

Response to G-Cloud 15 Crown Commercial Service

Lot 3 Cloud Support

Pricing Document

January 2026

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Lot 3 Cloud Support Pricing

AtkinsRéal is fully supports industry-recognised Crown Commercial Services digital and technology capability frameworks and the importance of a common set of competencies across IT resources. Below is our rate card for our consultants (a maximum rate per consultant per day).

Due to the nature and differing requirements of G-Cloud Cloud Services that clients may require, AtkinsRéal is will be pleased to provide a quotation against our Standard Rate Card shown below aligned to your specific requirements. We believe our day rates to be competitive, but discounts for large volume/long duration assignments and different commercial models (i.e., fixed price, time and material, risk/reward) will be considered on a case by case basis.

It should be noted that the following applies to our rates:

- **Value Added Tax:** all rates are exclusive of VAT
- **Consultant's Working Day:** 7.5 hours exclusive of travel and lunch
- **Working Week:** Monday to Friday excluding national holidays
- **Office Hours:** 09:00 – 17:00 Monday to Friday
- **Professional Indemnity Insurance:** included in day rate.

All prices are exclusive of VAT.

Expenses

Expenses within the M25 are included in the day rate. Anything outside the M25 will be payable at the Department's standard expenses policy.

Discounts

We believe the day rates specified below are competitive, however, durational and/or volume discounts for substantial assignments will be considered on a case-by-case basis.



Rates

Job Role	Role Level	Maximum Day Rate (£)	Maximum Offshore Day Rate (£)
Architecture Roles			
Business architect	1. Trainee business architect	£700.00	£300.00
Business architect	2. Associate business architect	£1,050.00	£450.00
Business architect	3. Business architect	£1,450.00	£600.00
Business architect	4. Lead business architect	£1,950.00	£800.00
Data architect	1. Data architect	£1,450.00	£600.00
Data architect	2. Senior data architect	£1,700.00	£700.00
Data architect	3. Chief data architect	£2,250.00	-
Enterprise architect	1. Enterprise architect	£1,450.00	£600.00
Enterprise architect	2. Senior enterprise architect	£1,700.00	£700.00
Enterprise architect	3. Lead enterprise architect	£1,950.00	£800.00
Enterprise architect	4. Principal enterprise architect	£2,250.00	-
Network architect	1. Associate network architect	£1,050.00	£450.00
Network architect	2. Network architect	£1,450.00	£600.00
Network architect	3. Lead network architect	£1,700.00	£700.00
Security architect	1. Security architect	£1,450.00	£600.00
Security architect	2. Lead security architect	£1,700.00	£700.00
Security architect	3. Principal security architect	£1,950.00	£800.00
Solution architect	1. Associate solution architect	£1,050.00	£450.00
Solution architect	2. Solution architect	£1,450.00	£600.00
Solution architect	3. Senior solution architect	£1,700.00	£700.00
Solution architect	4. Lead solution architect	£1,950.00	£800.00
Solution architect	5. Principal solution architect	£2,250.00	-
Technical architect	1. Associate technical architect	£1,050.00	£450.00
Technical architect	2. Technical architect	£1,450.00	£600.00
Technical architect	3. Senior technical architect	£1,700.00	£700.00
Technical architect	4. Lead technical architect	£1,950.00	£800.00
Technical architect	5. Principal technical architect	£2,250.00	-



Job Role	Role Level	Maximum Day Rate (£)
Chief digital and data roles		
Chief data officer	1. Chief data officer	£2,350.00
Chief information security officer	1. Chief information security officer	£2,350.00
Chief technology officer	1. Chief technology officer	£2,350.00

Job Role	Role Level	Maximum Day Rate (£)	Maximum Offshore Day Rate (£)
Cyber security roles			
Cyber security audit and assurance	1. Lead cyber security audit and assurance	£1,450.00	£600.00
Cyber security audit and assurance	2. Principal cyber security audit and assurance	£1,700.00	£700.00
Cyber security governance and risk management	1. Associate cyber security governance and risk manager	£1,050.00	£450.00
Cyber security governance and risk management	2. Lead cyber security governance and risk manager	£1,450.00	£600.00
Cyber security governance and risk management	3. Principal cyber security governance and risk manager	£1,700.00	£700.00
Cyber security monitoring	1. Associate cyber security monitoring	£1,050.00	£450.00
Cyber security monitoring	2. Lead cyber security monitoring	£1,450.00	£600.00
Cyber security monitoring	3. Principal cyber security monitoring	£1,700.00	£700.00
Cyber security incident response	1. Associate cyber incident response	£1,050.00	£450.00
Cyber security incident response	2. Lead cyber security incident response	£1,450.00	£600.00
Cyber security incident response	3. Principal cyber security incident response	£1,700.00	£700.00



