



**Customer First.
Cloud First.**

Rackspace Technology G-Cloud 15 Pricing Approach

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1. Rackspace Technology Pricing Approach

Our solutions are designed specifically for the UK public sector.

1.1. Solving Together

Rackspace is a pureplay private, public and hybrid cloud and AI solutions expert. We combine our expertise with the world's leading technologies – across AI, applications, data, security and cloud – to deliver end-to-end solutions. We have a proven record of advising our customers based on their organisational challenges, designing solutions that scale, building and managing those solutions and optimising returns into the future.

Our whole approach is based on our cloud transformation foundation: we help our customers mature their approach to cloud consumption, giving their teams confidence to move forward faster and accelerate time to value. We identify opportunities for functional improvement, development, and modernisation across three core capabilities:

- **Governance:** The decision-making process, criteria and policies involved in the planning, architecture, acquisition, deployment, operation, control and management of a cloud computing capability
- **Service Management:** Support users and deliver services in the cloud, with the flexibility to accommodate new business initiatives and technical change
- **Architecture:** Applying architecture frameworks and design principles that derisk and future proof customer environments

In this way, the service we provide can be tailored to each customer's requirement.

1.2. Pricing Model

Our proposed pricing model is simple and transparent and has certain basic commercial constructs, which can be used in combination to ensure cost optimisation and deliver greater value.

Individual prices may increase during the contract as per Crown Commercial Service (CCS) guidelines, as well as any inflation or price increases passed on from external hyperscale cloud providers (in the event they increase their prices). This would be at call-off stage, not framework level.

Section 3 sets out our pricing examples / structures for our services that are listed on Digital Marketplace for G-Cloud 15 Lot 1a.

Section 4 sets out the professional services rate card for our services that are listed on Digital Marketplace for G-Cloud 15 Lot 3.

1.2.1. Rackspace Sovereign Cloud Services

Rackspace Sovereign Cloud services are priced to meet the specific needs of each customer and to include all the components required in the solution, as well as support options and value-add services.

Our Rackspace Sovereign Cloud are a key part of our cloud proposition and offer private, public and hybrid cloud. Not all workloads are best suited to public cloud and many enterprises prefer to retain some highly proprietary, mission-critical workloads on-premises, even as they pursue a cloud-first strategy.

Operating and managing cloud environments is not just about managing cloud costs and performance, but also about optimising services across the entire IT estate including on-premises infrastructure, hosted applications and cloud resources.

We have a number of different services under our Rackspace Sovereign Cloud umbrella, designed to comprehensively meet the needs of the UK public sector and to ensure flexibility across our offerings.

1.2.2. Rackspace Sovereign Professional Services

Rackspace Sovereign Professional Services (PS) utilises a consulting service approach, based on either a fixed price or time and materials engagement.

2. Billing Mechanics

We price up solutions that are tailored to meet the needs of each customer to include all the components required in the solution, as well as support options and value-add services.

We provide customers with a breakdown by line item of each of the components making up the solution, with their respective associated costs.

The total solution is then billed as follows:

- **One-Time Charge (OTC)** – This is a one-time charge for setting up the platform and is a new one-time charge for any new components added to the solution.
- **Monthly Recurring Charge (MRC)** – This is a monthly recurring charge and is billed on a monthly basis for the lifetime of the contract. The contract term length may vary from pay-as-you-go to 60 months.

If components, capacity, or functionality are added / removed, the new charges will be reflected in the MRC and OTC.

2.1. Billing Increments

- **Rackspace Sovereign Cloud** – Billing increment is monthly for the entire solution(s) on a utility basis.
- **Professional Services** – Our professional services are typically billed as agreed charges, either on a time and materials basis, or as a fixed cost.

2.2. Pre-Payment

In certain circumstances, customers also have the option to prepay for their services for the entire contract term.

3. Lot 1a - Service Pricing Examples

Our Rackspace Sovereign Cloud suite of cloud solutions has been specifically designed to meet the security and compliance needs of any United Kingdom governmental body.

The Sovereign Services teams that support this platform are vetted and security cleared and operate out of our highly secure UK centre of excellence, in place to serve UK government.

The sections below describe each of the individual public sector security domains that make up the Rackspace Sovereign Cloud portfolio. Each of these is physically isolated from one another, to ensure that each security domain delivers to the specific needs of that community.

3.1. Rackspace Sovereign Healthcare Cloud

Pricing for Sovereign Healthcare Cloud is applicable for:

- Compute
- Storage
- Artificial Intelligence
- Data Management

Our certified experts can deploy Rackspace Sovereign Healthcare Cloud on a fully managed private, public or hybrid cloud solution, pre-designed and built to UK Government & NHS standards, faster and at a lower cost than implementing on your own.

The private, public or hybrid cloud instance can be deployed as either a single-tenant infrastructure dedicated to you or as a multi-tenant deployment within a secure isolated “pod”, shared with other healthcare customers.

Rackspace Sovereign Healthcare Cloud is available to UK public sector healthcare customers operating at NHS organisations working at Class IV and V.

(Shown below is an example of the minimum entry level(s) to this service. SKU Pricing Rate Card is available in section 5 of document.)

