



Cloud-based Integrated Business Planning

G-Cloud 15 Service Definition Document

January 2026

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1 Deloitte Overview

As a leader in professional services, Deloitte LLP is committed to making an impact to our clients, our people and for society. We have over 27,000 staff based across the UK providing audit, risk advisory, tax, consulting, financial advisory and legal services to public and private clients across multiple industries. We work together to build trust, support inclusive growth, and build capability, enabled by our **breadth and depth of expertise across advisory, delivery, engineering and managed services.**

Our **public sector practice** serves Central Government, Government Agencies, Local & Regional Government, Defence, Security and Justice, Health and Social Care, Transport, Education and Housing. We also provide services to the Northern Ireland Office, Scottish Government, Welsh Government and Crown Dependencies.

Our Cloud Capability

At Deloitte, we help our clients **Imagine, Deliver and Run** the businesses of the future through the power of **Cloud**. We have deep Cloud architecture, engineering, operational, commercial, and business transformation expertise delivered by a team of more than 26,000 Cloud Practitioners globally. We have delivered over 2,000 cloud implementations over the past 5 years and have 60+ cloud centres of excellence supporting the delivery of cloud services to our clients.

In the UK, we have a team of over 100 Cloud managed service specialists plus the following certifications across AWS, Microsoft Azure, Google Cloud and Oracle Cloud Infrastructure (OCI):



We help our clients with all aspects of their journey-to-cloud and optimisation of their cloud and cloud-services investments. Our Cloud practice can support you to optimise your client investments, and to navigate your organisations cloud journey, providing specialist cloud architecture, engineering, and operational skills at all stages, with a large proportion of our team holding the clearances required to meet your specific security requirements.

Our AI Capability

Deloitte stands at the forefront of AI transformation and was recognised as a Leader in the 2025 IDC MarketScape for Artificial Intelligence (AI) services for the fourth consecutive time. Supported by a £3 billion investment in AI, Data, Automation, Cloud, and Cyber, we seamlessly integrate our deep AI expertise with our extensive cloud capabilities. Our UK team is part of 339K AI-fluent practitioners globally, and includes over 1,300 AI specialists and engineers, many of whom hold the necessary security clearances for public sector delivery.

Through the Deloitte AI Institute, our hub for cutting-edge research and innovation, and strategic alliances with leading hyperscalers, we empower public sector clients to optimise costs, streamline processes, and navigate their AI journey. We achieve this by leveraging our ReadyAI™ models, which provide end-to-end support for AI solution implementation, and our Trustworthy AI™ framework, ensuring responsible and ethical deployment.

Our alliances & ecosystems

To bring full value to our clients, Deloitte is a premier consulting partner with all the leading hyper-scale cloud vendors in the market including AWS, Google, Microsoft¹, and SAP. A selection of our partners and alliances are presented below:



What the analysts say

Don't just take our word for it. Deloitte is recognised by the analyst community as being **leaders in cloud transformation services**. This reflects the wealth of experience we have in delivering cloud services across the public sector and wider private sector combined with our out-of-the-box templates, tools and assets.

Gartner

Originating in 2021, Deloitte has been recognised as a Leader in this category for four years in a row. Deloitte was also positioned as a Leader in the **Gartner Magic Quadrant for Public Cloud Infrastructure Professional and Managed Services, Worldwide** in 2021, 2020 and 2019, the previous form of this category.

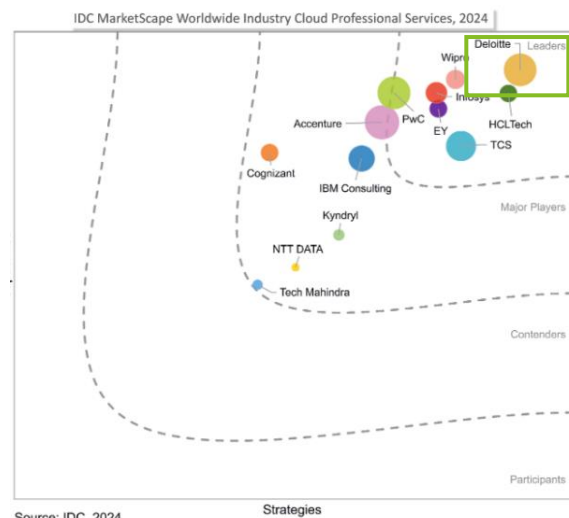


Gartner

Gartner: Magic Quadrant for Public Cloud IT Transformation Services. © Gartner inc. 2025

