



technology¹

OneCouncil

Pricing Document - G Cloud 15.



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Introduction

TechnologyOne is the United Kingdom's fastest growing provider of modern Enterprise Resource Planning systems delivered uniquely as a Solution as a Service; empowering council employees to adopt change to deliver easier, quicker and more convenient access to critical information and services. With more than 70 UK local authorities using our software, our unique SaaS delivery model empowers councils to transform faster and more easily, accelerating time to value. Backed by over 38 years of experience and insights from more than 350 council implementations globally, our solution is purpose-built to meet the evolving needs of local government.

TechnologyOne provides proven practice implementation templates designed to meet the needs of the specific sector and pre-configured to reduce implementation time, cost and risk.

Developed in collaboration with our customers, our OneCouncil solution covers key business process requirements, whilst providing customers with the ability to further configure to meet the organisation's specific needs.

TechnologyOne provides a broad suite of products to these markets.

With the dimensions of markets, products and sizes of organisations, TechnologyOne has detailed SaaS pricing for the most popular configurations as set out below. Other combinations are available.

The TechnologyOne solutions have defined pricing metrics and Annual SaaS Fees will be based on the appropriate metric.

Depending on the customer requirement, TechnologyOne provide a standard solution which can be supplemented by optional functional capabilities. The optional capabilities include additional products and functionality that may be required to suit a customers' specific business needs.

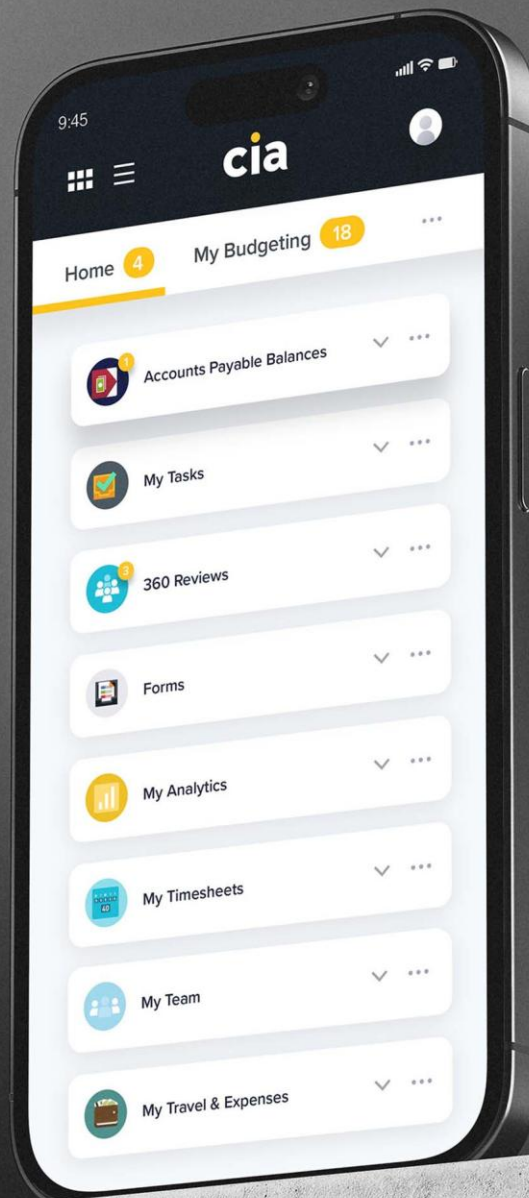
Final pricing will be determined through an engagement and discovery process with the customer to map the appropriate solution capabilities to a customers' specific needs.

Pricing for the solution is presented in a pricing metric range: the actual value for a customer's profile within the range will be calculated on a pro-rata basis, rounded up to the nearest applicable pricing unit.

OneCouncil requires as a minimum a subscription to Financial Management.

OneCouncil is an all-inclusive offering specifically tailored for your industry and will deliver all aspects of our enterprise solution. The single yearly fee contains all the costs required to implement, run, support, and upgrade your solution. We do not charge implementation services for our standard solution. The implementation services are charged solely for site specific requirements outside of our standard configuration. We are leveraging our unique domain experience of 38 years and our unwavering commitment to your industry by taking complete responsibility to deliver outcomes with our best-in-class SaaS ERP.

The pricing summary tables below cover available functionality at the time of submission.



OneCouncil Pricing

Financial Management

Financial Management, Supply Chain Management, Forecasting and Budgeting	Price (Excl. VAT)
Full-Time Employee (FTE)	Minimum (£)
Band 1 – 200 FTE	£85,000.00
Band 2 – 1,000 FTE	£150,000.00
Price per FTE after 1000	£24.38

Pricing notes:

1. Pricing is calculated on a pro rata basis to the nearest 25 Full-Time Employee between band 1 and 2.
2. Optional Pricing – additional customer specific Financial Management, Procurement and Project Lifecycle Management functionality available on request from £166.05.
3. Invoice scanning functionality is available from £8,316 per annum.

Human Resources & Payroll

Human Resources & Payroll	Price (Excl. VAT)
Full-Time Employee (FTE)	Minimum (£)
Band 1 – 200 FTE	£56,100.00
Band 2 – 1,000 FTE	£99,000.00
Price per FTE after 1000	£16.09

Pricing notes:

1. Pricing is calculated on a pro rata basis to the nearest 25 Full-Time Employee between band 1 and 2.
2. Optional Pricing – additional customer specific Human Resources & Payroll functionality available on request from £253.59.

