



technology¹

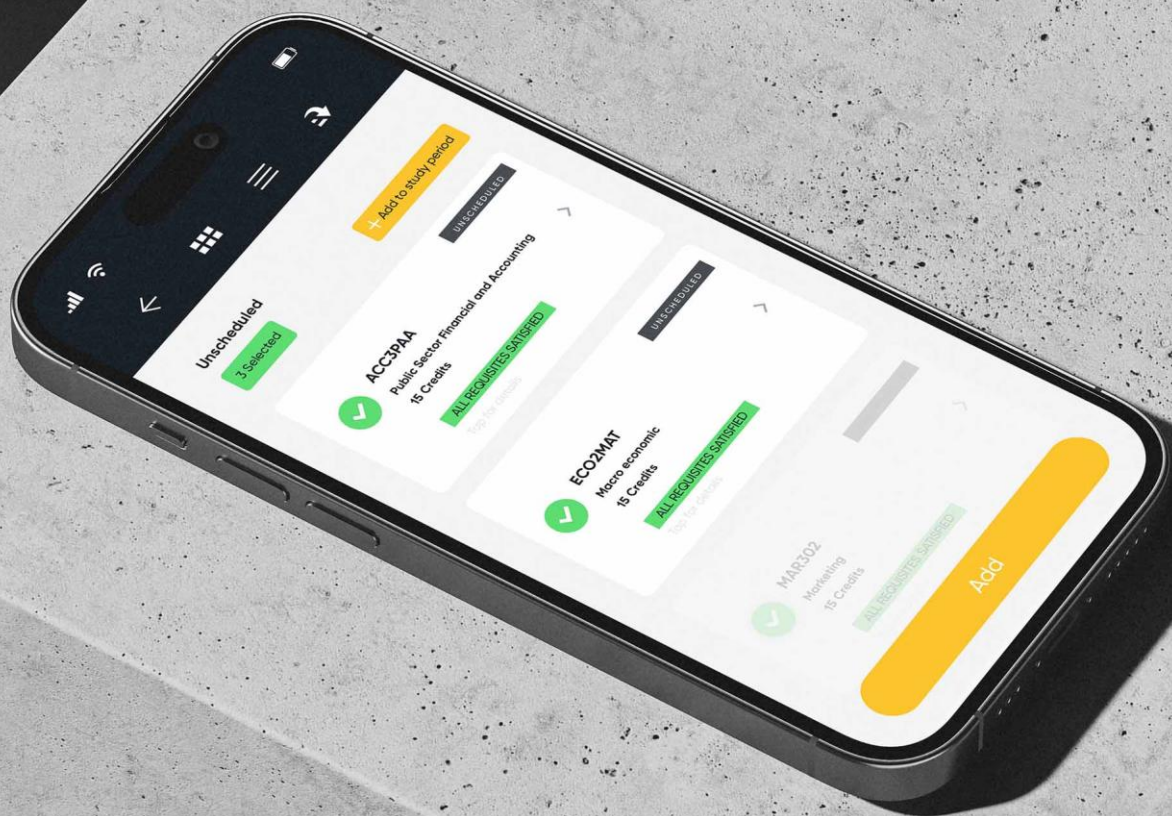
OneEducation

Pricing Document - G Cloud 15.



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Introduction

TechnologyOne is the United Kingdom's fastest growing provider of modern Enterprise Resource Planning systems delivered uniquely as a Solution as a Service; empowering employees to adopt change to deliver easier, quicker and more convenient access to critical information and services. Already the solution of choice in many UK Education Institutions, our solution demonstrates our unwavering commitment to Higher and Further Education in the United Kingdom.

Built for Education.

TechnologyOne empowers UK universities and colleges to deliver better outcomes for students and staff through modern, intuitive, and continually improving cloud-based ERP services. Our OneEducation solution streamlines complex processes, reduces administrative burden, and unlocks real-time insights—enabling staff to spend less time on manual tasks and more time supporting learners. Students benefit from faster access to information, simpler self-service experiences, and a more connected and responsive institution.

