

## G-Cloud Splunk Observability Suite Pricing

### **SPLUNK CLOUD**

*Splunk Cloud: Ingest*

*Splunk Cloud Subscription with Standard Success Plan - GB/day*

*\$2,049.30 per GB for 1 year (min 5GB per day)*

*Splunk Cloud - IT Service Intelligence: Ingest (Platform Cloud Ingest Required)*

*Splunk IT Service Intelligence - Subscription with Standard Success Plan - GB/day*

*\$1,802.63 per GB for 1 year (Min 50GB)*

### **SPLUNK ENTERPRISE (CORE) (On-prem/BYOL)**

*Splunk Enterprise: Ingest*

*Splunk Enterprise - Term License with Standard Success Plan - GB/day*

*\$2,277.00 per GB for 1 year*

*Splunk IT Service Intelligence: Ingest (Platform Enterprise Required)*

*Splunk IT Service Intelligence - Term License with Standard Success Plan - GB/day*

*\$3,162.50 per GB for 1 year*

### **SPLUNK OBSERVABILITY**

*Splunk Observability Cloud Suite is a subscription based model. Primary metrics for sizing of Splunk Observability software license is based on number of hosts. A host is classified as anything with an operating system. Each individual host includes 20 containers or serverless functions, 200 custom metrics, 5 profiled containers, 40 monitoring metric sets and 400 troubleshooting metric sets. There are a few different pricing packaging options*

*Splunk Observability Cloud can be purchased in 3 suite tiers:*

*1. Infrastructure Cloud Suite: which includes Infrastructure Monitoring and Troubleshooting plus Synthetic Monitoring Uptime checks.*

*List \$25 per host, per month. Min commitment 200 hosts.*

*2. App & Infrastructure Cloud Suite: which includes Infrastructure monitoring and troubleshooting plus Synthetic Uptime Checks, Synthetic API checks and Application Performance Monitoring (APM).*

*\$95 per host, per month. Min commitment 100 hosts*

*3. End-to-End Observability Cloud Suite: which includes Infrastructure monitoring and troubleshooting plus Synthetic Uptime Checks, Synthetic API Checks, Synthetic Browser Checks, Application Performance Monitoring (APM) and Real User Monitoring (RUM).*

*\$125 per host, per month. Min commitment 100 hosts.*

*Outside of these three tiers individual capabilities can be purchased. This would be licensed in the following ways;*

*- Splunk Infrastructure Monitoring: licensed per host, per month. \$25 per host, per month list.*

*- Splunk APM: licensed per host, per month. \$85 per host, per month list.*

*- Splunk RUM: licensed in packs. 10,000 sessions, per pack. \$25 per pack, per month list.*

