

G-Cloud 15 FME

Pricing Document

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FME Pricing

The FME Platform comprises three main products. These products include support for different commercial options as follows:

- FME Form can be procured under a perpetual licence agreement, or as part of an annual subscription service.
- FME Flow can be procured under a perpetual licence agreement, or as part of an annual subscription service. In addition, the capacity of FME Flow can be scaled through the purchase of 'FME Flow CPU time'. This credit is allocated to a serial number of a production FME FLOW environment with at least 1 standard FME Flow engine
- and the credit can be drawn down, on demand. Note that with this commercial option it is necessary for the host environment to have some whitelisted URL and port configuration.
- FME Flow Hosted can be procured under a pay-as-you-go credit-based draw down commercial model managed by 1Spatial, or as part of an annual subscription service.

FME Form is only sold in one Edition.

For FME Flow a client's usage may determine the price when bought under perpetual terms. For example, "Production" means a live environment. A client's first instance must be a Production instance, even if applications hosted on the environment are not yet live. "Non-Production" environments can be purchased once an initial Production instance has been purchased. These Non-Production environments are typically used for Deployment, Testing, Staging pre-production etc. Typically, Non-Production licenses afford a 50% discount in year 1. Year 2+ the maintenance and technical support costs the same as for a production environment.

FME Form and FME Flow Prices – Enterprise Subscription

Speed up your projects by subscribing your organisation to an Enterprise Subscription instead of managing numerous one-off licenses. For a lower up-front cost your team can deploy any combination of FME Form and FME Flow within your chosen price threshold.

FME Subscriptions have the following benefits:



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- Lower Acquisition Cost - Add new FME licenses for a lower up-front cost as compared to the traditional perpetual licensing model.
- Eliminate Time Lag on Projects - Easily add new licenses as needed, never again letting your projects get delayed waiting on necessary licenses.
- Support and Software Updates - Get access to the latest features and software updates to FME as they become available.
- Reduced Procurement Costs - Save your finance team time by opting for a single subscription instead of having to process multiple one-off requests.
- Predictable Budgeting - Pay once and you're covered for 12 months. Renewal only occurs once per year, regardless of growth.
- Flexibility to Scale - As your use of FME evolves and needs change, simply adjust your deployment of FME products, making growth easy.

Enterprise subscription pricing can be discussed with our FME Team at 1Spatial.

If usage exceeds your allocated licence threshold in the first year 1Spatial will continue to supply additional licence capacity in the current term, however, the subsequent term may attract a higher annual fee. 1Spatial will ensure our clients manage their licence usage economically.



FME Form and FME Flow Prices – Perpetual

FME Form	Fixed Licence	Additional Seat(s)	Maintenance
	From £9,500	£9,500	25% of list price per annum
	Floating Licence	Additional Seat(s)	Maintenance
	From £9,500	£9,500	25% of list price per annum
FME FLOW	1st Engine	Additional Engine(s)	Maintenance
FME FLOW	£15,000	£15,000	25% of list price per annum
FME FLOW CPU Time	From £15,000 for 3750 hours		Processing hour cost decreases with more credit volume purchased up front. CPU time credit must be added to a production licence with one standard engine.

FME Flow Hosted - Public Flow Hosted

Instance	Cores	RAM	Hard Disk	Cost per Year
Standard	2	8gb	SSD disk	From £16,000
Professional	4	16GB	SSD disk	From £25,000
Select	8	32GB	SSD disk	From £40,000
Premium	16	64GB	SSD disk	From £55,000
Enterprise	48	192GB	SSD disk	From £100,000

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Note that costs are indicative and based on the purchase of a 12 month up front subscription. Costs include a fully managed hosting service from 1Spatial, a Premier Managed Service Provider (MSP) and includes the rental of the machine as well as a minimum amount of data transfer and storage. Costs can escalate if a client requires additional data transfer and/or storage.

If a client requires more pricing flexibility or a service for occasional use, a pay-as-you-go option is available. Terms and Conditions apply and please contact us for more information.

Price/Licence basis:	• Licenced on a per-seat (Fixed or Floating FME Form), per-engine (FME Flow) CPU Time (FME Flow) or a per-instance (FME Flow Hosted) basis
Price includes:	• Licence or FME Flow Hosted “instance” as described. • Standard 1Spatial Support and Maintenance agreement to cover named products. • Set-up and creation of the FME Flow Hosted instance • Data storage, transfer, and back up Costs. To protect from runaway costs, transfer and storage are capped. The cap varies by instance size.
Price excludes:	• Authoring ETL processes. • Data services (uploading, structuring, etc.). • Configuration of FME Flow/authoring of web services or applications. • Configuration of Flow or Flow Hosted reports/dashboards. • Training services • UK value added tax (VAT). All of these services can optionally be provided by 1Spatial through our standard and bespoke FME service offerings.

