

FortiNet SD-WAN pricing example

SCC offer a flexibly pricing model that is based on the following criteria:

- Number of devices managed
- Number of sites managed
- Number of teleworkers supported
- Number of customer business users leveraging the SD-WAN service.

In addition, the devices and associated software licenses that are installed to deliver the SD-WAN service can be either purchased outright by a customer as a CAPEX purchase or paid for as a Service over the life of the SD-WAN contract.

SCC also offer a range of break fix solutions to provide hardware failure replacement and installation in the unlikely event the SD-WAN appliance hardware fails.

SCC also offer as part of the SD-WAN service a wide range of options for the SD-WAN underlay (circuits). We have access to over 20 telco providers offering Fibre Ethernet DIA circuits and Subscriber (Broadband) offerings. The Underlay can be included within your SD-WAN managed service giving a single supplier for your Wide Area Network needs and a single bill.

Example pricing

- Number of business sites: **40**
- Number of managed devices: **80**

SD-WAN managed service recurring cost per month: **£6,762**

Notes: This excludes SD-WAN appliance, software license and hardware support as this is customised on a customer-by-customer basis.

Charges for SD-WAN underlay is customer specific and dependent on the type and capacity of circuits required to build the network, also geographic location and carrier availability also dictates cost.

Included are Monitoring tool licenses for the specified number of managed devices.

Service Request Points Entitlement

A Customers accrued Service Request points based on the total managed services spend by the Customer, excluding Public Cloud and one-off charges.

For every £1000 of spend this entitles the customer to 5 points per month of Service Request spend.

In the event that the monthly balance of Service Request points is fully consumed, and the Customer requires further changes to be made before the next 30 day allocation of points an On-Demand change will have to be raised which is charged at the prevailing hourly rate published on the SCC Services Portal, Vision.

Service Request Points Entitlement

Based on the above example the entitlement would contribute 34 points per month to a Customers Service Request Points entitlement.