

**DXC Technology**  
**Microsoft Dynamics 365**  
**ERP - Design,**  
**Implementation,**  
**Customization, Support**  
G-Cloud 15 Pricing Document  
Date - Jan 2026

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# 1 Contact Us

DXC Technology supports G-Cloud customers through an unsurpassed portfolio of transformation services. If you have a Framework related question or query, make the UKPS Frameworks Team your first point of contact:

**E-mail: [ukitenders@dxc.com](mailto:ukitenders@dxc.com)**

## 2 Unit Prices Generic

| Item                                                  | Description          | Cost Type | Location | Unit Type | Unit Price |
|-------------------------------------------------------|----------------------|-----------|----------|-----------|------------|
| Microsoft Executive Architect                         | 06 Director          | Labour    | Offshore | Hours     | £1,190.77  |
| Microsoft Enterprise Architect                        | 07 Sr Manager        | Labour    | Offshore | Hours     | £617.37    |
| Microsoft Senior Architect                            | 08 Manager           | Labour    | Offshore | Hours     | £329.84    |
| Microsoft Architect                                   | 09 Associate Manager | Labour    | Offshore | Hours     | £193.15    |
| Microsoft Program Manager                             | 07 Sr Manager        | Labour    | Offshore | Hours     | £617.37    |
| Microsoft Principal Project Manager                   | 08 Manager           | Labour    | Offshore | Hours     | £329.84    |
| Microsoft Senior Project Manager                      | 09 Associate Manager | Labour    | Offshore | Hours     | £193.15    |
| Microsoft Project Manager                             | 10 Sr Analyst I      | Labour    | Offshore | Hours     | £137.29    |
| Microsoft Associate Project Manager                   | 11 Sr Analyst II     | Labour    | Offshore | Hours     | £115.53    |
| Microsoft Dynamics Lead Functional Consultant         | 09 Associate Manager | Labour    | Offshore | Hours     | £193.15    |
| Microsoft Dynamics Senior Functional Consultant       | 10 Sr Analyst I      | Labour    | Offshore | Hours     | £137.29    |
| Microsoft Dynamics Functional Consultant              | 11 Sr Analyst II     | Labour    | Offshore | Hours     | £115.53    |
| Microsoft Dynamics Intermediate Functional Consultant | 12 Sr Analyst III    | Labour    | Offshore | Hours     | £88.32     |
| Microsoft Dynamics Associate Functional Consultant    | 13 Analyst I         | Labour    | Offshore | Hours     | £63.47     |
| Microsoft Dynamics Lead Technical Consultant          | 09 Associate Manager | Labour    | Offshore | Hours     | £193.15    |
| Microsoft Dynamics Senior Technical Consultant        | 10 Sr Analyst I      | Labour    | Offshore | Hours     | £137.29    |
| Microsoft Dynamics Technical Consultant               | 11 Sr Analyst II     | Labour    | Offshore | Hours     | £115.53    |
| Microsoft Dynamics Intermediate Technical Consultant  | 12 Sr Analyst III    | Labour    | Offshore | Hours     | £88.32     |
| Microsoft Dynamics Associate Technical Consultant     | 13 Analyst I         | Labour    | Offshore | Hours     | £63.47     |
| Microsoft Power Platform Senior Consultant            | 10 Sr Analyst I      | Labour    | Offshore | Hours     | £137.29    |
| Microsoft Power Platform Consultant                   | 11 Sr Analyst II     | Labour    | Offshore | Hours     | £115.53    |
| Microsoft Power Platform Senior Developer             | 12 Sr Analyst III    | Labour    | Offshore | Hours     | £88.32     |
| Microsoft Power Platform Developer                    | 13 Analyst I         | Labour    | Offshore | Hours     | £63.47     |
| Microsoft Power Platform Associate Developer          | 14 Analyst II        | Labour    | Offshore | Hours     | £60.74     |
| Microsoft QA Lead                                     | 09 Associate Manager | Labour    | Offshore | Hours     | £193.15    |
| Microsoft Senior QA Analyst                           | 10 Sr Analyst I      | Labour    | Offshore | Hours     | £137.29    |
| Microsoft QA Analyst                                  | 11 Sr Analyst II     | Labour    | Offshore | Hours     | £115.53    |
| Microsoft Intermediate QA Analyst                     | 12 Sr Analyst III    | Labour    | Offshore | Hours     | £88.32     |
| Microsoft Associate QA Analyst                        | 13 Analyst I         | Labour    | Offshore | Hours     | £63.47     |
| Microsoft Senior Service Delivery Manager             | 08 Manager           | Labour    | Offshore | Hours     | £329.84    |
| Microsoft Service Delivery Manager                    | 09 Associate Manager | Labour    | Offshore | Hours     | £193.15    |
| Microsoft Associate Service Delivery Manager          | 10 Sr Analyst I      | Labour    | Offshore | Hours     | £137.29    |

