G-CLOUD 15

LOT 2, CLOUD SOFTWARE PRICING

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DATE: January 2026

By Appointment to
His Majesty The King
Supplier of Payroll and HR Systems
MHR International UK Limited
Nottinghamshire

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iTrent

iTrent is a single-database, web-based platform that delivers a complete suite of HR, Payroll, Talent Management, Recruitment and Workforce Management.

Key benefits include:

- Flexible cloud-based software and outsourcing service packages
- Streamlined HR administration through manager and employee self-service
- Improved operations with a choice of payroll service options
- Easy-to-use, remote access from any mobile device
- Guaranteed legislative compliance through regular software updates
- Enhanced organisational performance with talent and recruitment tools
- Greater visibility and planning via structured organisational design
- Optional advanced employee profiling and talent development capabilities
- Dedicated Account Management Support
- Includes Multi Factor Authentication

MHR also provides several complementary solutions that can be used alongside iTrent or as standalone products, including a Learning Management System (LMS), Finance, Analytics, Document Management, and Content Creation tools.

iTrent G-Cloud 15 Cloud Software Pricing

Product	Number of Employees				
	1-400	401-1000	1001-2000	2001-8000	Over 8000
Initial (per employee)	£40.58	£29.36	£27.16	£18.76	£12.19
Options (Per Employee Per Month):					
iTrent Standard HRM	£2.83	£2.25	£2.23	£1.43	£0.93
iTrent HRM for payroll only	£2.05	£1.63	£1.60	£1.03	£0.66
Payroll	£1.46	£1.44	£1.43	£0.91	£0.59
Recruitment	£0.63	£0.61	£0.60	£0.39	£0.25
Performance Reviews	£0.83	£0.81	£0.80	£0.51	£0.33
Learning	£0.55	£0.54	£0.53	£0.34	£0.23
Succession Planning	£0.41	£0.40	£0.39	£0.25	£0.16
Development	£0.68	£0.68	£0.66	£0.43	£0.28
Onboarding	£0.55	£0.54	£0.53	£0.34	£0.23
Survey Builder	£0.68	£0.68	£0.66	£0.43	£0.28
Case Management	£0.83	£0.81	£0.80	£0.51	£0.33
Time and attendance (paid time, TOIL, Flexi)	£1.23	£1.21	£1.19	£0.76	£0.49
Rostering	£0.75	£0.74	£0.73	£0.46	£0.30
e-Signatures	£0.28	£0.26	£0.25	£0.16	£0.11
Interactive Payslips	£0.19	£0.18	£0.18	£0.13	£0.08

Example Costing
For an organisation with 700 employees who want HR and Payroll, Recruitment and Performance Reviews for 48 months (3+1) the calculation would be:

Initial cost	700 x £29.36 = £20,552
iTrent Standard HRM	700 x £2.25 x 48 = £75,600
Payroll	700 x £1.44 x 48 = £48,384
Recruitment	700 x £0.61 x 48 = £20,496
Performance Reviews	700 x £0.81 x 48 = £27,216
Total cost for 48-month contract (3+1)	**£192,248**

Please note that implementation costs are not included.

iTrent Shield Option

Product	Setup	Cost PEPM
User Behaviour Analytics	£1,000	£0.85

iTrent Pension Report Module Options:

Pension Return	Cost PEPM
LGPS	£0.14
MCR	£0.14
HESA	£0.14
SIR	£0.14
NHS Cyclical	£0.14
MyCSP	£0.14
Schools Workforce Census	£0.14
Scottish Teachers Return	£0.14
Social Services Return	£0.14
EHECS	£0.14
Welsh SWAC	£0.14

iTrent Salary Modelling

Product	Initial	Annual
iTrent Salary Modelling 100-400 employees	£6,210	£8,798
iTrent Salary Modelling 401-1,000 employees	£7,020	£9,945
iTrent Salary Modelling 1,001-8,000 employees	£8,640	£12,240

Please note that implementation costs are not included.