MINIMUM COMMITMENT PRICE (MRC)	PRICE (MRC)	SOVEREIGN SUPPORT (MRC)
MINIMUM COMMITMENT ON SHARED PLATFORM IS 10 VMs / 1TB STORAGE	£15,000	Included
	ONE-TIME CHARGE (OTC) FOR SETUP	
	£12,000	

3.2. Rackspace Sovereign Government Cloud

Pricing for Sovereign Government Cloud is applicable for:

- Compute
- Storage
- Artificial Intelligence
- Data Management

Our certified experts can deploy Rackspace Sovereign Government Cloud on a fully managed private, public or hybrid cloud solution, pre-designed and built to UK Government standards, faster and at a lower cost than implementing on your own.

The private, public or hybrid cloud instance can be deployed as either a single-tenant infrastructure dedicated to you or as a multi-tenant deployment within a isolated “pod”, shared with other UK Government customers.

Rackspace Sovereign Government Cloud is available to UK public sector customers operating at OFFICIAL guidance (also at a handling guidance of OFFICIAL-SENSITIVE).

(Shown below is an example of the minimum entry level(s) to this service. SKU Pricing Rate Card is available in section 5 of document.)

MINIMUM COMMITMENT PRICE (MRC)	PRICE (MRC)	SOVEREIGN SUPPORT (MRC)
MINIMUM COMMITMENT ON SHARED PLATFORM IS 10 VMs / 1TB STORAGE	£15,000	Included
	ONE-TIME CHARGE (OTC) FOR SETUP	
	£12,000	

3.3. Rackspace Sovereign Public Sector Cloud

Pricing for Sovereign Public Sector Cloud is applicable for:

- Compute
- Storage
- Artificial Intelligence
- Data Management

Our certified experts can deploy Rackspace Sovereign Public Sector Cloud on a fully managed private, public or hybrid cloud solution, pre-designed and built to UK Government standards, faster and at a lower cost than implementing on your own.

The private, public or hybrid cloud instance can be deployed as either a single-tenant infrastructure dedicated to you or as a multi-tenant deployment within a secure isolated “pod”, shared with other public sector customers.

Rackspace Sovereign Public Sector Cloud is available to UK public sector customers operating at OFFICIAL guidance (also at a handling guidance of OFFICIAL-SENSITIVE).

(Shown below is an example of the minimum entry level(s) to this service. SKU Pricing Rate Card is available in section 5 of document.)

MINIMUM COMMITMENT PRICE (MRC)	PRICE (MRC)	SOVEREIGN SUPPORT (MRC)
MINIMUM COMMITMENT ON SHARED PLATFORM IS 10 VMs / 1TB STORAGE	£15,000	Included
	ONE-TIME CHARGE (OTC) FOR SETUP	
	£12,000	

3.4. Rackspace Sovereign Police Cloud

Pricing for Sovereign Police Cloud is applicable for:

- Compute
- Storage
- Artificial Intelligence
- Data Management

Our certified experts can deploy Rackspace Sovereign Police Cloud on a fully managed private, public or hybrid cloud solution, pre-designed and built to UK Government standards, faster and at a lower cost than implementing on your own.

The private, public or hybrid cloud instance can be deployed as either a single-tenant infrastructure dedicated to you or as a multi-tenant deployment within a secure isolated “pod”, shared with other police customers.

Rackspace Sovereign Police Cloud is available to UK police authority customers operating at OFFICIAL guidance (also at a handling guidance of OFFICIAL-SENSITIVE).

(Shown below is an example of the minimum entry level(s) to this service. SKU Pricing Rate Card is available in section 5 of document.)

MINIMUM COMMITMENT PRICE (MRC)	PRICE (MRC)	SOVEREIGN SUPPORT (MRC)
MINIMUM COMMITMENT ON SHARED PLATFORM IS 10 VMs / 1TB STORAGE	£15,000	Included
	ONE-TIME CHARGE (OTC) FOR SETUP	
	£12,000	

3.5. Rackspace Sovereign Defence Cloud

Pricing for Sovereign Defence Cloud is applicable for:

- Compute
- Storage
- Artificial Intelligence
- Data Management

Our certified experts can deploy Rackspace Sovereign Defence Cloud on a fully managed private, public or hybrid cloud solution, pre-designed and built to UK Government standards, faster and at a lower cost than implementing on your own.

The private, public or hybrid cloud instance can be deployed as either a single-tenant infrastructure dedicated to you or as a multi-tenant deployment within a secure isolated “pod”, shared with other defence customers.

Rackspace Sovereign Defence Cloud is available to UK public sector defence customers operating at OFFICIAL guidance (also at a handling guidance of OFFICIAL-SENSITIVE).

(Shown below is an example of the minimum entry level(s) to this service. SKU Pricing Rate Card is available in section 5 of document.)