### 3 Implementation Price

| Application                                   | Duration (Week) | Effort (MD) | Price       |
|-----------------------------------------------|-----------------|-------------|-------------|
| D365 Finance Implementation                   | 10              | 203.55      | £672,642.18 |
| D365 Supply Chain Management Implementation   | 10              | 203.55      | £672,642.18 |
| D365 Human Resources Implementation           | 4               | 81.42       | £269,056.87 |
| D365 Sales Implementation                     | 4               | 81.42       | £269,056.87 |
| D365 Customer Service Implementation          | 4               | 81.42       | £269,056.87 |
| D365 Project Operations (Lite) Implementation | 6               | 122.13      | £403,585.31 |
| D365 Business Central Implementation          | 6               | 101.775     | £336,321.09 |
| Power Platform (Foundation) Implementation    | 3               | 61.065      | £201,792.65 |

| Application | Duration (Week) | Effort (MD) | Price       |
|-------------|-----------------|-------------|-------------|
| HyperCare   | 4               | 81.42       | £269,056.87 |

## 4 Customisation Price

| Application                  | Customisation Type | Customisation Type Details                                        | Customisation Effort (MD) | Price       |
|------------------------------|--------------------|-------------------------------------------------------------------|---------------------------|-------------|
| D365 Finance                 | Reports            | Financial statements, management reports, SSRS / Power BI reports | 15–30                     | £104,138.02 |
| D365 Finance                 | Workflows          | Journal approvals, vendor invoice approvals, posting workflows    | 10–20                     | £69,425.35  |
| D365 Finance                 | Integrations       | Bank files, tax systems, external finance systems                 | 15–30                     | £104,138.02 |
| D365 Supply Chain Management | Forms              | Item, inventory, procurement form customizations                  | 15–30                     | £104,138.02 |
| D365 Supply Chain Management | Workflows          | Procurement, inventory movement, replenishment approvals          | 15–30                     | £104,138.02 |
| D365 Supply Chain Management | Integrations       | Logistics providers, external WMS (non-advanced)                  | 20–40                     | £138,850.70 |
| D365 Human Resources         | Forms              | Employee, position, job, leave forms                              | 10–20                     | £69,425.35  |
| D365 Human Resources         | Workflows          | HR approvals (hire, transfer, leave)                              | 5–10                      | £34,712.67  |
| D365 Human Resources         | Reports            | Headcount, compliance, HR analytics                               | 5–10                      | £34,712.67  |
| D365 Sales                   | Forms              | Lead, opportunity, account form customizations                    | 5–10                      | £34,712.67  |
| D365 Sales                   | Power Apps         | Sales productivity or mobile Canvas apps                          | 5–15                      | £57,854.46  |
| D365 Sales                   | Workflows          | Lead routing, approvals, notifications                            | 5–10                      | £34,712.67  |
| D365 Customer Service        | Power Apps         | Case management or agent productivity apps                        | 10–20                     | £69,425.35  |
| D365 Customer Service        | Workflows          | Case routing, escalation, SLA workflows                           | 5–15                      | £57,854.46  |
| D365 Customer Service        | Reports            | Service performance and SLA dashboards                            | 5–10                      | £34,712.67  |
| D365 Project Operations      | Workflows          | Project approvals, time & expense workflows                       | 10–20                     | £69,425.35  |
| D365 Project Operations      | Reports            | Project cost, revenue, margin reports                             | 5–15                      | £57,854.46  |
| D365 Project Operations      | Integrations       | Integration with Finance (lite)                                   | 10–15                     | £57,854.46  |
| D365 Business Central        | Forms              | Page extensions and UI adjustments                                | 5–10                      | £34,712.67  |
| D365 Business Central        | Reports            | Financial and operational reports                                 | 10–20                     | £69,425.35  |
| Power Platform               | Power Apps         | Canvas / model-driven business apps                               | 20–40                     | £138,850.70 |
| Power Platform               | Power Automate     | Automated approvals, notifications, sync flows                    | 10–30                     | £104,138.02 |
| Power Platform               | Power BI           | Dashboards and analytics                                          | 5–15                      | £57,854.46  |
| Power Platform               | Copilot / AI       | Copilot Studio extensions and AI flows                            | 5–15                      | £46,283.57  |