Pensions Data Service (PDS) & Pension Admin Service (PAS)

Product	(Employee numbers in scheme)			
	up to 400 PEPM	401-1,000 PEPM	1,001-8000 PEPM	8,001+ PEPM
MCR (single scheme)	£0.62	£0.61	£0.45	£0.26
LGPS / Firefighters (single scheme)	£0.62	£0.61	£0.45	£0.26
i-Connect / Police (single scheme)	£0.62	£0.61	£0.45	£0.26
Pension Admin Service – Submission of Returns to relevant portal (Per Employee Per Month)	£0.60			
Pension Admin Service – e.g., handling Fund / employee queries, other remittances etc – (Per Employee Per Month)	£0.80			

(i)=initials and (a)=annual

The above PDS pricing represents core equivalencies for the main schemes in terms of expended effort. Economies exist for multiple schemes - (see caveats section) including mix and match – both at point of sale or where taken subsequently. Pension Data Service (PDS) is focused on automating the production of the required return files. Pension Admin Service (PAS) is focused on MHR taking responsibility for submitting the files from PDS to the relevant pension portal and answering queries / producing relevant remittances.

Managed Services Pricing

Product	Number of Employees				
	Up to 400	401-1000	1001-2000	2001-8000	Over 8000
BACS & Payslip Service (per transmission)	£130.00	£130.00	£130.00	£130.00	£130.00
Payroll Processing Service (PEPM)	£3.77	£1.49	£1.24	£0.79	£0.63
Managed Payroll Service (PEPM)	£5.87	£3.56	£3.19	£2.54	£2.14
P11D Managed Service	£15.00 per P11D				

Please note that the above costs do not include the consultancy required to set up the service which depends on your individual requirements, the rates can be seen on the professional services rate card.

The service price only covers the running of **1 individual monthly payroll.** Each extra monthly payroll will be **£100 per month.** There is a **£500** set up fee for BACS service and P11D has a **£1,200** set up fee.

iTrent Assist

iTrent Assist packages can be consumed in 15-minute. Increments. Package charges are below:

- HR Assist 10 Hours (number denotes hours) **£2,120**

The hourly rate for MHR Assist is **£212**

LearnNow

Access to the LearnNow platform is priced as follows:

Product	Number of Employees				
	Up to 400	401-1000	1001-2000	2001-8000	Over 8000
LearnNow initial	£900	£1,440	£3,600	£3,600	£5,760
LearnNow annual	£1,275	£2,040	£5,100	£5,100	£8,160

Please note pricing is based on total the number of employees of the organisation, not number of users.

People First

People First has been designed to help overcome the challenges faced by modern HR managers and people managers:

- Streamline inefficient, time-consuming HR process and reduce HR costs without creating additional business risks
- Increase productivity so that the organisation can do more with less
- Achieve employee-lead HR
- Create a flexible workplace that supports changing employee needs
- Eliminate the limitations of inflexible outdated legacy HR systems, supporting an engaged and collaborative workforce
- Extract more value from employee-related data
- Ensure the HR function is seen as strategically important and an enabler of broader business transformation, embedding resilience and flexibility

MHR People First

Product	Number of Employees				
	Up to 400	401-1000	1001-2000	2001-8000	Over 8001
Initial fee (per employee)	£45.68	£37.26	£25.23	£19.95	£12.70
Options (Per Employee Per Month)					
People First HRM	£3.88	£2.99	£2.66	£1.70	£1.10
LXP	£2.80	£2.76	£2.80	£1.93	£1.20
Payroll	£2.25	£2.13	£2.03	£1.23	£0.95
Recruiting and Onboarding	£1.80	£1.63	£1.43	£0.83	£0.53
Talent	£1.10	£1.05	£1.00	£0.70	£0.45
Workforce Management	£2.80	£2.76	£2.80	£1.93	£1.20
Case Management	£0.88	£0.86	£0.84	£0.63	£0.45
Onboarding (standalone)	£0.80	£0.79	£0.79	£0.50	£0.31
Data Explorer (HR & Absence)	£0.55	£0.54	£0.53	£0.34	£0.23
Data Explorer options (Payroll / Recruitment / Learning / Talent)	£0.16	£0.16	£0.15	£0.15	£0.14
Bring Your Own BI	£0.68	£0.67	£0.64	£0.40	£0.28
Bring Your Own BI options (Payroll / Recruitment / Learning / Talent)	£0.20	£0.19	£0.16	£0.15	£0.14

Example Costing
For an organisation with 700 employees who want HR, Recruitment and Onboarding for 48 months (3+1) the calculation would be:

Initial cost	700 x £37.26 = £26,082
People First Standard HRM	700 x £2.99 x 48 = £100,464
Recruiting and Onboarding	700 x £1.63 x 48 = £54,768
Total cost for 48-month contract (3+1)	**£181,314**

Please note that implementation costs are not included.

iTrent LMS & People First LMS

LMS Platform

Product	Number of Concurrent Learners per month				
	150	300	500	1,000	1,500
LMS Platform (inc HCM integration as required) – per annum	£5,544	£9,728	£11,760	£21,672	£27,720
Optional Discover, Coach & Share (LMS Social Module) – per annum	£1,740	£3,075	£3,696	£6,888	£8,568
Learning Impact (Yearly Active User) (see caveats)) – per annum	£3,705	£4,517	£6,418	£7,844	£9,264
Optional Temp users (per month required)	£925	£1,617	£1,953	£3,598	£4,620

Please note that implementation costs are not included.

Content Hub

Product	Number of Concurrent Learners per month			
	300	500	1,000	1,500
30 Items of customer's choosing from Content Hub – loaded on either iTrent LMS or People First LMS – per annum	£17,626	£22,680	£31,824	£38,880
100 items of customer's choosing from Content Hub – loaded on either iTrent LMS or People First LMS – per annum	£23,505	£30,168	£42,480	£51,840
Premium (all content from Content Hub) – loaded on either iTrent LMS or People First LMS – per annum	£29,376	£37,728	£52,992	£64,800
Easy Generator	£1,200	£1,200	£1,200	£1,200
Easy Generator Auto Translation Option	£330	£330	£330	£330

*Prices are Content Hub only and excludes MHR LMS costs

MHR Professional Services Rate Card

Day Rates

• Programme Director	£1,995
• Project Manager	£1,000
• HR/Payroll Consultant	£950
• Managed Service Consultant	£950
• Analytics Consultant	£1,200
• Finance Consultant	£1,400
• CCH Tagetik Consultant	£1,400
• Learning (LMS) Consultant	£1,000
• Dynamics 365 Project Management	£1,400
• Dynamics 365 Consultancy	£1,400
• Microsoft Power BI consultancy	£1,400
• Training (Private)	£2,250
• Training (Public)	£1,000

Notes

Private training – Maximum 8 delegates
Public Training – Maximum 3 delegates

Partner Products

- Document Logistix
- Wagestream
- Grosvenor Technologies (clocks)
- QAS/DVLA look up (Experian)
- SES Escrow
- GBG Loqate / ID3global
- LogicMelon integration
- Broadbean integration
- Sovren (CV Parsing)
- Modulr (Faster Payments)
- Arbor integration
- Bromcom integration

Prices are provided on application

Analytics & Associated Products

Product	Initial	Annual
iTrent Universe (inc.1 BusinessObjects Named User)	£3,250	£1,050
1 x BusinessObjects Named User	£1,495	£329
1 x BusinessObjects Concurrent	£3,295	£725
5 x BusinessObjects Concurrent	£9,995	£2,199
10 x BusinessObjects Concurrent	£16,995	£3,738
Private Cloud	£5,000	£6,000
Secure Mail (hosted iTrent only) - unlimited		£4,995
Secure Mail (hosted iTrent only) – up to 12k emails per year		£2,150
Individual Report Pack (Workforce, Absence, Payroll, Audit, Talent, Gender Pay Gap, or Payroll Validation)	£3,995	£879
Any Three Report Packs	£8,495	£1,869
All Seven Report Packs	£15,395	£3,386
Off the Shelf (MHR definition) iTrent Exec Dashboard	£5,895	£1,296
Virtual Private Network (VPN) / Secure Direct Database Access (SDDA)	£3,000	£2,250

Please note that implementation costs are not included.

MHR Data Mart

Product	MHR – Data Mart (by employee numbers)			
	up to 400	401-1,000	1,001-5,000	5,001+
DataMart - per annum1	£5,752	£8,245	£10,810	£18,996
LMS DataMart Schema	£1,121	£1,495	£1,868	£2,242
3x MHR Power BI Apps per annum	£ 1,980	£ 1,980	£ 1,980	£ 1,980
GPG Power BI App – per annum	£1,800	£1,800	£1,800	£1,800

Please note that implementation costs are not included.

