



cloud architects

The Server Labs G-Cloud 15 Service Description

G-Cloud 15 Service Definition –
Cloud Centre of Excellence (CCoE)

Ref: TSL/GCLOUD15/SERVICE/CCOE

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Cloud Centre of Excellence - Maturity Assessment & Alignment for AWS

Overview

With over **20 years of AWS expertise** and as one of the **first UK AWS Partners**, The Server Labs helps organisations establish secure, scalable cloud foundations for long-term success.

As cloud usage grows, many organisations find that technical capability outpaces organisational readiness. Teams adopt cloud services quickly, but governance, skills, operating models, and decision-making structures struggle to keep up. The result is often fragmentation, inconsistent standards, and unclear ownership.

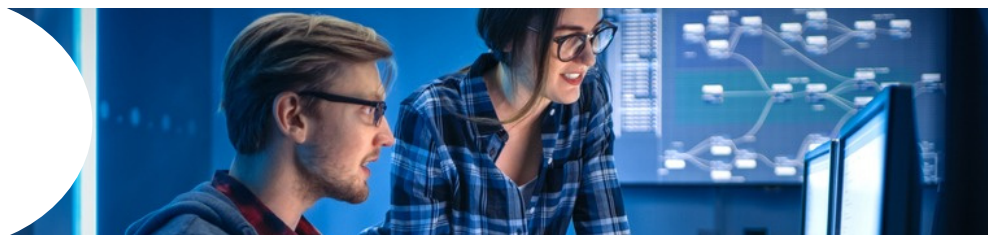
The **Cloud CCoE Maturity Assessment & Alignment for AWS** provides a structured, evidenced view of how cloud is currently governed, operated, and adopted across the organisation

Benefits

- Designed specifically for greenfield cloud adoption
- Secure, compliant AWS foundations from day one
- Governance and operating models aligned to real delivery
- Reduced risk through structured setup and validation
- Delivered by the first UK AWS Partner with 20+ years' experience

What this service provides

Most cloud challenges are not technical. They are organisational.



As cloud usage expands, organisations often struggle with:

- Unclear ownership and accountability
- Inconsistent governance and standards
- Skills gaps across teams
- Misalignment between business and IT priorities
- Fragmented decision-making

This assessment focuses on how cloud is governed, adopted, and operated in practice — not just how platforms are built.

It examines:

- Cloud strategy and business alignment
- Governance structures and decision rights
- Operating model maturity
- Skills and capability readiness
- Adoption patterns across teams
- Cultural readiness for cloud-native ways of working

The outcome is a clear, practical view of where organisational change is needed to support controlled, scalable cloud adoption.

Who is this for

This service is suited to organisations that:

- Are scaling their use of AWS
- Want stronger governance and clarity
- Need a more coherent cloud operating model
- Are establishing or evolving a Cloud CCoE
- Want to align cloud adoption to business goals

What's included

- CCoE maturity and capability assessment
- Cloud governance and operating model review
- Strategy and alignment analysis
- Skills and adoption readiness evaluation
- Gap and opportunity identification
- Target-state CCoE vision
- High-level roadmap for CCoE evolution



Delivery Approach

The engagement follows a structured, evidence-led approach focused on organisational maturity rather than technical delivery.

Phase 1 – Current-State Assessment

We assess how cloud governance, operating models, and adoption currently function across the organisation.

Phase 2 – Maturity & Gap Analysis

We identify where structures, skills, and processes are limiting effective cloud adoption.

Phase 3 – Target-State Definition

A clear vision for the future CCoE model is defined, aligned to business strategy.

Phase 4 – Roadmap & Alignment

A phased roadmap is created to guide the evolution of the CCoE and supporting capabilities.

This assessment can stand alone or feed directly into the wider CCoE Rollout Accelerator.