## 5 Operations Price

| Item                     | Contract Term | Resources (by Request)                         | Effort % or FTE | Price       |
|--------------------------|---------------|------------------------------------------------|-----------------|-------------|
| AMS - Production Support | 1 Year        | Microsoft Dynamics Lead Functional Consultant  | 1.0             | £858,218.08 |
|                          |               | Microsoft Dynamics Senior Technical Consultant | 0.5             | £304,997.50 |

## 6 GDAD - Rate Card

| Job Family             | Job Role                           | Role Text                          | Onshore Day Rate (£) | Offshore Day Rate (£) |
|------------------------|------------------------------------|------------------------------------|----------------------|-----------------------|
| Architecture           | Business Architect                 | Trainee Business Architect         | £701.00              | £357.00               |
|                        |                                    | Associate Business Architect       | £803.00              | £385.00               |
|                        |                                    | Business Architect                 | £965.00              | £437.00               |
|                        |                                    | Lead Business Architect            | £1,362.00            | £707.00               |
|                        | Data Architect                     | Data Architect                     | £965.00              | £437.00               |
|                        |                                    | Senior Data Architect              | £1,340.00            | £544.00               |
|                        |                                    | Chief Data Architect               | £1,815.00            | £695.00               |
|                        | Enterprise Architect               | Enterprise Architect               | £949.00              | £581.00               |
|                        |                                    | Senior Enterprise Architect        | £1,151.00            | £753.00               |
|                        |                                    | Lead Enterprise Architect          | £1,362.00            | £707.00               |
|                        |                                    | Principal Enterprise Architect     | £1,677.00            | £991.00               |
|                        | Network Architect                  | Associate Network Architect        | £784.00              | £360.00               |
|                        |                                    | Network Architect                  | £840.00              | £375.00               |
|                        |                                    | Lead Network Architect             | £1,127.00            | £418.00               |
|                        | Security Architect                 | Security Architect                 | £861.00              | £300.00               |
|                        |                                    | Lead Security Architect            | £1,057.00            | £454.00               |
|                        |                                    | Principal Security Architect       | £1,418.00            | £632.00               |
|                        | Solution Architect                 | Associate Solution Architect       | £771.00              | £472.00               |
|                        |                                    | Solution Architect                 | £935.00              | £612.00               |
|                        |                                    | Senior Solution Architect          | £1,362.00            | £707.00               |
|                        |                                    | Lead Solution Architect            | £1,513.00            | £786.00               |
|                        |                                    | Principal Solution Architect       | £1,677.00            | £991.00               |
|                        | Technical Architect                | Associate Technical Architect      | £771.00              | £472.00               |
|                        |                                    | Technical Architect                | £935.00              | £612.00               |
|                        |                                    | Senior Technical Architect         | £1,362.00            | £707.00               |
|                        |                                    | Lead Technical Architect           | £1,513.00            | £786.00               |
|                        |                                    | Principal Technical Architect      | £1,677.00            | £991.00               |
| Chief Digital and Data | Chief Data Officer                 | Chief Data Officer                 | £2,637.00            | £1,120.00             |
|                        | Chief Information Security Officer | Chief Information Security Officer | £2,634.00            | £1,120.00             |
|                        | Chief Technology Officer           | Chief Technology Officer           | £2,622.00            | £1,338.00             |