In parallel with the progressive development of the OneEducation ERPs solution, the continual enhancement of our purpose-built global SaaS Platform underpins every aspect of the OneEducation solution. Designed for resilience, scalability, and secure service delivery, the platform evolves year round to ensure institutions benefit from the latest performance, security, and functional advancements. TechnologyOne takes sole responsibility for managing all aspects of the relevant infrastructure, software, and solution for our customers to allow them to reinvest their traditional on-premise ITC resources towards strategic priorities and initiatives that directly impact staff and students.

Delivered for Impact.

Our proven practice implementation approach provides sector-specific pre-configured processes designed to accelerate adoption, reduce costs, and mitigate risk. Developed collaboratively with our customer community, OneEducation supports the full breadth of education business processes while allowing institutions to tailor configurations to meet their specific operational and strategic needs.

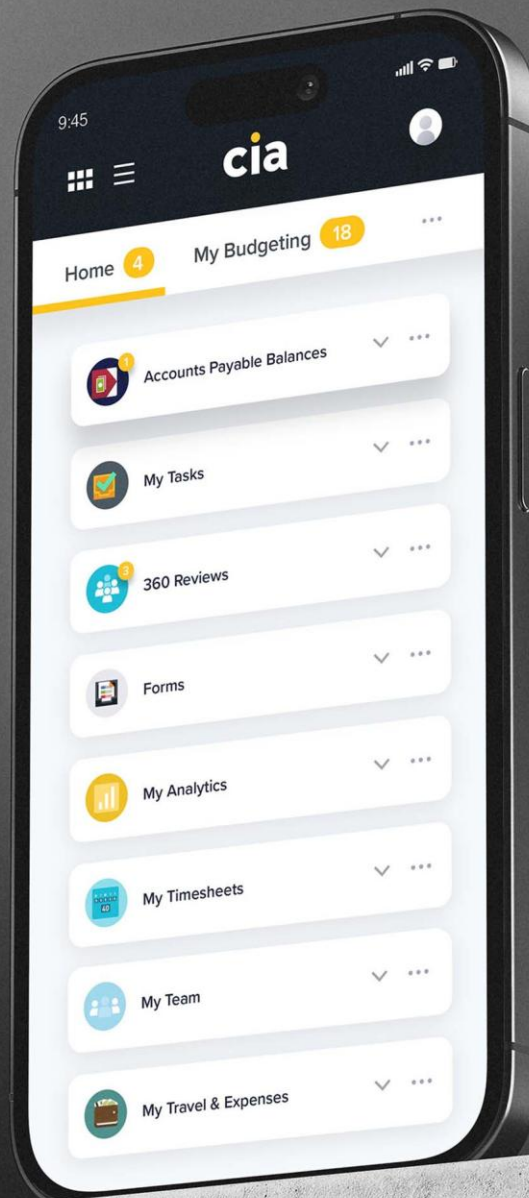
Together Tomorrow.

TechnologyOne provides clear and transparent SaaS pricing for the most frequently adopted configurations. Additional combinations are available where customers require extended capabilities. Annual SaaS Fees are based on defined pricing metrics to ensure consistency and comparability across institutions. Optional functional capabilities - including additional modules and enhanced features, may be added to meet unique customer requirements.

Final pricing is confirmed through a discovery and engagement process to ensure alignment with each institution's specific needs, service scope, and configuration requirements. Pricing is presented as a metric based range, with the actual value calculated on a pro rata basis and rounded to the nearest applicable pricing unit.

OneEducation is offered as an inclusive SaaS service: a single annual fee covers all aspects needed to implement, operate, support, secure, and upgrade the solution. Implementation services are only chargeable where customerspecific requirements fall outside our sector standard configuration.

The pricing summary tables below cover available functionality at the time of submission.



