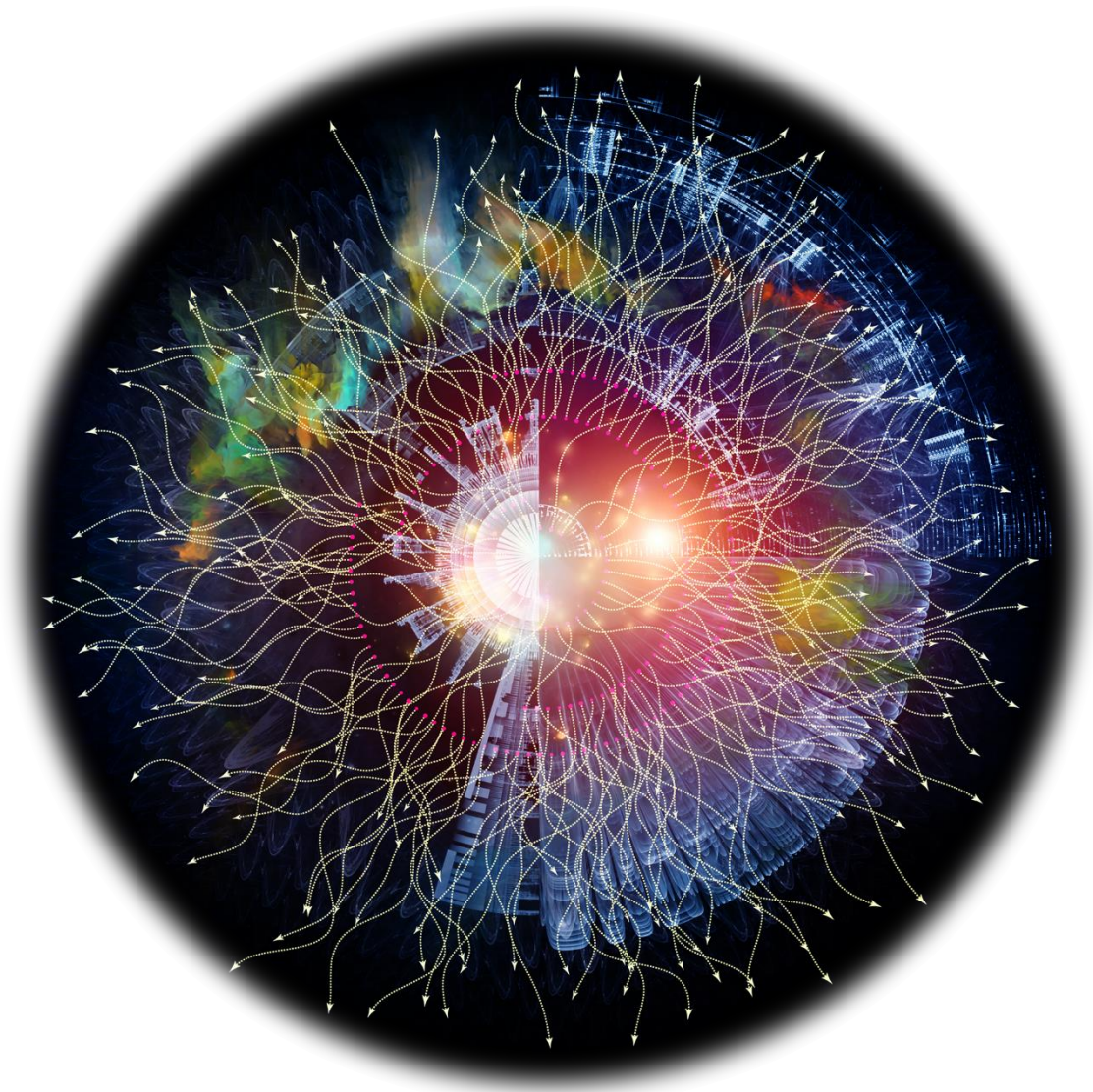




Azure Architecture & Engineering

G-Cloud 15 Service Definition Document

January 2026

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1 Deloitte Overview

As a leader in professional services, Deloitte LLP is committed to making an impact to our clients, our people and for society. We have over 27,000 staff based across the UK providing audit, risk advisory, tax, consulting, financial advisory and legal services to public and private clients across multiple industries. We work together to build trust, support inclusive growth, and build capability, enabled by our **breadth and depth of expertise across advisory, delivery, engineering and managed services.**

Our **public sector practice** serves Central Government, Government Agencies, Local & Regional Government, Defence, Security and Justice, Health and Social Care, Transport, Education and Housing. We also provide services to the Northern Ireland Office, Scottish Government, Welsh Government and Crown Dependencies.

