



G-Cloud 15

Palantir Related Services

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Transforming Business using the Cloud

Enabling business and enterprise transformation using cloud is a complex, strategic consideration facing many private and public sector organisations. For most organisations globally, adopting and adapting to the cloud has already happened or has become a question of “when and how” rather than “if”.

We have worked across the public sector to support the implementation of business objectives using cloud related strategies and technologies. Our technology services help organisations to balance costs, optimise the use of cloud whilst being able to rapidly adopt a new way of working through their use of data.

Opportunities for enterprises generally include a combination of one or more of the following:

- Gaining timely insight based on larger and more complex datasets which in turn can boost organisational performance
- Using cloud to drive new business opportunities, services or digital operations - for example through the Palantir related services discussed in this service definition
- Allowing access to software applications or infrastructure that have features, controls and security built in - for example new finance systems that have out of the box financial controls and security by design
- Providing an opportunity to reduce costs through improved data retention policies and ongoing monitoring of workload costs.

PwC provides the frameworks and extensive private and public sector experience to help organisations exploit the cloud in a safe manner. Our methods include the combination of agile Business, customer eXperience and Technology (BXT) activities required to transform, grow and maintain organisations. There is no single answer that covers each and every client organisation; we tailor our frameworks to client circumstances to support clients as follows:

- As a partner through the complete lifecycle of strategy through to execution
- With point-in-time business issues encountered during implementation or running the business
- As a trusted advisor providing assurance and risk related services over your programmes of works and your suppliers.

Palantir Related Services

In today's data-driven world, organisations are constantly seeking innovative solutions to harness the power of data and gain a competitive edge. Palantir, a leading software company, offers a suite of powerful modules such as Palantir Foundry, Gotham, AIP, Apollo, and others, which enable organisations to unlock the full potential of their data.

The following section describes the service features and benefits included within this service definition document in more detail.

1. Why are these services required?

If you are considering or advancing your Palantir journey you may have some fundamental questions:

- How can we implement a Palantir cloud-based solution?
- What expertise is needed to integrate Palantir modules with our existing systems and data sources?
- Can you provide guidance on configuring and customising Palantir's cloud-based solution?
- How can we ensure a smooth transition and minimise disruption during implementation?
- What support services are available for organisations using Palantir's cloud-based solution?
- Can you provide training and knowledge transfer for effective utilisation of Palantir modules?
- How do we address data privacy and security concerns during implementation?
- What assurance services are available to validate the delivery of Palantir's cloud-based solution?
- Can independent assessments be conducted to ensure compliance with industry standards and regulations?
- How can we optimise the use of Palantir's cloud-based solution, including AI functionalities and data integration?
- What is the typical timeline and cost for implementing and supporting a Palantir cloud-based solution?

The key question is, what path should your organisation take to realise the full value of your data?

2. Opportunities and Challenges

The opportunities presented by Palantir's modules are vast. Organisations can leverage these solutions to enhance decision-making, optimise operations, and drive innovation. Palantir Foundry provides a

comprehensive data integration and analytics platform, while Gotham offers advanced intelligence capabilities. AIP and Apollo modules further enhance the power of Palantir's offerings by incorporating artificial intelligence and automation.

However, organisations may face challenges when implementing and utilising these modules. Implementation planning, data integration requirements, and ensuring effective utilisation of the modules can be complex. Additionally, organisations must navigate the evolving landscape of data privacy and security regulations.

3. Our Approach

PwC adopts a comprehensive approach to support organisations in their Palantir-related programmes. Our approach is centred around understanding each organisation's unique requirements, objectives, and challenges, as well as our experience earned through our own solutions lab and adoption of Palantir technology in PwC services. By collaborating closely with clients, we develop tailored strategies to ensure successful implementation, support, and assurance of Palantir's modules.

To address implementation challenges, PwC provides technical expertise, expertise in establishing the foundational ontology that underpins Palantir technology, project management support, and guidance on good practice. We work alongside organisations to develop a roadmap for implementation, to provide a smooth and efficient process. Our understanding of data analytics, technology integration, and change management enables us to provide holistic support throughout the entire programme lifecycle.

4. Our Team: Why PwC?

PwC and Palantir are Global Alliance Partners and have worked together to deliver services to major public sector clients. PwC offers a wide range of services to support organisations with their Palantir-related programmes:

- **Implementation:** We assist organisations in implementing Palantir Foundry, Gotham, AIP, Apollo, and other Palantir modules. We provide technical expertise, project management support, and guidance on good practice to ensure a successful implementation process
- **Support:** We offer ongoing support to organisations using Palantir's modules. This includes troubleshooting, system maintenance, service management and user training to maximise the value derived from these solutions. We ensure that organisations have the necessary resources and knowledge to effectively utilise Palantir's modules
- **Assurance:** We provide assurance services to validate the delivery of Palantir-related programmes. We conduct independent assessments to ensure that the implementation meets the desired objectives, complies with industry standards, and adheres to data privacy and security requirements.

- **Optimisation:** We help organisations optimise their use of Palantir's modules by identifying areas for improvement, enhancing data integration capabilities, and leveraging AI functionalities. We work closely with clients to continuously enhance the effectiveness and efficiency of their Palantir-related programmes.

In conclusion, PwC's expertise and experience make us the ideal partner for organisations seeking support in their Palantir-related programmes. Our comprehensive approach, encompassing implementation, support, assurance, and optimisation, delivers successful outcomes and maximises the value derived from Palantir's modules. By leveraging PwC's capabilities, organisations can unlock the full potential of their data and drive transformative change in their operations.

Palantir Related Services Features	Palantir Related Services Benefits
• Expertise implementing, supporting, assuring, optimising Palantir Foundry, Gotham, AIP, Apollo. • Facilitate seamless onboarding and integration of Palantir tools. • Harness robust data analytics and visualisation for discovery insights. • Apply advanced AI and machine learning for enhanced data analysis. • Adopt agile sprints for iterative project management and improvement. • Ensure scalable and flexible cloud infrastructure for Palantir initiatives. • Implement comprehensive data security and privacy measures throughout. • Provide user-friendly training and support for onboarding and utilisation. • Design and customise ontology, workflows, automate processes in Palantir modules. • Foster effective team collaboration and knowledge sharing with collaborative tools.	• Facilitates seamless integration, streamlining data management and operations efficiency. • Unlocks insights, enabling data-driven decision-making and informed strategies. • Enhances analysis capabilities, uncovering patterns and trends for actionable insights. • Enables iterative progress, fostering adaptability and continuous improvement in projects. • Provides scalable infrastructure, accommodating evolving needs and ensuring optimal performance. • Ensures data integrity and compliance, safeguarding sensitive information and privacy. • Enables easy adoption, empowering users to effectively utilise Palantir modules. • Improves efficiency, automating workflows and reducing manual effort in processes. • Enables real-time insights, empowering timely decision-making and proactive actions. • Enhances collaboration, fostering effective teamwork and knowledge sharing among stakeholders.



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