|                |                                               |                                                                 |           |         |
|----------------|-----------------------------------------------|-----------------------------------------------------------------|-----------|---------|
| Cyber Security | Cyber Security Audit and Assurance            | Lead Cyber Security Audit and Assurance                         | £1,057.00 | £454.00 |
|                |                                               | Principal Cyber Security Audit and Assurance                    | £1,418.00 | £632.00 |
|                | Cyber Security Digital Forensics              | Associate Cyber Security Digital Forensics                      | £813.00   | £298.00 |
|                |                                               | Lead Cyber Security Digital Forensics                           | £1,057.00 | £454.00 |
|                |                                               | Principal Cyber Security Digital Forensics                      | £1,418.00 | £632.00 |
|                | Cyber Security Governance and Risk Management | Associate Cyber Security Governance and Risk Manager            | £813.00   | £298.00 |
|                |                                               | Lead Cyber Security Governance and Risk Manager                 | £1,057.00 | £454.00 |
|                |                                               | Principal Cyber Security Governance and Risk Manager            | £1,418.00 | £632.00 |
|                | Cyber Security Incident Response              | Associate Cyber Incident Response                               | £813.00   | £298.00 |
|                |                                               | Lead Cyber Security Incident Response                           | £1,057.00 | £454.00 |
|                |                                               | Principal Cyber Security Incident Response                      | £1,418.00 | £632.00 |
|                | Cyber Security Monitoring                     | Associate Cyber Security Monitoring                             | £813.00   | £298.00 |
|                |                                               | Lead Cyber Security Monitoring                                  | £1,057.00 | £454.00 |
|                |                                               | Principal Cyber Security Monitoring                             | £1,418.00 | £632.00 |
|                | Cyber Security Secure Design                  | Associate Cyber Security Secure Systems Architecture and Design | £813.00   | £298.00 |
|                |                                               | Lead Cyber Security Secure Systems Architecture and Design      | £1,057.00 | £454.00 |
|                |                                               | Principal Cyber Security Secure Systems Architecture and Design | £1,418.00 | £632.00 |
|                | Cyber Security Testing                        | Associate Cyber Security Testing                                | £813.00   | £298.00 |
|                |                                               | Lead Cyber Security Penetration Testing                         | £1,057.00 | £454.00 |
|                |                                               | Principal Cyber Security Testing                                | £1,418.00 | £632.00 |
|                | Cyber Security Vulnerability Management       | Associate Cyber Security Vulnerability Management               | £813.00   | £298.00 |
|                |                                               | Lead Cyber Security Vulnerability Management                    | £1,057.00 | £454.00 |
|                |                                               | Principal Cyber Security Vulnerability Management               | £1,418.00 | £632.00 |
| Data           | Analytics Engineer                            | Trainee Analytics Engineer                                      | £632.00   | £275.00 |
|                |                                               | Analytics Engineer                                              | £803.00   | £385.00 |
|                |                                               | Senior Analytics Engineer                                       | £965.00   | £437.00 |
|                |                                               | Lead Analytics Engineer                                         | £1,340.00 | £544.00 |
|                |                                               | Head of Analytics Engineering                                   | £1,815.00 | £695.00 |
|                | Data Analyst                                  | Associate Analyst                                               | £803.00   | £385.00 |
|                |                                               | Data Analyst                                                    | £965.00   | £437.00 |
|                |                                               | Senior Data Analyst                                             | £1,128.00 | £458.00 |
|                |                                               | Principal Data Analyst                                          | £1,452.00 | £556.00 |
|                | Data Engineer                                 | Data Engineer                                                   | £965.00   | £437.00 |
|                |                                               | Senior Data Engineer                                            | £1,128.00 | £458.00 |
|                |                                               | Lead Data Engineer                                              | £1,340.00 | £544.00 |
|                |                                               | Head of Data Engineering                                        | £1,815.00 | £695.00 |
|                | Data Ethicist                                 | Data Ethics Lead                                                | £1,340.00 | £544.00 |
|                |                                               | Head of Data Ethics                                             | £1,815.00 | £695.00 |