IDC

Deloitte has been awarded Leader status in the **IDC MarketScape: Worldwide Industry Cloud Professional Services 2024** Vendor Assessment. We have also been recognised as Leaders in **Hybrid IT Consulting & Integration Services** and **Software Engineering Services**.



Source: IDC, 2024

IDC MarketScape: Worldwide Industry Cloud Professional Services Vendor Assessment © IDC inc. 2024

Cloud Transformation

Transform Faster, Transform Smarter

Deloitte's Cloud Transformation can fast-forward your journey to the Cloud, unlocking innovation, efficiency, and growth.

[Find out more here](#)



¹ As Microsoft's Independent Auditor, Deloitte cannot have a direct or material indirect business relationship with Microsoft, such as having an alliance or being a registered partner. Nonetheless, Deloitte can provide Microsoft-related technology services and invests heavily across its global business building technical skills and capabilities to develop world-class consulting and solution delivery capabilities.

2 Service Overview

Cloud-based Integrated Business Planning (IBP)

With the power of integrated business planning, we can:

- Transform how your organization makes strategic operational and financial decisions
- Increase visibility across your organization by connecting siloed data, and
- Take your real-time planning and forecasting to an entirely new level

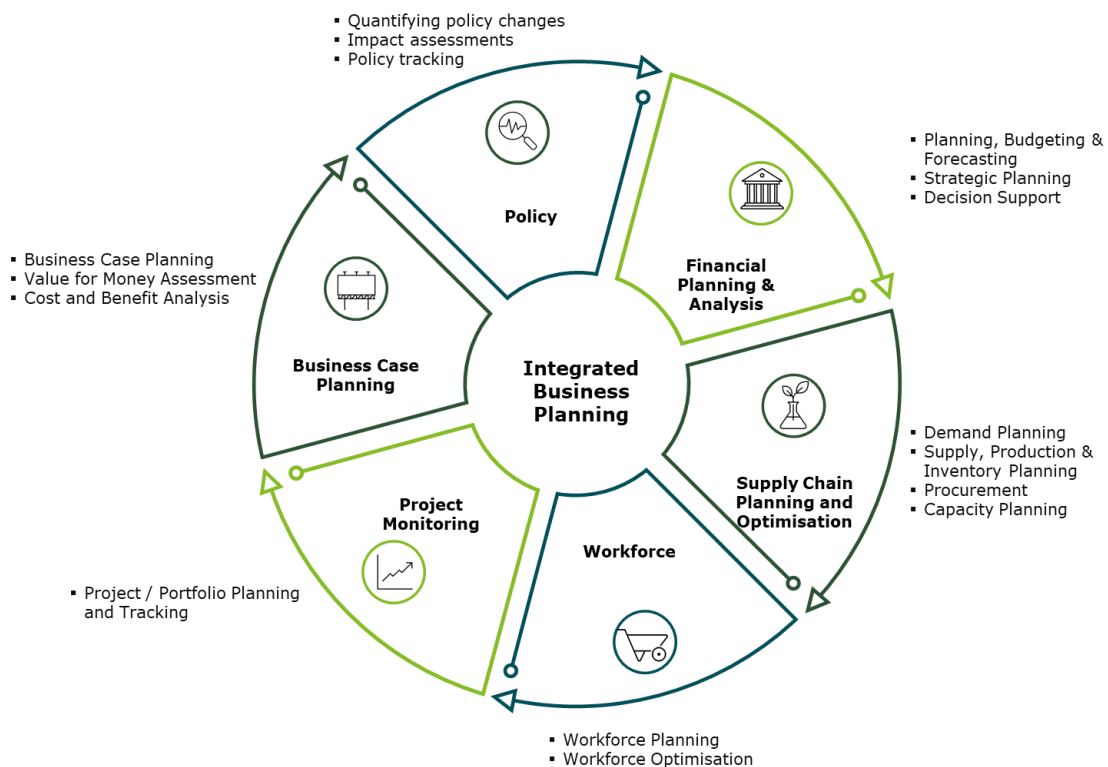
Deloitte's industry-leading solutions, can help connect your people to your data to support planning, enabling you to navigate an ever-changing environment and make informed decisions.