MHR Finance

MHR Finance (Microsoft Dynamics Business Central)

Product	Per User Per Annum
Essentials	£828
Premium	£1,184
Teams	£95

MHR Finance (Microsoft Dynamics Finance & Operations)

Product	Per User Per Annum
D365 Finance Base Licence	£2,130
D365 Finance Attach Licence	£828
D365 Finance Team Member Licence	£95

Solver CPM

Cloud-based Budgeting, Forecasting, Reporting and Consolidations

Product	Per User Per Annum
Solver | Solver Suite	£5,508
Solver | Standard User Licence	£456
Solver | Viewer Licence	£96

Please note that implementation costs are not included.

Jet Reports

Integration with Microsoft Dynamics to give real-time, Excel-based Reporting and Analytics

Product	Per User Per Annum
Jet Reports | Foundation Package	£2,031
Jet Reports | Extra Designer Licence	£613
Jet Reports | Extra Viewer Licence	£120

Please note that implementation costs are not included.

Other Partner Products for Microsoft Dynamics

Prices on the items below are provided on application:

- Continia – Finance and Document Automation that streamline Administrative Workflows, including Document Capture, Expense Management, Payment Management and Document Output.
- Yavrio – Secure Open-Banking with Live Bank Feeds, Embedded Payments, and Automated Bank Reconciliation
- Pryme (Progressus) – End-to-end Professional Services Automation with Advanced Project Accounting

MHR Finance (CCH Tagetik)

CCH Tagetik CPM	Qty	Year 1	Year 2	Year 3
Financial Consolidation				
Administrator	1	£4,599	£4,599	£4,599
Contributor (bundles of 5)	1	£9,198	£9,198	£9,198
Total		£14,758	£14,758	£14,758
Budgeting & Planning				
Administrator	1	£4,599	£4,599	£4,599
Contributor (bundles of 5)	1	£6,132	£6,132	£6,132
Total		£14,758	£14,758	£14,758
Collaborative Office				
Administrator	1	£4,176	£4,176	£4,176
Contributor (bundles of 5)	1	£10,440	£10,440	£10,440
Total		£14,758	£14,758	£14,758
Viewers (Read Only)				
Viewer (bundles of 5)	1	£1,022	£1,022	£1,022
Total		£1,022	£1,022	£1,022

Please note that implementation costs are not included.

CCH Tagetik IFRS16	Qty	Year 1	Year 2	Year 3
IFRS16 (0-300 Leases)				
IFRS16 Module	1	£12,528	£12,528	£12,528
Administrator	1	£1,248	£1,248	£1,248
Contributor (bundles of 5)	1	£2,851	£2,851	£2,851
Total		£16,627	£16,627	£16,627

IFRS16 (301-999 Leases)				
IFRS16 Module	1	£19,575	£19,575	£19,575
Administrator	1	£1,170	£1,170	£1,170
Contributor (bundles of 5)	1	£2,673	£2,673	£2,673
Total		£23,418	£23,418	£23,418
IFRS 16 (1000-5001 Leases)				
IFRS16 Module	1	£29,050	£29,050	£29,050
Administrator	1	£1,092	£1,092	£1,092
Contributor (bundles of 5)	1	£2,495	£2,495	£2,495
Total		£32,637	£32,637	£32,637

CCH Tagetik ESG	Qty	Year 1	Year 2	Year 3
ESG GRI & Frameworks				
Administrator	1	£5,220	£5,220	£5,220
Contributor (bundles of 5)	1	£15,220	£15,220	£15,220
Total		£20,440	£20,440	£20,440
ESG EU Taxonomy				
Administrator	1	£5,220	£5,220	£5,220
Contributor (bundles of 5)	1	£15,220	£15,220	£15,220
Total		£20,440	£20,440	£20,440
ESG CSRD				
Administrator	1	£5,220	£5,220	£5,220
Contributor (bundles of 5)	1	£15,220	£15,220	£15,220
Total		£20,440	£20,440	£20,440

Please note that implementation costs are not included.

MHR Finance (IBM Planning Analytics)

Product	Per User Per Annum
IBM Planning Analytics Modeler	£2,580
IBM Planning Analytics User	£1,716
IBM Planning Analytics Explorer	£802.44
	Per Instance per Annum
IBM Planning Analytics Digital Pack (5 user pack, max 50 user)	£14,328
	Per User Per Annum
IBM Planning Analytics Digital User	£1,380

Please note that implementation costs are not included.