*- Splunk Synthetic Monitoring: licensed in packs.*

*Uptime Checks in packs of 10,000, \$2 per pack, per month list*

*API checks in packs of 10,000, \$6 per pack, per month list*

*Real-browser checks packs of 1,000, \$20 per pack, per month list*

*- Splunk On-call, licensed per user, per month. \$25 per user, per month*

## Splunk End Customer Pricelist - EMEA DISTRIBUTOR

| Product Family                       | SKU Name              | SKU Description                                                                                                                                                                                                                                                                                                                                                                        | Volume/Iter                                                                                                                                                                                                                  | Base List Price                                                                                                                                        | Base List |
|--------------------------------------|-----------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------|-----------|
| Cloud SVC                            | SE-S-CLD-SVC-ST       | Splunk Cloud Platform - Subscription with Standard Success Plan - per SVC                                                                                                                                                                                                                                                                                                              | 0 - 49 SVC's                                                                                                                                                                                                                 | \$10,205.10                                                                                                                                            |           |
|                                      |                       |                                                                                                                                                                                                                                                                                                                                                                                        | 50+ SVC's                                                                                                                                                                                                                    | \$9,354.10                                                                                                                                             |           |
|                                      | SE-S-CLD-SVC-PR       | Splunk Cloud Platform - Subscription with Premium Success Plan - per SVC                                                                                                                                                                                                                                                                                                               | 50 - 99 SVC's                                                                                                                                                                                                                | \$11,224.92                                                                                                                                            |           |
|                                      |                       |                                                                                                                                                                                                                                                                                                                                                                                        | 100+ SVC's                                                                                                                                                                                                                   | \$10,289.51                                                                                                                                            |           |
|                                      | SE-S-CLD-SVC-ENC-ST   | Splunk Cloud Platform - Subscription with Encryption at Rest - Standard Success Plan- per SVC                                                                                                                                                                                                                                                                                          | 0 - 49 SVC's                                                                                                                                                                                                                 | \$11,735.87                                                                                                                                            |           |
|                                      |                       |                                                                                                                                                                                                                                                                                                                                                                                        | 50+ SVC's                                                                                                                                                                                                                    | \$10,757.22                                                                                                                                            |           |
|                                      | SE-S-CLD-SVC-ENC-PR   | Splunk Cloud Platform - Subscription with Encryption at Rest - Premium Success Plan - per SVC                                                                                                                                                                                                                                                                                          | 50 - 99 SVC's                                                                                                                                                                                                                | \$12,908.66                                                                                                                                            |           |
|                                      |                       |                                                                                                                                                                                                                                                                                                                                                                                        | 100+ SVC's                                                                                                                                                                                                                   | \$11,832.94                                                                                                                                            |           |
|                                      | SE-S-CLD-SVC-CP-ST    | Splunk Cloud Platform - Subscription with Compliance, Encryption at Rest and Standard Success Plan - per SVC                                                                                                                                                                                                                                                                           | 0 - 49 SVC's                                                                                                                                                                                                                 | \$12,246.12                                                                                                                                            |           |
|                                      |                       |                                                                                                                                                                                                                                                                                                                                                                                        | 50+ SVC's                                                                                                                                                                                                                    | \$11,224.92                                                                                                                                            |           |
|                                      | SE-S-CLD-SVC-CP-PR    | Splunk Cloud Platform - Subscription with Compliance, Encryption at Rest and Premium Success Plan - per SVC                                                                                                                                                                                                                                                                            | 50 - 99 SVC's                                                                                                                                                                                                                | \$13,469.90                                                                                                                                            |           |
|                                      |                       |                                                                                                                                                                                                                                                                                                                                                                                        | 100+ SVC's                                                                                                                                                                                                                   | \$12,347.41                                                                                                                                            |           |
|                                      | SE-S-CLD-SVC-FED-ST   | Splunk Cloud Platform - Subscription with Federal Compliance impact level controls, Encryption at Rest, and Standard Success Plan - per SVC                                                                                                                                                                                                                                            | 0 - 49 SVC's                                                                                                                                                                                                                 | \$15,307.65                                                                                                                                            |           |