|               |                                    |                                           |           |         |
|---------------|------------------------------------|-------------------------------------------|-----------|---------|
| Data          | Data Governance Manager            | Data Governance Manager                   | £965.00   | £437.00 |
|               |                                    | Lead Data Governance Manager              | £1,340.00 | £544.00 |
|               |                                    | Head of Data Governance                   | £1,815.00 | £695.00 |
|               | Data Scientist                     | Trainee Data Scientist                    | £632.00   | £275.00 |
|               |                                    | Associate Data Scientist                  | £803.00   | £385.00 |
|               |                                    | Data Scientist                            | £965.00   | £437.00 |
|               |                                    | Lead Data Scientist                       | £1,340.00 | £544.00 |
|               |                                    | Principal Data Scientist                  | £1,531.00 | £621.00 |
|               |                                    | Head of Data Science                      | £1,815.00 | £695.00 |
|               | Machine Learning Engineer          | Senior Machine Learning Engineer          | £1,340.00 | £544.00 |
|               |                                    | Lead Machine Learning Engineer            | £1,815.00 | £695.00 |
|               | Performance Analyst                | Associate Performance Analyst             | £632.00   | £275.00 |
|               |                                    | Performance Analyst                       | £803.00   | £385.00 |
|               |                                    | Senior Performance Analyst                | £965.00   | £437.00 |
|               |                                    | Lead Performance Analyst                  | £1,340.00 | £544.00 |
|               |                                    | Head of Performance Analysis              | £1,815.00 | £695.00 |
| IT Operations | Application Operations Engineer    | Associate Application Operations Engineer | £536.00   | £286.00 |
|               |                                    | Application Operations Engineer           | £750.00   | £356.00 |
|               |                                    | Senior Application Operations Engineer    | £785.00   | £361.00 |
|               |                                    | Lead Application Operations Engineer      | £1,058.00 | £421.00 |
|               |                                    | Principal Application Operations Engineer | £1,313.00 | £559.00 |
|               | Business Relationship Manager      | Business Relationship Manager             | £750.00   | £356.00 |
|               |                                    | Senior Business Relationship Manager      | £785.00   | £361.00 |
|               |                                    | Lead Business Relationship Manager        | £1,058.00 | £421.00 |
|               | Change and Release Manager         | Change and Release Analyst                | £701.00   | £357.00 |
|               |                                    | Configuration Analyst                     | £701.00   | £357.00 |
|               |                                    | Change and Release Manager                | £935.00   | £612.00 |
|               | Command and Control centre Manager | Operations Analyst                        | £771.00   | £472.00 |
|               |                                    | Senior Operations Analyst                 | £935.00   | £612.00 |
|               |                                    | Operational Control Manager               | £1,362.00 | £707.00 |
|               |                                    | Head of Command and Control               | £1,677.00 | £991.00 |
|               | End User Computing Engineer        | Associate End User Computing Engineer     | £468.00   | £279.00 |
|               |                                    | End User Computing Engineer               | £604.00   | £337.00 |
|               |                                    | Senior End User Computing Engineer        | £705.00   | £353.00 |
|               |                                    | Lead End User Computing Engineer          | £878.00   | £414.00 |
|               |                                    | Principal End User Computing Engineer     | £1,114.00 | £554.00 |
|               | Incident Manager                   | Incident Manager                          | £771.00   | £472.00 |
|               |                                    | Major Incident Manager                    | £935.00   | £612.00 |
|               | Infrastructure Engineer            | Associate Infrastructure Engineer         | £536.00   | £286.00 |
|               |                                    | Infrastructure Engineer                   | £750.00   | £356.00 |
|               |                                    | Senior Infrastructure Engineer            | £785.00   | £361.00 |
|               |                                    | Lead Infrastructure Engineer              | £1,058.00 | £421.00 |
|               |                                    | Principal Infrastructure Engineer         | £1,313.00 | £559.00 |