Consultancy Services

Consultancy services are available to help with the configuration of 1DataGateway and deployment as part of a solution. Our day rate is included below:

Job Family	Job Role	Role Level	Max Day Rate
Architecture roles	Business architect	1. Trainee business architect	£1,369
		2. Associate business architect	£1,593
		3. Business architect	£1,667
		4. Lead business architect	£1,833
	Data architect	1. Data architect	£1,593
		2. Senior data architect	£1,667
		3. Chief data architect	£1,833
	Enterprise architect	1. Enterprise architect	£1,369
		2. Senior enterprise architect	£1,593
		3. Lead enterprise architect	£1,667
		4. Principal enterprise architect	£1,833
	Network architect	1. Associate network architect	£1,369
		2. Network architect	£1,593



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		3. Lead network architect	£1,667
	Security architect	1. Security architect	£1,369
		2. Lead security architect	£1,593
		3. Principal security architect	£1,667
	Solution architect	1. Associate solution architect	£1,126
		2. Solution architect	£1,369
		3. Senior solution architect	£1,593
		4. Lead solution architect	£1,667
		5. Principal solution architect	£1,833
	Technical architect	1. Associate technical architect	£1,126
		2. Technical architect	£1,369
		3. Senior technical architect	£1,593
		4. Lead technical architect	£1,667
		5. Principal technical architect	£1,833
Chief digital and data roles	Chief data officer	1. Chief data officer	£1,867
	Chief information security officer	1. Chief information security officer	£1,867
	Chief technology officer	1. Chief technology officer	£1,867



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Data roles	Analytics engineer	1. Trainee analytics engineer	£737
		2. Analytics engineer	£1,013
		3. Senior analytics engineer	£1,153
		4. Lead analytics engineer	£1,434
		5. Head of analytics engineering	£1,576
	Data analyst	1. Associate analyst	£737
		2. Data analyst	£1,013
		3. Senior data analyst	£1,153
		4. Principal data analyst	£1,247
	Data engineer	1. Data engineer	£1,153
		2. Senior data engineer	£1,247
		3. Lead data engineer	£1,434
		4. Head of data engineering	£1,576
	Data ethicist	1. Data ethics lead	£1,247
		2. Head of data ethics	£1,434
	Data governance manager	1. Data governance manager	£1,247
		2. Lead data governance manager	£1,434



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		3. Head of data governance	£1,576
	Data scientist	1. Trainee data scientist	£737
		2. Associate data scientist	£861
		3. Data scientist	£1,013
		4. Principal data scientist	£1,247
		5. Lead data scientist	£1,434
		6. Head of data science	£1,576
	Machine learning engineer	1. Senior machine learning engineer	£1,247
		2. Lead machine learning engineer	£1,434
	Performance analyst	1. Associate performance analyst	£861
		2. Performance analyst	£1,013
		3. Senior performance analyst	£1,247
		4. Lead performance analyst	£1,434
		5. Head of performance analysis	£1,576
IT operations roles	Application operations engineer	1. Associate application operations engineer	£861
		2. Application operations engineer	£938
		3. Senior application operations	£1,080



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		engineer	
		4. Lead application operations engineer	£1,212
		5. Principal application operations engineer	£1,334
	End user computing engineer	1. Associate end user computing engineer	£861
		2. End user computing engineer	£938
		3. Senior end user computing engineer	£1,080
		4. Lead end user computing engineer	£1,212
		5. Principal end user computing engineer	£1,334
	IT service manager	1. IT service analyst	£938
		2. IT service manager	£1,080
		3. Senior IT service manager	£1,212
		4. Head of IT service management	£1,334
	Incident manager	1. Incident manager	£1,212
		2. Major incident manager	£1,447
	Infrastructure engineer	1. Associate infrastructure engineer	£861
		2. Infrastructure engineer	£1,013



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		3. Senior infrastructure engineer	£1,153
		4. Lead infrastructure engineer	£1,247
		5. Principal infrastructure engineer	£1,434
	Infrastructure operations engineer	1. Associate infrastructure operations engineer	£861
		2. Infrastructure operations engineer	£1,013
		3. Senior infrastructure operations engineer	£1,153
		4. Lead infrastructure operations engineer	£1,247
		5. Principal infrastructure operations engineer	£1,434
	Service desk manager	1. Service desk analyst	£938
		2. Senior service desk analyst	£1,080
		3. Service desk manager	£1,212
		4. Head of service desk	£1,447
	Service transition manager	1. Service acceptance analyst	£938
		2. Service readiness analyst	£1,080
		3. Service transition manager	£1,212