OneEducation Pricing

Pricing Approach and Solution Scope

TechnologyOne solutions are priced using clearly defined metrics, and Annual SaaS Fees are calculated based on the appropriate metric for each product area. We provide a comprehensive standard solution, which organisations can further extend through a range of optional functional capabilities. These optional modules and features allow customers to tailor the solution to their specific operational, strategic, and regulatory needs.

We are transparent about the scope of our solution. Our Service Definition document clearly outlines where particular functionality is included or excluded, ensuring customers have full visibility from the outset. Where additional capability is required, TechnologyOne offers supplementary modules and functional enhancements designed to meet a wide variety of institutional requirements.

Final pricing is determined through an engagement and discovery process, during which we work closely with each customer to map the right combination of capabilities to their business needs. This partnership-led approach ensures that the solution configuration—and the associated pricing—accurately reflects the scale, complexity, and outcomes required by the institution.

TechnologyOne is committed to collaborating with customers to explore, clarify, and refine requirements, ensuring the final solution is both fit for purpose and aligned to long-term strategic goals.

Financial Management

Financial Management, Supply Chain Management, Forecasting and Budgeting	Price (Excl. VAT)
Equivalent Full Time Students (EFTS)	Minimum (£)

Band 1 – 5,000 EFTS

£152,000.00

1. Pricing above 5,000 EFTS is available on request
2. Pricing is calculated on a pro rata basis to the nearest 1,000 Equivalent Full Time Students (EFTS)
3. Subject to customers' requirements and modules selected full ECM (Enterprise Content Management) may be required to support the solution.
4. In line with the Service Definition, additional optional customer-specific modules are available, with pricing provided on application

Human Resources & Payroll

Human Resources & Payroll	Price (Excl. VAT)
Equivalent Full Time Students (EFTS)	Minimum (£)

Band 1 – 5,000 FTE

£95,000.00

Pricing notes:

1. Pricing above 5,000 EFTS is available on request
2. Pricing is calculated on a pro rata basis to the nearest 1,000 Equivalent Full Time Students (EFTS)
3. Optional Pricing – additional customer specific Human Resources & Payroll functionality available on application
4. Subject to customers' requirements and modules selected full ECM (Enterprise Content Management) may be required to support the solution.

Enterprise Cash Receipting

Enterprise Cash Receipting	Price (Excl. VAT)
Equivalent Full Time Students (EFTS)	Minimum (£)

Band 1 – 5,000 EFTS

£30,000

Pricing notes:

1. Pricing above 5,000 EFTS is available on request
2. Pricing is calculated on a pro rata basis to the nearest 1,000 Equivalent Full Time Students (EFTS)

Student Management

Student Management	Price (Excl. VAT)
Equivalent Full Time Students (EFTS)	Minimum (£)
Band 1 – 5,000 EFTS	£335,000.00

Pricing notes:

1. Pricing above 5,000 EFTS is available on request
2. Pricing is calculated on a pro rata basis to the nearest 1,000 Equivalent Full Time Students (EFTS)
3. Subject to customers' requirements and modules selected full ECM (Enterprise Content Management) may be required to support the solution.

Curriculum Planning

Curriculum Planning	Price (Excl. VAT)
Equivalent Full Time Students (EFTS)	Minimum (£)
Tier 1 - Band 1 – 5,000 FTE	£49,000
Tier 2 – Band 1 – 10,000 FTE	£77,000

Pricing notes:

1. The core solution offering for Tier 1 includes the following 2 modules; Curriculum Data Management (includes OOTB API Integration) , Curriculum Governance
2. The core solution offering for Tiers 2-6 includes the following 5 modules; Curriculum Data Management (includes OOTB API Integration), Curriculum Governance, Curriculum Mapper and Curriculum Publisher
3. Pricing is calculated on a pro rata basis to the nearest 1,000 Equivalent Full Time Students (EFTS) between band 1 and 2.
4. In line with the Service Definition, additional optional customer-specific modules are available, with pricing provided on application

Timetabling and Scheduling

Timetabling and Scheduling	Price (Excl. VAT)
Equivalent Full Time Students (EFTS)	Minimum (£)
Band 1 – 5,000 EFTS	£22,600.00

Pricing above 5,000 EFTS is available on request

1. Pricing is calculated on a pro rata basis to the nearest 1,000 Equivalent Full Time Students (EFTS)
2. In line with the Service Definition, additional optional customer-specific modules are available, with pricing provided on application.