Our Cloud Capability

At Deloitte, we help our clients **Imagine, Deliver and Run** the businesses of the future through the power of **Cloud**. We have deep Cloud architecture, engineering, operational, commercial, and business transformation expertise delivered by a team of more than 26,000 Cloud Practitioners globally. We have delivered over 2,000 cloud implementations over the past 5 years and have 60+ cloud centres of excellence supporting the delivery of cloud services to our clients.

In the UK, we have a team of over 100 Cloud managed service specialists plus the following certifications across AWS, Microsoft Azure, Google Cloud and Oracle Cloud Infrastructure (OCI):



We help our clients with all aspects of their journey-to-cloud and optimisation of their cloud and cloud-services investments. Our Cloud practice can support you to optimise your client investments, and to navigate your organisations cloud journey, providing specialist cloud architecture, engineering, and operational skills at all stages, with a large proportion of our team holding the clearances required to meet your specific security requirements.

Our AI Capability

Deloitte stands at the forefront of AI transformation and was recognised as a Leader in the 2025 IDC MarketScape for Artificial Intelligence (AI) services for the fourth consecutive time. Supported by a £3 billion investment in AI, Data, Automation, Cloud, and Cyber, we seamlessly integrate our deep AI expertise with our extensive cloud capabilities. Our UK team is part of 339K AI-fluent practitioners globally, and includes over 1,300 AI specialists and engineers, many of whom hold the necessary security clearances for public sector delivery.

Through the Deloitte AI Institute, our hub for cutting-edge research and innovation, and strategic alliances with leading hyperscalers, we empower public sector clients to optimise costs, streamline processes, and navigate their AI journey. We achieve this by leveraging our ReadyAI™ models, which provide end-to-end support for AI solution implementation, and our Trustworthy AI™ framework, ensuring responsible and ethical deployment.

Our alliances & ecosystems

To bring full value to our clients, Deloitte is a premier consulting partner with all the leading hyper-scale cloud vendors in the market including AWS, Google, Microsoft¹, and SAP. A selection of our partners and alliances are presented below:



What the analysts say

Don't just take our word for it. Deloitte is recognised by the analyst community as being **leaders in cloud transformation services**. This reflects the wealth of experience we have in delivering cloud services across the public sector and wider private sector combined with our out-of-the-box templates, tools and assets.

Gartner

Originating in 2021, Deloitte has been recognised as a Leader in this category for four years in a row. Deloitte was also positioned as a Leader in the **Gartner Magic Quadrant for Public Cloud Infrastructure Professional and Managed Services, Worldwide** in 2021, 2020 and 2019, the previous form of this category.

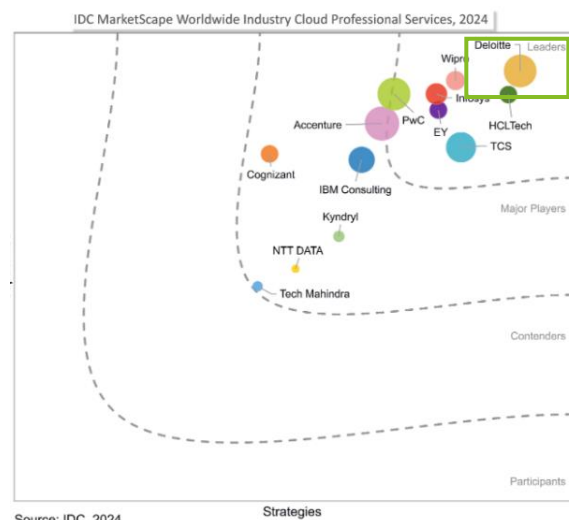


Gartner

Gartner: Magic Quadrant for Public Cloud IT Transformation Services. © Gartner inc. 2025

IDC

Deloitte has been awarded Leader status in the **IDC MarketScape: Worldwide Industry Cloud Professional Services 2024** Vendor Assessment. We have also been recognised as Leaders in **Hybrid IT Consulting & Integration Services** and **Software Engineering Services**.



