



G-Cloud 15

Procurement Analytics Services

January 2026



Contents

Transforming Business using the Cloud 3

Procurement Analytics Services 5

 Procurement Analytics Services..... 5

 1. What is Procurement Analytics Services? 6

 2. Common delivery issues 6

 3. How does Procurement Analytics work? 7

 4. How Procurement Analytics Services helps..... 7

Transforming Business using the Cloud

Enabling business and enterprise transformation using cloud is a complex, strategic consideration facing many private and public sector organisations. We have worked with many Central and Local Government clients to support the implementation of their business objectives using cloud technology.

Cloud technology and services have the potential to reduce cost, remove technology bottlenecks, and facilitate rapid business innovation. As a result, for most organisations globally, adopting cloud technology has become a question of “when and how” rather than “if”.

Opportunities for enterprises generally include a combination of one or more of the following:

- Implementing private and/or hybrid clouds for infrastructure and applications
- Smarter use of public cloud infrastructure for optimising existing business functions
- Using cloud for implementing new business services or digital operations
- Reducing cost by moving to consumption-based pricing models that only charge for the actual IT capacity and services used.

Migration or adoption of cloud must be properly choreographed for success. We understand the realities and the business and technical risks that should be fully considered, understood and mitigated before such a move. Critical considerations include:

- **Alignment of business and technology objectives.** This is essential to fully realise the targeted benefits of any cloud transformation or any refinement of existing cloud services. There can be a tendency to adopt cloud systems to fit current ways of working, rather than adopt and standardise processes where possible. The trade-offs between business, customer and technology requirements must be considered to make informed design decisions
- **Availability and reliability of services.** The avoidance of operational downtime to mitigate in lost revenue, unnecessary operational cost or reputational damage that can disrupt business operations
- **Decentralised support structures.** The need to tailor and revise the approach to operational security to cover the support structures employed by cloud service providers that will have a different risk profile for sensitive information
- **Data handling practices.** Data classification and data-handling practices that reflect the data flow within a cloud environment must be understood and tailored accordingly to protect customer data

- **Data privacy.** Compliance with GDPR to understand where and how information can be stored or processed. The cloud model enables data to bounce swiftly around the world by using available server capacity in various geographic locations, but this must be within the bounds of what is permissible. This is ever more of a concern as organisations review their front office, back office and out of office experiences
- **Future Technology Trends.** Cloud applications are the stated direction of travel for the major application vendors, but any upgrade path must also cater for the future technology needs of the organisation and seek to minimise technical debt where possible.

A careful assessment of an organisation's needs and different cloud service provider's controls is required, enabling concerns to be addressed and the correct path to the cloud to be selected.

As a trusted advisor PwC provides the framework, and the wealth of private and public sector experience, to consider the combination of Business, customer experience and Technology activities outlined above. There is no single answer that covers each and every client organisation; we tailor our frameworks to client circumstances to best support them:

- As a partner through the complete lifecycle of strategy to execution
- With point business issues encountered during implementation or running the business.

Procurement Analytics Services

This section describes in more detail the service features and benefits included within this service definition document.

Procurement Analytics Services

Procurement Analytics is a spend analytics reporting solution that gives organisations visibility and control of third party spend through our range of offerings that can be tailored to specific needs. It integrates data from disparate systems to provide action-oriented insights that enables effective decision making. Leading analytics present compelling graphics which can be tailored for different users, including:

- Actionable insights around spend visibility
- Compliance and environmental
- Social and governance features such as Carbon Footprint analysis.

Procurement Analytics Features

- Facilitate extract of actuals spend data from client ERP systems
- Consolidates data into a single “spend cube” for reporting/analysis
- Cleans and de-duplicates Master Data, e.g. Supplier and payment terms
- Enrichment of Master Data
- Environment Social Governance insight and analytics
- Categorises spend transactions to 95% of value, using bespoke L3-taxonomies
- Visual dashboards to enable consumption of the spend analysis
- Refreshable data model solution, enabling managed service offerings to clients
- Bespoke analytics including supplier tail analysis, and duplicate detection
- Bespoke analytics including invoice bucketing analysis, and material item variance.

Procurement Analytics Benefits

- Visibility of spend to identify cost-reduction opportunities
- Rapidly deployable solution hosted and managed by PwC
- Category-driven analytics, supporting supplier negotiations with category managers/buyers
- Consistent, refreshable KPIs and metrics that can be tracked
- Master Data management and hierarchy design for third-party suppliers
- Visibility over procurement data quality.

Our view on the service features and benefits within this service definition document are presented below:

1. What is Procurement Analytics Services?

Our dedicated Procurement Analytics Service has been providing clients with a means of spend management for over 10 years. This flexible platform includes pre-defined data ingestion and templating solutions right through to out-of-the-box spend analytics dashboards which can be tailored to suit a specific client. To enable a sustainable managed service, our capability also has a heavy focus on spend classification to standard taxonomies and can leverage a variety of automated methods.