|                                      |                       |                                                                                                                                                                                                                                                                                                                                                                                        | 50+ SVC's                                                                                                                                                                                                                    | \$14,031.15                                                                                                                                            |           |
|                                      | SE-S-CLD-SVC-FED-PR   | Splunk Cloud Platform - Subscription with Federal Compliance impact level controls, Encryption at Rest, and Premium Success Plan - per SVC                                                                                                                                                                                                                                             | 50 - 99 SVC's                                                                                                                                                                                                                | \$16,837.38                                                                                                                                            |           |
|                                      |                       |                                                                                                                                                                                                                                                                                                                                                                                        | 100+ SVC's                                                                                                                                                                                                                   | \$15,434.27                                                                                                                                            |           |
|                                      | SE-S-SVC-STOR-TU      | Splunk Cloud Subscription - Data Storage True-up - 500GB Increments                                                                                                                                                                                                                                                                                                                    |                                                                                                                                                                                                                              | \$690.00                                                                                                                                               |           |
|                                      | SE-S-SVC-STOR-ENC-TU  | Splunk Cloud Subscription - Data Storage with Encryption at Rest True-up - 500GB Increments                                                                                                                                                                                                                                                                                            |                                                                                                                                                                                                                              | \$793.50                                                                                                                                               |           |
|                                      | SE-S-SVC-ARC-TU       | Splunk Cloud Subscription - Dynamic Data Archive True-up - 500GB Increments                                                                                                                                                                                                                                                                                                            |                                                                                                                                                                                                                              | \$276.00                                                                                                                                               |           |
|                                      | SE-S-SVC-ARC-ENC-TU   | Splunk Cloud Subscription with Encryption at Rest - Dynamic Data Archive True-up - 500GB Increments                                                                                                                                                                                                                                                                                    |                                                                                                                                                                                                                              | \$316.25                                                                                                                                               |           |
| Cloud Ingest                         | SE-S-SVC-ARC-TUC      | Splunk Cloud Subscription for SVC - Dynamic Data Archive True-up Charge - 500GB Increments                                                                                                                                                                                                                                                                                             |                                                                                                                                                                                                                              | \$331.20                                                                                                                                               |           |
|                                      | SE-S-SVC-STOR-TUC     | Splunk Cloud Subscription for SVC - Data Storage True-up Charge - 500GB Increments                                                                                                                                                                                                                                                                                                     |                                                                                                                                                                                                                              | \$828.00                                                                                                                                               |           |
|                                      | SE-S-STOR-TUC         | Splunk Cloud Subscription - Additional Data Storage True-up Charge - 500GB Increments                                                                                                                                                                                                                                                                                                  |                                                                                                                                                                                                                              | \$828.00                                                                                                                                               |           |
|                                      | SE-S-ARC-TUC          | Splunk Cloud Subscription - Dynamic Data Archive True-up Charge - 500GB Increments                                                                                                                                                                                                                                                                                                     |                                                                                                                                                                                                                              | \$331.20                                                                                                                                               |           |
|                                      | SE-S-STOR-ENC-TUC     | Splunk Cloud Subscription with Encryption at Rest - Additional Data Storage True-up Charge - 500GB Increments                                                                                                                                                                                                                                                                          |                                                                                                                                                                                                                              | \$952.20                                                                                                                                               |           |
|                                      | SE-S-ARC-ENC-TUC      | Splunk Cloud Subscription with Encryption at Rest - Dynamic Data Archive True-up Charge - 500GB Increments                                                                                                                                                                                                                                                                             |                                                                                                                                                                                                                              | \$379.50                                                                                                                                               |           |
|                                      | SE-S-SVC-STOR-ENC-TUC | Splunk Cloud Subscription - Data Storage with Encryption at Rest True-up Charge - 500GB Increments                                                                                                                                                                                                                                                                                     |                                                                                                                                                                                                                              | \$952.20                                                                                                                                               |           |
|                                      | SE-S-SVC-ARC-ENC-TUC  | Splunk Cloud Subscription with Encryption at Rest - Dynamic Data Archive True-up Charge - 500GB Increments                                                                                                                                                                                                                                                                             |                                                                                                                                                                                                                              | \$379.50                                                                                                                                               |           |