Cyber security vulnerability management	1. Associate cyber security vulnerability management	£1,050.00	£450.00
Cyber security vulnerability management	2. Lead cyber security vulnerability management	£1,450.00	£600.00
Cyber security vulnerability management	3. Principal cyber security vulnerability management	£1,700.00	£700.00

Cyber security digital forensics	1. Associate cyber security digital forensics	£1,050.00	£450.00
Cyber security digital forensics	2. Lead cyber security digital forensics	£1,450.00	£600.00
Cyber security digital forensics	3. Principal cyber security digital forensics	£1,700.00	£700.00

Cyber security testing	1. Associate cyber security testing	£1,050.00	£450.00
Cyber security testing	2. Lead cyber security penetration testing	£1,450.00	£600.00
Cyber security testing	3. Principal cyber security testing	£1,700.00	£700.00

Cyber security secure design	1. Associate cyber security secure systems architecture and design	£1,050.00	£450.00
Cyber security secure design	2. Lead cyber security secure systems architecture and design	£1,450.00	£600.00
Cyber security secure design	3. Principal cyber security secure systems architecture and design	£1,700.00	£700.00

Job Role	Role Level	Maximum Day Rate (£)	Maximum Offshore Day Rate (£)
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Data roles

Analytics engineer	1. Trainee analytics engineer	£700.00	£300.00
Analytics engineer	2. Analytics engineer	£1,050.00	£450.00
Analytics engineer	3. Senior analytics engineer	£1,450.00	£600.00
Analytics engineer	4. Lead analytics engineer	£1,700.00	£700.00
Analytics engineer	5. Head of analytics engineering	£1,950.00	-

Data analyst	1. Associate analyst	£700.00	£300.00
Data analyst	2. Data analyst	£1,050.00	£450.00
Data analyst	3. Senior data analyst	£1,450.00	£600.00
Data analyst	4. Principal data analyst	£1,700.00	£700.00

Data engineer	1. Data engineer	£1,050.00	£450.00
Data engineer	2. Senior data engineer	£1,450.00	£600.00
Data engineer	3. Lead data engineer	£1,700.00	£700.00



Data engineer	4. Head of data engineering	£1,950.00	-
Data ethicist	1. Data ethics lead	£1,450.00	£600.00
Data ethicist	2. Head of data ethics	£1,950.00	-
Data governance manager	1. Data governance manager	£1,450.00	£600.00
Data governance manager	2. Lead data governance manager	£1,700.00	£700.00
Data governance manager	3. Head of data governance	£1,950.00	-
Data scientist	1. Trainee data scientist	£600.00	£200.00
Data scientist	2. Associate data scientist	£700.00	£300.00
Data scientist	3. Data scientist	£1,050.00	£450.00
Data scientist	4. Principal data scientist	£1,450.00	£600.00
Data scientist	5. Lead data scientist	£1,700.00	£700.00
Data scientist	6. Head of data science	£1,950.00	-
Machine learning engineer	1. Senior machine learning engineer	£1,450.00	£600.00
Machine learning engineer	2. Lead machine learning engineer	£1,700.00	£700.00
Performance analyst	1. Associate performance analyst	£700.00	£300.00
Performance analyst	2. Performance analyst	£1,050.00	£450.00
Performance analyst	3. Senior performance analyst	£1,450.00	£600.00
Performance analyst	4. Lead performance analyst	£1,700.00	£700.00
Performance analyst	5. Head of performance analysis	£1,950.00	-
Job Role	Role Level	Maximum Day Rate (£)	Maximum Offshore Day Rate (£)
IT operations roles			
Application operations engineer	1. Associate application operations engineer	£700.00	£300.00
Application operations engineer	2. Application operations engineer	£1,050.00	£450.00
Application operations engineer	3. Senior application operations engineer	£1,450.00	£600.00
Application operations engineer	4. Lead application operations engineer	£1,700.00	£700.00
Application operations engineer	5. Principal application operations engineer	£1,950.00	£800.00



