



Business Analysis

G-Cloud 15

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Business Analysis

About this service

Where organisations are undertaking complex Digital, Data and Technology (DDaT) or cloud-enabled transformations, our business analysis services maximise return on investment and ensure benefits are fully realised. We provide strong focus on the business needs and help ensure change is properly embedded into the business.

When to use this service

Digital transformation is more than just technology, you must ensure solutions that are fit for purpose, fit for use aligned with business objectives, and integrated into your organisations ways of working. It is important to achieve stakeholder buy in and adopt new ways of working to realise the efficiencies and insights that new technologies and cloud services bring.

Complexity brings risk and getting things wrong in the early stages of a change programme will incur down-stream cost. You need up-front analysis to translate strategy into requirements and understand the baseline in terms current capabilities across people, process & technology. To ensure a successful transformation you must then:

- Translate strategy into clear business and technical requirements
- Understand current capabilities across people, process, data and technology
- Define optimal future-state models enabled by cloud and digital services
- Engage stakeholders and secure organisational buy-in
- Migrate capabilities and embed new ways of working

Transformation to cloud is a paradigm shift that is being undertaken by many organisations. The pace of change is fast and becoming faster. You need specialist who keep pace with change, evaluate options objectively, and guide you toward the right solutions for your organisation.

What we deliver

We provide the independence that the solution providers cannot. This will help you avoid vendor lock-in and unnecessary expenditure. To achieve this, we deliver a range of business analysis related services:

- Analysis of the problem or area of concern
- Business strategy facilitation including vision, mission and objectives
- Benefits analysis including benefits mapping and benefits profiles

- Analysis of the ‘as is’ situation including people, process, information and technology
- Definition of business, capability and DDaT requirements for cloud, digital and technology services
- Process and information optimisation, including modelling and future-state (‘to be’) design
- Stakeholder communication and workshop facilitation
- Preparation of business cases including cost modelling and scenario modelling
- Solution definition including opportunities for process automation and selection of optimised cloud services
- Validation of digital and technology solutions to ensure utility, usability and fitness for purpose
- Documenting and briefing new ways of working
- Collaboration with software engineering teams to deliver user-centred, DDaT-aligned solutions.

All our services can be delivered in a high security context by appropriately cleared consultants who are experienced in working with government and security organisations.

How we deliver this service

BMT provides a scalable service with flexible, skilled DDaT aware resources delivered via a Managed Service mechanism. Our outcome-based delivery is overseen by a dedicated delivery manager committed to cost, time and quality performance.

We work collaboratively with you and your key stakeholders to ensure your requirements are met at both strategic and tactical levels. We retain and apply our understanding of your organisation throughout delivery, ensuring continuity, context and informed decision-making. We maintain structured quality assurance supported by KPIs, governance and continuous improvement. Through regular, proactive communication, we seek feedback, monitor satisfaction and provide clear routes for rapid escalation where required, creating a culture of learning and continuous improvement

Our approach is to always deliver a sustainable solution, and we work with you to ensure we transfer knowledge and skills to your staff, enhancing your in-house capability and maximising the benefit you gain from your engagement with us.

We tailor best practice to determine the current state and potential future state of your organisation, optimise solutions and support transition to business as usual. We:

- Assess the organisation's current strategy and capability
- Identify and articulate business concerns, opportunities and pain points
- Identify solution options for cloud, digital and technology-driven change
- Establish and communicate a future-state Target Operating Model
- Define digital transformation roadmaps aligned to business priorities
- Validate implementation plans and embed change effectively

Experience

We have worked extensively with the UK Ministry of Justice, Ministry of Defence, Counter Terrorism Policing and Met Police helping to embed transformative digital technology, digital services and new ways of working into the business, helping these organisations to realise their vision and plan their strategic direction.



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