Capabilities

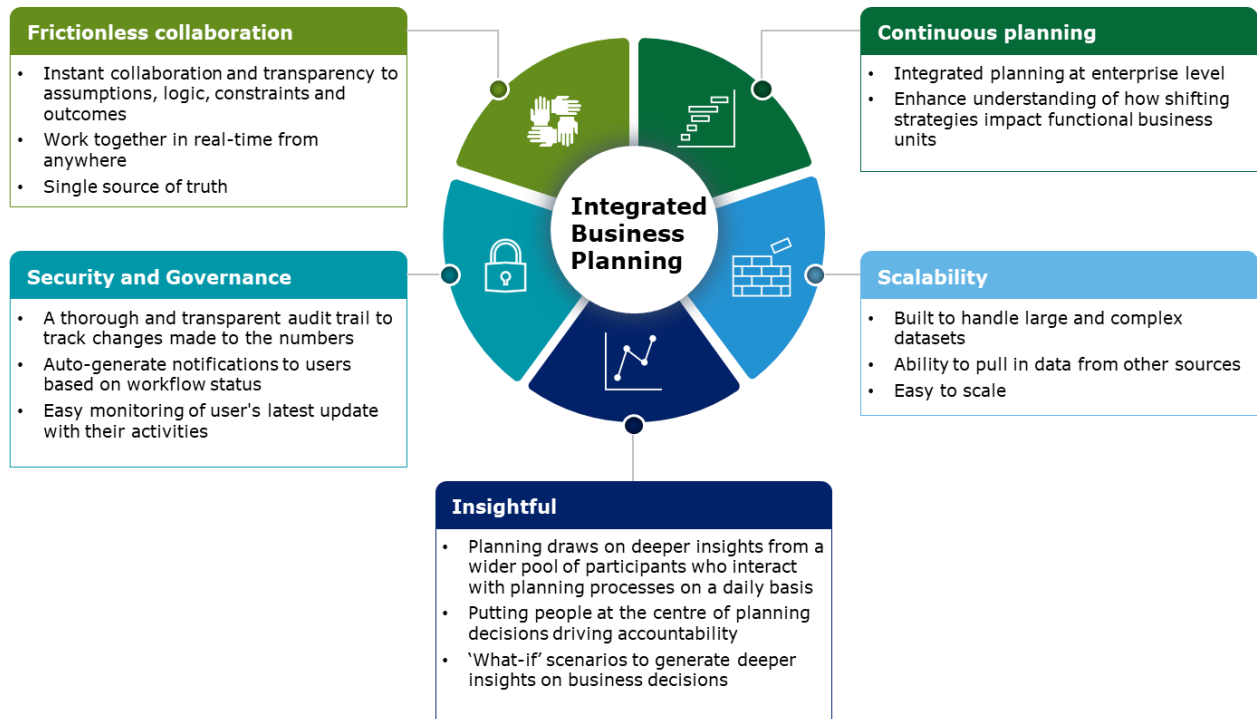
Cloud-based Integrated Business Planning has almost no limits for applications, but generally falls in one of the following capabilities:

- **Financial Planning & Analysis:** Help clients to reimagine their strategic planning processes, drive collaboration across functions and provide meaningful insights to inform key decisions. Provide visibility into costs for effective value for money monitoring.
- **Project and Portfolio Monitoring:** Tracking real-time progress on multiple projects across a portfolio
- **Supply Chain Planning and Optimisation:** Deliver actionable insights into supply chain and inventory management to optimally match supply and demand.
- **Workforce Management:** Prepare for the Future of Work by analysing their workforce, tracking performance, and identifying future workforce needs to improve efficiency and workforce performance

Integrated Business Planning synchronises plans and improves decision making through aligning functional views.