|                             |                                           |                                                     |           |         |
|-----------------------------|-------------------------------------------|-----------------------------------------------------|-----------|---------|
| <b>IT Operations</b>        | <b>Infrastructure Operations Engineer</b> | <b>Associate Infrastructure Operations Engineer</b> | £536.00   | £286.00 |
|                             |                                           | <b>Infrastructure Operations Engineer</b>           | £750.00   | £356.00 |
|                             |                                           | <b>Senior Infrastructure Operations Engineer</b>    | £785.00   | £361.00 |
|                             |                                           | <b>Lead Infrastructure Operations Engineer</b>      | £1,058.00 | £421.00 |
|                             |                                           | <b>Principal Infrastructure Operations Engineer</b> | £1,313.00 | £559.00 |
|                             | <b>IT Service Manager</b>                 | <b>IT Service Analyst</b>                           | £701.00   | £357.00 |
|                             |                                           | <b>IT Service Manager</b>                           | £771.00   | £472.00 |
|                             |                                           | <b>Senior IT Service Manager</b>                    | £935.00   | £612.00 |
|                             |                                           | <b>Head of IT Service Management</b>                | £1,362.00 | £707.00 |
|                             | <b>Problem Manager</b>                    | <b>Problem Analyst</b>                              | £536.00   | £286.00 |
|                             |                                           | <b>Problem Manager</b>                              | £750.00   | £356.00 |
|                             | <b>Service Desk Manager</b>               | <b>Service Desk Analyst</b>                         | £435.00   | £240.00 |
|                             |                                           | <b>Senior Service Desk Analyst</b>                  | £524.00   | £343.00 |
|                             |                                           | <b>Service Desk Manager</b>                         | £678.00   | £364.00 |
|                             |                                           | <b>Head of Service Desk</b>                         | £840.00   | £496.00 |
|                             | <b>Service Transition Manager</b>         | <b>Service Acceptance Analyst</b>                   | £701.00   | £357.00 |
|                             |                                           | <b>Service Readiness Analyst</b>                    | £771.00   | £472.00 |
|                             |                                           | <b>Service Transition Manager</b>                   | £935.00   | £612.00 |
|                             |                                           | <b>Lead Service Transition Manager</b>              | £1,362.00 | £707.00 |
| <b>Product and Delivery</b> | <b>Business Analyst</b>                   | <b>Trainee Business Analyst</b>                     | £573.00   | £341.00 |
|                             |                                           | <b>Junior Business Analyst</b>                      | £701.00   | £357.00 |
|                             |                                           | <b>Business Analyst</b>                             | £771.00   | £472.00 |
|                             |                                           | <b>Senior Business Analyst</b>                      | £935.00   | £612.00 |
|                             |                                           | <b>Lead Business Analyst</b>                        | £1,362.00 | £707.00 |
|                             |                                           | <b>Head of Business Analysis</b>                    | £1,677.00 | £991.00 |
|                             | <b>Delivery Manager</b>                   | <b>Associate Delivery Manager</b>                   | £701.00   | £357.00 |
|                             |                                           | <b>Delivery Manager</b>                             | £935.00   | £612.00 |
|                             |                                           | <b>Senior Delivery Manager</b>                      | £1,362.00 | £707.00 |
|                             |                                           | <b>Head of (Agile) Delivery Management</b>          | £1,677.00 | £991.00 |
|                             | <b>Digital Portfolio Manager</b>          | <b>Digital Portfolio Analyst</b>                    | £771.00   | £472.00 |
|                             |                                           | <b>Digital Portfolio Manager</b>                    | £935.00   | £612.00 |
|                             |                                           | <b>Senior Digital Portfolio Manager</b>             | £1,362.00 | £707.00 |
|                             |                                           | <b>Head of Portfolio</b>                            | £1,677.00 | £991.00 |
|                             | <b>Product Manager</b>                    | <b>Associate Product Manager</b>                    | £771.00   | £472.00 |
|                             |                                           | <b>Product Manager</b>                              | £935.00   | £612.00 |
|                             |                                           | <b>Senior Product Manager</b>                       | £1,090.00 | £566.00 |
|                             |                                           | <b>Lead Product Manager</b>                         | £1,362.00 | £707.00 |
|                             |                                           | <b>Head of Product</b>                              | £1,677.00 | £991.00 |
|                             | <b>Programme Delivery Manager</b>         | <b>Programme Delivery Manager</b>                   | £1,362.00 | £707.00 |
|                             | <b>Service Owner</b>                      | <b>Service Owner</b>                                | £1,362.00 | £707.00 |