Assumptions

iTrent and People First Software Assumptions

1. Our pricing is submitted under the terms of a rental agreement through a low initial one-off payment, together with an annual fee covering the rental, software support and maintenance, service desk, new releases (including statutory releases) and provision of account management.
2. All prices exclude VAT.
3. The initial fee is due on contract signature with annual fee invoiced quarterly in advance from contract signature. Implementation costs are invoiced on a monthly basis.
4. iTrent is licensed on the number of employees under management not on the number of users or number of payrolls being processed.
5. Any increase in employee numbers will attract additional initial and annual fees.
6. Licensing is based on a fixed term rental model and not in perpetuity.
7. Maintenance will be charged at a rate of 20% of the total software costs.
8. Additional modules can only be used in conjunction with one of the base modules.
9. Any module purchased during the term of the contract will attract additional initial and annual fees.
10. Hosting costs are included in the iTrent software costs. These are estimated, based on the use of multi-tenanted servers and subject to a full architectural design, scoping and agreed SLA.
11. Hosting costs include 3 environments per Contracting Authority Production, Live/Test/Development plus disaster recovery.
12. Connectivity to the client is based on secure internet access only and does not include any fixed line costs which can be provided subject to scoping.

Payroll Processing Assumptions

1. All prices exclude VAT.
2. The annual fee invoiced quarterly in advance from contract signature.
3. The indicative processing costs are based on 1 monthly payroll. Additional payrolls/frequency will require scoping and costs agreed.
4. The agreed processing options and responsibilities will be documented in the Service Level Agreement, which will be presented as part of the contract.
5. The implementation assumes that you will provide us with all requested data from your existing supplier to enable us to load into the system.
6. Postage or courier costs are additional and will be charged at cost.

7. Payslips and P60s are produced on MHR's standard stationery
8. Customised stationery is an additional charge

Managed Services

1. All prices exclude VAT.
2. The annual fee invoiced quarterly in advance from contract signature. Implementation costs are invoiced on a monthly basis.
3. The costs are indicative and are subject to full scoping, mutually agreed SLA and services required.
4. The agreed options and responsibilities will be documented in the Service Level Agreement, which will be presented as part of the contract. Should you wish to change these options and responsibilities then the costs of this change may be subject to quotation at our prevailing prices.

Pensions Data Service (PDS) & Pension Admin Service (PAS)

1. All prices exclude VAT.
2. The initial fee is due on contract signature with annual fee invoiced quarterly in advance from contract signature. Implementation costs are invoiced on a monthly basis.
3. Pension Schemes listed are equivalences based on effort to produce – MHR can advise on the effort for schemes not listed and the appropriate fit to the above.
4. Quotes are for a single scheme but includes other associated outputs e.g., starters / leavers / changes
5. Assumes hosted with MHR – costs to be discussed where MHR does not host the candidate HCM
6. Data quality will be the direct responsibility of the customer. MHR accepts no liability where the failure of a service is due to the actions or inactions of the customer or the failure of the customer to meet its obligations as set out in the Service Level Agreement (SLA).
7. Prices do not include professional services for set up, this will be determined (as appropriate) based on further discussion.
8. Moving forwards, any subsequent changes to the underlying spec from the individual Fund for the scheme(s) in question will be reviewed and agreed as to the effort required to amend. Change control will be exercised, and any resultant charges discussed as appropriate.
9. The PDS infrastructure has been based on previous experience but will be reviewed periodically to ensure it remains optimised for performance. If additional resources are required for the infrastructure this will be discussed accordingly to agree costs.

10. Pensions Admin Service – as a pre-requisite, if taken, PDS must be in scope to automate the outputs for the scheme(s) at the prevailing cost. The Pensions Admin Service can include submitting to the relevant portal (subject to relevant permissions) and / or managing Fund / employee queries. MHR can discuss prevailing Price Per Employee Per Month for this element based on individual requirements and the above is provided as an indicative guide. The 2 elements of the Pensions Admin Service (as listed in the pricing table) can be combined or taken exclusively as required. Overage will apply if agreed numbers are exceeded for any given month.

