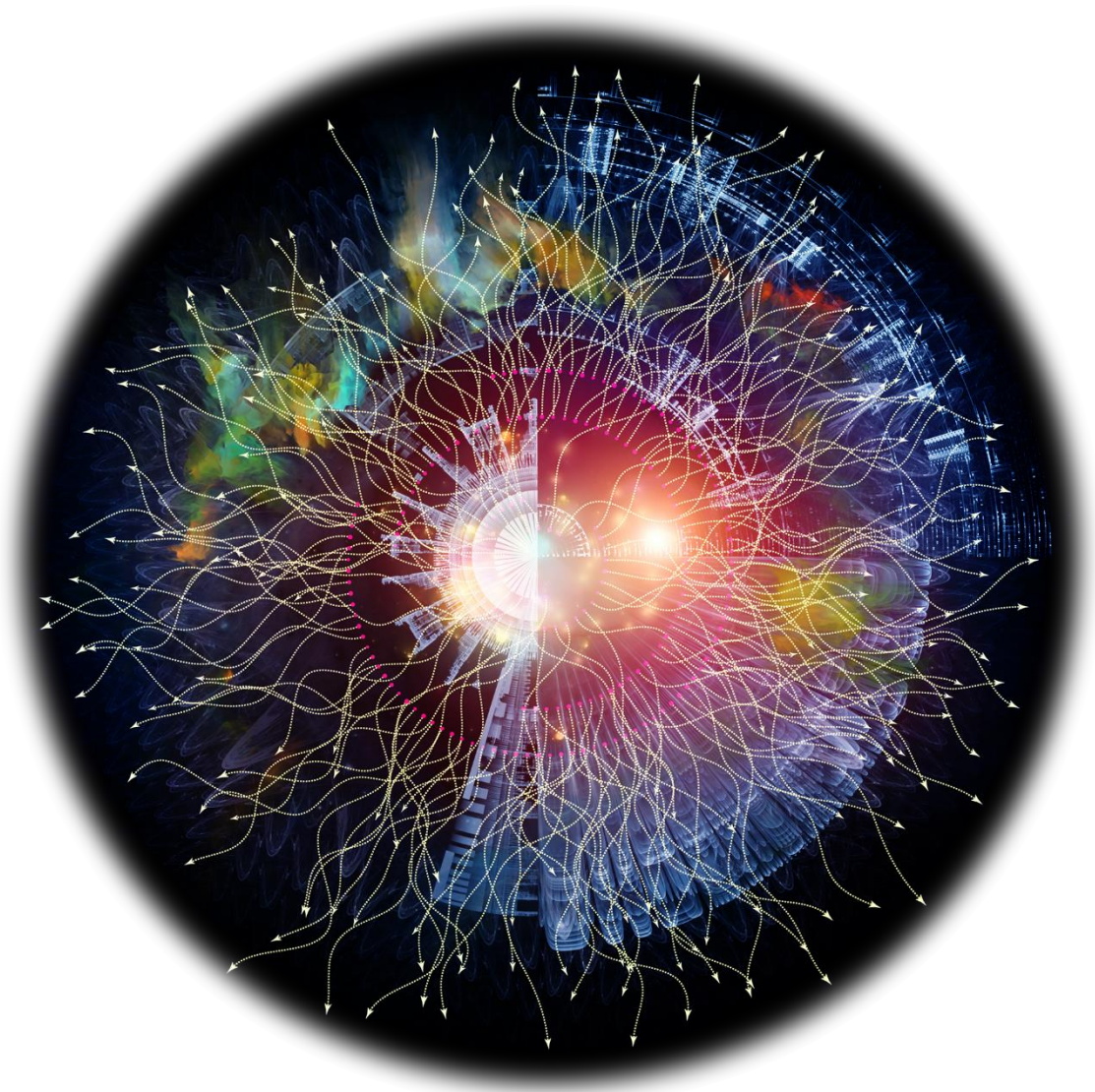




Oracle Cloud Infrastructure (OCI)
Strategy, Design, Engineering, Migration
G-Cloud 15 Service Definition Document
January 2026

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1 Deloitte Overview

As a leader in professional services, Deloitte LLP is committed to making an impact to our clients, our people and for society. We have over 27,000 staff based across the UK providing audit, risk advisory, tax, consulting, financial advisory and legal services to public and private clients across multiple industries. We work together to build trust, support inclusive growth, and build capability, enabled by our **breadth and depth of expertise across advisory, delivery, engineering and managed services.**

Our **public sector practice** serves Central Government, Government Agencies, Local & Regional Government, Defence, Security and Justice, Health and Social Care, Transport, Education and Housing. We also provide services to the Northern Ireland Office, Scottish Government, Welsh Government and Crown Dependencies.