|                                      | SE-S-SVC-FED-STOR-TUC | Splunk Cloud Subscription with Federal Compliance impact level controls, Encryption at Rest - Data Storage True-up Charge - 500GB Increments                                                                                                                                                                                                                                           |                                                                                                                                                                                                                              | \$1,131.60                                                                                                                                             |           |
|                                      | SE-S-SVC-FED-ARC-TUC  | Splunk Cloud Subscription with Federal Compliance impact level controls, Encryption at Rest - Dynamic Data Archive True-up Charge - 500GB Increments                                                                                                                                                                                                                                   |                                                                                                                                                                                                                              | \$400.20                                                                                                                                               |           |
|                                      | SE-S-SVC-ILS-STOR-TUC | Splunk Cloud Subscription provisioned in the Splunk Cloud environment with FedRAMP and ILS controls, Encryption at Rest - Data Storage True-up Charge - 500GB Increments                                                                                                                                                                                                               |                                                                                                                                                                                                                              | \$1,131.60                                                                                                                                             |           |
|                                      | SE-S-SVC-ILS-ARC-TUC  | Splunk Cloud Subscription provisioned in the Splunk Cloud environment with FedRAMP and ILS controls, Encryption at Rest True-up Charge - Dynamic Data Archive - 500GB Increments                                                                                                                                                                                                       |                                                                                                                                                                                                                              | \$400.20                                                                                                                                               |           |
|                                      | SE-S-CLD-ST           | Splunk Cloud Subscription with Standard Success Plan - GB/day<br>NOTE: Supported Configurations: 5 GB/day; 10 GB/day; 20 GB/day; 35 GB/day; 50 GB/day; 75 GB/day; 100 GB/day<br>Additional 50 GB/day increments up to 1000 GB/day; Additional 250 GB/day increments above 1000 GB/day                                                                                                  | 5 - 9 GB/day<br>10 - 19 GB/day<br>20 - 49 GB/day<br>50 - 99 GB/day<br>100 - 199 GB/day<br>200 - 499 GB/day<br>500 - 999 GB/day<br>1000 - 1999 GB/day<br>2000 - 4999 GB/day<br>5000 - 9999 GB/day                             | \$2,049.30<br>\$1,745.70<br>\$1,518.00<br>\$1,265.00<br>\$1,012.00<br>\$974.05<br>\$851.00<br>\$822.25<br>\$793.50<br>\$764.75                         |           |
|                                      | SE-S-CLD-PR           | Splunk Cloud Subscription with Premium Success Plan - GB/day<br>NOTE: Supported Configurations: 500 GB/day; Additional 50 GB/day increments up to 1000 GB/day; Additional 250 GB/day increments above 1000 GB/day                                                                                                                                                                      | 1000 - 1999 GB/day<br>2000 - 4999 GB/day<br>5000 - 9999 GB/day                                                                                                                                                               | \$971.75<br>\$902.75<br>\$856.75                                                                                                                       |           |
|                                      | SE-S-CLD-UC-ST        | Splunk Cloud Subscription - Rapid Adoption Packages with Standard Success Plan                                                                                                                                                                                                                                                                                                         | 3 Use Cases<br>4 Use Cases<br>5 Use Cases<br>6 Use Cases                                                                                                                                                                     | \$15,295.00<br>\$17,207.45<br>\$19,501.70<br>\$21,801.70                                                                                               |           |
|                                      | SE-S-STOR             | Splunk Cloud Subscription - Additional Data Storage - 500GB Increments                                                                                                                                                                                                                                                                                                                 | Per 500GB Increments                                                                                                                                                                                                         | \$690.00                                                                                                                                               |           |
|                                      | SE-S-VC               | Splunk Cloud Subscription - Ingest Model Compute Customization - SVC                                                                                                                                                                                                                                                                                                                   | SVC                                                                                                                                                                                                                          | \$13,800.00                                                                                                                                            |           |
|                                      | SE-S-CLD-OV-ST        | Splunk Cloud Subscription with Standard Success Plan - Overage - GB/day                                                                                                                                                                                                                                                                                                                |                                                                                                                                                                                                                              | Please refer to Overage guide                                                                                                                          |           |
|                                      | SE-S-CLD-OV-PR        | Splunk Cloud Subscription with Premium Success Plan - Overage - GB/day                                                                                                                                                                                                                                                                                                                 |                                                                                                                                                                                                                              | Please refer to Overage guide                                                                                                                          |           |
|                                      | SE-S-ARC              | Splunk Cloud Subscription - Dynamic Data Archive - 500GB Increments                                                                                                                                                                                                                                                                                                                    | Per 500GB Increments                                                                                                                                                                                                         | \$276.00                                                                                                                                               |           |
| Cloud Ingest with Encryption at Rest | SE-S-CLD-ENC-ST       | Splunk Cloud Subscription with Encryption at Rest and Standard Success Plan - GB/day<br>NOTE: Supported Configurations: 5 GB/day; 10 GB/day; 20 GB/day; 35 GB/day; 50 GB/day; 75 GB/day; 100 GB/day<br>Additional 50 GB/day increments up to 1000 GB/day; Additional 250 GB/day increments above 1000 GB/day; Required for PCI and HIPAA compliance                                    | 5 - 9 GB/day<br>10 - 19 GB/day<br>20 - 49 GB/day<br>50 - 99 GB/day<br>100 - 199 GB/day<br>200 - 499 GB/day<br>500 - 999 GB/day<br>1000 - 1999 GB/day<br>2000 - 4999 GB/day<br>5000 - 9999 GB/day                             | \$2,359.23<br>\$2,005.03<br>\$1,745.70<br>\$1,454.75<br>\$1,163.80<br>\$1,119.53<br>\$977.50<br>\$943.00<br>\$914.25<br>\$879.75                       |           |
|                                      | SE-S-CLD-ENC-PR       | Splunk Cloud Subscription with Encryption at Rest and Premium Success Plan - GB/day<br>NOTE: Supported Configurations: 1000 GB/day; Additional 500 GB/day increments above 1000 GB/day; Required for PCI and HIPAA compliance                                                                                                                                                          | 1000 - 1999 GB/day<br>2000 - 4999 GB/day<br>5000 - 9999 GB/day                                                                                                                                                               | \$1,056.85<br>\$1,038.45<br>\$987.85                                                                                                                   |           |
|                                      | SE-S-STOR-ENC         | Splunk Cloud Subscription with Encryption at Rest - Additional Data Storage - 500GB Increments                                                                                                                                                                                                                                                                                         | Per 500GB Increments                                                                                                                                                                                                         | \$793.50                                                                                                                                               |           |
