A brief description of your business situation
- Your preferred timescales for starting the work.



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