|                                 |                                          |                                        |           |         |
|---------------------------------|------------------------------------------|----------------------------------------|-----------|---------|
| Quality Assurance Testing (QAT) | Quality Assurance Testing (QAT) Analyst  | QAT Analyst                            | £771.00   | £472.00 |
|                                 |                                          | Tester (QAT)                           | £701.00   | £357.00 |
|                                 |                                          | Senior QAT Analyst                     | £935.00   | £612.00 |
|                                 |                                          | Lead QAT Analyst                       | £1,362.00 | £707.00 |
|                                 | Test Engineer                            | Tester (Test Engineer)                 | £701.00   | £357.00 |
|                                 |                                          | Test Engineer                          | £771.00   | £472.00 |
|                                 |                                          | Senior Test Engineer                   | £935.00   | £612.00 |
|                                 |                                          | Lead Test Engineer                     | £1,362.00 | £707.00 |
|                                 | Test Manager                             | Test Manager                           | £1,362.00 | £707.00 |
|                                 |                                          | Head of Test                           | £1,677.00 | £991.00 |
| Software Development            | Development Operations (DevOps) Engineer | Apprentice DevOps Engineer             | £573.00   | £341.00 |
|                                 |                                          | Junior DevOps Engineer                 | £701.00   | £357.00 |
|                                 |                                          | DevOps Engineer                        | £771.00   | £472.00 |
|                                 |                                          | Senior DevOps Engineer                 | £935.00   | £612.00 |
|                                 |                                          | Senior DevOps Engineer - Management    | £935.00   | £612.00 |
|                                 |                                          | Lead DevOps Engineer                   | £1,362.00 | £707.00 |
|                                 |                                          | Lead DevOps Engineer - Management      | £1,362.00 | £707.00 |
|                                 |                                          | Principal DevOps Engineer              | £1,677.00 | £991.00 |
|                                 |                                          | Principal DevOps Engineer - Management | £1,677.00 | £991.00 |
|                                 | Frontend Developer                       | Apprentice Frontend Developer          | £505.00   | £189.00 |
|                                 |                                          | Junior Frontend Developer              | £701.00   | £357.00 |
|                                 |                                          | Frontend Developer                     | £771.00   | £472.00 |
|                                 |                                          | Senior Frontend Developer              | £935.00   | £612.00 |
|                                 |                                          | Lead Frontend Developer                | £1,362.00 | £707.00 |
|                                 |                                          | Head of Frontend Development           | £1,677.00 | £991.00 |
|                                 | Software Developer                       | Apprentice Developer                   | £505.00   | £189.00 |
|                                 |                                          | Junior Developer                       | £701.00   | £357.00 |
|                                 |                                          | Developer                              | £771.00   | £472.00 |
|                                 |                                          | Senior Developer                       | £935.00   | £612.00 |
|                                 |                                          | Senior Developer - Management          | £935.00   | £612.00 |
|                                 |                                          | Lead Developer                         | £1,362.00 | £707.00 |
|                                 |                                          | Lead Developer - Management            | £1,362.00 | £707.00 |
|                                 |                                          | Principal Developer                    | £1,677.00 | £991.00 |
|                                 |                                          | Principal Developer - Management       | £1,677.00 | £991.00 |
| User-centred Design             | Accessibility Specialist                 | Junior Accessibility Specialist        | £701.00   | £357.00 |
|                                 |                                          | Accessibility Specialist               | £771.00   | £472.00 |
|                                 |                                          | Senior Accessibility Specialist        | £935.00   | £612.00 |
|                                 |                                          | Head of Accessibility                  | £1,362.00 | £707.00 |
|                                 | Content Designer                         | Associate Content Designer             | £701.00   | £357.00 |
|                                 |                                          | Junior Content Designer                | £771.00   | £472.00 |
|                                 |                                          | Content Designer                       | £935.00   | £612.00 |
|                                 |                                          | Senior Content Designer                | £1,151.00 | £753.00 |
|                                 |                                          | Lead Content Designer                  | £1,362.00 | £707.00 |
|                                 |                                          | Head of Content Design                 | £1,677.00 | £991.00 |
|                                 | Content Strategist                       | Content Strategist                     | £935.00   | £612.00 |

|                            |                             |                                       |           |         |
|----------------------------|-----------------------------|---------------------------------------|-----------|---------|
| <b>User-centred Design</b> | <b>Graphic Designer</b>     | <b>Associate Graphic Designer</b>     | £417.00   | £256.00 |
|                            |                             | <b>Junior Graphic Designer</b>        | £527.00   | £296.00 |
|                            |                             | <b>Graphic Designer</b>               | £741.00   | £411.00 |
|                            |                             | <b>Senior Graphic Designer</b>        | £829.00   | £482.00 |
|                            |                             | <b>Lead graphic Designer</b>          | £1,001.00 | £548.00 |
|                            |                             | <b>Head of Graphic Design</b>         | £1,331.00 | £725.00 |
|                            | <b>Interaction Designer</b> | <b>Associate Interaction Designer</b> | £701.00   | £357.00 |
|                            |                             | <b>Junior Interaction Designer</b>    | £771.00   | £472.00 |
|                            |                             | <b>Interaction Designer</b>           | £935.00   | £612.00 |
|                            |                             | <b>Senior Interaction Designer</b>    | £1,147.00 | £596.00 |
|                            |                             | <b>Lead Interaction Designer</b>      | £1,362.00 | £707.00 |
|                            |                             | <b>Head of Interaction Design</b>     | £1,677.00 | £991.00 |
|                            | <b>Service Designer</b>     | <b>Associate Service Designer</b>     | £505.00   | £189.00 |
|                            |                             | <b>Junior Service Designer</b>        | £701.00   | £357.00 |
|                            |                             | <b>Service Designer</b>               | £771.00   | £472.00 |
|                            |                             | <b>Senior Service Designer</b>        | £935.00   | £612.00 |
|                            |                             | <b>Lead Service Designer</b>          | £1,362.00 | £707.00 |
|                            |                             | <b>Head of Service Design</b>         | £1,677.00 | £991.00 |
|                            | <b>Technical Writer</b>     | <b>Technical Writer</b>               | £829.00   | £482.00 |
|                            |                             | <b>Lead Technical Writer</b>          | £1,001.00 | £548.00 |
|                            | <b>User Researcher</b>      | <b>Associate User Researcher</b>      | £417.00   | £256.00 |
|                            |                             | <b>Junior User Researcher</b>         | £527.00   | £296.00 |
|                            |                             | <b>User Researcher</b>                | £741.00   | £411.00 |
|                            |                             | <b>Senior User Researcher</b>         | £829.00   | £482.00 |
|                            |                             | <b>Lead User Researcher</b>           | £1,001.00 | £548.00 |
|                            |                             | <b>Head of User Research</b>          | £1,331.00 | £725.00 |