|                                      | SE-S-VC-ENC           | Splunk Cloud Subscription with Encryption at Rest - Ingest Model Compute Customization - SVC                                                                                                                                                                                                                                                                                           | SVC                                                                                                                                                                                                                          | \$15,870.00                                                                                                                                            |           |
|                                      | SE-S-CLD-ENC-OV-ST    | Splunk Cloud Subscription with Encryption at Rest and Standard Success Plan - Overage - GB/day                                                                                                                                                                                                                                                                                         |                                                                                                                                                                                                                              | Please refer to Overage guide                                                                                                                          |           |
|                                      | SE-S-CLD-ENC-OV-PR    | Splunk Cloud Subscription with Encryption at Rest and Premium Success Plan - Overage - GB/day                                                                                                                                                                                                                                                                                          |                                                                                                                                                                                                                              | Please refer to Overage guide                                                                                                                          |           |
|                                      | SE-S-ARC-ENC          | Splunk Cloud Subscription with Encryption at Rest - Dynamic Data Archive - 500GB Increments                                                                                                                                                                                                                                                                                            | Per 500GB Increments                                                                                                                                                                                                         | \$316.25                                                                                                                                               |           |
|                                      | SE-S-CLD-CP-ST        | Splunk Cloud Subscription with Compliance, Encryption at Rest and Standard Success Plan - GB/day<br>NOTE: Supported Configurations: 5 GB/day; 10 GB/day; 20 GB/day; 35 GB/day; 50 GB/day; 75 GB/day; 100 GB/day<br>Additional 50 GB/day increments up to 1000 GB/day; Additional 250 GB/day increments above 1000 GB/day; Compliance could be provisioned in PCI or HIPAA Environments | 5 - 9 GB/day<br>10 - 19 GB/day<br>20 - 49 GB/day<br>50 - 99 GB/day<br>100 - 199 GB/day<br>200 - 499 GB/day<br>500 - 999 GB/day<br>1000 - 1999 GB/day<br>2000 - 4999 GB/day<br>5000 - 9999 GB/day                             | \$2,460.43<br>\$2,093.58<br>\$1,821.60<br>\$1,518.00<br>\$1,214.40<br>\$1,170.13<br>\$1,023.50<br>\$989.00<br>\$954.50<br>\$920.00                     |           |
|                                      | SE-S-CLD-CP-PR        | Splunk Cloud Subscription with Compliance, Encryption at Rest and Premium Success Plan - GB/day<br>NOTE: Supported Configurations: 1000 GB/day; Additional 250 GB/day increments above 1000 GB/day                                                                                                                                                                                     | 1000 - 1999 GB/day<br>2000 - 4999 GB/day<br>5000 - 9999 GB/day                                                                                                                                                               | \$1,167.25<br>\$1,085.60<br>\$1,030.40                                                                                                                 |           |
|                                      | SE-S-CLD-CP-OV-ST     | Splunk Cloud Subscription with Compliance, Encryption at Rest and Standard Success Plan - Overage - GB/day                                                                                                                                                                                                                                                                             |                                                                                                                                                                                                                              | Please refer to Overage guide                                                                                                                          |           |
|                                      | SE-S-CLD-CP-OV-PR     | Splunk Cloud Subscription with Compliance, Encryption at Rest and Standard Success Plan - Overage - GB/day                                                                                                                                                                                                                                                                             |                                                                                                                                                                                                                              | Please refer to Overage guide                                                                                                                          |           |
|                                      | SE-S-STOR-ENC         | Splunk Cloud Subscription with Encryption at Rest - Additional Data Storage - 500GB Increments                                                                                                                                                                                                                                                                                         | Per 500GB Increments                                                                                                                                                                                                         | \$793.50                                                                                                                                               |           |
|                                      | SE-S-VC-ENC           | Splunk Cloud Subscription with Encryption at Rest - Ingest Model Compute Customization - SVC                                                                                                                                                                                                                                                                                           | SVC                                                                                                                                                                                                                          | \$15,870.00                                                                                                                                            |           |
|                                      | SE-S-ARC-ENC          | Splunk Cloud Subscription with Encryption at Rest - Dynamic Data Archive - 500GB Increments                                                                                                                                                                                                                                                                                            | Per 500GB Increments                                                                                                                                                                                                         | \$316.25                                                                                                                                               |           |
|                                      | SE-T-LIC-UC-ST        | Splunk Enterprise - Rapid Adoption Packages - Term License with Standard Success Plan                                                                                                                                                                                                                                                                                                  | 3 Use Cases<br>4 Use Cases<br>5 Use Cases<br>6 Use Cases                                                                                                                                                                     | \$11,500.00<br>\$12,937.50<br>\$14,662.50<br>\$16,732.50                                                                                               |           |
|                                      | SE-T-LIC-ST           | Splunk Enterprise - Term License with Standard Success Plan - GB/day                                                                                                                                                                                                                                                                                                                   | 1 GB/day<br>2 - 4 GB/day<br>5 - 9 GB/day<br>10 - 19 GB/day<br>20 - 49 GB/day<br>50 - 99 GB/day<br>100 - 199 GB/day<br>200 - 499 GB/day<br>500 - 999 GB/day<br>1000 - 1999 GB/day<br>2000 - 4999 GB/day<br>5000 - 9999 GB/day | \$2,377.00<br>\$1,897.50<br>\$1,518.00<br>\$1,265.00<br>\$1,138.50<br>\$961.40<br>\$759.00<br>\$733.70<br>\$644.00<br>\$621.00<br>\$598.00<br>\$575.00 |           |
|                                      | SE-T-LIC-PR           | Splunk Enterprise - Term License with Premium Success Plan - GB/day                                                                                                                                                                                                                                                                                                                    | 1000 - 1999 GB/day<br>2000 - 4999 GB/day<br>5000 - 9999 GB/day                                                                                                                                                               | \$701.50<br>\$655.50<br>\$621.00                                                                                                                       |           |
|                                      | SE-T-LIC-COD-ST       | Splunk Enterprise - Capacity on Demand - Term License with Standard Success Plan - GB/day<br>Note: List prices based on annual term. Capacity on Demand licenses can only be quoted for 30, 90 or 120 days. CPQ will prorate pricing based on term selected.                                                                                                                           | 1 GB/day<br>2 - 4 GB/day<br>5 - 9 GB/day<br>10 - 19 GB/day<br>20 - 49 GB/day<br>50 - 99 GB/day                                                                                                                               | \$2,770.35<br>\$2,308.63<br>\$1,846.90<br>\$1,539.00<br>\$1,385.18<br>\$1,169.71                                                                       |           |