Enterprise Cash Receipting

Enterprise Cash Receipting	Price (Excl. VAT)
Full-Time Employee (FTE)	Minimum (£)
Band 1 – 200 FTE	£22,100.00
Band 2 – 1,000 FTE	£39,000.00
Price per FTE after 1000	£6.34

Pricing notes:

1. Pricing is calculated on a pro rata basis to the nearest 25 Full-Time Employee between band 1 and 2.

Enterprise Asset Management

Enterprise Asset Management Full-Time Employee (FTE)	Price (Excl. VAT) Minimum (£)
Band 1 – 200 FTE	£41,650.00
Band 2 – 1,000 FTE	£73,500.00
Price per FTE after 1000	£11.94

Pricing notes:

1. Pricing is calculated on a pro rata basis to the nearest 25 Full-Time Employee between band 1 and 2.
2. Optional Pricing – additional customer specific Asset Management and Strategic Asset Management functionality available on request from £599.68.

Enterprise Content Management

Enterprise Content Management Full-Time Employee (FTE)	Price (Excl. VAT) Minimum (£)
Band 1 – 200 FTE	£22,100.00
Band 2 – 1,000 FTE	£39,000.00
Price per FTE after 1000	£6.34

Pricing notes:

1. Pricing is calculated on a pro rata basis to the nearest 25 Full-Time Employee between band 1 and 2.

Optional Modules

Agentic AI

Pricing for our AI-enabled products is provided on application and is directly aligned to each customer's specific usage profile. As these solutions encompass an interaction-based model, the applicable pricing band depends on expected volumes, patterns of use, and the breadth of capabilities required.

To ensure that organisations are placed in the correct pricing tier - and to guarantee transparency, value for money, and alignment with operational needs, we undertake a short discovery process with each customer. This engagement helps us understand anticipated interaction levels, the functional scope being deployed, and any organisation-specific factors that may influence usage.

Following this discovery, the appropriate pricing band is confirmed and included within the final commercial proposal. This approach ensures customers only pay for the level of AI utilisation they require, while retaining flexibility to scale as needs evolve

Ancillary Services Rate Card

OneCouncil is an all-inclusive offering specifically tailored for your industry and will deliver all aspects of our enterprise solution. The single yearly fee contains all the costs required to implement, run, support, and upgrade your solution. We do not charge implementation services for our standard solution. The implementation services are charged solely for site specific requirements outside of our standard configuration.

Standard Rate Card	Price (Excl. VAT) (£)
Associate Consultant	675, 788, 900, 1013, 1125, 1425
Business Consultant	675, 788, 900, 1013, 1125, 1425
Senior Business Consultant	675, 788, 900, 1013, 1125, 1425
Solution Lead	735, 858, 980, 1103, 1225, 1525
Project Manager	855, 998, 1140, 1283, 1425, 1725
Project Director	975, 1138, 1300, 1463, 1625, 1925
Project Executive	1035, 1208, 1380, 1553, 1725, 2025

Pricing notes for Ancillary Services Day Rate cards:

1. Consultant's Working Day – 7.5 hours exclusive of travel and lunch
2. Working Week – Monday to Friday excluding national holidays
3. Office Hours – 9am to 5pm Monday to Friday
4. Any out of hours consulting services will incur a surcharge of 100% of the contract rate.
5. The applicable rates will depend on the complexity and nature of the work requested and will be assessed and agreed at the time of the request.
6. Services will be delivered remotely.
7. If any onsite working is mutually agreed during the implementation the Travel and Expenses will apply in line with the Standard G Cloud Provisions.
8. Travel, mileage, subsistence – Included in day rate within M25. Payable at department's standard T&S rates outside M25

Application Managed Services Pricing

Application Managed Services	Price (Excl. VAT)
Hours per month	Hourly Rate (£)
20 – 150	147, 131, 117, 105, 103, 91
>150 hours	POA

Pricing notes:

2. Services will be delivered remotely.
3. Consultant's Working Day: 7.5 hours exclusive of travel and lunch.
4. Working Week: Monday to Friday excluding national holidays.
5. Office Hours: 9am to 5pm Monday to Friday.

6. Travel Expenses: All fees are exclusive of travel expenses and delivered remotely. Please see below for detail of additions for onsite services.

AMS Services Requested as Onsite

Where the Customer has requested AMS Services to be carried out onsite, the following additional conditions and AMS fees will apply:

- All onsite engagements must be booked in full days (7.5 hours);
- Onsite engagements will be scheduled based on the availability of consultants with the required skills;
- An Onsite Uplift Fee of 20% of the effective AMS Program Hourly Rate will be applied to all AMS Hours requested onsite;
- The Onsite Uplift Fee will not be charged in addition to the monthly AMS fee, but will have the effect of reducing the remaining program requests to reflect the total number of requests remaining within the month up to the program value remaining at the effective AMS Program Hourly Rate;
- Where there are costs associated with a consultant travelling to complete the requested AMS engagement onsite, these costs will be charged to the Customer in addition to the customer's AMS fee. Travel, Mileage and Subsistence are included in day rate within M25. Payable at department's standard T&S rates outside M25;
- A normal working day means 7.5 hours. Where time spent travelling to and from the customer's premises exceeds one hour (60 minutes) each way, the travelling time that exceeds sixty (60) minutes each way will be included as part of the 7.5 hour day.

End of Document

Certified and Approved Proposal

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About TechnologyOne

TechnologyOne is a global Software as a Service (SaaS) company. Founded in Australia, we have offices across six countries. Our enterprise SaaS solution transforms business and makes life simple for our community by providing powerful, deeply integrated enterprise software that is incredibly easy to use. Over 1,300 leading corporations, government departments and statutory authorities are powered by our software.

Our global SaaS solution provides deep functionality for the markets we serve, including local government and higher education in the UK. For these markets we invest significant funds each year in R&D. We also take complete responsibility to market, sell, implement, support and run our solutions for our customers, which reduce time, cost and risk.

Ready to learn more?

Technology¹.co.uk