



G-Cloud 15

Lot 3 Pricing Document

Ancillary Services Rate Card

January 2026

G Cloud 15 – Lot 3 Pricing for Ancillary Services

This pricing document applies to all PwC services offered under G Cloud 15, Lot 3.

In our experience using G-Cloud over many years, clients often need project delivery support in addition to technical skills to successfully deliver their initiatives. Depending on the initiative, clients may also need specialist experience which is not aligned with the Government Digital and Data or Government Security capabilities. To support clarity for our clients, the rate card below sets out the applicable rates for specialised roles that may be needed to enable successful delivery, depending on their specific needs.

This document provides the day rate card and pricing approach applicable to all of the above services. A range of rates is provided to reflect the breadth of roles and experience levels available to deliver the services, ensuring that the skills and seniority of resources deployed are appropriately matched to the business needs of the buying organisation.

We consider that skills of the following types may be required depending on client requirements:

- **Project Delivery skills**, which we have aligned to the ‘Government Project Delivery Capability Framework’¹. In the list below we have consciously omitted roles which could be delivered under the capabilities listed in our G Cloud 15 Lot 3 Rate Card. The maximum rates provided reflect the range of levels that could undertake these roles. We will agree specific roles, levels and rates within this range with each client to meet their requirements.
- **Specialist technical skills** to configure specific services offered such as eDiscovery, Relativity and Quantexa.

Where the Buyer requires Ancillary Services under a Lot 3 Call-Off Contract, Charges for such Ancillary Services shall be calculated in accordance with the rates set out in the applicable Ancillary Services Rate Card contained in this Pricing Document, unless the Parties agree otherwise. All rates exclude VAT and expenses.

Role family	Role	PwC Ancillary Services Maximum Onshore Rate	PwC Ancillary Services Maximum Offshore Rate	Notes and exclusions
Leadership	Head of Profession	£3,655	£2,075	Role description to be read in conjunction with Government Project Delivery Framework.
	Chief Project Delivery Officer	£3,655	£2,075	
	Senior Responsible Owner	£3,655	£2,075	
	Portfolio Manager/Director	£3,655	£2,075	
	Programme Manager/Director	£3,655	£2,075	
	Project Manager/Director	£3,655	£2,075	
	Project Management Office (PMO) Manager/Director	£3,655	£2,075	
Project delivery specialists	Portfolio Analyst	£2,665	£1,190	Role description to be read in conjunction with Government Project Delivery Framework.
	Planner	£3,655	£2,075	
	Resource Manager	£3,655	£2,075	
	Business Case Manager	£3,655	£2,075	
	Assurance Manager	£3,655	£2,075	Not suitable for "Quality Assurance & Testing" or "Cyber Assurance & Audit" roles - refer to G Cloud 15 Framework for these. Otherwise, this role description to be read in conjunction with Government Project Delivery Framework.
	Project Support Officer	£2,120	£960	Role description to be read in conjunction with Government Project Delivery Framework.
	Risks and Issues Manager	£3,655	£2,075	
	Governance and Reporting Manager	£3,655	£2,075	
	Estimator	£3,655	£2,075	
	Advisor	£3,655	£2,075	
Business analysis and change specialist	Stakeholder Manager	£3,655	£2,075	Role description to be read in conjunction with Government Project Delivery Framework.
	Benefits Manager	£3,655	£2,075	
eDiscovery Ancillary Resources (including Relativity)	eDiscovery Strategy	£3,200	£2,075	Specialist technical skills and experience.
	eDiscovery Service Lead	£3,200	£2,075	
	eDiscovery Service Manager	£2,960	£1,750	
	eDiscovery Support Lead	£2,640	£1,190	
	eDiscovery Support Analyst	£1,920	£960	
Quantexa Ancillary Resources	Quantexa Strategy	£3,200	£2,075	Specialist technical skills and experience.
	Quantexa Service Lead	£3,200	£2,075	
	Quantexa Service Manager	£2,960	£1,750	
	Quantexa Support Lead	£2,640	£1,190	
	Quantexa Support Analyst	£1,920	£960	

Role family	Role	PwC Ancillary Services Maximum Onshore Rate	PwC Ancillary Services Maximum Offshore Rate	Notes and exclusions
Cyber Security	Trainee/Apprentice: Incident Response	£2,040	£960	Role read in conjunction with Government Security Profession Career Framework
	Associate Security Professional Standard- Incident Response	£3,040	£1,190	
	Practitioner Security Professional Standard- Incident Response	£3,400	£1,750	
	Chartered Security Professional Standard- Incident Response	£3,940	£2,075	
	Trainee/Apprentice: Vulnerability Management	£2,040	£960	
	Practitioner Security Professional Standard- Vulnerability Management	£3,400	£1,750	
	Chartered Security Professional Standard- Vulnerability Management	£3,940	£2,075	
	Trainee/Apprentice: Security Testing	£2,040	£960	
	Practitioner Security Professional Standard- Security Testing	£3,400	£1,750	
	Chartered Security Professional Standard- Security Testing	£3,940	£2,075	
	Trainee/Apprentice: Cyber Security Audit & Assurance	£2,040	£960	
	Associate Security Professional Standard- Cyber Security Audit & Assurance	£3,040	£1,190	
	Practitioner Security Professional Standard- Cyber Security Audit & Assurance	£3,400	£1,750	
	Chartered Security Professional Standard- Cyber Security Audit & Assurance	£3,940	£2,075	
	Trainee/Apprentice: Cyber Security Governance & Risk Management	£2,040	£960	
	Associate Security Professional Standard- Cyber Security Governance & Risk Management	£3,040	£1,190	
	Practitioner Security Professional Standard- Cyber Security Governance & Risk Management	£3,400	£1,750	
	Chartered Security Professional Standard- Cyber Security Governance & Risk Management	£3,940	£2,075	

¹The Government Project Delivery Framework can be viewed at <https://projectdelivery.gov.uk/government-projects-academy/project-delivery-capability-framework/> (source checked 29 January 2026).

PwC Rate Card Assumptions

1. Supplier Staff will work an eight-hour day exclusive of travel & lunch.
2. Supplier Staff will work a five-day week, Monday to Friday excluding National Holidays
3. Travel costs within the M25 are included in the day rate. Travel outside of the M25 will be billable to the customer department at an agreed standard rate which may be set out in the Call Off Contract or otherwise agreed between the Parties.



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