

Salesforce pricing

Service offering G-Cloud 15

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About DXC

DXC at a glance

\$12.87B

FY25 revenue

60+

years of innovation delivering mission-critical systems for customers

120,000+

employees worldwide

70+

countries

50,000

Engineers

200

customers in the Fortune 500

200+

partner ecosystem with best-of-breed partners

49,000

Partner certifications

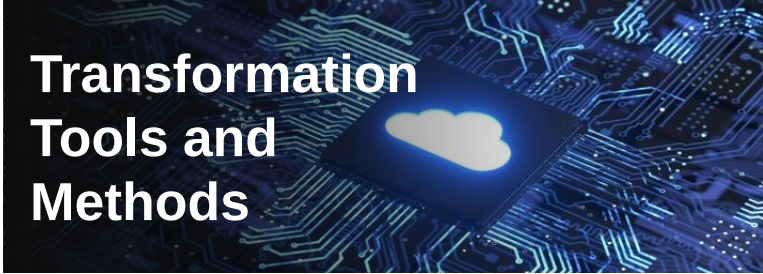
Why DXC for Public Sector

Trusted to 'get it done in in Government'



Unrivalled track record: 280 total clients, serving >30 clients for over 20 years

Transformation Tools and Methods



Accelerators, tools and methods that accelerate and de-risk transformation

Public Sector Outcome Solutions



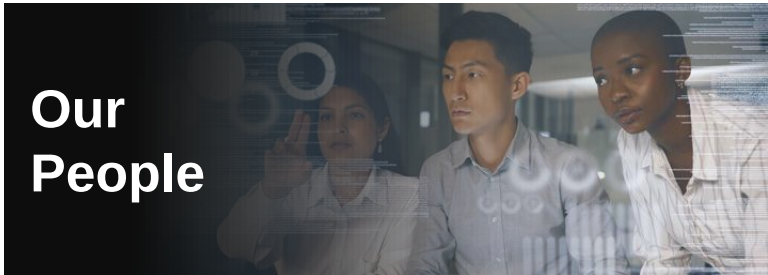
Solutions for policy domains drawn from DXC global Public Sector and adjacent Commercial sectors at the leading edge

Secure Sovereign Solutions



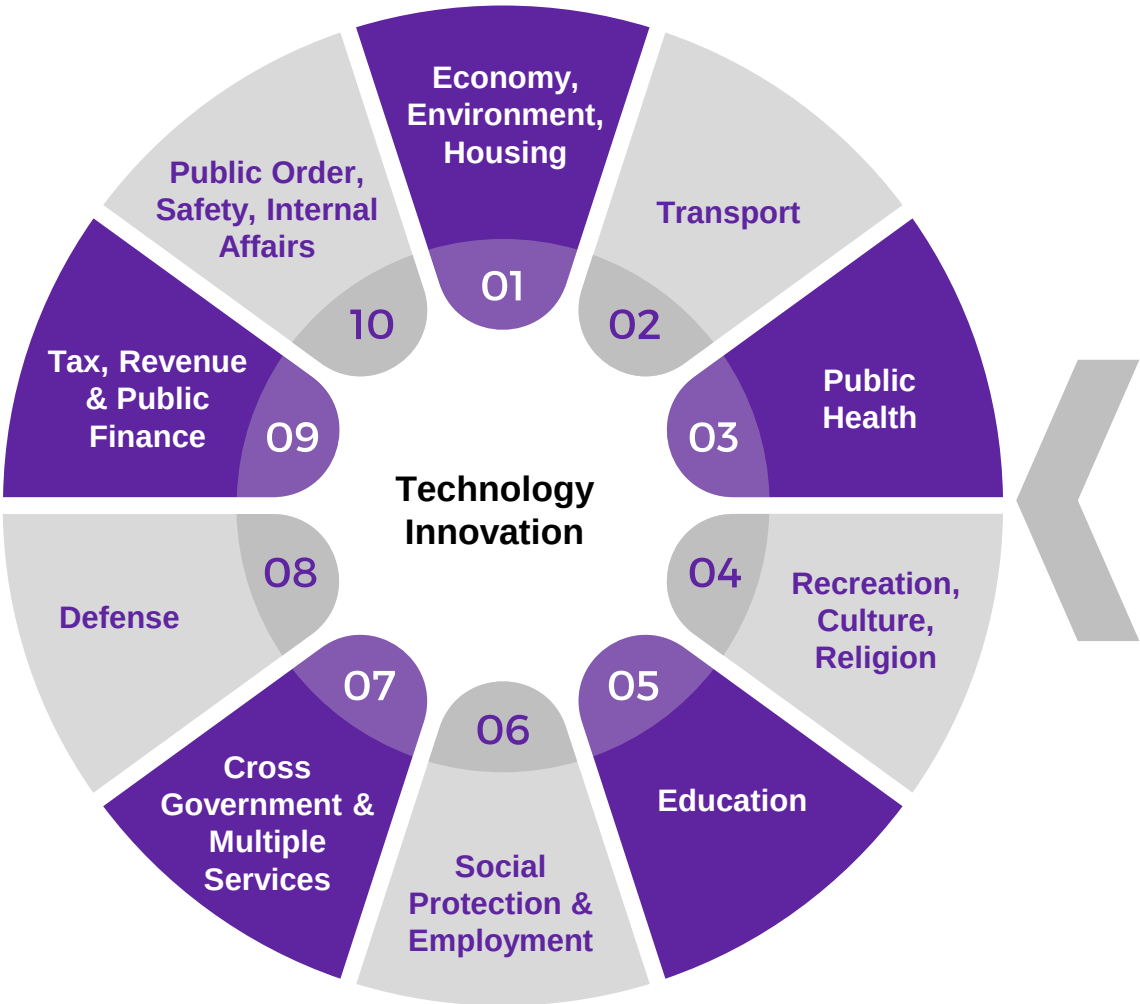
Solutions for AI and Engineering that meet Governments' demanding Security and Sovereignty requirements

