



The Server Labs G-Cloud 15 Service Description

G-Cloud 15 Service Definition - Data Platform Services & Pricing

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1 Introduction

This document provides you with a description of each of The Server Labs' Data Platform Services and provides high level pricing information for service delivery and Data Platform pricing.

If you wish to receive further information please contact sales@theserverlabs.com

2 Service Definition

All our Data Platform services are provided as a SaaS model on our partner cloud IaaS platforms:

- Azure
- AWS
- Google Compute Cloud

2.1 Data Platform in the Cloud

Combining the latest in-memory BI technologies, and an intimate knowledge of back end systems, we can deliver cross module analytical reporting at a fraction of the time and cost of traditional business warehouse solutions. Deployed in the cloud, you have no hardware to buy.

Service features include

- Business Intelligence (BI) Analytics
- Dremio Data Lakehouse
- Cloud Based Data Warehouse
- Agile ETL solutions
- Intuitive Dashboards
- Powerful Integrations with legacy systems

Service benefits include

- Faster business decisions based on more accurate information
- Reduced cost vs. traditional Business Warehouse Solutions

- Improved forecasting ability reducing lost sales
- Improved supply chain visibility





Together with our trusted partners, we can ensure your Data Platform project is a complete success.

We strongly recommend that the solution is accompanied with professional services on-boarding.

3 Pricing

The pricing for our Data Platform Services are as follows

3.1 Analytics Services

3.1.1 Power BI

Price on application

3.1.2 Qlik

PoA

3.1.3 Azure SQL Data Warehouse

PoA

3.1.4 Amazon Redshift

Please refer to the following link for Amazon Redshift pricing calculation:

<https://aws.amazon.com/redshift/pricing/>

3.1.5 Google Big query Pricing

Please refer to the following link for up to date information on Google Big Query pricing:

<https://cloud.google.com/bigquery/pricing>

3.1.6 Dremio Data Lakehouse

Additional pricing on request, following our initial free advanced data discovery and design phase.

3.2 TSL Consultancy Services For Data Platform

Cloud Assessment & Adoption Strategy

Service	Rate
Application Assessment - Application Health Check	£1400.00 per Person/Day
System & Infrastructure Assessment	£1400.00 per Person/Day
Security Assessment	£1400.00 per Person/Day
Cloud Architecture design	£1400.00 per Person/Day
Cloud Adoption Strategy	£1400.00 per Person/Day

Cloud Deployment & Migration

Service	Rate
Cloud Infrastructure configuration and deployment	£1200.00 per Person/Day
Private Cloud Deployment	£1200.00 per Person/Day

Consultancy for architecture evolutions	£1200.00 per Person/Day
Cloud Interoperation	£1200.00 per Person/Day
Application refactoring for the Cloud	£1200.00 per Person/Day
Application Migration to the Cloud	£1200.00 per Person/Day
Cloud Fast Track Framework	Price on request

Cloud provisioning & Reselling Services

Service	Rate
Reselling of Cloud infrastructure	Depending on cloud
On Demand Cloud Disaster recovery Platforms	Price on request
Cloud Backup	Price on request
Continuous Delivery Platform on the Cloud	Price on request
Data Platform	Price on request
Cloud Outsourcing	Price on request

Cloud Security Services

Service	Rate
■ Cloud Security Assessment	£1400.00 per Person/Day
■ Cloud Security Compliance Assessment	£1400.00 per Person/Day
■ Cloud Security implementation	£1400.00 per Person/Day
■ Cloud Security as a Service	Price on request

Standards for Consultancy Day Rate cards

Consultant's Working Day – 8 hours exclusive of travel and lunch.

Working Week – Monday to Friday excluding national holidays

Office Hours - 09:00 – 17:00 Monday to Friday

Travel and Subsistence – Included in day rate within M25. Payable at department's standard T&S rates outside M25.

Mileage – As above

Professional Indemnity Insurance – included in day rate.

Additional prices on request.

4 The Server Labs

The Server Labs (TSL) is a 100% privately founded IT Consultancy and Software Development Company with headquarters in the UK and offices in Germany and Spain and now established as a leader in Cloud Computing services. The Server Labs focuses on the design and implementation of IT architectures and advanced software engineering projects working with the most advanced technologies to provide its clients cost-effective, scalable and high performance solutions. The Server Labs has been using the Cloud since 2006 and working with its customers in the cloud since 2008 and was one of the first European partner's of Amazon Web Services.

The Server Labs has clients in many different industry areas such as space, finance and telecoms. We collaborate with our clients to obtain success, committed to innovation, enjoying what we do every day and growing with every challenge.

The Company's mission is:

- To provide **expert services** in the field of IT architectures and advanced software engineering
- To **improve radically the software development process**
- **To help organisations achieve better business results through the correct use of latest technologies**
- To have **100% satisfied clients**
- To create high quality **innovative software solutions**, providing added value to our customers

The specific value, experience and expertise that The Server Labs can provide for e-LfH are:

1. **Technical excellence** and capability to act as lead on architectural decisions and as technology expert in software and system subjects.
2. **Architecture experience at software and system level.**
3. **Proven experience in HPC and Big Data Projects**
4. **Real cloud computing experience, at IaaS, PaaS and SaaS levels, and for both compute power as well as storage solutions in different clouds.**
5. **Quality control based on ISO9001 for all software systems developed.**
6. **Software security subject to ISO 27001 certification.**

7. **Technological excellence**, especially in the main technologies required for the project, including HPC, web services and security technologies.

All our architects and engineers are experts with an average of 10 years' experience in the planning, design and development of complex software systems. Our multinational team has been a pioneer in Java technologies, Object Oriented Analysis and Design and distributed architectures, and has the required hands-on experience in many state of the art technologies. In the last few years, The Server Labs has positioned itself as a leader in Cloud computing services, helping organisations move to the Cloud at all levels. For more information on current projects being undertaken by The Server Labs in Cloud computing, please see Appendix B.

Our experience working across several industries has given us a good understanding of the different requirements so we are able to provide the solution that best suits each particular business and reuse the lessons learnt in the other industry sectors when applicable. Our clients span organisations such as Bioinformatics (Genomics England & NIHR Bioresource), Central Government (Home Office, DEFRA, OFCOM, NICE), Banks (BNP Paribas, BBVA, Caja Madrid) , the European Space Agency (ESA), Madrid Underground (Metro de Madrid), ICCAT, Amadeus, TRAGSA, TIBCO (a leader in Messaging and Service Bus architecture systems), O2 and Telefonica, Vodafone, ORACLE, several, Sun Microsystems, TUI and Marsans travel, etc.