MINIMUM COMMITMENT PRICE (MRC)	PRICE (MRC)	SOVEREIGN SUPPORT (MRC)
MINIMUM COMMITMENT ON SHARED PLATFORM IS 10 VMs / 1TB STORAGE	£15,000	Included
	ONE-TIME CHARGE (OTC) FOR SETUP	
	£12,000	

4. Lot 3 - Rackspace Sovereign Cloud Support Services

All services in the following section are priced via the Lot 3 Professional Services Consultancy Daily Rate Card found in section 4.8 of this document.

4.1. Rackspace Sovereign Cloud Support Services – Managed Private Cloud

Rackspace Sovereign Managed Private Cloud provides 24x7x365 management and support services designed to maximise performance, availability, security and resilience of UK public sector customers private cloud environments.

This service provides human expertise, industry leading technology and advanced cloud management platforms delivered from a purpose-built UK Operations Centre, supported by a dedicated engineers who are vetted to at least BS7858 standards with up to DV clearance upon request.

4.2. Rackspace Sovereign Cloud Support Services – Managed Public Cloud

Rackspace Sovereign Managed Public Cloud provides 24x7x365 management and support services designed to maximise performance, availability, security and resilience of UK public sector customers public cloud environments.

This service provides human expertise, industry leading technology and advanced cloud management platforms delivered from a purpose-built UK operations centre, supported by a dedicated engineers who are vetted to at least BS7858 standards with up to DV clearance upon request.

4.3. Rackspace Sovereign Cloud Support Services – Managed Hybrid Cloud

Rackspace Sovereign Managed Hybrid Cloud provides 24x7x365 management and support services designed to maximise performance, availability, security and resilience of UK public sector customers hybrid cloud environments.

This service provides human expertise, industry leading technology and advanced cloud management platforms delivered from a purpose-built UK operations centre, supported by a dedicated engineers who are vetted to at least BS7858 standards with up to DV clearance upon request.

4.4. Rackspace Sovereign Cloud Support Services – Security Services

Rackspace Sovereign Security Services protects a customer's private, public and hybrid cloud environments from advanced persistent threats (APTs). We do this through leading technology in a defence-in-depth architecture, 24x7x365 incident response and proactive cyber-hunting services.

Rackspace Sovereign Security Services is a 24x7x365 operation designed to protect customer cloud environments against modern day cyber threats toolled and managed by UK-only resources, with data guaranteed not to be accessible outside of the UK.

Rackspace Sovereign Security Services provides human expertise in addition to the SIEM, industry leading technology and advanced threat intelligence delivered from a purpose-built Customer Security Operations Centre (SOC), supported by a dedicated Threat Intelligence and Reporting team. All engineers within the SOC are vetted to at least BS7858 standards with DV clearance upon request.

Rackspace Sovereign Security Services include:

- Security Strategy
- Security Risk Management
- Security Design
- Security Incident Management
- Security Audit Services
- Security Quality Assurance (QA) and Testing

4.5. Rackspace Sovereign Cloud Support Services – Cloud Migration Planning

Rackspace Sovereign Migration Planning Service forms part of our proven cloud migration methodology. Delivering a structured, secure, and risk-controlled approach to preparing workloads for migration into a sovereign cloud environment. The service includes a full assessment of current estates, workload readiness analysis, risk identification, dataflow mapping, interdependency evaluation, and compliance considerations specific to sovereignty and the UK public sector. It defines the migration strategy, wave plans, landing zone alignment, and target-state architecture required for a seamless, controlled transition. Expert guidance, detailed planning, and clear governance, the service reduces migration risk, accelerates timelines, and ensures organisations move to private, public and hybrid-cloud confidently, securely and with no unplanned disruption to operations.

Rackspace Sovereign Migration Planning Service include:

- Capability Analysis
- Enterprise Architecture
- Cloud Gap Assessment
- Architecture Options Analysis
- Delivery Road-Mapping

4.6. Rackspace Sovereign Cloud Support Services – Setup and Migration

Rackspace Sovereign Cloud Support Services – Setup and Migration defines, structures and executes complex cloud, application, data, service management and security change programmes on behalf of our customers.

Our professional services team brings expertise across all major cloud platform. Using cloud-native approaches based on leading DevOps practices, we can help, setup, migrate and modernise your applications and data, build in leading security solutions and deploy everything on the right cloud infrastructure for maximum effectiveness.

4.7. Rackspace Sovereign Cloud Support Services – Ongoing Support Services

Rackspace Sovereign Cloud Support Services - Ongoing Support Services provides continuous ITIL operational management and support of a public sector organisations' private, public or hybrid cloud environment. Delivered by skilled Rackspace cloud engineers and service specialists from the UK Sovereign Services support centre. A proactive 24x7 managed service that includes monitoring, incident response, patching, vulnerability management, optimisation and configuration management of customer cloud environments.

Customers will have named UK account team and receive consistent real-time dashboards, self-service portals, service management reporting and access to expert guidance to ensure their cloud platform remains secure, compliant and well-optimised. Through structured processes, automation and a dedicated UK public sector support team, the service simplifies day-to-day cloud operations, reduces operational risk and ensures workloads run reliably while supporting ongoing business and transformation needs.

4.8. Rackspace Sovereign Professional Services Consultancy Daily Rate Card

Rackspace offers professional services to define, structure and execute complex cloud, application, data, service management and security change programmes on behalf of our customers.

