

Cloud Native Qumulo (CNQ) Pricing Overview:

Cloud Native Qumulo (CNQ) offers flexible, utility-based pricing on AWS and Azure, charging for actual data stored and performance used, per GB, per month.

Pay-As-You-Go: This model allows customers to start using CNQ without any upfront commitment. Costs are based on actual usage, making it ideal for those who want flexibility and scalability.

Pre-Paid Commitment: Customers can secure volume discounts by committing to an annual spend in advance.

Qumulo Licence Costs are segmented by hot and cold storage which represent different performance classes. Choose Hot for general purpose file and high performance workloads, and cold for backup, DR and archive purposes.

Qumulo Hot starts from \$0.026/GB per month and Qumulo Cold starts from \$0.009/GB per month. All latest pricing can be seen directly on the cloud market places.

[Cloud Native Qumulo on AWS](#)

[Cloud Native Qumulo on Azure](#)