Benefits and Features

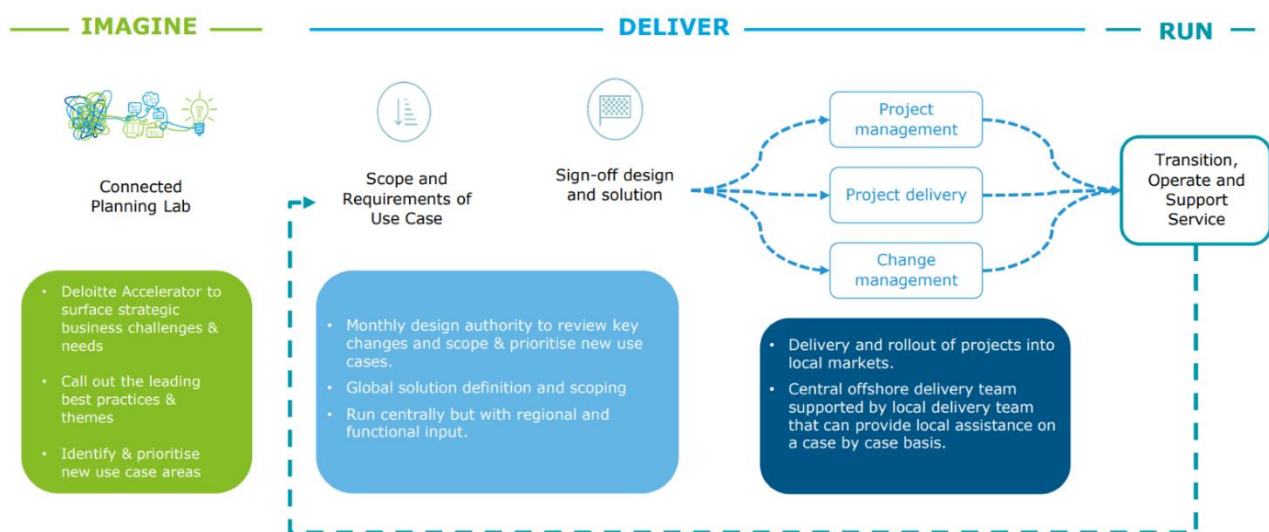


3 Detailed Service Description

Approach

We work with you throughout the initial setup and implementation process, from scoping the requirements of the cloud-based integrated business planning solution to go-live deployment of the Service, as illustrated in the diagram below.

Imagine, Deliver and Run



Imagine

This involves a planning lab that allows client leadership to explore the art of the possible with integrated business planning, helping identify new value areas, prioritise opportunities and create a consensus on vision, scope and roadmap.

Current State Finance, Pain Points and Challenges

We look at the main Group Processes and **how the consolidation of the planning and forecasting process** is performed

We identify the **pain points** of the current planning process through different persona's.

We identify which are the **biggest challenges and risks** to a global implementation

Aligning on Future State Vision

We identify where the **biggest opportunities for improvement lie**

We show how Anaplan fits a **hybrid agile delivery** model and what does that mean for delivery

We **prioritise** and **agree initial use case and corporate / divisional "must haves"**

