

Introducing boxxe's M365 Consultancy services

boxxe's M365 Consultancy Service helps public sector organisations plan, design, deploy, adopt, and optimise Microsoft 365 securely and efficiently. The service blends strategic guidance with hands-on delivery so you can accelerate value, reduce risk, and embed sustainable ways of working. It is available as a flexible call-off through G-Cloud 15 and can be consumed as standalone engagements or as part of a broader digital transformation journey.

What the Service Provides

- Microsoft 365 advice and migration roadmaps for Exchange, SharePoint, OneDrive, Teams and associated services.
- Assessments (platform and security) to baseline posture, identify risks/opportunities, and prioritise actions.
- Alignment of people, technology and processes: operating model, roles/responsibilities, governance and guardrails.
- End user adoption enablement: communications, training, champions networks, metrics and feedback loops.
- Deployment by certified consultants: build, configuration, integration and readiness activities.
- Optimisation and health checks: operational tuning, performance improvements and value realisation reviews.
- Access to relevant Microsoft funding and incentive programmes where eligible.

Who the Service Is For

- Organisations planning initial Microsoft 365 adoption or migrating from other platforms.
- Teams seeking stronger governance, security and compliance across Microsoft 365.
- Departments looking for measurable end-user adoption and productivity improvements.
- Customers that want expert deployment and ongoing advisory support to de-risk delivery and accelerate value.

Why boxxe

Boxxe is a Microsoft Cloud Solution Provider (CSP) with advanced specialisations and proven delivery capabilities around Microsoft 365 technology, balanced with a mix of strategy, engineering and adoption expertise to deliver sustainable outcomes and increased utilisation of M365 functionality and features.

Customer Problems Solved

- Unclear roadmap for modernising collaboration, identity and security, solved with structured migration strategies and roadmaps.
- Legacy configurations and risk are addressed with assessments that pinpoint gaps and prioritise remediation.
- Low end-user adoption is improved through tailored enablement.
- Slow or risky deployments are mitigated by certified consultants and proven implementation frameworks.
- Under-utilised licensing and features are unlocked through assessment and optimisation.

Customer Benefits & Outcomes

- Faster time-to-value through structured planning and delivery accelerators.
- Improved security and compliance posture aligned to best practices and governance guidelines such as NCSC.
- Higher adoption and productivity measured via engagement metrics and outcome-based KPIs.
- Reduced delivery risk with design assurance, proven patterns and certified expertise.
- Optimised licensing and features through targeted assessments and access to eligible Microsoft programmes.

Approach & Methodology

1. **Discover & Baseline:** stakeholder interviews, environment assessment (M365 & security), and current-state documentation.
2. **Design & Plan:** target architecture, migration plans/roadmaps, governance model, adoption plan and measurement framework.
3. **Enable & Deploy:** configuration/build, integrations, controls and guardrails, pilots and controlled rollouts led by certified consultants.
4. **Adopt & Embed:** communications, training, champions networks, usage analytics and continuous feedback loops.
5. **Optimise & Support:** assessments, tuning and advisory guidance with access to Microsoft funding/programmes where applicable.

Pricing Model

Services are provided on a day rate.

Please see separate Pricing Document.

Why Customers Choose This Service

Customers choose boxxe because we pair clarity of strategy with excellence in engineering and human-centred adoption. This approach delivers rapid progress without sacrificing governance, security or user experience.

Customers value the assurance of our accredited delivery, robust data protection and privacy practices, and our position as a Microsoft CSP partner with advanced specialisations, providing confidence in both solution quality and the sustainability of operations.

Our approach is pragmatic and collaborative: we meet you where you are, leverage eligible Microsoft programmes, and focus relentlessly on measurable outcomes so stakeholders can see progress quickly and trust the path forward.