Our Cloud Capability

At Deloitte, we help our clients **Imagine, Deliver and Run** the businesses of the future through the power of **Cloud**. We have deep Cloud architecture, engineering, operational, commercial, and business transformation expertise delivered by a team of more than 26,000 Cloud Practitioners globally. We have delivered over 2,000 cloud implementations over the past 5 years and have 60+ cloud centres of excellence supporting the delivery of cloud services to our clients.

In the UK, we have a team of over 100 Cloud managed service specialists plus the following certifications across AWS, Microsoft Azure, Google Cloud and Oracle Cloud Infrastructure (OCI):



We help our clients with all aspects of their journey-to-cloud and optimisation of their cloud and cloud-services investments. Our Cloud practice can support you to optimise your client investments, and to navigate your organisations cloud journey, providing specialist cloud architecture, engineering, and operational skills at all stages, with a large proportion of our team holding the clearances required to meet your specific security requirements.

Our AI Capability

Deloitte stands at the forefront of AI transformation and was recognised as a Leader in the 2025 IDC MarketScape for Artificial Intelligence (AI) services for the fourth consecutive time. Supported by a £3 billion investment in AI, Data, Automation, Cloud, and Cyber, we seamlessly integrate our deep AI expertise with our extensive cloud capabilities. Our UK team is part of 339K AI-fluent practitioners globally, and includes over 1,300 AI specialists and engineers, many of whom hold the necessary security clearances for public sector delivery.

Through the Deloitte AI Institute, our hub for cutting-edge research and innovation, and strategic alliances with leading hyperscalers, we empower public sector clients to optimise costs, streamline processes, and navigate their AI journey. We achieve this by leveraging our ReadyAI™ models, which provide end-to-end support for AI solution implementation, and our Trustworthy AI™ framework, ensuring responsible and ethical deployment.

Our alliances & ecosystems

To bring full value to our clients, Deloitte is a premier consulting partner with all the leading hyper-scale cloud vendors in the market including AWS, Google, Microsoft¹, Google and SAP. A selection of our partners and alliances are presented below:



What the analysts say

Don't just take our word for it. Deloitte is recognised by the analyst community as being **leaders in cloud transformation services**. This reflects the wealth of experience we have in delivering cloud services across the public sector and wider private sector combined with our out-of-the-box templates, tools and assets.

Gartner

Originating in 2021, Deloitte has been recognised as a Leader in this category for four years in a row. Deloitte was also positioned as a Leader in the **Gartner Magic Quadrant for Public Cloud Infrastructure Professional and Managed Services, Worldwide** in 2021, 2020 and 2019, the previous form of this category.

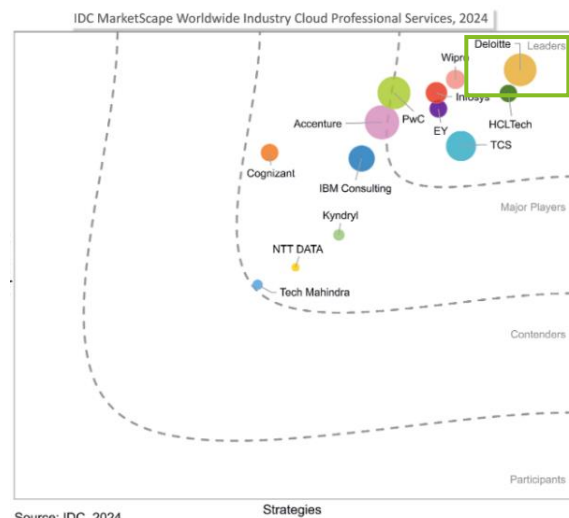


Gartner

Gartner: Magic Quadrant for Public Cloud IT Transformation Services. © Gartner inc. 2025

IDC

Deloitte has been awarded Leader status in the **IDC MarketScape: Worldwide Industry Cloud Professional Services 2024** Vendor Assessment. We have also been recognised as Leaders in **Hybrid IT Consulting & Integration Services** and **Software Engineering Services**.



Source: IDC, 2024

IDC MarketScape: Worldwide Industry Cloud Professional Services Vendor Assessment © IDC inc. 2024

Cloud Transformation

Transform Faster, Transform Smarter

Deloitte's Cloud Transformation can fast-forward your journey to the Cloud, unlocking innovation, efficiency, and growth.