Our professional services team brings expertise across all major cloud platform. Using cloud-native approaches based on leading DevOps practices, we can help set up, migrate and modernise your applications and data, build in the leading security solutions and deploy everything on the right cloud infrastructure for maximum effectiveness.

	STRATEGY AND ARCHITECTURE	CHANGE & TRANSFORMATION	DEVELOPMENT & IMPLEMENTATION	DELIVERY & OPERATION	PEOPLE AND SKILLS	RELATIONSHIP AND ENGAGEMENT
Follow						
Assist		£340.00				
Apply		£580.00	£580.00	£580.00		
Enable	£655.00	£910.00	£655.00	£655.00		
Ensure / Advise	£975.00	£1,150.00	£780.00	£780.00		
Initiate / Influence	£1,025.00	£975.00	£975.00	£975.00	£1,175.00	£1,175.00
Set Strategy / Inspire	£1,575.00	£1,475.00	£1,475.00	£1,475.00	£1,575.00	£1,100.00

5. Rackspace Sovereign Cloud - SKU Pricing Rate Card

Set out below is a rate card of the components and services available in Rackspace Sovereign Cloud.

5.1. General Purpose Compute

Category	Product	Description / Notes	Unit of Measure Charge	POD Hypervisor Price				Dedicated Hypervisor Price			
				Contention Ratio 4 to 1		Contention Ratio 1 to 1		Contention Ratio 4 to 1		Contention Ratio 1 to 1	
				Monthly Price (BYOL / Appliance / No-OS)	Monthly Price (With Windows)	Monthly Price (BYOL / Appliance / No-OS)	Monthly Price (With Windows)	Monthly Price (BYOL / Appliance / No-OS)	Monthly Price (With Windows)	Monthly Price (BYOL / Appliance / No-OS)	Monthly Price (With Windows)
General Purpose VM Sizing	gp1.2	General Purpose VM 1 vCPU 2 GB RAM	per VM only when powered on	£27.80	£95.57	£111.20	£178.97	£33.36	£101.13	£133.44	£201.21
General Purpose VM Sizing	gp1.4	General Purpose VM 1 vCPU 4 GB RAM	per VM only when powered on	£33.36	£101.13	£133.44	£201.21	£40.03	£107.80	£160.13	£227.90
General Purpose VM Sizing	gp2.2	General Purpose VM 2 vCPU 2 GB RAM	per VM only when powered on	£50.04	£117.81	£200.16	£267.93	£60.05	£127.82	£240.19	£307.96
General Purpose VM Sizing	gp2.4	General Purpose VM 2 vCPU 4 GB RAM	per VM only when powered on	£55.60	£123.37	£222.40	£290.17	£66.72	£134.49	£266.88	£334.65
General Purpose VM Sizing	gp2.6	General Purpose VM 2 vCPU 6 GB RAM	per VM only when powered on	£61.16	£128.93	£244.64	£312.41	£73.39	£141.16	£293.57	£361.34
General Purpose VM Sizing	gp2.8	General Purpose VM 2 vCPU 8 GB RAM	per VM only when powered on	£66.72	£134.49	£266.88	£334.65	£80.06	£147.83	£320.26	£388.03
General Purpose VM Sizing	gp2.12	General Purpose VM 2 vCPU 12 GB RAM	per VM only when powered on	£77.84	£145.61	£311.36	£379.13	£93.41	£161.18	£373.63	£441.40
General Purpose VM Sizing	gp2.16	General Purpose VM 2 vCPU 16 GB RAM	per VM only when powered on	£88.96	£156.73	£355.84	£423.61	£106.75	£174.52	£427.01	£494.78
General Purpose VM Sizing	gp4.4	General Purpose VM 4 vCPU 4 GB RAM	per VM only when powered on	£100.08	£167.85	£400.32	£468.09	£120.10	£187.87	£480.39	£548.16
General Purpose VM Sizing	gp4.8	General Purpose VM 4 vCPU 8 GB RAM	per VM only when powered on	£111.20	£178.97	£444.80	£512.57	£133.44	£201.21	£533.76	£601.53
General Purpose VM Sizing	gp4.12	General Purpose VM 4 vCPU 12 GB RAM	per VM only when powered on	£122.32	£190.09	£489.28	£557.05	£146.78	£214.55	£587.14	£654.91
General Purpose VM Sizing	gp4.16	General Purpose VM 4 vCPU 16 GB RAM	per VM only when powered on	£133.44	£201.21	£533.76	£601.53	£160.13	£227.90	£640.51	£708.28
General Purpose VM Sizing	gp4.20	General Purpose VM 4 vCPU 20 GB RAM	per VM only when powered on	£144.56	£212.33	£578.24	£646.01	£173.47	£241.24	£693.89	£761.66
General Purpose VM Sizing	gp4.24	General Purpose VM 4 vCPU 24 GB RAM	per VM only when powered on	£155.68	£223.45	£622.72	£690.49	£186.82	£254.59	£747.27	£815.04
General Purpose VM Sizing	gp4.32	General Purpose VM 4 vCPU 32 GB RAM	per VM only when powered on	£177.92	£245.69	£711.68	£779.45	£213.50	£281.27	£854.02	£921.79