Key Deliverables

- CCoE Maturity Baseline
- Governance & Operating Model Review
- Skills & Adoption Readiness Summary
- Gap & Opportunity Assessment
- Target-State CCoE Vision
- CCoE Evolution Roadmap
- Executive Summary Pack

AWS Services & Framework Alignment

This service aligns to:

- **AWS Cloud Adoption Framework (People & Governance focus)**
- **AWS CCoE Best Practice Models**

AWS services referenced will be limited to contextual understanding and governance alignment rather than technical implementation.



Cloud Centre of Excellence Operating Model Design for AWS

Overview

As cloud usage grows, many organisations struggle with unclear ownership, fragmented decision-making, and inconsistent governance. Technical capability advances faster than the operating model that supports it.

The **Cloud Centre of Excellence Operating Model Design for AWS** defines how the CCoE should function in practice — clarifying roles, responsibilities, governance structures, and decision rights so cloud adoption can scale in a controlled, coherent, and business-aligned way.

Benefits

- Clarifies CCoE roles, responsibilities, and accountability
- Aligns cloud governance with business priorities
- Establishes clear decision-making structures
- Improves coordination across teams and functions
- Creates a scalable operating model for cloud adoption

What this service provides

A successful Cloud Centre of Excellence is not just a team, it is an operating model.

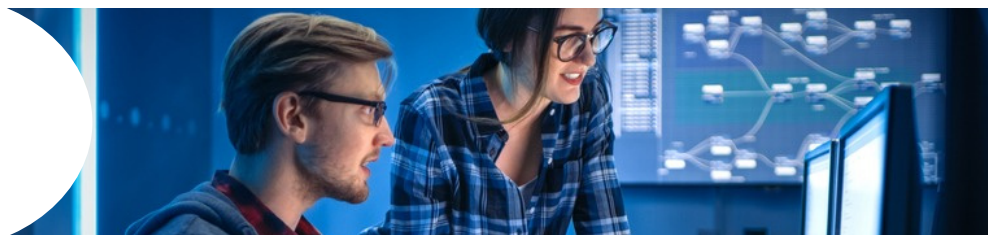
Without clear structure, organisations often experience:

- Unclear ownership of cloud decisions
- Inconsistent governance across teams
- Conflicting priorities between IT and the business
- Slow or duplicated decision-making
- Gaps between strategy and execution

This service focuses on defining how the CCoE should work day-to-day, not just what it should be responsible for.

It covers:

- CCoE purpose and mandate
- Organisational structure and role definitions
- Decision rights and escalation paths
- Governance forums and cadence
- Interaction with delivery teams, security, finance, and leadership



Who is this for

This service is suited to organisations that:

- Are establishing or evolving a Cloud Centre of Excellence
- Want clearer governance and accountability
- Need stronger alignment between cloud and business strategy
- Are scaling AWS adoption across multiple teams
- Want to improve consistency and coordination

What's included

- CCoE organisational structure design
- Role descriptions and RACI models
- Governance and decision-making framework
- Forum and cadence definition
- Stakeholder interaction model
- Operating model playbook

Delivery Approach

The engagement follows a structured, collaborative design process.

Phase 1 – Objectives & Context

We align the CCoE's purpose to business goals and organisational priorities.

Phase 2 – Operating Model Design

Roles, responsibilities, governance structures, and decision rights are defined.

Phase 3 – Validation & Alignment

The model is reviewed with key stakeholders to ensure practicality and buy-in.

Phase 4 – Finalisation

A clear, documented operating model is produced for adoption.

This service can be delivered independently or as part of the wider CCoE Rollout Accelerator.



Key Deliverables

- CCoE Operating Model Playbook
- Organisational Structure & RACI
- Governance Framework
- Decision Rights & Escalation Model
- Forum & Cadence Design
- Executive Summary Pack

AWS Services & Framework Alignment

This service aligns to:

- **-AWS Cloud Adoption Framework (People & Governance focus)**
- **AWS CCoE Best Practice Models**

AWS services are referenced only to support governance alignment rather than technical implementation.