Source: IDC, 2024

IDC MarketScape: Worldwide Industry Cloud Professional Services Vendor Assessment © IDC inc. 2024

Cloud Transformation

Transform Faster, Transform Smarter

Deloitte's Cloud Transformation can fast-forward your journey to the Cloud, unlocking innovation, efficiency, and growth.

[Find out more here](#)

¹ As Microsoft's Independent Auditor, Deloitte cannot have a direct or material indirect business relationship with Microsoft, such as having an alliance or being a registered partner. Nonetheless, Deloitte can provide Microsoft-related technology services and invests heavily across its global business building technical skills and capabilities to develop world-class consulting and solution delivery capabilities.

2 Service Overview

Deloitte UK Microsoft Technology Services Practice Overview

Deloitte has an experienced and growing UK Microsoft Technology Services Practice, helping our clients to rapidly and effectively deliver value through the Cloud. We have a breadth of experience delivering Cloud technologies for our clients, ranging from strategy and planning through to design, build and run.

Deloitte has both the industry and technical experience to provide comprehensive, well-designed and integrated solutions with Microsoft Cloud technologies. Our UK practice has over 750 Microsoft Cloud certifications, with certified experts across Microsoft Azure, Power Platform, Microsoft 365 and Dynamics 365. As a global organisation with a wide network of colleagues, this allows us to bring deeper subject matter expertise to our clients to help them solve the most complex problems. Globally, our practice has over 24,000 certifications across Microsoft Cloud technologies.

Services Provided

Deloitte UK's Microsoft Technology Services team can expertly guide organisations through their cloud transformation journey end-to-end, from cloud strategy to design, build, test, and run. We offer a wide range of services, supported by our proven frameworks and accelerators to streamline the implementation of Microsoft Cloud for our clients.

Microsoft Azure Services

- AI and Machine Learning in Microsoft Azure
- Analytics on Microsoft Azure
- DevOps with Github on Microsoft Azure
- Hybrid Cloud Infrastructure with Microsoft Azure Stack HCI
- Hybrid Operations and Management with Microsoft Azure Arc
- Kubernetes on Microsoft Azure
- Linux and Open-Source Database Migration to Microsoft Azure
- Microsoft Azure VMware Solution
- Microsoft Windows Virtual Desktop
- Modernisation of Web Applications to Microsoft Azure
- Networking Services in Microsoft Azure
- SAP on Microsoft Azure
- Windows and SQL Server Migration to Microsoft
- Internet of Things (IoT), Edge Computing, and Azure Stack solutions
- Data harnessing with Azure Data Lake Storage and Azure Synapse and Azure Databricks

Security Services:

- Identity and Access Management
- Information Protection and Governance
- Threat Protection
- Cybersecurity reference architectures

- Cloud Security and Identity Management solutions

Modern Work Services:

- Modern Workplace deployment and migration
- Adoption and Change Management
- Calling for Microsoft Teams
- Custom Solutions for Microsoft Teams
- Meetings and Meeting Rooms for Microsoft Teams
- Teams Deployment

Cloud Transformation Services:

- Cloud migration and transformation
- Cloud transformation and modernisation services
- Cloud infrastructure deployment and orchestration
- Comprehensive Azure solution configuration
- Cloud Native Architecture design and implementation
- Bespoke application design and development
- Containerised application development

Cloud Operations Services:

- Cloud Orchestration
- Cloud performance optimisation
- Delivery and operations management methodologies
- End-to-end cloud management with Deloitte Cloud Managed Service
- Cloud Managed Services
- Cloud vendor management
- Cloud Financial Operations (FinOps)

Deloitte Independence Status

As Microsoft's Independent Auditor, Deloitte cannot have a direct or material indirect business relationship with Microsoft, such as having an alliance or being a partner, other than as a consumer in the ordinary course of business.

