



Training Services

G-Cloud 15

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About this service

BMT's Training Services support organisations in developing the skills, behaviours and confidence needed to successfully adopt and operate **cloud-based and digital services**. We analyse, design, deliver and assure training programmes that reduce operational risk, improve capability, and embed sustainable knowledge transfer

Our end-to-end training offer blends our multidisciplinary expertise, including **training consultants, instructional designers, psychologists, human factors specialists and future-focused technologists** with domain experience across defence, security, government and regulated sectors. This enables us to create training that is both technically accurate and operationally relevant.

By understanding your objectives, we identify knowledge and skills gaps and design **blended learning solutions** that may include classroom delivery, virtual learning, self-paced content, immersive learning, coaching, mentoring and applied practice. Our solutions align with your organisational, digital and cloud transformation needs.

We invest continuously in researching emerging technologies and learning techniques to ensure that training solutions remain aligned with the demands of modern cloud-enabled operations.

When to use this service

Use this service when your organisation needs to:

- Build the workforce capability required to adopt or operate **cloud and digital transformation**.
- Support cultural or behavioural change linked to digital transformation.
- Upskill staff to perform new or changed roles within a cloud-enabled organisational structure.
- Improve consistency in delivery and strengthen organisational competence.
- Assure training quality during major change or migration programmes.

What we deliver

Typical outputs include:

- Skills and Training/Development Needs Analysis
- Design and delivery of bespoke training
- Off-the-shelf training courses
- Training programme assurance
- Coaching and mentoring

- Culture and behavioural change
- Our training portfolio includes:
- Enterprise Risk Management Training
- Investment Analysis Training
- Project and Programme Controls Training
- Project, Programme and Portfolio (P3) Awareness Training
- Risk Management Training
- Enterprise Architecture Training
- Solution Definition Training
- Project Management Training
- Earned Value Management Training
- MODAF training
- Problem Solving Training
- Quantitative Risk Analysis Training
- Fully Immersive Training

What benefits we provide

- Improved workforce capability for cloud-enabled operations.
- Higher adoption and effective use of new digital/cloud services.
- Reduced operational risk through better-prepared teams.
- More consistent performance across roles and functions.
- Enhanced organisational resilience and learning culture.
- Faster realisation of transformation benefits.

How we deliver this service

We provide a scalable service using flexible, skilled resources via Managed Service, consultancy, mentoring or hybrid delivery models.

Our managed service provides:

- A dedicated manager who oversees delivery and ensures focus on cost, time and quality.
- Continuous and proactive stakeholder engagement across teams and suppliers.
- Performance monitoring and assurance aligned with agreed KPIs and governance processes.
- Frequent communication to maintain alignment and enable rapid escalation or issue resolution when required.
- A strong emphasis on knowledge transfer and skills uplift, supporting your teams to sustain capability long after our engagement ends.

To support your staff in acquiring, deploying, managing, operating and optimising cloud-based services, our training methods look to identify knowledge and skill gaps so we can create a

blended training solution. This can include delivery of a variety of content, courses, workshops and learning interventions to develop the required skills and understanding.

Our full training solution includes:

Training Needs Analysis

- Establish role profiles, required skills and competency gaps.
- Review existing training, experience levels and organisational procedures.

The Learning solution

- Determine the most effective blend of delivery methods.
- Develop learning outcomes aligned with operational needs.
- Create structured learning pathways and content development plans.

Content Development

- Produce tailored, interactive materials informed by expert input.
- Use case studies, exercises and scenario-based learning to embed knowledge.

Training Delivery

- Provide face-to-face or virtual training courses.
- Deliver supporting workshops, coaching and mentoring.
- Facilitate immersive or simulation-based experiences where required.

Evaluation and assurance

- Assess learner progress and organisational impact.
- Collect feedback to refine and optimise training.
- Provide recommendations to embed learning into operations.

Previous customers who have used this service

We have provided training services extensively across the UK MOD, to the Canadian Department of National Defence, Rolls Royce, SAB Miller and to Bombardier.



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