Pricing & Commercial Model

- Engagement Model:** Professional Services
- Pricing:** Fixed-price or Time & Materials (depending on complexity)
- Procurement:** Available via G-Cloud 15 and AWS Marketplace



Cloud Centre of Excellence Embed & Adoption Enablement for AWS

Overview

Many organisations invest time designing strong CCoE structures and governance models, but struggle to make them stick. Roles are defined, processes are documented, yet day-to-day behaviours remain unchanged.

The **Cloud Centre of Excellence Embed & Adoption Enablement for AWS** service focuses on helping teams adopt new ways of working, strengthening skills, reinforcing behaviours, and ensuring the CCoE becomes part of the organisation's culture rather than just its structure.

Benefits

- Improves adoption of CCoE ways of working
- Strengthens cloud skills and role confidence
- Reinforces consistent decision-making behaviours
- Builds cross-team alignment and engagement
- Embeds governance into everyday practice

What this service provides

Successful Cloud Centres of Excellence depend on people, not just processes.

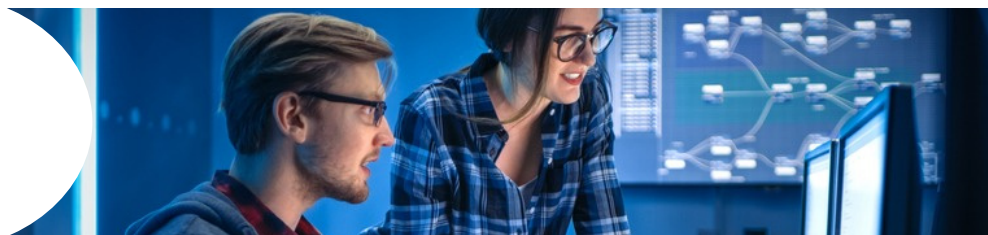
Without effective adoption support, organisations often see:

- Limited engagement with governance forums
- Unclear accountability in practice
- Inconsistent application of standards
- Resistance to new ways of working
- Skills gaps across delivery and leadership teams

This service focuses on embedding the CCoE model into how people actually work.

It supports:

- Role clarity and capability uplift
- Consistent application of governance processes
- Stronger collaboration across teams
- Cultural alignment with cloud-native practices
- Long-term sustainability of the CCoE



Who is this for

This service is suited to organisations that:

- Have established a Cloud Centre of Excellence
- Want stronger engagement and adoption
- Need to improve cloud skills across teams
- Are scaling AWS usage rapidly
- Want governance to work in practice

What's included

- Role-based enablement sessions
- Skills and capability uplift plans
- Adoption and engagement frameworks
- Community of practice design
- Communication and reinforcement models
- Continuous improvement approach

Delivery Approach

The engagement follows a structured adoption-focused model designed to build confidence, capability, and consistency.

Phase 1 – Adoption Readiness Review

We assess how well the CCoE model is currently understood, adopted, and supported across teams. This highlights where engagement, clarity, or skills need strengthening.

Phase 2 – Capability & Engagement Design

We design tailored enablement and engagement approaches aligned to different roles, responsibilities, and maturity levels. This ensures people receive the right support, not generic training.

Phase 3 – Adoption Enablement

We deliver targeted sessions, workshops, and support to embed new behaviours into everyday ways of working. The focus is on practical application, not theoretical knowledge.

Phase 4 – Reinforcement & Continuous Improvement

We help establish mechanisms to sustain adoption over time, including communities of practice, feedback loops, and ongoing capability development.

This service builds on the CCoE Operating Model and Foundations & Governance Enablement, but can also be delivered independently.



Key Deliverables

- Adoption Readiness Assessment
- Role-Based Enablement Plan
- Skills & Capability Uplift Framework
- Engagement & Communication Model
- Community of Practice Blueprint
- Executive Summary Pack

AWS Services & Framework Alignment

This service aligns to:

- **AWS Cloud Adoption Framework (People focus)**
- **AWS CCoE Best Practice Models**

AWS services are referenced only to support organisational adoption, not technical implementation.