## 7 Pricing Assumptions

| ID | Assumption                                                                                                                                                                                                                                                                     |
|----|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 1  | All pricing is indicative and based on a mid-size enterprise implementation of Microsoft Dynamics 365 and Power Platform. Final pricing may vary based on confirmed scope, complexity, timelines, and delivery approach.                                                       |
| 2  | Implementation pricing assumes the use of standard Microsoft Dynamics 365 and Power Platform out-of-the-box capabilities, following Microsoft best practices and DXC delivery standards.                                                                                       |
| 3  | Implementation scope includes fit-gap validation, system configuration, basic data migration support (data loading only), testing, standard training (for SME), and go-live activities. Data transformation, cleansing, and validation are the responsibility of the customer. |
| 4  | Power Platform implementation pricing includes foundation setup only (environment strategy, Dataverse, security roles, DLP policies, and ALM/DevOps) and excludes custom application development unless explicitly stated.                                                     |
| 5  | Customization pricing assumes business-driven enhancements such as Canvas and model-driven apps, Power Automate workflows, Power BI dashboards, reports, Copilot Studio / AI extensions, integrations, and external system connectors.                                         |
| 6  | Customization estimates include end-to-end effort covering requirement confirmation, design, build/configuration, testing, and deployment to production.                                                                                                                       |
| 7  | Customizations assume that required APIs, documentation, test environments, and access to external systems are available and supported by the customer or third-party vendors.                                                                                                 |
| 8  | Hypercare support following go-live is not included by default and, if requested, will be estimated separately based on the number of days, hours per day, and applicable resource roles using the unit cost rates.                                                            |
| 9  | Training requests related to custom developments (including enablement sessions, walkthroughs, and knowledge transfer) are not included by default and will be calculated separately based on hours, days, and resource roles using the unit cost rates.                       |
| 10 | Support pricing applies to production support services only and is delivered under an Annual Managed Services Agreement (AMS).                                                                                                                                                 |
| 11 | Support costs are based on an agreed resource mix and blended rate derived from the approved rate card. Enhancements, new features, and custom developments are excluded from support and treated as separate customizations.                                                  |
| 12 | Licensing costs for Microsoft products (Dynamics 365, Power Platform, Copilot, Azure) are excluded unless explicitly stated and are subject to Microsoft pricing, terms, and conditions.                                                                                       |
| 13 | Travel and related expenses are excluded from pricing and will be calculated separately based on confirmed requirements.                                                                                                                                                       |
| 14 | Overtime is excluded from standard pricing and, if required, will be calculated per resource, per hour, using the applicable hourly rate defined in the unit cost table.                                                                                                       |
| 15 | Significant changes to business processes, scope, or requirements after design sign-off may result in additional cost and timeline adjustments and will be managed through a formal change request process.                                                                    |

## 8 Pricing Terms and Conditions

All day rates above are excluding Value Added Tax at the current rate and are also excluding expenses.

Please refer to the relevant service Terms and Conditions, available on the Digital Platform.

For additional details or to explore how DXC can support your organisation, please contact us directly.