General Purpose VM Sizing	gp8.16	General Purpose VM 8 vCPU 16 GB RAM	per VM only when powered on	£222.40	£290.17	£889.60	£957.37	£266.88	£334.65	£1,067.52	£1,135.29
General Purpose VM Sizing	gp8.24	General Purpose VM 8 vCPU 24 GB RAM	per VM only when powered on	£244.64	£312.41	£978.56	£1,046.33	£293.57	£361.34	£1,174.28	£1,242.05
General Purpose VM Sizing	gp8.32	General Purpose VM 8 vCPU 32 GB RAM	per VM only when powered on	£266.88	£334.65	£1,067.52	£1,135.29	£320.26	£388.03	£1,281.03	£1,348.80
General Purpose VM Sizing	gp8.64	General Purpose VM 8 vCPU 64 GB RAM	per VM only when powered on	£355.84	£423.61	£1,423.37	£1,491.14	£427.01	£494.78	£1,708.04	£1,775.81
General Purpose VM Sizing	gp16.64	General Purpose VM 16 vCPU 64 GB RAM	per VM only when powered on	£533.76	£601.53	£2,135.05	£2,202.82	£640.51	£708.28	£2,562.06	£2,629.83
General Purpose VM Sizing	gp24.96	General Purpose VM 24 vCPU 96 GB RAM	per VM only when powered on	£800.64	£868.41	Not Available	Not Available	£960.77	£1,028.54	£3,843.09	£3,910.86
General Purpose VM Sizing	gp32.128	General Purpose VM 32 vCPU 128 GB RAM	per VM only when powered on	£1,067.52	£1,135.29	Not Available	Not Available	£1,281.03	£1,348.80	£5,124.12	£5,191.89
General Purpose VM Sizing	gp48.192	General Purpose VM 48 vCPU 192 GB RAM	per VM only when powered on	£1,601.29	£1,669.06	Not Available	Not Available	£1,921.54	£1,989.31	£7,686.18	£7,753.95

5.2. High Performance Compute

Category	Product	Description / Notes	Unit of Measure Charge	Contention Ratio 4 to 1		Contention Ratio 1 to 1		Contention Ratio 4 to 1		Contention Ratio 1 to 1	
				Monthly Price (BYOL / Appliance / No-OS)	Monthly Price (With Windows)	Monthly Price (BYOL / Appliance / No-OS)	Monthly Price (With Windows)	Monthly Price (BYOL / Appliance / No-OS)	Monthly Price (With Windows)	Monthly Price (BYOL / Appliance / No-OS)	Monthly Price (With Windows)
High Performance VM	hp1.2	High Performance Compute 1 vCPU 2 GB RAM	per VM only when powered on	£27.64	£95.41	£110.55	£178.32	£33.17	£100.94	£132.66	£200.43
High Performance VM	hp1.4	High Performance Compute 1 vCPU 4 GB RAM	per VM only when powered on	£43.57	£111.34	£174.28	£242.05	£52.29	£120.06	£209.14	£276.91
High Performance VM	hp2.2	High Performance Compute 2 vCPU 2 GB RAM	per VM only when powered on	£39.34	£107.11	£157.38	£225.15	£47.21	£114.98	£188.85	£256.62
High Performance VM	hp2.4	High Performance Compute 2 vCPU 4 GB RAM	per VM only when powered on	£55.28	£123.05	£221.11	£288.88	£66.33	£134.10	£265.33	£333.10
High Performance VM	hp2.6	High Performance Compute 2 vCPU 6 GB RAM	per VM only when powered on	£71.21	£138.98	£284.84	£352.61	£85.45	£153.22	£341.80	£409.57
High Performance VM	hp2.8	High Performance Compute 2 vCPU 8 GB RAM	per VM only when powered on	£87.14	£154.91	£348.57	£416.34	£104.57	£172.34	£418.28	£486.05
High Performance VM	hp2.12	High Performance Compute 2 vCPU 12 GB RAM	per VM only when powered on	£119.01	£186.78	£476.03	£543.80	£142.81	£210.58	£571.23	£639.00
High Performance VM	hp2.16	High Performance Compute 2 vCPU 16 GB RAM	per VM only when powered on	£150.87	£218.64	£603.49	£671.26	£181.05	£248.82	£724.19	£791.96
High Performance VM	hp4.4	High Performance Compute 4 vCPU 4 GB RAM	per VM only when powered on	£78.69	£146.46	£314.75	£382.52	£94.43	£162.20	£377.70	£445.47
High Performance VM	hp4.8	High Performance Compute 4 vCPU 8 GB RAM	per VM only when powered on	£110.55	£178.32	£442.21	£509.98	£132.66	£200.43	£530.66	£598.43