Pricing & Commercial Model

- Engagement Model:** Professional Services
- Pricing:** Fixed-price or Time & Materials (depending on complexity)
- Procurement:** Available via G-Cloud 15 and AWS Marketplace



Cloud Centre of Excellence Rollout Accelerator for AWS

Overview

The **Cloud Centre of Excellence Rollout Accelerator for AWS** brings together assessment, operating model design, governance enablement, and adoption support into a single, coherent engagement. Rather than approaching CCoE development as a series of disconnected activities, this service provides a structured, end-to-end rollout that ensures the CCoE is not only well designed, but fully embedded and operating effectively in practice.

The result is a Cloud Centre of Excellence that aligns cloud adoption with business priorities, strengthens governance, and supports consistent, scalable use of AWS across the organisation.

Benefits

- Consolidates all CCoE activities into one engagement
- Aligns cloud adoption with business strategy
- Establishes clear governance and accountability
- Improves consistency across teams and functions
- Embeds sustainable ways of working

What this service provides

This holistic service combines four core elements into a single, structured rollout:

1. Cloud Centre of Excellence Maturity Assessment & Alignment

A structured review of current governance, operating models, skills, and adoption patterns to establish a clear baseline and define what “good” looks like for the organisation.

2. Cloud Centre of Excellence Operating Model Design

The design of roles, responsibilities, governance structures, and decision rights that define how the CCoE should function day to day.

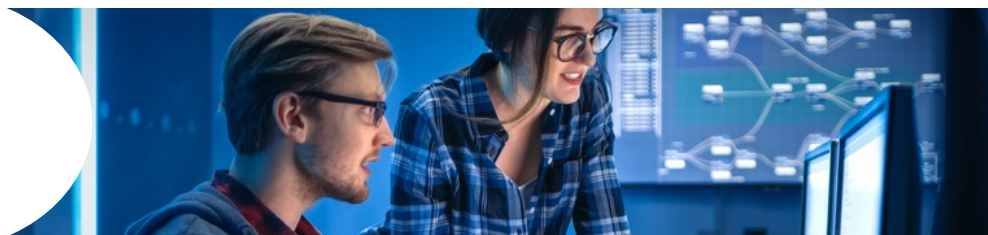
3. Cloud Centre of Excellence Foundations & Governance Enablement

The creation of practical policies, processes, workflows, and artefacts that turn the operating model into a working system.

4. Cloud Centre of Excellence Embed & Adoption Enablement

Targeted support to help teams adopt new ways of working, strengthen skills, and embed the CCoE into organisational culture.

Together, these elements ensure the CCoE is **designed, implemented, and sustained** as a core organisational capability.



Who is this for

This service is suited to organisations that:

- Are establishing or evolving a Cloud Centre of Excellence
- Are scaling their use of AWS
- Want stronger governance and clarity
- Need better alignment between cloud and business priorities
- Want consistent, repeatable cloud adoption

Delivery Approach

The rollout follows a structured, phased model that balances clarity, governance, and adoption.

Phase 1 – Maturity Assessment & Alignment

We assess current governance, operating models, skills, and adoption patterns to establish a baseline and align the CCoE vision to business goals.

Phase 2 – Operating Model Design

Roles, responsibilities, decision rights, and governance structures are defined to clarify how the CCoE should function in practice.

Phase 3 – Foundations & Governance Enablement

Policies, workflows, and governance artefacts are developed to embed the operating model into day-to-day operations.

Phase 4 – Embed & Adoption Enablement

Targeted enablement ensures teams understand, adopt, and sustain the new ways of working.

Each phase builds on the previous one, ensuring the CCoE is both well designed and fully operational.



Key Deliverables

- CCoE Maturity Baseline & Alignment Report
- CCoE Operating Model Playbook
- Governance Workflow & Artefact Library
- Adoption & Enablement Framework
- Executive Summary Pack

AWS Services & Framework Alignment

This service aligns to:

- **AWS Cloud Adoption Framework (People & Governance focus)**
- **AWS CCoE Best Practice Models**

AWS services are referenced only to support organisational adoption, not technical implementation.