Key Outcomes

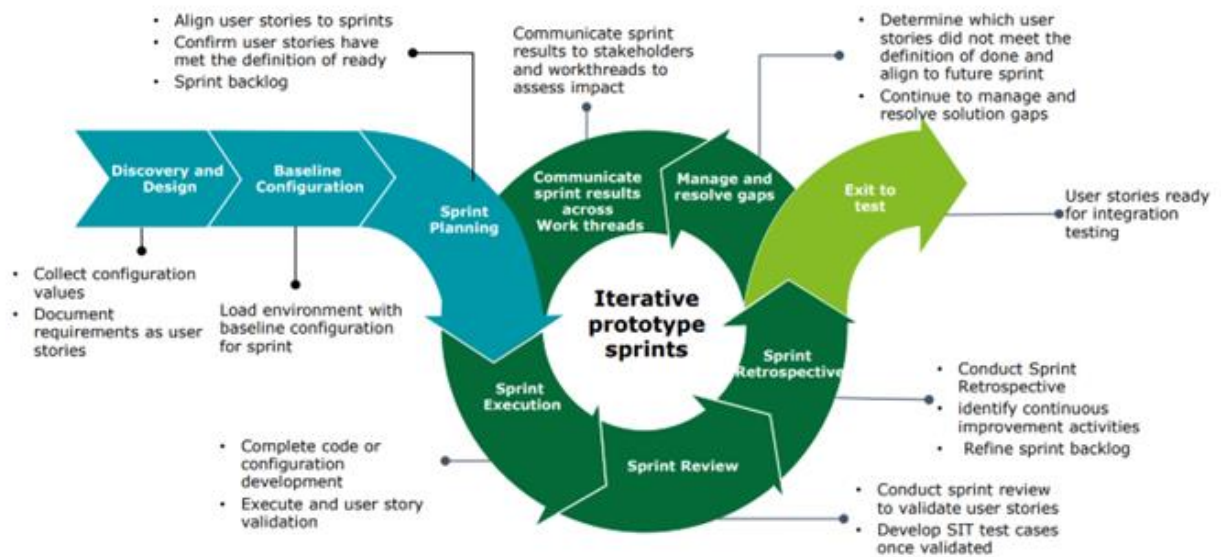
Art of the Possible: we agree key design principles and Data Model and we use this to drive change in the individual regions incrementally

A Change in Perspective: using an agile approach we identify how we can use Anaplan to deliver value quickly to the organisation

Identify Use Cases: We identify which use cases and regions better represent the complexity of the global business to identify the features we can have in a Pilot

Deliver

We have a proven program delivery methodology, as illustrated below:



Run

Complexity increases with volume: As you expand use of cloud-based solution across the organisation, there are a number of factors you will need to make sure that you are building a platform that can effectively scale. A centre of excellence provides the skills and expertise, end user support, a standardised implementation approach, and drivers user adoption as the organisation expands into multiple use cases.

Some of the key responsibilities of a centre of excellence are:

- Ensure that the integrated business planning solution adhere to overall enterprise guidelines
- Advise and lead on Governance including release management, license management, support strategy & change management
- Determine application priorities in conjunction with process owners and executive leadership
- Drive cross-functional consensus on data structures and planning conventions to drive scalability
- Manage additional requirements and additional use cases from the organisation
- Provide the right technical and functional resources to deploy additional releases and roadmap opportunities

Why Deloitte?

We will hit the ground running

Deloitte has a strong history delivering impactful results. We will start the IBP journey with you and gain the business insight and technical knowledge to seamlessly support you on the broader journey

We bring the A-team

We will bring our IBP functional leaders and global teams to this program. They are supported by our IBP thought leader and dedicated account teams

We are recognized as the IBP Thought Leader

Deloitte is the #1 ranked Supply Chain Practice globally (ALM) and brings leading capabilities in operationalizing IBP

We have cracked the code on Global IBP deployments

Deloitte has consistently demonstrated its capability to successfully deploy global IBP programs across industries, geographies and platforms

- **Technology:** AWS, Google Cloud, Microsoft Azure, Oracle Cloud and Anaplan
- **Business Processes:** Policy, Financial Planning & Analysis, Supply Chain Planning and Optimisation, Workforce, Project Monitoring and Business Case Planning
- **Types of Model:** Business Case, Value for Money assessment, Costs and Benefits Analysis, Procurement model, Workforce Planning, Portfolio Planning and Tracking, Impact Assessment, Strategic Planning, Decision Support, Planning, Budgeting & Forecasting

4 Contact Details

Please send your requirement to publicsectorbidteam@deloitte.co.uk. Alternatively, if you wish to discuss your requirements in more detail, please send us the following information and we will be happy to contact you:

- Your organisation name
- The name of this service
- Your name and contact details
- A brief description of your business situation
- Your preferred timescales for starting the work.



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