Exam Scheduler

Exam Scheduler	Price (Excl. VAT)
Equivalent Full Time Students (EFTS)	Minimum (£)
Band 1 – 5,000 EFTS	£15,526.00

Pricing notes:

1. Pricing above 5,000 EFTS is available on request
2. Pricing is calculated on a pro rata basis to the nearest 1,000 Equivalent Full Time Students (EFTS)
3. In line with the Service Definition, additional optional customer-specific modules are available, with pricing provided on application.

Resource Booker

Resource Booker	Price (Excl. VAT)
Equivalent Full Time Students (EFTS)	Minimum (£)
Band 1 – 5,000 FTE	£10,780.00

Pricing notes:

1. Pricing above 5,000 EFTS is available on request
2. Pricing is calculated on a pro rata basis to the nearest 1,000 Equivalent Full Time Students (EFTS)
3. In line with the Service Definition, additional optional customer-specific modules are available, with pricing provided on request application.

Publish

Publish	Price (Excl. VAT)
Equivalent Full Time Students (EFTS)	Minimum (£)
Band 1 – 5,000 FTE	£8,289

Pricing notes:

1. Pricing above 5,000 EFTS is available on request
2. Pricing is calculated on a pro rata basis to the nearest 1,000 Equivalent Full Time Students (EFTS)

Enterprise Asset Management

Enterprise Asset Management	Price (Excl. VAT)
Equivalent Full Time Students (EFTS)	Minimum (£)
Band 1 – 5,000 EFTS	£65,000.00

Pricing notes:

1. Pricing above 5,000 EFTS is available on request
2. Pricing is calculated on a pro rata basis to the nearest 1,000 Equivalent Full Time Students (EFTS)
3. In line with the Service Definition, additional optional customer-specific modules are available, with pricing provided on application

Project Lifecycle Management

Enterprise Asset Management	Price (Excl. VAT)
Equivalent Full Time Students (EFTS)	Minimum (£)
Band 1 – 5,000 EFTS	£15,000.00

Pricing notes:

- Pricing above 5,000 EFTS is available on request
- Pricing is calculated on a pro rata basis to the nearest 1,000 Equivalent Full Time Students (EFTS)

Enterprise Content Management

Enterprise Content Management	Price (Excl. VAT)
Equivalent Full Time Students (EFTS)	Minimum (£)
Band 1 – 5,000 FTE	£30,965.00

Pricing notes:

- Pricing above 5,000 EFTS is available on request
- Pricing is calculated on a pro rata basis to the nearest 1,000 Equivalent Full Time Students (EFTS)
- In line with the Service Definition, additional optional customer-specific modules are available, with pricing provided on application

Optional Modules

Plus & Guide

Pricing for our AI-enabled products is provided on application and is directly aligned to each customer's specific usage profile. As these solutions encompass an interaction-based model, the applicable pricing band depends on expected volumes, patterns of use, and the breadth of capabilities required.

To ensure that institutions are placed in the correct pricing tier - and to guarantee transparency, value for money, and alignment with operational needs, we undertake a short discovery process with each customer. This engagement helps us understand anticipated interaction levels, the functional scope being deployed, and any institution-specific factors that may influence usage.