|                                                                       |                                                  |                                                                                                                                                                                                                                                          |                                                                                                                                                                   |                                                                             |              |
|-----------------------------------------------------------------------|--------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------|--------------|
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 100 - 199 GB/day                                                                                                                                                  | \$923.45                                                                    |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 200 - 499 GB/day                                                                                                                                                  | \$892.67                                                                    |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 500 - 999 GB/day                                                                                                                                                  | \$783.53                                                                    |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 1000 - 1999 GB/day                                                                                                                                                | \$755.55                                                                    |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 2000 - 4999 GB/day                                                                                                                                                | \$727.57                                                                    |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 5000 - 9999 GB/day                                                                                                                                                | \$699.58                                                                    |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | Contact your distributor for pricing of additional volume ranges                                                                                                  |                                                                             |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 1000 - 1999 GB/day                                                                                                                                                | \$882.05                                                                    |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 2000 - 4999 GB/day                                                                                                                                                | \$825.70                                                                    |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 5000 - 9999 GB/day                                                                                                                                                | \$769.35                                                                    |              |
| Splunk Enterprise vCPU                                                | SE-T-LUC-V-ST                                    | Splunk Enterprise - Term License with Standard Success Plan - vCPU                                                                                                                                                                                       | 25-49 vCPU                                                                                                                                                        | \$5,175.00                                                                  |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 50-99 vCPU                                                                                                                                                        | \$4,830.00                                                                  |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 100-249 vCPU                                                                                                                                                      | \$4,312.50                                                                  |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 250-499 vCPU                                                                                                                                                      | \$3,450.00                                                                  |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 500-999 vCPU                                                                                                                                                      | \$2,875.00                                                                  |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 1000-2499 vCPU                                                                                                                                                    | \$2,328.75                                                                  |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 2500-2999 vCPU                                                                                                                                                    | \$2,012.50                                                                  |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 3000+ vCPU                                                                                                                                                        | \$1,725.00                                                                  |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 25-49 vCPU                                                                                                                                                        | \$6,210.00                                                                  |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 50-99 vCPU                                                                                                                                                        | \$5,796.00                                                                  |              |
| Splunk Enterprise vCPU                                                | SE-T-LUC-V-PR                                    | Splunk Enterprise - Term License with Premium Success Plan - vCPU                                                                                                                                                                                        | 100-249 vCPU                                                                                                                                                      | \$5,175.00                                                                  |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 250-499 vCPU                                                                                                                                                      | \$4,140.00                                                                  |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 500-999 vCPU                                                                                                                                                      | \$3,450.00                                                                  |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 1000-2499 vCPU                                                                                                                                                    | \$2,794.50                                                                  |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 2500-2999 vCPU                                                                                                                                                    | \$2,415.00                                                                  |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 3000+ vCPU                                                                                                                                                        | \$2,070.00                                                                  |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 25-49 vCPU                                                                                                                                                        | \$5,175.00                                                                  |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 50-99 vCPU                                                                                                                                                        | \$4,830.00                                                                  |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 100-249 vCPU                                                                                                                                                      | \$4,312.50                                                                  |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 250-499 vCPU                                                                                                                                                      | \$3,450.00                                                                  |              |
| Named Source Type DNS & Netflow Data                                  | SE-T-LUC-DND-ST                                  | Splunk Enterprise for DNS & Netflow Data - Term License with Standard Success Plan - GB/day                                                                                                                                                              | 100 - 199 GB/day                                                                                                                                                  | \$253.00                                                                    |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 200 - 499 GB/day                                                                                                                                                  | \$242.88                                                                    |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 500 - 999 GB/day                                                                                                                                                  | \$212.75                                                                    |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 1000 - 1999 GB/day                                                                                                                                                | \$204.70                                                                    |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 2000 - 4999 GB/day                                                                                                                                                | \$197.80                                                                    |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 5000 - 9999 GB/day                                                                                                                                                | \$189.75                                                                    |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | Refer to CPQ for pricing of additional volume ranges                                                                                                              |                                                                             |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 1000 - 1999 GB/day                                                                                                                                                | \$246.10                                                                    |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 2000 - 4999 GB/day                                                                                                                                                | \$236.90                                                                    |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 5000 - 9999 GB/day                                                                                                                                                | \$227.70                                                                    |              |
| Cloud - Enterprise Security SVC Platform Cloud SVC & Storage Required | ES-S-CLD-SVC-ST                                  | Splunk Enterprise Security - Subscription with Standard Success Plan - per SVC                                                                                                                                                                           | 10 - 49 SVC's                                                                                                                                                     | \$2,550.70                                                                  |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 50+ SVC's                                                                                                                                                         | \$2,337.95                                                                  |              |
|                                                                       | ES-S-CLD-SVC-PR                                  | Splunk Enterprise Security - Subscription with Premium Success Plan - per SVC                                                                                                                                                                            | 10 - 49 SVC's                                                                                                                                                     | \$2,806.00                                                                  |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 50-99 SVC's                                                                                                                                                       | \$2,806.00                                                                  |              |
|                                                                       | ES-S-CLD-ST                                      | Splunk Enterprise Security - Subscription with Standard Success Plan - GB/day<br>NOTE: Supported Configurations: 50 GB/day; 750GB/day; 100 GB/day; Additional 50 GB/day increments up to 1000 GB/day; Additional 250 GB/day increments above 1000 GB/day | 100+ SVC's                                                                                                                                                        | \$2,572.17                                                                  |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 50 - 99 GB/day                                                                                                                                                    | \$1,214.40                                                                  |              |
| Cloud - Enterprise Security Ingest Platform Cloud Ingest Required     |                                                  |                                                                                                                                                                                                                                                          | 100 - 199 GB/day                                                                                                                                                  | \$759.00                                                                    |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 200 - 499 GB/day                                                                                                                                                  | \$588.23                                                                    |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 500 - 999 GB/day                                                                                                                                                  | \$483.00                                                                    |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 1000 - 1999 GB/day                                                                                                                                                | \$465.75                                                                    |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 2000 - 4999 GB/day                                                                                                                                                | \$448.50                                                                    |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 5000 - 9999 GB/day                                                                                                                                                | \$431.25                                                                    |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | Contact your distributor for pricing of additional volume ranges                                                                                                  |                                                                             |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 50 - 99 GB/day                                                                                                                                                    | \$1,454.75                                                                  |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 100 - 199 GB/day                                                                                                                                                  | \$910.80                                                                    |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 200 - 499 GB/day                                                                                                                                                  | \$708.40                                                                    |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 500 - 999 GB/day                                                                                                                                                  | \$580.75                                                                    |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 1000 - 1999 GB/day                                                                                                                                                | \$546.25                                                                    |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 2000 - 4999 GB/day                                                                                                                                                | \$517.50                                                                    |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 5000 - 9999 GB/day                                                                                                                                                | \$488.75                                                                    |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | Contact your distributor for pricing of additional volume ranges                                                                                                  |                                                                             |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | ES-S-CLD-OV-ST                                                                                                                                                    | Please refer to Overage guide                                               |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | ES-S-CLD-OV-PR                                                                                                                                                    | Please refer to Overage guide                                               |              |