Our People



20,000 employees with a focus on Public Sector, many with security clearance and a Government background

280 Public Sector clients trust DXC as their partner for digital transformation and mission-critical services



 50 years Unrivalled heritage, with clients of 50 years' standing	 280 Clients across the public sector in 25 countries
 3m Government employee salaries processed p.a.	 160bn Tax collected by DXC systems or operations p.a.
 24 Government clients use DXC DevSecOps Platforms	 20+ GenAI projects in production in 2024 for public sector clients
 24 University research and development partnerships	 +300 Small and Local Partners introduced to ecosystem

DXC and Salesforce: Partnership at-a-glance

4.87/5

Salesforce CSAT score
On the Salesforce Partner
App Exchange



SUMMIT

15+ years
Salesforce Partner



Leader

Salesforce services – named a
leader by **Nelson Hall &**
Major Contender in the PEAK
Matrix **Everest Group**



600+

Salesforce projects



Enabling over 150 customers globally,
across many industries to maximize the
value of the full Salesforce platform



2,600+

Salesforce
Certifications



700+

Salesforce
experts worldwide



7+ years

Average Salesforce
trained experience



1M+

Salesforce users
supported



DXC Salesforce
Global Solution Centers



- United States
- Costa Rica
- Brazil
- Puerto Rico
- UK
- Germany
- France
- Belgium
- Italy
- Hungary
- Morocco
- India
- Philippines
- Australia

DXC Salesforce accredited “Expertise” across Salesforce Products and Industries

Salesforce Expertise

Industry Expertise



Experience
Cloud



Sales
Cloud



Service
Cloud



Managed
Service



Public Sector
& Government



Media &
Entertainment

License costs

License costs - Salesforce

- Salesforce offers various subscription plans which are tailored to the capabilities you need. Please contact DXC for Salesforce subscription pricing.
- As a strategic Boomi partner, DXC delivers market-leading pricing for licenses, implementation, and ongoing management, supported by industry-leading customer satisfaction. For additional details or to explore how DXC can support your organisation, please contact us directly.

Implementation service costs

DXC Implementation Services

- Implementation services leverage some of the following roles via a Project or Staff Augmentation approach.
- Projects can be T&M or Fixed Price
- Project costs are dependent on scope (please contact DXC for project proposals).
- Hybrid delivery roles (onshore/nearshore/offshore) or pure onshore options available
- Rate discounts are dependent on project size.
- Please refer to the following table showing our Rate Card for 2025/26. The roles and rates shown can be subject to change so please contact DXC for the latest information.

DXC Role	Hourly rate
Onshore Advisor Project Manager (Program Manager)	£206.80
Onshore Senior Project Manager (Project Manager)	£176.00
Onshore Principal Architect (Senior Architect)	£230.00
Onshore Advisor Architect (Architect)	£188.00
Onshore Advisor Business Architect (Process Architect)	£188.00
Onshore Senior Business Consultant	£176.00
Onshore Business Consultant	£140.80
Onshore Associate Business Consultant	£99.00
Onshore Advisor Technical Consultant	£206.80
Onshore Senior Technical Consultant	£176.00
Onshore Technical Consultant	£140.80
Onshore Associate Technical Consultant	£99.00
Onshore Trainer	£176.00
Offshore System Admin	£59.86
Offshore Project Manager	£59.86
Offshore Business Consultant	£59.86
Offshore Senior Technical Consultant	£59.86
Offshore Technical Consultant	£59.86
Offshore Trainer	£59.86
Near-shore System Admin	£87.78
Near-shore Senior Project Manager	£87.78
Near-shore Senior Business Consultant	£87.78
Near-shore Senior Technical Consultant	£87.78
Near-shore Technical Consultant	£87.78
Near-shore Trainer	£87.78

DXC Implementation Services

The DXC Technology rate structure provides customers to select either UK Based (Local Delivery) or Off-Shore Consultants within each category depending on the delivery model chosen.

The engagement can be either fixed price or on a time and materials basis. DXC pricing is based on per-day rate cards aligned to the SFIA framework definitions and separate rates exist for onshore and offshore rates.

- **UK-Based On-site** (Customer premises) and / or DXC UK Locations
- **Regional Delivery** Leveraged Global / Regional Delivery from a DXC site
- **(India and Bulgaria)** dependent on consulting expertise / location and security requirements.

Note: Other offshore locations are available; pricing is available depending on the service required. The benefit to your business is that DXC can provide an efficient and economical delivery model allowing clients to add technical resources quickly to meet growing needs. We would be delighted to engage with you and determine the best fit for your projects in order to achieve the outcomes you need. Once agreed, this would form the basis of the order, and be subject to the Call-Off and DXC Terms, and Conditions, which support this service.

- **Consultant's Working Day** – 7.5 hours exclusive of travel and lunch.
- **Working Week** - Monday to Friday excluding national holidays
- **Office Hours** - 09:00 – 17:00 Monday to Friday
- **Travel and Subsistence** - Included in day rate within M25. Payable at department's standard T&S rates outside M25.
- **Mileage** - As above
- **Professional Indemnity Insurance** - Included in day rate.
- **Value Added Tax (VAT)** - Excluded and chargeable at the prevailing rate