Deloitte's interactions with Microsoft are defined and limited by a set of relationship guidelines ("Illustrative Guidance – Independence Restrictions and Allowable Activities with Respect to Marketplace Activities Involving Microsoft and the Deloitte Entities"). Nonetheless, Deloitte may engage in permitted interactions with Microsoft focused on enabling us to competently serve our clients, including technical training and qualifying for certifications.

As with many other large consulting firms, we participate in programs relating to leading edge familiarization and use of Microsoft products. Examples include learning and development initiatives, briefings, and other programs. Through our activities, Deloitte's consultants are knowledgeable in technology roadmaps and emerging versions and products and remain informed and skilled in implementing and advising clients on Microsoft's technologies.

3 Detailed Service Description

The service provides proven methods combining Deloitte's deep industry experience with cutting-edge Microsoft cloud technologies to empower business transformation, faster innovation and rapid growth.

Deloitte has a strong reputation of delivering comprehensive, secure, integrated and well-designed solutions in the Public Sector. We use the breadth of Microsoft Cloud services to help our clients solve complex business issues, improve client experiences and optimise technology.

Service Features

- Leverage Deloitte's cloud transformation and modernisation services to architect public, private, multi cloud and hybrid cloud solutions, covering the breadth of Azure services including Infrastructure-as-a-Service (IaaS), Azure Kubernetes Service (AKS) and Platform-as-a-Service (PaaS).
- Adhere to principles such as Zero-Trust, Least Privilege, Defence in Depth, DevSecOps, end-to-end integration, Agility, Continuous Integration/Continuous Delivery (CI/CD) and Automation.
- Deliver Microsoft Cyber Security reference architectures.
- Orchestrate and rapidly deploy cloud infrastructure using ARM templates, Terraform, JSON, CI/CD pipelines and Azure DevOps.
- Configure comprehensive Azure solutions end-to-end, including subscriptions, resources, networking, identity and access management (IAM), security, disaster recovery, data protection, data warehousing analytics, patch management, governance, logging and monitoring.
- Deliver efficient solutions incorporating Internet of Things (IoT), Edge Computing and Azure Stack.
- Harness data effectively with Log Analytics, Machine Learning, Artificial Intelligence (AI) and Azure Databricks, Azure Data Lake, Azure Data Factory and SQL Data Warehouse.
- Host Azure solutions with Deloitte Cloud Managed Service, covering management and cost optimisation across network, infrastructure, security, compliance and automation services.
- Deploy and migrate Modern Workplace environments including Windows and Office365 suite, M365 Security (O365 ATP, DLP, DRM, Conditional Access and Exchange Online Protection), Microsoft Teams including Voice and Meeting Room Solutions, Azure AD and identity, Microsoft Cloud App Security, Microsoft Information Protection, Sensitivity labelling, Microsoft Managed Desktop, Intune, MDM, MAM, Autopilot, Defender ATP, Defender for Endpoint, Defender WCF, Azure Virtual Desktop, and SharePoint services.
- Adoption and Change management including training communication and business change.
- Cloud migration and transformation, including Tenant to Tenant migration, cloud application migration and cloud database migration with strategy, solution design and implementation.
- Design and build bespoke applications with Power Apps, automate processes with Power Automate and gather business insights through Power BI, Power Virtual agents including Strategy and solution design
- Extensive experience in multiple delivery and operations management methodologies, including Waterfall, Agile, Scrum and DevOps, and FinOps.
- Design Cloud solutions through Cloud performance optimisation techniques involving identification and resolution of performance issues.
- Extensive experience in AI and Machine learning solutions.
- Cloud Managed Services to ensure that cloud environments are secure, optimised, and always available.
- Design and implement Cloud Native Architecture to build scalable, resilient, and highly available cloud solutions.