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		4. Lead service transition manager	£1,334
Product and delivery roles	Business analyst	1. Trainee business analyst	£861
		2. Junior business analyst	£1,013
		3. Business analyst	£1,153
		4. Senior business analyst	£1,247
		5. Lead business analyst	£1,434
		6. Head of business analysis	£1,576
	Delivery manager	1. Associate delivery manager	£1,261
		2. Delivery manager	£1,385
		3. Senior delivery manager	£1,501
		4. Head of (Agile) delivery management	£1,721
	Digital portfolio manager	1. Digital portfolio analyst	£1,261
		2. Digital portfolio manager	£1,385
		3. Senior digital portfolio manager	£1,501
		4. Head of portfolio	£1,721
	Product manager	1. Associate product manager	£1,013
		2. Product manager	£1,261



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		3. Senior product manager	£1,385
		4. Lead product manager	£1,501
		5. Head of product	£1,721
	Programme delivery manager	1. Programme delivery manager	£1,721
	Service owner	1. Service owner	£1,501
Quality assurance testing (QAT) roles	Quality assurance testing (QAT) analyst	1. Tester (QAT)	£938
		2. QAT analyst	£1,080
		3. Senior QAT analyst	£1,212
		4. Lead QAT analyst	£1,334
	Test engineer	1. Tester (test engineer)	£938
		2. Test engineer	£1,080
		3. Senior test engineer	£1,212
		4. Lead test engineer	£1,334
	Test manager	1. Test manager	£1,334
		2. Head of test	£1,447
Software development roles	Development operations (DevOps) engineer	1. Apprentice DevOps engineer	£819



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		2. Junior DevOps engineer	£979
		3. DevOps engineer	£1,126
		4. Senior DevOps engineer	£1,369
		5. Senior DevOps engineer - management	£1,369
		6. Lead DevOps engineer	£1,593
		7. Lead DevOps engineer - management	£1,593
		8. Principal DevOps engineer	£1,667
		9. Principal DevOps engineer - management	£1,667
	Frontend developer	1. Apprentice frontend developer	£979
		2. Junior frontend developer	£1,126
		3. Frontend developer	£1,369
		4. Senior frontend developer	£1,593
		5. Lead frontend developer	£1,593
		6. Head of frontend development	£1,667
	Software developer	1. Apprentice developer	£979
		2. Junior developer	£1,126



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		3. Developer	£1,369
		4. Senior developer	£1,593
		5. Senior developer - management	£1,593
		6. Lead developer	£1,667
		7. Lead developer - management	£1,667
		8. Principal developer	£1,833
		9. Principal developer - management	£1,833
User-centred design roles	Accessibility specialist	1. Junior accessibility specialist	£861
		2. Accessibility specialist	£938
		3. Senior accessibility specialist	£1,080
		4. Head of accessibility	£1,212
	Content designer	1. Associate content designer	£861
		2. Junior content designer	£938
		3. Content designer	£1,080
		4. Senior content designer	£1,212
		5. Lead content designer	£1,212
		6. Head of content design	£1,334



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	Content strategist	1. Content strategist	£1,212
	Interaction designer	1. Associate interaction designer	£861
		2. Junior interaction designer	£938
		3. Interaction designer	£1,080
		4. Senior interaction designer	£1,212
		5. Lead interaction designer	£1,212
		6. Head of interaction design	£1,334
	Service designer	1. Associate service designer	£861
		2. Junior service designer	£938
		3. Service designer	£1,080
		4. Senior service designer	£1,212
		5. Lead service designer	£1,334
		6. Head of service design	£1,447
	Technical writer	1. Technical writer	£1,080
		2. Lead technical writer	£1,212
	User researcher	1. Associate user researcher	£861
		2. Junior user researcher	£938



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		3. User researcher	£1,080
		4. Senior user researcher	£1,212
		5. Lead user researcher	£1,334
		6. Head of user research	£1,447

Terms and Conditions

Standards for Services Support Consultancy Day Rates:

- Consultant's Working Day – 8 hours exclusive of travel and lunch
- Maximum Day Rate excludes any consideration of applicable discounts (e.g. volume discounts)
- Working Week – Monday to Friday excluding national holidays
- Office Hours - 09:00 – 17:00 Monday to Friday
- Travel and Subsistence – Included in day rate within M25. Payable at department's standard T&S rates outside M25
- Mileage – As above, defaulting to £0.45/mile if there is no standard T&S rate confirmed by client
- Professional Indemnity Insurance – included in day rate



