

## Pricing for Billables AI

All prices quotes are in Pound Sterling GBP and exclude VAT and expenses.

Discretionary discounts may be published via the G-Cloud from time-to-time and reflected in this document.

### User License Fee

You pay one fee per user, regardless of the user type or number of users.

License includes annual support, maintenance and upgrades.

|                             | <b>Standard</b><br>Integrate all your workflows across email, calendar, browser, meetings, documents and more.<br><b>Unlimited Workflow Integrations</b><br><b>Training &amp; Onboarding Resources</b><br><b>Analytics</b> | <b>Premium</b><br>Enable advanced integrations, compliance checks and access purpose-built for enterprise firms with complex billing<br><b>All Standard features</b><br><b>Upgraded AI models</b><br><b>Auto-compliance flags</b><br><b>Delegated access</b><br><b>SSO</b> |
|-----------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|                             | <b>Per User Per Month Fee</b>                                                                                                                                                                                              | <b>Per User Per Month Fee</b>                                                                                                                                                                                                                                              |
| Contract Start Date in 2026 | 129.00                                                                                                                                                                                                                     | 199.00                                                                                                                                                                                                                                                                     |
| Contract Start Date in 2027 | 135.45                                                                                                                                                                                                                     | 208.95                                                                                                                                                                                                                                                                     |
| Contract Start Date in 2028 | 142.22                                                                                                                                                                                                                     | 219.40                                                                                                                                                                                                                                                                     |
| Contract Start Date in 2029 | 149.33                                                                                                                                                                                                                     | 230.37                                                                                                                                                                                                                                                                     |
| Contract Start Date in 2030 | 156.80                                                                                                                                                                                                                     | 241.89                                                                                                                                                                                                                                                                     |

**A discount is applied for licenses paid annually in advance.**

**For pay monthly we only accept monthly-in-advance by direct debit. <sup>1</sup>**

<sup>1</sup> Full payment terms are laid out in our Terms and Conditions document.

## Implementation and Consultancy Services (Ancillary Services)

The number of implementation service days required will depend on size and scope of requirements.

Rates outlined are per person, per day.

| User Band:          | Project Management | Implementation, Data Migration or Any Other Consultancy Services | Training |
|---------------------|--------------------|------------------------------------------------------------------|----------|
| Days booked in 2026 | 850                | 850                                                              | 850      |
| Days booked in 2027 | 895                | 895                                                              | 895      |
| Days booked in 2028 | 940                | 940                                                              | 940      |
| Days booked in 2029 | 985                | 985                                                              | 985      |
| Days booked in 2030 | 1035               | 1035                                                             | 1035     |

### Standards for consultancy day rate cards

- All services delivered remotely, unless agreed.
- All staff are at or above the SFIA standard of 4 ('Enable') or above.
- Consultant's working day: 7.5 hours exclusive of travel and lunch
- Working week: Monday to Friday excluding national holidays. Weekend work charged at 2.5x weekday rates.
- Office hours: 9:00am to 5:30pm
- Travel, mileage subsistence:
  - Up to £350/night - overnight stay (within M25)
  - Up to £250/night - overnight stay (outside of M25)
  - Mileage - £0.45/mile
  - Train, airfare, car-parking – at cost
- Professional indemnity insurance: included in day rate
- Excludes VAT