|                                                                       | Enterprise Security Platform Enterprise Required | ES-T-LUC-ST                                                                                                                                                                                                                                              | Splunk Enterprise Security - Term License with Standard Success Plan - GB/day                                                                                     | 1 GB/day                                                                    | \$2,530.00   |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          |                                                                                                                                                                   | 2 - 4 GB/day                                                                | \$1,897.50   |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          |                                                                                                                                                                   | 5 - 9 GB/day                                                                | \$1,012.00   |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 10 - 19 GB/day                                                                                                                                                    | \$759.00                                                                    |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 20 - 49 GB/day                                                                                                                                                    | \$581.90                                                                    |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 50 - 99 GB/day                                                                                                                                                    | \$404.80                                                                    |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 100 - 199 GB/day                                                                                                                                                  | \$253.00                                                                    |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 200 - 499 GB/day                                                                                                                                                  | \$196.08                                                                    |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 500 - 999 GB/day                                                                                                                                                  | \$161.00                                                                    |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 1000 - 1999 GB/day                                                                                                                                                | \$155.25                                                                    |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 2000 - 4999 GB/day                                                                                                                                                | \$149.50                                                                    |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 5000 - 9999 GB/day                                                                                                                                                | \$143.75                                                                    |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | Contact your distributor for pricing of additional volume ranges                                                                                                  |                                                                             |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 1000 - 1999 GB/day                                                                                                                                                | \$184.00                                                                    |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 2000 - 4999 GB/day                                                                                                                                                | \$172.50                                                                    |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 5000 - 9999 GB/day                                                                                                                                                | \$161.00                                                                    |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | Contact your distributor for pricing of additional volume ranges                                                                                                  |                                                                             |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | ES-T-LUC-V-ST                                                                                                                                                     | Splunk Enterprise Security - Term License with Standard Success Plan - vCPU |              |
| Enterprise Security vCPU Platform Enterprise vCPU Required            |                                                  |                                                                                                                                                                                                                                                          | 25-49 vCPU                                                                                                                                                        | \$1,293.75                                                                  |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 50-99 vCPU                                                                                                                                                        | \$1,207.50                                                                  |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 100-249 vCPU                                                                                                                                                      | \$1,078.13                                                                  |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 250-499 vCPU                                                                                                                                                      | \$862.50                                                                    |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 500-999 vCPU                                                                                                                                                      | \$718.75                                                                    |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 1000-2499 vCPU                                                                                                                                                    | \$582.19                                                                    |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 2500-2999 vCPU                                                                                                                                                    | \$503.13                                                                    |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 3000+ vCPU                                                                                                                                                        | \$431.25                                                                    |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 25-49 vCPU                                                                                                                                                        | \$1,552.50                                                                  |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 50-99 vCPU                                                                                                                                                        | \$1,449.00                                                                  |              |
| Enterprise Security vCPU Platform Enterprise vCPU Required            |                                                  |                                                                                                                                                                                                                                                          | 100-249 vCPU                                                                                                                                                      | \$1,293.75                                                                  |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 250-499 vCPU                                                                                                                                                      | \$1,035.00                                                                  |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 500-999 vCPU                                                                                                                                                      | \$862.50                                                                    |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 1000-2499 vCPU                                                                                                                                                    | \$698.63                                                                    |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 2500-2999 vCPU                                                                                                                                                    | \$603.75                                                                    |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 3000+ vCPU                                                                                                                                                        | \$517.50                                                                    |              |
|                                                                       | SIEM                                             | EC-T-LUC-ST                                                                                                                                                                                                                                              | Splunk Enterprise Security & User Behavior Analytics Package for Security Operations Suite - Term License with Standard Support and Content Subscription - GB/day | 100 - 199 GB/day                                                            | \$379.50     |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          |                                                                                                                                                                   | 200 - 499 GB/day                                                            | \$294.11     |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          |                                                                                                                                                                   | 500 - 999 GB/day                                                            | \$241.50     |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          |                                                                                                                                                                   | 1000 - 1999 GB/day                                                          | \$233.45     |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 2000 - 4999 GB/day                                                                                                                                                | \$224.25                                                                    |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 5000 - 9999 GB/day                                                                                                                                                | \$216.20                                                                    |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | Contact your distributor for pricing of additional volume ranges                                                                                                  |                                                                             |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 1000 - 1999 GB/day                                                                                                                                                | \$276.00                                                                    |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 2000 - 4999 GB/day                                                                                                                                                | \$258.75                                                                    |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 5000 - 9999 GB/day                                                                                                                                                | \$241.50                                                                    |              |
| Named Source Type DNS & Netflow Data Platform Enterprise Required     | ES-T-LUC-DND-ST                                  | Splunk Enterprise Security for DNS & Netflow Data - Term License with Standard Success Plan - GB/day                                                                                                                                                     | Contact your distributor for pricing of additional volume ranges                                                                                                  |                                                                             |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 100 - 199 GB/day                                                                                                                                                  | \$82.23                                                                     |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 200 - 499 GB/day                                                                                                                                                  | \$63.25                                                                     |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 500 - 999 GB/day                                                                                                                                                  | \$52.80                                                                     |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 1000 - 1999 GB/day                                                                                                                                                | \$51.75                                                                     |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 2000 - 4999 GB/day                                                                                                                                                | \$49.45                                                                     |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 5000 - 9999 GB/day                                                                                                                                                | \$47.15                                                                     |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | Refer to CPQ for pricing of additional volume ranges                                                                                                              |                                                                             |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 1000 - 1999 GB/day                                                                                                                                                | \$62.10                                                                     |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 2000 - 4999 GB/day                                                                                                                                                | \$59.80                                                                     |              |
|                                                                       |                                                  | 5000 - 9999 GB/day                                                                                                                                                                                                                                       | \$56.35                                                                                                                                                           |                                                                             |              |
| Cloud - Splunk SOAR                                                   | SOAR-S-CLD-U-ST                                  | Splunk SOAR Cloud Subscription with Standard Success Plan - User Seats                                                                                                                                                                                   | Contact your distributor for pricing of additional volume ranges                                                                                                  |                                                                             |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 2-4 User Seats                                                                                                                                                    | \$48,300.00                                                                 |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 5 - 9 User Seats                                                                                                                                                  | \$41,400.00                                                                 |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 10 - 14 User Seats                                                                                                                                                | \$37,850.00                                                                 |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 15 - 19 User Seats                                                                                                                                                | \$36,800.00                                                                 |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 20 - 24 User Seats                                                                                                                                                | \$34,500.00                                                                 |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 25+ User Seats                                                                                                                                                    | \$32,200.00                                                                 |              |
|                                                                       | SOAR-S-CLD-U-PR                                  | Splunk SOAR Cloud Subscription with Premium Success Plan - User Seats                                                                                                                                                                                    | 10 - 14 User Seats                                                                                                                                                | \$45,540.00                                                                 |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 15 - 19 User Seats                                                                                                                                                | \$42,320.00                                                                 |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 20 - 24 User Seats                                                                                                                                                | \$39,675.00                                                                 |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 25+ User Seats                                                                                                                                                    | \$35,420.00                                                                 |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 2 User Seats                                                                                                                                                      | \$80,500.00                                                                 |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 3 User Seats                                                                                                                                                      | \$172,500.00                                                                |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 5 User Seats                                                                                                                                                      | \$172,500.00                                                                |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 10 User Seats                                                                                                                                                     | \$316,250.00                                                                |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 15 User Seats                                                                                                                                                     | \$460,000.00                                                                |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 20 User Seats                                                                                                                                                     | \$575,000.00                                                                |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 25 User Seats                                                                                                                                                     | \$667,000.00                                                                |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | 30 User Seats                                                                                                                                                     | \$759,000.00                                                                |              |
|                                                                       |                                                  |                                                                                                                                                                                                                                                          | Contact Splunk for pricing of additional volume ranges                                                                                                            |                                                                             |              |
|                                                                       |                                                  | 15 User Seats                                                                                                                                                                                                                                            | \$552,000.00                                                                                                                                                      |                                                                             |              |
|                                                                       |                                                  | PH-T-LUC-U-PR                                                                                                                                                                                                                                            | Solunk SOAR - Term User Seat License with Premium Support - User                                                                                                  | 15 User Seats                                                               | \$552,000.00 |