Business relationship manager	1. Business relationship manager	£1,450.00	£600.00
Business relationship manager	2. Senior business relationship manager	£1,700.00	£700.00
Business relationship manager	3. Lead business relationship manager	£1,950.00	£800.00
Change and release manager	1. Configuration analyst	£700.00	£300.00
Change and release manager	2. Change and release analyst	£1,050.00	£450.00
Change and release manager	3. Change and release manager	£1,700.00	£700.00
Command and control centre manager	1. Operations analyst	£1,050.00	£450.00
Command and control centre manager	2. Senior operations analyst	£1,450.00	£600.00
Command and control centre manager	3. Operational control manager	£1,700.00	£700.00
Command and control centre manager	4. Head of command and control	£1,950.00	-
End user computing engineer	1. Associate end user computing engineer	£700.00	£300.00
End user computing engineer	2. End user computing engineer	£1,050.00	£450.00
End user computing engineer	3. Senior end user computing engineer	£1,450.00	£600.00
End user computing engineer	4. Lead end user computing engineer	£1,700.00	£700.00
End user computing engineer	5. Principal end user computing engineer	£1,950.00	£800.00
IT service manager	1. IT service analyst	£1,050.00	£450.00
IT service manager	2. IT service manager	£1,450.00	£600.00
IT service manager	3. Senior IT service manager	£1,700.00	£700.00
IT service manager	4. Head of IT service management	£1,950.00	-
Incident manager	1. Incident manager	£1,450.00	£600.00
Incident manager	2. Major incident manager	£1,950.00	£800.00
Infrastructure engineer	1. Associate infrastructure engineer	£700.00	£300.00
Infrastructure engineer	2. Infrastructure engineer	£1,050.00	£450.00
Infrastructure engineer	3. Senior infrastructure engineer	£1,450.00	£600.00
Infrastructure engineer	4. Lead infrastructure engineer	£1,700.00	£700.00
Infrastructure engineer	5. Principal infrastructure engineer	£1,950.00	£800.00



Infrastructure operations engineer	1. Associate infrastructure operations engineer	£700.00	£300.00
Infrastructure operations engineer	2. Infrastructure operations engineer	£1,050.00	£450.00
Infrastructure operations engineer	3. Senior infrastructure operations engineer	£1,450.00	£600.00
Infrastructure operations engineer	4. Lead infrastructure operations engineer	£1,700.00	£700.00
Infrastructure operations engineer	5. Principal infrastructure operations engineer	£1,950.00	£800.00

Problem manager	1. Problem analyst	£1,050.00	£450.00
Problem manager	2. Problem manager	£1,700.00	£700.00

Service desk manager	1. Service desk analyst	£1,050.00	£450.00
Service desk manager	2. Senior service desk analyst	£1,450.00	£600.00
Service desk manager	3. Service desk manager	£1,700.00	£700.00
Service desk manager	4. Head of service desk	£1,950.00	-

Service transition manager	1. Service acceptance analyst	£700.00	£300.00
Service transition manager	2. Service readiness analyst	£1,050.00	£450.00
Service transition manager	3. Service transition manager	£1,450.00	£600.00
Service transition manager	4. Lead service transition manager	£1,700.00	£700.00

Job Role	Role Level	Maximum Day Rate (£)	Maximum Offshore Day Rate (£)
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Product and delivery roles

Business analyst	1. Trainee business analyst	£600.00	£200.00
Business analyst	2. Junior business analyst	£700.00	£300.00
Business analyst	3. Business analyst	£1,050.00	£450.00
Business analyst	4. Senior business analyst	£1,450.00	£600.00
Business analyst	5. Lead business analyst	£1,700.00	£700.00
Business analyst	6. Head of business analysis	£1,950.00	-

Delivery manager	1. Associate delivery manager	£1,050.00	£450.00
Delivery manager	2. Delivery manager	£1,450.00	£600.00
Delivery manager	3. Senior delivery manager	£1,700.00	£700.00
Delivery manager	4. Head of (Agile) delivery management	£1,950.00	-



Digital portfolio manager	1. Digital portfolio analyst	£1,050.00	£450.00
Digital portfolio manager	2. Digital portfolio manager	£1,450.00	£600.00
Digital portfolio manager	3. Senior digital portfolio manager	£1,700.00	£700.00
Digital portfolio manager	4. Head of portfolio	£1,950.00	-

Product manager	1. Associate product manager	£700.00	£300.00
Product manager	2. Product manager	£1,050.00	£450.00
Product manager	3. Senior product manager	£1,450.00	£600.00
Product manager	4. Lead product manager	£1,700.00	£700.00
Product manager	5. Head of product	£1,950.00	-

Programme delivery manager	1. Programme delivery manager	£1,700.00	£700.00
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Service owner	1. Service owner	£1,700.00	£700.00
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Job Role	Role Level	Maximum Day Rate (£)	Maximum Offshore Day Rate (£)
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Quality assurance testing (QAT) roles

Quality assurance testing (QAT) analyst	1. Tester (QAT)	£700.00	£300.00
Quality assurance testing (QAT) analyst	2. QAT analyst	£1,050.00	£450.00
Quality assurance testing (QAT) analyst	3. Senior QAT analyst	£1,450.00	£600.00
Quality assurance testing (QAT) analyst	4. Lead QAT analyst	£1,700.00	£700.00

Test engineer	1. Tester (test engineer)	£700.00	£300.00
Test engineer	2. Test engineer	£1,050.00	£450.00
Test engineer	3. Senior test engineer	£1,450.00	£600.00
Test engineer	4. Lead test engineer	£1,500.00	£700.00