Professional Services

1. Prices do not include professional services required for implementation and will depend on the exact requirements of the Contracting Authority. Please see the rate card for consultancy costs.
2. Expenses are not included in the day rate and will be recharged at cost.
3. A phased implementation is expected which provides incremental increases in functionality through the rollout of the proposed modules.
4. A scoping exercise maybe required as part of the procurement exercise to better inform both MHR and you of the effort, complexity, risk, and scope of the implementation. This will be documented in at Statement of Work which will be attached to the contract.
5. Data exchanges with other systems are possible using our standard API but not in scope of this proposal other than using the standard general ledger extracts and integral data loader tools.
6. A standard project management approach will underpin the implementation. This structured approach expects your formal review and sign-off before progressing between stages.
7. It is your responsibility to extract and format legacy data into a suitable format for loading into the solution during the implementation, MHR consultants will assist in the process as part of the implementation.
8. No bespoke work is accepted.

MHR Finance (Microsoft Dynamics/CCH Tagetik/IBM Planning Analytics)

1. All prices exclude VAT.
2. The initial fee is due on contract signature with annual fee invoiced quarterly in advance from contract signature. Implementation costs are invoiced on a monthly basis.
3. iTrent Salary Modelling pricing for additional licence bandings (over and above those listed) are available subject to individual discussion and confirmation of scope.
4. All 3rd party vendor pricing is subject to fluctuation and is out of MHR's control.

5. Expenses are not included in the day rate and will be recharged at cost.
6. Prices quoted for Microsoft Dynamics, CCH Tagetik & IBM Planning Analytics include full SAAS hosting fees.
7. Overage will apply if agreed concurrency is exceeded for a given month
8. All above Finance pricing excludes any consultancy costs. These are subject to scope.

MHR LMS

1. All prices exclude VAT.
2. The initial fee is due on contract signature with annual fee invoiced quarterly in advance from contract signature. Implementation costs are invoiced on a monthly basis.
3. MHR LMS is powered by an approved specialist partner, MHR has expert resources who deploy and support the LMS in house – we have the rights and white label as the MHR LMS.
4. Pricing for additional licence bandings (over and above those listed) are available subject to individual discussion and confirmation of scope. We emphasise the costs are based on active "learners" per month. This in turn drives cost efficiencies. A definition and distinction can be provided upon request.
5. The core "MHR LMS" price quoted includes productised iTrent / People first integration where a customer has / or purchases either HCM platform from MHR
6. Overage will apply if agreed concurrency is exceeded for a given month. Prices available upon request.
7. Licence costs quoted will include a first year initial and recurring annual from year 2 onwards where indicated as "per annum"
8. Indicative costs quoted for "typical LMS rollout" based on a set scope for our proven Assisted Build approach and includes access to the "University" to allow self-learning as part of implementation. MHR reserves the right to alter this figure based on individual customer requirements subject to discussions
9. Expenses are not included in the day rate as all consultancy is completed remotely.
10. Data exchanges with other corporate systems is possible using the standard APIs but if MHR is required to assist with this it will incur a consultancy charge
11. MHR can quote for loading of historic data (e.g., most recent completions) but this is subject to scoping. It is the customer's responsibility to extract and format legacy data into a suitable format for loading into the LMS, MHR consultants will assist in the process as part of the implementation. Data quality is the direct responsibility of the customer.

12. Learning Impact module, if taken, has associated consultancy cost to deploy – this is subject to individual customer requirements.
13. Learning Impact is licensed based on Yearly Active Users rather than monthly. Meaning a licensed individual can have Learning Impact evaluation assigned to as many courses as deemed appropriate.
14. Prices quoted include full SAAS hosting
15. The MHR LMS is a modular system and other modules, and support models can be discussed – POA.
16. Customers are free to upload their own content to the MHR LMS or can combine with either of MHR's market leading Content Solutions (see below).

MHR Content Hub

1. As an accredited partner, MHR has the rights to re-sell the Content Hub comprising (at point of publishing) around 30,000+ items of content from 200+ specialist providers. The subjects covered and styles of delivery (e.g., interactive, video, text based, audio based etc) is broad and diverse covering compliance and non-compliance as per the service definition.
2. Licence bandings based on active monthly learners per month, and it being hosted on the MHR LMS unless agreed otherwise. Economies exist when combined at point of purchase. We can quote separately for standalone content hosting.
3. Licence costs quoted will include a first year initial and recurring annual from year 2 onwards where indicated as "per annum"
4. Pricing for additional licence bandings (over and above those listed) are available subject to individual discussion and confirmation of scope
5. The integration that exists between the MHR LMS and the MHR Content Hub means that any selected content will automatically update on the LMS if the provider updates the source content
6. Alternative content options can be discussed and priced accordingly including bespoke content creation to a brief etc.