[Find out more here](#)



¹ As Microsoft's Independent Auditor, Deloitte cannot have a direct or material indirect business relationship with Microsoft, such as having an alliance or being a registered partner. Nonetheless, Deloitte can provide Microsoft-related technology services and invests heavily across its global business building technical skills and capabilities to develop world-class consulting and solution delivery capabilities.

2 Service Overview

Through this service Deloitte will support you to define your Oracle Cloud Infrastructure (OCI) strategy and assess your business needs to deliver a cost effective, high performance, and secure OCI solution, supporting your journey to enable re-platforming of legacy applications, transformation of existing applications, and implementation of new applications and leverage of OCI platform services.

The Deloitte service enables organisations to move Oracle and non-Oracle workloads to the cloud quickly and cost effectively by combining our expertise in Cloud Engineering and Oracle Technology / Applications with Deloitte's leading tools and methods. Our approach, capabilities and tools can deliver rapid migration to the cloud using a repeatable low risk approach that delivers immediate savings whilst improving performance, resilience, security and enabling further innovation using OCI.

The Deloitte Oracle Cloud Infrastructure (OCI) services applies equally whether your organisation is adopting Oracle Commercial, Government, Dedicated or Isolated cloud regions. The strategy, assessment, architecture and deliver services are tuned to align with the applicable deployment model, or models.

As well as technical delivery our approach focuses on supporting organisations to be well prepared to operate under new processes to support benefits realisation and access applications through the Cloud. The approach includes robust project management, technical implementation, and change management.

This service is highly relevant to all organisations with an ambition to shift critical workloads, both Oracle and non-Oracle, from existing in-house or external data centres to the cloud – improving application performance, improving security and resilience, lowering TCO, establishing a PaaS platform to extend capabilities, and reducing risk associated with end-of-life hardware.

The service is applicable to organisations that have operations and strategies that include AWS, or GCP, or Azure cloud service providers and need to assess and plan multi-cloud approaches that utilise OCI at these CSP, or OCI directly at Oracle Cloud.

The duration of the service will vary depending on the scale of your organisation and complexity of your current application portfolio.

3 Detailed Service Description

Our Approach

Whilst organisations continue to pursue digital transformation, relying on cloud as a key catalyst and accelerator, a mix of legacy and cloud capabilities have forced them to rapidly mature to a cloud enterprise, where solutions leverage hybrid cloud designs.

With an Oracle footprint in most organisations (whether application, database, middleware, hardware) Oracle continues to pursue both a natural cloud migration path for its technologies, and enterprise transformation, under the Oracle Cloud Infrastructure (OCI) banner. Similar to other cloud service providers, infrastructure represents a reducing offer of cloud services, the OCI banner includes the platform services, such as database or data science, where infrastructure is Oracle managed.

The right approach can provide an alternative and accelerated opportunity to leverage benefits delivered by Oracle Cloud Infrastructure, at Oracle or other cloud service provider (AWS, GCP, Azure). Our core services embed across the cloud journey phases supporting the following opportunities:

Deloitte Cloud Journey Phases	Deloitte Cloud Service Offerings			
ASSESS - Application and infrastructure blueprints - Business rules extraction - Application rationalization opportunities - Cloud suitability and TCO Modernization road map	Discovery and Assessment - Infrastructure and Application Discovery - Cloud Readiness Assessment - Business redesign assessment with cloud as an enabler	DevOps Enablement Set up IT for better efficiency and fewer handoffs while managing speed, agility, and innovation	DB Migrations/ Transformation Avoid data sprawl, increased efficiency & security while decreasing costs through Cross Database Transformations and Big Data Migrations.	
MIGRATE - Global Migration factory - Decommissioning factory	Lift and Shift Migration Enable data center exits, while reducing costs and, improved performance and resiliency, in the process protecting investments in workflows, logic, and data	Containerization Application refresh that leverages OCI to swap out legacy technology. Repackage monolith into containers, enabling productivity, scalability and add new separate business functions as container-based services	Decommissioning Factory Timely application and infrastructure decommissioning with factory based proven methodology empowers immediate tracking towards bottom line improvement	
MODERNIZE - Any to any language modernization - Microservices and cloud-native modernization - Automated solutions	Reengineering Swift and effective re-engineering of legacy apps to modern platforms with optimized architectures, while retaining or enhancing the value in the applications	Microservices Refactoring applications to microservices improving design, performance, maintenance, deployment and overall IT efficiency	Language Migration Migrate to cloud suitable modern languages with speed and agility while maintaining integrity of code, including mainframe	Cloud Native Transformation Sizeable cost savings and accelerated Time-to-Market with modern application design and development principles