Pricing & Commercial Model

- Engagement Model:** Professional Services
- Pricing:** Fixed-price or Time & Materials (depending on complexity)
- Procurement:** Available via G-Cloud 15 and AWS Marketplace



TSL Company Profile

Founded in 2004, TSL are cloud architects and integrators.

We offer a full range of lifecycle cloud solutions and services, from consultancy, software/application development, to cloud architecture design, and integration, to fully managed services.

Our specialisations are High Performance Computing and AI/ML deployed in highly secure cloud environments, with best practice built in from day one.

Our clients include private and public organisations, with an emphasis on those processing large amounts of data in mission critical environments, particularly in the Lifesciences, Utilities, Banking, Space, Metrology and Telecoms sectors.



The Server Labs 3 Layer Service Map



AI Readiness

Ultra Compute

Scalable, Burstable, Parallel Compute Orchestration

Data Fabric

Massive Scale, Optimised, Multimodal Data Platforms



Cloud Maturity Accelerators

Cloud Migration Factory
& Migrations

Cloud Adoption Accelerator
& Landing Zones

Cloud Modernisation &
Optimisation Toolkits

Cloud Centre Of Excellence
Rollout Accelerator



Trusted Foundations

Zero-Trust Security
Blueprint & Security
Hardening Toolkit

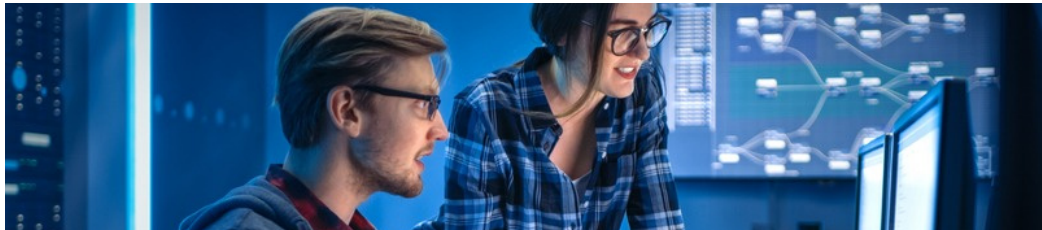
FinOps and
Sustainability Toolkit

Backup, Resilience &
SRE Best Practice
Blueprints

Sovereignty
& Regulatory
Compliance Toolkits

Modern DevSecOps
Automation Practices

Well Architected



The Company's mission is:

- To provide expert services in the field of cloud architectures, High Performance Computing, and advanced cloud software engineering
- To radically improve cloud software development processes
- To help organisations achieve better business results through the correct use of cloud technologies
- To create high quality innovative cloud software solutions, providing added value to our customers

The specific value, experience and expertise that The Server Labs can provide are:

1. **Technical excellence** and capability to act as lead on architectural decisions and as technology expert in software and system subjects.
2. **Proven experience** in implementing HPC, FinOps, Cloud Security and Big Data Projects.
 - FinOps sustainable change management to enable innovation
 - Industry leading experts in high performance computing
 - Cloud security and sensitive, big data management and processing
3. **Cloud migration:** Proven track record in migrating large, complex and sensitive dataset from on-premise to cloud environments and from legacy to target cloud.
4. **Architecture experience** at software and system level.

AWS MAP and WAF certified

TSL have achieved AWS MAP competence, which is a rigorous and demanding standard to achieve and few boutique consultancies like TSL have achieved this.

Our architects and engineers are experts with an average of 10 years' experience in the planning, design and development of complex software systems. Our multinational team has been a pioneer in cloud native service, serverless computing, automation, infrastructure as code, and distributed architectures, and has the required hands-on experience in many state of the art technologies.

The Server Labs is a leader in cloud computing solutions and services, helping organisations to move to the cloud at all levels.

Ready to lead the future?

Explore what's possible with TSL—
where innovation meets execution.
Contact us today to start your journey.

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