- Cloud Orchestration to automate and streamline cloud infrastructure management, and to achieve greater efficiency, scalability, and cost savings.
- Design and implement comprehensive Cloud Security and Identity Management solutions for cloud environments to be secure, compliant, and protected against cyber threats.
- Design and implement Cloud Serverless Computing solutions that meet the unique needs of each client.
- Set up comprehensive Cloud Data Warehousing solutions design to build, and maintain scalable, secure, and high-performance data warehousing solutions.
- Develop containerised applications on cloud platforms, leveraging tools such as Docker and Kubernetes.
- Establishing cloud vendor management, including contract negotiation and compliance with service level agreements (SLAs) to optimise cloud infrastructure and minimise costs.

Cloud Accelerators

We have a variety of bespoke accelerators used across each stage of the cloud journey, helping our clients to rapidly reap the benefits from the Microsoft cloud.

Accelerator	Description
Cloud Workbench	Deloitte's Cloud Workbench is a web-based solution providing access to our Cloud Suitability and Placement and Cloud Financial Analysis tools. These tools are grounded in tested frameworks developed over multiple years by Deloitte's cloud experts. Deloitte's Cloud Workbench helps clients quickly acquire meaningful and actionable insights that will help clearly define and articulate the impacts of their cloud strategies in alignment with business goals. Cloud Workbench has a proven record of supporting wider governance to reflect a current view of demand vs. supply to readily identify blockers or conflicts.
The Island	The Island is a pre-configured, secure, scalable, and rapidly deployed core IT environment, based on the Microsoft technology stack, including Azure infrastructure, Azure Active Directory, Azure Virtual Desktop and modern workplace services through Microsoft 365. The solution uses an opinionated architecture focusing on security, with CIS 2.0 compliance and a ZTNA, as well as using the latest Azure services to enable optimal performance. The Island's automated deployment drastically reduces the time and cost to implement a core IT environment, allowing clients to focus more time and effort on delivering value through wider technology transformation, quicker.
Digital DNA	Digital DNA is a framework created by Deloitte, to determine how digital you are and need to be by comparing your organization with the 23 traits that define digitally maturing organizations. Create a blueprint that will help bring to life new or increasingly maturing the DNA needed to help your organization become more digital. Infuse the Digital DNA you need into your existing DNA through a series of effective, impactful minimum viable changes (MVCs).
Cloud Workforce and Operating Model Transformation (CCoE)	Deloitte's Cloud Workforce and Operating Model Transformation Framework is a toolset that melds technology with human capital, to evaluate and define the right cloud operating model for your organisation. This approach is integrated with your workforce strategy to enable scalable cloud capabilities, visibility of financial benefits and ROI, talent gaps and training, required process updates, and understanding of future use cases for cloud and maximising the cloud environment.

Deloitte Cloud Accelerator (DCA)	Deloitte's Cloud Accelerator (DCA) is a suite of opinionated, pre-configured, automated infrastructure architectures that allow the foundations of a cloud infrastructure to be deployed in less than an hour. This is pre-configured to allow parameterised scaling of these deployments and is intended to get innovation started quickly.
Alpha Platform	Deloitte's Alpha offering is our digital transformation platform. It provides the foundational building blocks to accelerate your journey on all major cloud providers, so you can spend less time building the fundamental capabilities of a Digital Enterprise and instead spend more time solving your individual challenges and the things that differentiate you.
Cloud Workforce Analytics	Deloitte's Cloud Workforce Analytics is a robust, ready-to-use tool that helps you take the first steps in the cloud transformation journey. The assessment allows you to determine your organisational Cloud readiness and plan for the skill gaps and skill costs across all stages of Cloud Transformation by analysing HRIS and survey data.
Cloud Data Platform	Deloitte's Cloud Data Platform is a cloud-based architecture based on event-driven and API-first principles. It's scalable 'next generation' framework is deployed via pre-built and configurable infrastructure-as-code to allow rapid time-to-value, providing flexible processing and scalable data lake storage capable of supporting a variety of topologies (including batch, streaming, structured and unstructured), optimizing for and delivering advanced analytics and data science tooling in a secure, RBAC controlled environment including optional PII redaction, and privilege-based obfuscation.
RightStart	Deloitte's RightStart consists of multiple frameworks consisting of an overall phased approach to your entire cloud journey: • to help you get to a minimum viable cloud safely, • to help you on your journey to building a cloud centre of enablement • (optional) provision of operate services long-term, or until you are ready to transition to an internal or external managed services provider. This enables your business to rapidly achieve value, whilst minimising the disruption of bringing their operating model, governance, architecture and managed services up to "cloud-speed"
ATADATA	ATADATA is a cloud management platform which provides automated solutions to streamline the discovery of a source environment and its dependencies, migrate it to a target environment across all major cloud providers, automate OS upgrades and ensure extended syncing of data between source and target allowing for additional testing/validation to occur during the migration process. There are several powerful software tools as part of this: • ATASphere - management console to control and manage jobs • ATAVision – agentless discovery tool that automates data collection and generates on-demand reports to help you gain deeper insights into your enterprise IT infrastructure. • ATAMotion – a rapid and secure automated migration tool for enterprise workloads • ATATransform – automated Windows OS upgrades and transformation of Linux kernels • ATAMirror – automated ongoing workload syncing at operating system and data drive layers, for later stage cutover