High Performance VM	hp4.12	High Performance Compute 4 vCPU 12 GB RAM	per VM only when powered on	£142.42	£210.19	£569.67	£637.44	£170.90	£238.67	£683.61	£751.38
High Performance VM	hp4.16	High Performance Compute 4 vCPU 16 GB RAM	per VM only when powered on	£174.28	£242.05	£697.14	£764.91	£209.14	£276.91	£836.56	£904.33
High Performance VM	hp4.20	High Performance Compute 4 vCPU 20 GB RAM	per VM only when powered on	£206.15	£273.92	£824.60	£892.37	£247.38	£315.15	£989.52	£1,057.29
High Performance VM	hp4.24	High Performance Compute 4 vCPU 24 GB RAM	per VM only when powered on	£238.01	£305.78	£952.06	£1,019.83	£285.62	£353.39	£1,142.47	£1,210.24
High Performance VM	hp4.32	High Performance Compute 4 vCPU 32 GB RAM	per VM only when powered on	£301.75	£369.52	£1,206.98	£1,274.75	£362.09	£429.86	£1,448.38	£1,516.15
High Performance VM	hp8.16	High Performance Compute 8 vCPU 16 GB RAM	per VM only when powered on	£221.11	£288.88	£884.43	£952.20	£265.33	£333.10	£1,061.31	£1,129.08
High Performance VM	hp8.24	High Performance Compute 8 vCPU 24 GB RAM	per VM only when powered on	£284.84	£352.61	£1,139.35	£1,207.12	£341.80	£409.57	£1,367.22	£1,434.99
High Performance VM	hp8.32	High Performance Compute 8 vCPU 32 GB RAM	per VM only when powered on	£348.57	£416.34	£1,394.27	£1,462.04	£418.28	£486.05	£1,673.12	£1,740.89
High Performance VM	hp8.64	High Performance Compute 8 vCPU 64 GB RAM	per VM only when powered on	£603.49	£671.26	£2,413.96	£2,481.73	£724.19	£791.96	£2,896.75	£2,964.52
High Performance VM	hp16.64	High Performance Compute 16 vCPU 64 GB RAM	per VM only when powered on	£697.14	£764.91	£2,788.54	£2,856.31	£836.56	£904.33	£3,346.25	£3,414.02
High Performance VM	hp24.96	High Performance Compute 24 vCPU 96 GB RAM	per VM only when powered on	£1,045.70	£1,113.47	£4,182.81	£4,250.58	£1,254.84	£1,322.61	£5,019.37	£5,087.14
High Performance VM	hp32.12 8	High Performance Compute 32 vCPU 128 GB RAM	per VM only when powered on	£1,394.27	£1,462.04	£5,577.08	£5,644.85	£1,673.12	£1,740.89	£6,692.50	£6,760.27
High Performance VM	hp48.19 2	High Performance Compute 48 vCPU 192 GB RAM	per VM only when powered on	£2,091.41	£2,159.18	£8,365.62	£8,433.39	£2,509.69	£2,577.46	£10,038.74	£10,106.51
High Performance VM	hp56.44 8	High Performance Compute 56 vCPU 448 GB RAM	per VM only when powered on	£4,224.43	£4,292.20	£16,897.72	£16,965.49	£5,069.32	£5,137.09	£20,277.26	£20,345.03
High Performance VM	hp64.76 8	High Performance Compute 64 vCPU 768 GB RAM	per VM only when powered on	£6,867.30	£6,935.07	£27,469.20	£27,536.97	£8,240.76	£8,308.53	£32,963.04	£33,030.81
High Performance VM	hp96.86 4	High Performance Compute 96 vCPU 864 GB RAM	per VM only when powered on	£8,006.65	£8,074.42	£32,026.59	£32,094.36	£9,607.98	£9,675.75	£38,431.91	£38,499.68
High Performance VM	hp24.44 8	High Performance Compute 24 vCPU 448 GB RAM	per VM only when powered on	£3,849.85	£3,917.62	£15,399.40	£15,467.17	£4,619.82	£4,687.59	£18,479.28	£18,547.05
High Performance VM	hp16.64	High Performance Compute 16 vCPU 64 GB RAM	per VM only when powered on	£697.14	£764.91	£2,788.54	£2,856.31	£836.56	£904.33	£3,346.25	£3,414.02
High Performance VM	hp28.44 8	High Performance Compute 28 vCPU 448 GB RAM	per VM only when powered on	£3,896.67	£3,964.44	£15,586.69	£15,654.46	£4,676.01	£4,743.78	£18,704.03	£18,771.80
High Performance VM	hp6.32	High Performance Compute 6 vCPU 32 GB RAM	per VM only when powered on	£325.16	£392.93	£1,300.63	£1,368.40	£390.19	£457.96	£1,560.75	£1,628.52
High Performance VM	hp12.24	High Performance Compute 12 vCPU 24 GB RAM	per VM only when powered on	£331.66	£399.43	£1,326.64	£1,394.41	£397.99	£465.76	£1,591.97	£1,659.74
High Performance VM	hp8.164	High Performance Compute 8 vCPU 164 GB RAM	per VM only when powered on	£1,400.12	£1,467.89	£5,600.49	£5,668.26	£1,680.15	£1,747.92	£6,720.59	£6,788.36
High Performance VM	hp28.42 0	High Performance Compute 28 vCPU 420 GB RAM	per VM only when powered on	£3,673.62	£3,741.39	£14,694.46	£14,762.23	£4,408.34	£4,476.11	£17,633.35	£17,701.12
High Performance VM	hp4.18	High Performance Compute 4 vCPU 18 GB RAM	per VM only when powered on	£190.22	£257.99	£760.87	£828.64	£228.26	£296.03	£913.04	£980.81