General

1. Prices are based on a 3+1 year agreement.
2. Service provision will be subject to a negotiated SLA between MHR and The Contracting Authority which includes Service Hours, System Availability, Security Management and Compliance, Testing, Business Continuity and Disaster Recovery plans and Performance Monitoring the outcome of which could affect the pricing.
3. MHR will not provide a company guarantee.
4. The provision of software and services for the framework excludes any TUPE.

5. Unless and until a formal agreement is prepared and executed, this tender submission together with your written acceptance thereof shall, subject to us reserving the right to include some MHR Standard Terms and Conditions that have been designed to reflect the supply and support of a payroll and HR System, constitute an agreement between us.
6. Licensing is based on a fixed term rental model and not in perpetuity.
7. All prices exclude VAT and onsite consultancy expenses
8. All Initial Fees payable upon contract signature.
9. Annual Fees Payable quarterly in advance from contract signature.
10. Some third-party solutions annual maintenance payable upon contract signature.
11. Full payment terms for all aspects of a specific solution will be included in the MHR proposal document.

Analytics Assumptions

1. All prices exclude VAT.
2. The initial fee is due on contract signature with annual fee invoiced quarterly in advance from contract signature. Implementation costs are invoiced on a monthly basis.
3. Data quality will be the direct responsibility of the customer. MHR accepts no liability where the failure of a service is due to the actions or inactions of the customer or the failure of the customer to meet its obligations as set out in the Service Level Agreement (SLA).
4. Licensing is based on a fixed term rental model and not in perpetuity.
5. Unless indicated otherwise, prices do not include professional services required for implementation and will depend on the exact requirements of the Contracting Authority. **Scoping will be required**. Please see the rate card for consultancy costs. Expenses are excluded from the day rate and will be recharged at cost.
6. BusinessObjects Named User Licenses cannot be shared in any way and there must be at least one Named User Licence for any BusinessObjects licence model.
7. Certain thresholds of BusinessObjects users would benefit from a Private Cloud. Likewise, if IP lockdown is required this will necessitate Private Cloud. Please contact MHR for further information.
8. Costs are indicative and are subject to full scoping, mutually agreed SLA as applicable and services.
9. iTrent DataMart includes indicative effort to build and deploy and includes indicative infrastructure and IP charges. Data volumes will impact the server costs and we reserve the right to discuss additional pricing based on further

information being ascertained. The annual would fall due from the first anniversary and annually thereafter and is again subject to ongoing review based on data volumes.

10. MHR has quoted on its DataMart but can also advise on and deploy Data Warehouses / Data Lakes etc,
11. MHR has a dedicated Microsoft Practice utilising both the Azure stack (synapse, Databricks, Azure Logic Apps etc) together with the Power Platform (Power Bi, Power Automate, PowerApps, Power Virtual Agent) all of which can be discussed and quoted accordingly.
12. MHR can provision specialist consultancy covering data strategy, BI technology, Azure Cloud pricing etc based on further discussion
13. Analytics Training (Onsite) – can incorporate any of the solutions that MHR offers e.g., BusinessObjects, Power BI, Data Warehousing. The number of days will be dictated by the requirements e.g., whether a set formal course or bespoke.
14. MHR Integration Service – Customers can choose from the pre-built connector library.
15. MHR Integration Service – includes deployment effort which is determined based on requirements. Typical 9 hours @ £1,620 added to above pricing as an interim measure. Deployment effort to be confirmed at point of contract signature.
16. MHR Integration Service – costs for bespoke Integrations available upon request subject to scoping.
17. MHR Integration Service – All prices are subject to technical requirements gathering by the MHR Integrations team.

This document is strictly private and confidential between MHR and CCS. All correspondence entered into by MHR is subject to contract.

Freedom of Information Act 2000

MHR regards this proposal and associated documents as commercially sensitive and their disclosure under the Freedom of Information Act 2000 would seriously damage the commercial interests of MHR.

Thank you

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