Test manager	1. Test manager	£1,700.00	£700.00
Test manager	2. Head of test	£1,950.00	-



Job Role	Role Level	Maximum Day Rate (£)	Maximum Offshore Day Rate (£)
Software development roles			
Development operations (DevOps) engineer	1. Apprentice DevOps engineer	£600.00	£200.00
Development operations (DevOps) engineer	2. Junior DevOps engineer	£700.00	£300.00
Development operations (DevOps) engineer	3. DevOps engineer	£1,050.00	£450.00
Development operations (DevOps) engineer	4. Senior DevOps engineer	£1,450.00	£600.00
Development operations (DevOps) engineer	5. Senior DevOps engineer - management	£1,450.00	£600.00
Development operations (DevOps) engineer	6. Lead DevOps engineer	£1,700.00	£700.00
Development operations (DevOps) engineer	7. Lead DevOps engineer - management	£1,700.00	£700.00
Development operations (DevOps) engineer	8. Principal DevOps engineer	£1,950.00	£800.00
Development operations (DevOps) engineer	9. Principal DevOps engineer - management	£1,950.00	£800.00
Frontend developer	1. Apprentice frontend developer	£600.00	£200.00
Frontend developer	2. Junior frontend developer	£700.00	£300.00
Frontend developer	3. Frontend developer	£1,050.00	£450.00
Frontend developer	4. Senior frontend developer	£1,450.00	£600.00
Frontend developer	5. Lead frontend developer	£1,700.00	£700.00
Frontend developer	6. Head of frontend development	£1,950.00	-
Software developer	1. Apprentice developer	£600.00	£200.00
Software developer	2. Junior developer	£700.00	£300.00
Software developer	3. Developer	£1,050.00	£450.00
Software developer	4. Senior developer	£1,450.00	£600.00
Software developer	5. Senior developer - management	£1,450.00	£600.00
Software developer	6. Lead developer	£1,700.00	£700.00
Software developer	7. Lead developer - management	£1,700.00	£700.00
Software developer	8. Principal developer	£1,950.00	£800.00
Software developer	9. Principal developer - management	£1,950.00	£800.00



Job Role	Role Level	Maximum Day Rate (£)	Maximum Offshore Day Rate (£)
User-centred design roles			
Accessibility specialist	1. Junior accessibility specialist	£700.00	£300.00
Accessibility specialist	2. Accessibility specialist	£1,050.00	£450.00
Accessibility specialist	3. Senior accessibility specialist	£1,450.00	£600.00
Accessibility specialist	4. Head of accessibility	£1,950.00	-
Content designer	1. Associate content designer	£600.00	£200.00
Content designer	2. Junior content designer	£700.00	£300.00
Content designer	3. Content designer	£1,050.00	£450.00
Content designer	4. Senior content designer	£1,450.00	£600.00
Content designer	5. Lead content designer	£1,700.00	£700.00
Content designer	6. Head of content design	£1,950.00	-
Content strategist	1. Content strategist	£1,050.00	£600.00
Graphic designer	1. Associate graphic designer	£600.00	£200.00
Graphic designer	2. Junior graphic designer	£700.00	£300.00
Graphic designer	3. Graphic designer	£1,050.00	£450.00
Graphic designer	4. Senior graphic designer	£1,450.00	£600.00
Graphic designer	5. Lead graphic designer	£1,700.00	£700.00
Graphic designer	6. Head of graphic design	£1,950.00	-
Interaction designer	1. Associate interaction designer	£600.00	£200.00
Interaction designer	2. Junior interaction designer	£700.00	£300.00
Interaction designer	3. Interaction designer	£1,050.00	£450.00
Interaction designer	4. Senior interaction designer	£1,450.00	£600.00
Interaction designer	5. Lead interaction designer	£1,700.00	£700.00
Interaction designer	6. Head of interaction design	£1,950.00	-
Service designer	1. Associate service designer	£600.00	£200.00
Service designer	2. Junior service designer	£700.00	£300.00
Service designer	3. Service designer	£1,050.00	£450.00
Service designer	4. Senior service designer	£1,450.00	£600.00
Service designer	5. Lead service designer	£1,700.00	£700.00
Service designer	6. Head of service design	£1,950.00	-



Technical writer	1. Technical writer	£1,050.00	£450.00
Technical writer	2. Lead technical writer	£1,450.00	£700.00

User researcher	1. Associate user researcher	£600.00	£200.00
User researcher	2. Junior user researcher	£700.00	£300.00
User researcher	3. User researcher	£1,050.00	£450.00
User researcher	4. Senior user researcher	£1,450.00	£600.00
User researcher	5. Lead user researcher	£1,700.00	£700.00
User researcher	6. Head of user research	£1,950.00	-



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