High Performance VM	hp2.20	High Performance Compute 2 vCPU 20 GB RAM	per VM only when powered on	£182.74	£250.51	£730.95	£798.72	£219.29	£287.06	£877.14	£944.91
High Performance VM	hp6.48	High Performance Compute 6 vCPU 48 GB RAM	per VM only when powered on	£452.62	£520.39	£1,810.47	£1,878.24	£543.14	£610.91	£2,172.56	£2,240.33
High Performance VM	hp16.80	High Performance Compute 16 vCPU 80 GB RAM	per VM only when powered on	£824.60	£892.37	£3,298.39	£3,366.16	£989.52	£1,057.29	£3,958.06	£4,025.83
High Performance VM	hp24.460	High Performance Compute 24 vCPU 460 GB RAM	per VM only when powered on	£3,945.45	£4,013.22	£15,781.78	£15,849.55	£4,734.54	£4,802.31	£18,938.14	£19,005.91

5.3. Storage

Category	Product	Description / Notes	Unit of Measure Charge	POD Monthly Price	Dedicated Monthly Price
Storage	Archive	1 IOPs per second	per GB	£0.03	Not Available
Storage	Bronze	3 IOPs per second	per GB	£0.06	£0.16
Storage	Silver	5 IOPs per second	per GB	£0.11	£0.19
Storage	Gold	10 IOPs per second	per GB	£0.16	£0.25

5.4. Licensing

Category	Product	Description / Notes	Unit of Measure Charge	Monthly Price
Licencing	SQL Standard	Microsoft SQL Standard Edition	per virtual core	£186.78
Licencing	SQL Enterprise	Microsoft SQL Enterprise Edition	per virtual core	£715.88
Licencing	Windows	Microsoft Windows Server	per server	£67.77
Licencing	Red Hat	Red Hat Enterprise Server licence	per server	£81.51

5.5. Disaster Recovery

Category	Product	Description / Notes	Unit of Measure Charge	Monthly Price
Disaster Recovery	Bronze	Replication to 2nd data centre RPO 24hrs RTO 24hrs	per virtual machine	£60.00
Disaster Recovery	Silver	Replication to 2nd data centre RPO 12hrs RTO 12hrs	per virtual machine	£70.00
Disaster Recovery	Gold	Replication to 2nd data centre RPO 4hrs RTO 4hrs	per virtual machine	£80.00
Disaster Recovery	Platinum	Replication to 2nd data centre RPO 1hrs RTO 1hrs	per virtual machine	£90.00

5.6. Backup

Category	Product	Description / Notes	Unit of Measure Charge	Monthly Price
Backup	Basic 1	7D-0W-0M-0Y single site	per virtual machine	£0.04
Backup	Basic 2	14D-4W-0M-0Y single site	per virtual machine	£0.04
Backup	Basic 3	14D-8W-3M-0Y single site	per virtual machine	£0.04
Backup	Standard 1	14D-4W-0M-0Y last 2 weeks offsite	per virtual machine	£0.09
Backup	Standard 2	14D-8W-3M-0Y last 2 weeks offsite	per virtual machine	£0.09
Backup	Standard 3	14D-8W-6M-0Y last 2 weeks offsite	per virtual machine	£0.12
Backup	Standard 4	14D-12W-12M-1Y last 2 weeks offsite	per virtual machine	£0.12
Backup	Standard 5	14D-12W-12M-3Y last 2 weeks offsite	per virtual machine	£0.12
Backup	Standard 6	14D-12W-12M-5Y last 2 weeks offsite	per virtual machine	£0.13
Backup	Standard 7	14D-12W-12M-7Y last 2 weeks offsite	per virtual machine	£0.13
Backup	Standard 8	14D-12W-12M-10Y last 2 weeks offsite	per virtual machine	£0.13
Backup	Enhanced 1	14D-4W-0M-0Y everything replicated offsite	per virtual machine	£0.15
Backup	Enhanced 2	14D-8W-3M-0Y everything replicated offsite	per virtual machine	£0.15
Backup	Enhanced 3	14D-8W-6M-0Y everything replicated offsite	per virtual machine	£0.15
Backup	Enhanced 4	14D-12W-12M-1Y everything replicated offsite	per virtual machine	£0.16
Backup	Enhanced 5	14D-12W-12M-3Y everything replicated offsite	per virtual machine	£0.17
Backup	Enhanced 6	14D-12W-12M-5Y everything replicated offsite	per virtual machine	£0.18
Backup	Enhanced 7	14D-12W-12M-7Y everything replicated offsite	per virtual machine	£0.18
Backup	Enhanced 8	14D-12W-12M-10Y everything replicated offsite	per virtual machine	£0.19