Our OCI approach provides a suite of services to assess, define, implement, and operate an OCI capability. These are:

- **Cloud Strategy** – Review and assess current landscape, current cloud service providers, define scope and target end state, develop business case, review and recommend security posture, cloud management and governance policies.
- **Cloud Foundation** – Design and build a cloud architecture for applications, workloads, assess and address skills gaps, manage stakeholders and application owners, develop security configuration and business continuity / disaster recovery procedures, and build automation pipelines.
- **Migrate and Integrate** – Plan migration of applications and data, networking, execute migration, integrate applications, infrastructure, and operations. Fit the deployment with security controls, guardrails, logging monitoring. Develop where required or opportune, cloud native applications.
- **Manage and Optimise** – Maintain and support, monitor and manage events, continuous improvement and optimisation of resource utilisation, commercial & environmental costs. To best support your needs we are able to engage at multiple steps within your cloud journey:

Offering	Objective	Output
Present OCI Capabilities	• Present Point of View (PoV) on how to leverage Oracle Cloud Infra. (OCI) • Showcase Oracle Cloud Infra. (OCI) capabilities and differentiators • Identify opportunities relevant to your organization	Briefing Materials
Discuss Experience & Pain Points	• Discuss known issues and/or pain points related to cloud transformation related to Oracle technologies • Identify new opportunities to leverage OCI capability	Opportunity Roadmap
Proposal & RFP Response	• Provide direct response to Request for Information (RFI) / Request for Proposal (RFP)	Proposal Response
Initiative & Operations Assessment	• Review existing initiatives and/or post-transformation operations • Identify gaps and pain points • Recommend next steps to address prioritized issues	Recommendations, priorities, and Roadmap
Implementation & Operations Support	• Lead and support transformation initiatives • Provide specific skillsets to deliver work packages	Implemented solution Solution Documentation

Your input will vary depending on the stage of engagement, complexity of existing architecture, constraints such as commercial, government, or private cloud, and timescales. During evaluation engagement is necessary with domain experts for in scope applications alongside business owners to enable a complete assessment of needs / pain points. As delivery evolves the profile engagement will change depending on the stage of delivery – typically higher during definition, reducing during configuration and initial testing before increasing during pre-production testing and cutover. We will work with you to complete a full evaluation of resource demands and skills needed prior to any project starting.

Benefits

We help you exploit the full opportunities and benefits of utilising OCI within your cloud strategy and environments, the key benefits include:

- **Reduce migration and operational risk:** Embed into the assessment, planning and execution, the knowledge and expertise where OCI parallels & differentiators cloud service providers, include the opportunities to reduce commercial (license exposure), technical (architectural refactoring), security and operational risk from the adoption and benefits of Oracle Cloud Infrastructure.
- **Robust and scalable architecture:** Leveraging the specialised features OCI has to retain architectures for non-functional requirements such as high availability, resilience and performance. Adopt cloud native features for fault tolerance, replication, ensuring applications remain operational during hardware failures or disruptions. Adopt cloud native features, develop automation to deploy scalable resources with flexibility to accommodate changes in demand, allowing platforms grow or shrink dynamically based on workload requirements.
- **Exploit Platform Services:** Identify, prepare and adopt the ranges of Oracle managed Platform services (PaaS) such as Autonomous Database, Data Warehouse, Data Science, Application Integration, Application Development, Kubernetes, DevSecOps, Security and Artificial Intelligence, accelerating time to value, reducing operational effort.
- **Cost Efficiency and Simplification:** Single global pricing model, universal credit flexibility of commit, license included per unit consumption allows to pay only for resources and services that are used. Opportunities to reduce fixed costs of traditional long term technology license. Significant lower cost differentiators for network ingress / egress (circa one tenth) and zero costs for security services.
- **Enhance Security.** Employing OCI's layered security model, coupled with data encryption, Identity & Access Management, Network security and Observability & Monitoring solutions enables to build & maintain secure cloud environments, protecting data applications & infrastructure from evolving security threats. Combined with this is Oracle's adherence to industry standards and certifications including ISO 27001, SOC 1, SOC 2, PCI DSS, NCSC ensure compliance with regulatory requirements and industry best practices.

4 Contact Details

Please send your requirement to publicsectorbidteam@deloitte.co.uk. Alternatively, if you wish to discuss your requirements in more detail, please send us the following information and we will be happy to contact you:

- Your organisation name
- The name of this service
- Your name and contact details
- A brief description of your business situation
- Your preferred timescales for starting the work.



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