AWS Resale

Our AWS Resale service enables organisations to consume AWS services through us as an AWS Partner, providing discounted AWS pricing, improved visibility and enhanced cost management compared to direct billing with AWS.

By managing AWS billing and providing enhanced cost intelligence, we help organisations better understand, control and optimise their cloud spend. The service includes access to detailed billing dashboards, regular cost insights and FinOps support, enabling more informed financial decision making while maintaining a direct technical relationship with AWS.

Features

- AWS service consumption billed through us as an AWS Partner
- Consolidated and transparent AWS billing management
- Processing and analysis of detailed AWS usage and billing data
- Access to comprehensive dashboards showing spend patterns, trends and anomalies
- Regular cost summaries highlighting changes in usage and spend
- Included Cloud FinOps Service providing ongoing cost insight and review
- Support for billing queries, credits and invoice adjustments
- Flexible commercial options aligned to organisational needs
- Optional integration with support, security and optimisation services

Benefits

- Clear understanding of where AWS spend is being incurred and why
- Improved visibility of costs across accounts, services and teams
- Earlier identification of unexpected or anomalous spend
- Better control of cloud costs without reducing delivery agility
- Simplified billing and financial management of AWS usage
- Access to ongoing cost insight rather than one-off analysis
- Improved financial governance and predictability
- Ability to align cloud spend with organisational priorities
- Enhanced value from AWS through partner-led optimisation and insight

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