5.7. Networking

Category	Product	Description / Notes	Unit of Measure Charge	Monthly Price	Setup Price
Networking	Internet Connection	Fractional Internet bandwidth	per Mbps	£0.95	-
Networking	HSCN Connection	Fractional HSCN bandwidth	per Mbps	£1.20	-
Networking	Oracle Cerner Connection	Fractional Oracle Cerner bandwidth	per Mbps	£3.10	-
Networking	Internet Public IP Allocation	2x public IP addresses	per 2x IP addresses	£150.00	-
Networking	Intersite networking	Replication bandwidth between Ark data centres	per Mbps	£0.35	-
Networking	Physical Ports - 10 Gbps	Port to connect customer owned equipment	per port	£44.00	-
Networking	Physical Ports - 40 Gbps	Port to connect customer owned equipment	per port	£64.00	-
Networking	LB as a Service - LTM 200M + FIPS (HA)	High availability virtual Load Balancer appliance 200MB	per appliance	£1,800.00	-
Networking	LB as a Service - LTM 1G + FIPS (HA)	High availability virtual Load Balancer appliance 1GB	per appliance	£3,500.00	-
Networking	LB as a Service - LTM 3G + FIPS (HA)	High availability virtual Load Balancer appliance 3GB	per appliance	£3,800.00	-
Networking	DDoS (for 2x sites) - Basic	Source IPs and known threats blocked	per Mbps	£0.80	-
Networking	DDoS (for 2x sites) - Enhanced	Basic + help, customisation and tuning	per Mbps	£1.60	-
Networking	MFA Essentials	Multi-Factor Authentication licence - Essentials	per user	£2.50	-
Networking	MFA Advantage	Multi-Factor Authentication licence - Advantage	per user	£5.00	-
Networking	MFA Premier	Multi-Factor Authentication licence - Premier	per user	£7.50	-
Networking	MFA Essentials - Installation	Installation of MFA product	per installation activity	-	£1,000.00
Networking	MFA Advantage - Installation	Installation of MFA product	per installation activity	-	£1,570.00
Networking	MFA Premier - Installation	Installation of MFA product	per installation activity	-	£2,150.00

5.8. Support Component

Category	Product	Description / Notes	Unit of Measure Charge	Monthly Price
Support	Lead Engineer Bronze	Lead Engineer service - 2 working days per month	per Lead Engineer	£4,000.00
Support	Lead Engineer Silver	Lead Engineer service - 5 working days per month	per Lead Engineer	£8,000.00
Support	Lead Engineer Gold	Lead Engineer service - 10 working days per month	per Lead Engineer	£14,400.00
Support	Lead Engineer Platinum	Lead Engineer service - 20 working days per month	per Lead Engineer	£25,600.00
Support	24x7 Support	Standard managed support service	per VM	£230.00

5.9. Security

Category	Product	Description / Notes	Unit of Measure Charge	Monthly Price
Security	WAF	Web Application Firewall service - 25Tb	per WAF	£4,000.00
Security	Firewall as a Service - Next Gen vSys (HA)	Boundary firewall service - HA vSys	per vSys	£750.00
Security	Sovereign Secure - Silver	Security event management service - Silver tier	per 3 events second	£55.00

5.10. Colocation

Category	Product	Description / Notes	Unit of Measure Charge	Monthly Price
Colocation	Colocation	Power	per kW	£250.00
Colocation	Tap-off + Rack + PDU - <7kW	Physical data centre equipment	per rack	£226.00
Colocation	Tap-off + Rack + PDU - 7kW - 21kW	Physical data centre equipment	per rack	£341.00
Colocation	Tap-off + Rack + PDU - 21kW+	Physical data centre equipment	per rack	£455.00
Colocation	Tap-off + Rack - <7kW	Physical data centre equipment	per rack	£212.00
Colocation	Tap-off + Rack - 7kW - 21kW	Physical data centre equipment	per rack	£268.00
Colocation	Tap-off + Rack - 21kW+	Physical data centre equipment	per rack	£383.00
Colocation	Tap-off - <7kW	Physical data centre equipment	per product	£121.00
Colocation	Tap-off - 7kW - 21kW	Physical data centre equipment	per product	£177.00
Colocation	Tap-off - 21kW+	Physical data centre equipment	per product	£291.00
Colocation	Tap-off + PDU - <7kW	Physical data centre equipment	per product	£136.00
Colocation	Tap-off + PDU - 7kW - 21kW	Physical data centre equipment	per product	£250.00
Colocation	Tap-off + PDU - 21kW+	Physical data centre equipment	per product	£364.00
Colocation	Cross Connects: 3 span, 1 pair	Data centre cross connect pair - 3 span (hops)	per product	£145.00
Colocation	Cross Connects: Diverse, 1 pair	Data centre cross connect pair - 3 span and diverse routing	per product	£195.00

5.11. GPU

Category	Product	Description / Notes	Unit of Measure Charge	Monthly Price
GPU	GPU Licence	A40 GPU	per VM	£5.20
GPU	GPU RAM	A40 GPU	per GB	£10.30

6. Document History

DOCUMENT DATE	STATUS
29 th January 2026	Initial document issue for G-Cloud 15

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