

For new customers, a one-off onboarding fee is chargeable to cover the setup of a Druva instance and integration with the customer's M365 tenant:

Activity	One-off Cost
Onboarding Backup for M365 service	£1,000.00

Total pricing for boxxe's Backup for M365 with Druva is calculated on a Per User Per Month basis. Enterprise and Elite Druva tiers are available with options for either unmanaged (customer manages the instance and backups themselves), or managed by boxxe:

Druva Tier	Storage per User (GB)	Managed	Price per User per Month
Enterprise	50GB	No	£2.00
Enterprise	50GB	Yes	£2.50
Elite	50GB	No	£2.60
Elite	50GB	Yes	£3.10

Discounts are available for Education customers.