	• ATAGuard – streamlined recovery for any combination of physical, virtual or private/public clouds
Vision to Value Framework	The Vision to Value Framework represents an alternative approach to change management that can be tailored to the complexity of the organisation's transformation needs as well as its level of transformation capability. The traditional rules-based construct for managing change gives way to four “essential elements” of change, a model that adapts to different organizational systems and operating models as it reveals imperatives for the experience design: define purpose, design for impact, develop capability, and drive performance.
Atlassian Centre of Excellence	Deloitte's Atlassian Centre of Excellence team accelerate the instantiation of projects, helping you design, set up, embed and run cloud-based, collaborative digital PMO and Delivery tools run on Jira and Confluence, as well as providing a reference point for high-quality Agile adoption, getting best value out of both the tools and project methodology to provide the best business outcomes.
innoWake	A platform that modernizes an organization’s applications from COBOL, Natural, Assembler, JCL, PL/1, CA Gen/Cool Gen, and others to Java, .NET, Cloud, and Cloud Native in a low-risk, cost-effective way to deliver fully automated refactoring and modernization to help meet critical business objectives.
Deloitte Cloud Managed Service (CMS)	Deloitte's Cloud Managed Services (CMS) capability is built from the ground up and forms a key part of Deloitte's "Transform-to-Operate" engagements. We leverage our deep experience across industry verticals supporting cloud solutions, with the right mix of hands-on skilled resources and a rich partner eco-system. Key features of Deloitte cloud managed services include: • Single service-team that seamlessly integrates between cloud infrastructure, security and application support services to provide the support needed as one integrated team. • Consistent use of industry best practices, standardised methods, tools, and templates to minimise risks. This standardised process provides a value-based methodology that optimises value in every phase of the managed services life cycle. • Experience and expertise of Deloitte’s trained and certified talent to provide end to end cloud services including design, build, transition, support and optimisation. • Relentless focus on automation, a key success factor in any cloud hosting solution, with our dedicated resources focused on automation and continuous improvement through automation. • Integrated cyber security, risk and compliance: Deloitte has a security first approach and a strong emphasis on cyber security, risk and compliance when it comes to building and managing cloud solutions. This is with a view of providing our clients with the ability to lower TCO, Improve Agility and to Enforce Ownership & Accountability among the teams.
Deloitte Cloud Insight Portal	The Cloud Insight Portal provides real time and historic service information, as well as self-service capabilities for clients. This tool combines Deloitte’s CMS experience in running infrastructure for multiple clients in multiple clouds into practical, useable, configured dashboards, allowing a customer to monitor cloud analytics, security and compliance and spend across multiple instances from a single tool.

4 Contact Details

Please send your requirement to publicsectorbidteam@deloitte.co.uk. Alternatively, if you wish to discuss your requirements in more detail, please send us the following information and we will be happy to contact you:

- Your organisation name
- The name of this service
- Your name and contact details
- A brief description of your business situation
- Your preferred timescales for starting the work.



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