Following this discovery, the appropriate pricing band is confirmed and included within the final commercial proposal. This approach ensures customers only pay for the level of AI utilisation they require, while retaining flexibility to scale as needs evolve

Ancillary Services Rate Card

OneEducation is an all-inclusive offering specifically tailored for your industry and will deliver all aspects of our enterprise solution. The single yearly fee contains all the costs required to implement, run, support, and upgrade your solution. We do not charge implementation services for our standard solution. The implementation services are charged solely for site specific requirements outside of our standard configuration.

Standard Rate Card	Price (Excl. VAT)
	(£)
Associate Consultant	675, 788, 900, 1013, 1125, 1425
Business Consultant	675, 788, 900, 1013, 1125, 1425
Senior Business Consultant	675, 788, 900, 1013, 1125, 1425
Solution Lead	735, 858, 980, 1103, 1225, 1525
Project Manager	855, 998, 1140, 1283, 1425, 1725
Project Director	975, 1138, 1300, 1463, 1625, 1925
Project Executive	1035, 1208, 1380, 1553, 1725, 2025

Pricing notes for Ancillary Services Day Rate cards:

1. Consultant's Working Day – 7.5 hours exclusive of travel and lunch
2. Working Week – Monday to Friday excluding national holidays
3. Office Hours – 9am to 5pm Monday to Friday
4. Any out of hours consulting services will incur a surcharge of 100% of the contract rate.
5. The applicable rates will depend on the complexity and nature of the work requested and will be assessed and agreed at the time of the request.
6. Services will be delivered remotely.
7. If any onsite working is mutually agreed during the implementation the Travel and Expenses will apply in line with the Standard G Cloud Provisions.
8. Travel, mileage, subsistence – Included in day rate within M25. Payable at department's standard T&S rates outside M25

Application Managed Services Pricing

Application Managed Services	Price (Excl. VAT)
Hours per month	Hourly Rate (£)
20 – 150	147, 131, 117, 105, 103, 91
>150 hours	POA

Pricing notes:

4. Services will be delivered remotely.
5. Consultant's Working Day: 7.5 hours exclusive of travel and lunch.
6. Working Week: Monday to Friday excluding national holidays.
7. Office Hours: 9am to 5pm Monday to Friday.
8. Travel Expenses: All fees are exclusive of travel expenses and delivered remotely. Please see below for detail of additions for onsite services.

AMS Services Requested as Onsite

Where the Customer has requested AMS Services to be carried out onsite, the following additional conditions and AMS fees will apply:

- All onsite engagements must be booked in full days (7.5 hours);
- Onsite engagements will be scheduled based on the availability of consultants with the required skills;
- An Onsite Uplift Fee of 20% of the effective AMS Program Hourly Rate will be applied to all AMS Hours requested onsite;
- The Onsite Uplift Fee will not be charged in addition to the monthly AMS fee, but will have the effect of reducing the remaining program requests to reflect the total number of requests remaining within the month up to the program value remaining at the effective AMS Program Hourly Rate;
- Where there are costs associated with a consultant travelling to complete the requested AMS engagement onsite, these costs will be charged to the Customer in addition to the customer's AMS fee. Travel, Mileage and Subsistence are included in day rate within M25. Payable at department's standard T&S rates outside M25;
- A normal working day means 7.5 hours. Where time spent travelling to and from the customer's premises exceeds one hour (60 minutes) each way, the travelling time that exceeds sixty (60) minutes each way will be included as part of the 7.5 hour day.



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About TechnologyOne

TechnologyOne is a global Software as a Service (SaaS) company. Founded in Australia, we have offices across six countries. Our enterprise SaaS solution transforms business and makes life simple for our community by providing powerful, deeply integrated enterprise software that is incredibly easy to use. Over 1,300 leading corporations, government departments and statutory authorities are powered by our software.

Our global SaaS solution provides deep functionality for the markets we serve, including local government and higher education in the UK. For these markets we invest significant funds each year in R&D. We also take complete responsibility to market, sell, implement, support and run our solutions for our customers, which reduce time, cost and risk.

Ready to learn more?

Technology¹.co.uk