2. Common delivery issues

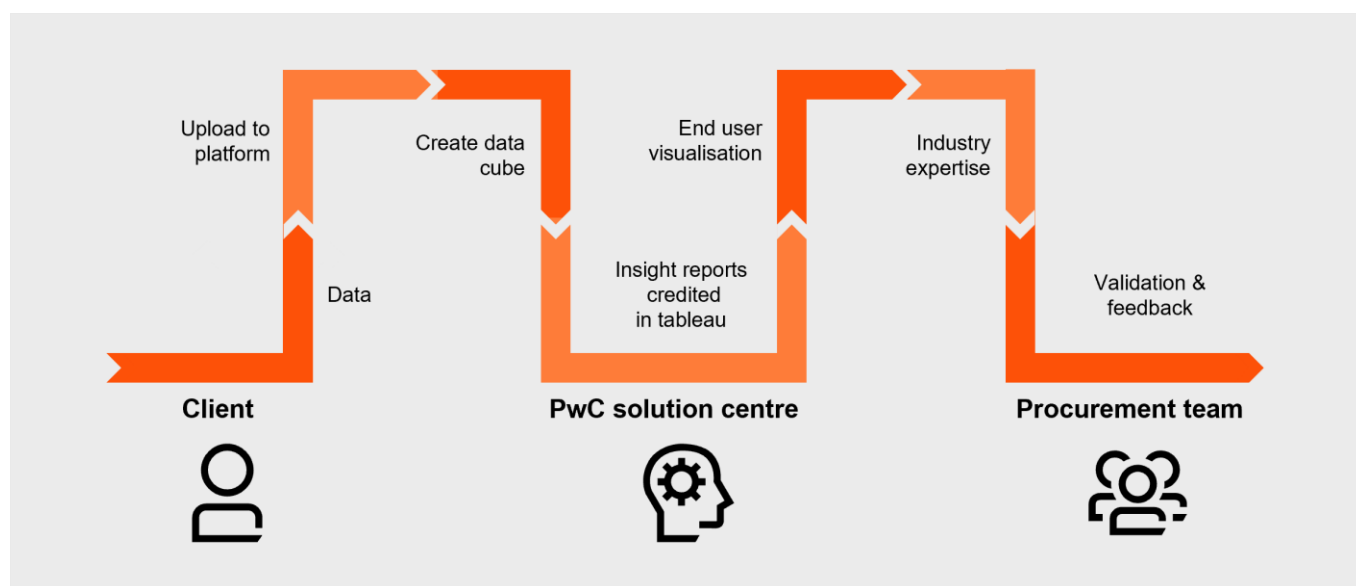
Clients who adopt Procurement Analytics are typically looking to understand their third-party spend, whether direct or indirect, to identify cost reduction strategies and opportunities. In addition to traditional cost-out exercises other use cases include ERP transformation where clients are adopting a new P2P solution, and as part of a deals-separation exercise to support supplier contract negotiations:

- Lack of spend visibility across the organisation. Typically caused by multiple disparate systems which increases the complexity in delivering meaningful insight
- Data is often not trusted and of poor quality with little Master Data management in place
- Organisations lack control of their procurement function without the insight of P2P process compliance, contract performance and supplier risk
- Organisations lack the necessary skills internally to use the insight to drive savings and make strategic decisions relating to procurement function performance
- No common category taxonomy enforced across the enterprise, often manually maintained against general ledger codes, categories are inconsistent and inaccurate for making decisions
- Duplication in data across the source systems, primarily in supplier hierarchies and reference data
- Organisations struggling to extract their own ERP data in transactional volumes, requiring heavy IT workarounds and summarisation of the data which impacts the quality of analysis available.

3. How does Procurement Analytics work?

Procurement Analytics Services is a technology solution that aggregates third-party spend information from a range of enterprise systems, and aggregates into a coherent data model that can be used to report and analyse performance across all procurement categories of spend.

The service is typically tailored to a specific client use case and business, with bespoke analytics and dashboards leveraging non-standard business and external data sets to enrich the analysis. The service uses a variety of technologies in its delivery including SQL databases, Alteryx workflows, PowerBI/Tableau visualisations and our PwC data platform for hosting and distribution.



Alongside the technology aspects of Procurement Analytics Services we also typically support clients in improving other areas of procurement performance, including:

- Procurement target operating model
- Cost reduction strategies and opportunities
- Functional processes to support procurement digitisation (e.g. Ariba, Coupa implementations)
- Project benefits tracking and performance management.

4. How Procurement Analytics Services helps

Through adoption of Procurement Analytics Services we support clients in moving to an insight-driven procurement organisation that proactively manages cost through:

- **Cost Reduction** - through identified opportunities and leveraging our industry procurement SMEs
- **Sustainable Savings** - through proactive supplier management
- **Speed to insight** - in a matter of weeks not months, accelerating savings
- **Trust** - in their data, single view of vendors etc, total level of spend and progress against savings
- **Improved Control** - through improved monitoring of compliance over spend
- **Reduced Risk** - through proactive monitoring of supply-chain and geopolitical impacts
- **Collaboration** - federated teams using the same platform and source of information.



Confidential. This document does not constitute a Call-Off Contract for Services with PricewaterhouseCoopers LLP. Where we are engaged to provide Services, our Services will be governed by a subsequent Call-Off Contract that may be entered into between us. If you receive a request under freedom of information legislation to disclose any information we provided to you, you will consult with us promptly before any disclosure. All information contained in this document or otherwise provided or made available as part of any Award Procedure is confidential and may not be disclosed to anyone else without our prior consent.

© 2026 PricewaterhouseCoopers LLP. All rights reserved. 'PwC' refers to the UK member firm, and may sometimes refer to the PwC network. Each member firm is a separate legal entity. Please see www.pwc.com/structure for further details.