|                                        |                        |                                                                                                                                                                                                                                                              |                                                                  |                                                        |              |
|----------------------------------------|------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------|--------------------------------------------------------|--------------|
| Enterprise Security                    |                        |                                                                                                                                                                                                                                                              |                                                                  | 20 User Seats                                          | \$672,750.00 |
|                                        |                        |                                                                                                                                                                                                                                                              |                                                                  | 25 User Seats                                          | \$780,390.00 |
|                                        |                        |                                                                                                                                                                                                                                                              |                                                                  | 30 User Seats                                          | \$888,030.00 |
|                                        |                        |                                                                                                                                                                                                                                                              |                                                                  | Contact Splunk for pricing of additional volume ranges |              |
|                                        | PH-T-LIC-SOS-U-ST      | Splunk SOAR for Security Operations Suite - Term License with Standard Support - User                                                                                                                                                                        | 3 User Seats                                                     | \$80,500.00                                            |              |
|                                        |                        |                                                                                                                                                                                                                                                              | 5 User Seats                                                     | \$163,875.00                                           |              |
|                                        |                        |                                                                                                                                                                                                                                                              | 10 User Seats                                                    | \$284,625.00                                           |              |
|                                        |                        |                                                                                                                                                                                                                                                              | 15 User Seats                                                    | \$395,600.00                                           |              |
|                                        |                        |                                                                                                                                                                                                                                                              | 20 User Seats                                                    | \$494,500.00                                           |              |
|                                        |                        |                                                                                                                                                                                                                                                              | 25 User Seats                                                    | \$575,000.00                                           |              |
| Splunk SOAR                            |                        |                                                                                                                                                                                                                                                              | 30 User Seats                                                    | \$638,250.00                                           |              |
|                                        |                        |                                                                                                                                                                                                                                                              | Contact Splunk for pricing of additional volume ranges           |                                                        |              |
|                                        | PH-T-LIC-SOS-U-PR      | Splunk SOAR for Security Operations Suite - Term License with Premium Support - User                                                                                                                                                                         | 15 User Seats                                                    | \$471,500.00                                           |              |
|                                        |                        |                                                                                                                                                                                                                                                              | 20 User Seats                                                    | \$575,000.00                                           |              |
|                                        |                        |                                                                                                                                                                                                                                                              | 25 User Seats                                                    | \$663,500.00                                           |              |
|                                        |                        |                                                                                                                                                                                                                                                              | 30 User Seats                                                    | \$746,350.00                                           |              |
|                                        |                        |                                                                                                                                                                                                                                                              | Contact Splunk for pricing of additional volume ranges           |                                                        |              |
|                                        | PH-T-LIC-ST            | Splunk SOAR - Term License with Standard Support - per Instance - Events per day                                                                                                                                                                             | 25 Events per day                                                | \$86,250.00                                            |              |
|                                        |                        |                                                                                                                                                                                                                                                              | 150 Events per day                                               | \$172,500.00                                           |              |
|                                        |                        |                                                                                                                                                                                                                                                              | 250 Events per day                                               | \$201,250.00                                           |              |
| Splunk SOAR                            |                        |                                                                                                                                                                                                                                                              | 350 Events per day                                               | \$258,750.00                                           |              |
|                                        |                        |                                                                                                                                                                                                                                                              | 500 Events per day                                               | \$345,000.00                                           |              |
|                                        |                        |                                                                                                                                                                                                                                                              | 750 Events per day                                               | \$442,750.00                                           |              |
|                                        |                        |                                                                                                                                                                                                                                                              | Contact your distributor for pricing of additional volume ranges |                                                        |              |
|                                        | PH-T-LIC-PR            | Splunk SOAR - Term License with Premium Support - per Instance - Events per day                                                                                                                                                                              | 350 Events per day                                               | \$281,750.00                                           |              |
|                                        |                        |                                                                                                                                                                                                                                                              | 500 Events per day                                               | \$373,750.00                                           |              |
|                                        |                        |                                                                                                                                                                                                                                                              | 750 Events per day                                               | \$517,500.00                                           |              |
|                                        |                        |                                                                                                                                                                                                                                                              | Contact your distributor for pricing of additional volume ranges |                                                        |              |
|                                        | PH-T-LIC-SOS-ST        | Splunk SOAR for Security Operations Suite - Term License with Standard Support - per Instance - Events per day                                                                                                                                               | 25 Events per day                                                | \$81,650.00                                            |              |
|                                        |                        |                                                                                                                                                                                                                                                              | 150 Events per day                                               | \$164,450.00                                           |              |
| Splunk SOAR                            |                        |                                                                                                                                                                                                                                                              | 250 Events per day                                               | \$181,700.00                                           |              |
|                                        |                        |                                                                                                                                                                                                                                                              | 350 Events per day                                               | \$233,450.00                                           |              |
|                                        |                        |                                                                                                                                                                                                                                                              | 500 Events per day                                               | \$299,000.00                                           |              |
|                                        |                        |                                                                                                                                                                                                                                                              | 750 Events per day                                               | \$379,500.00                                           |              |
|                                        |                        |                                                                                                                                                                                                                                                              | Contact Splunk for pricing of additional volume ranges           |                                                        |              |
|                                        | PH-T-LIC-SOS-PR        | Splunk SOAR for Security Operations Suite - Term License with Premium Support - per Instance - Events per day                                                                                                                                                | 350 Events per day                                               | \$254,150.00                                           |              |
|                                        |                        |                                                                                                                                                                                                                                                              | 500 Events per day                                               | \$324,300.00                                           |              |
|                                        |                        |                                                                                                                                                                                                                                                              | 750 Events per day                                               | \$443,900.00                                           |              |
|                                        |                        |                                                                                                                                                                                                                                                              | Contact Splunk for pricing of additional volume ranges           |                                                        |              |
|                                        | CA-T-LIC-I-ST          | Splunk User Behavior Analytics for Security Operations Suite data indexed in ES - Term License with Standard Support and Content Subscription - GB/day                                                                                                       | 100 - 199 GB/day                                                 | \$151.80                                               |              |
| User Behavior Analytics                |                        |                                                                                                                                                                                                                                                              | 200 - 499 GB/day                                                 | \$117.65                                               |              |
|                                        |                        |                                                                                                                                                                                                                                                              | 500 - 999 GB/day                                                 | \$96.60                                                |              |
|                                        |                        |                                                                                                                                                                                                                                                              | 1000 - 1999 GB/day                                               | \$93.15                                                |              |
|                                        |                        |                                                                                                                                                                                                                                                              | 2000 - 4999 GB/day                                               | \$89.70                                                |              |
|                                        |                        |                                                                                                                                                                                                                                                              | 5000 - 9999 GB/day                                               | \$86.25                                                |              |
|                                        |                        |                                                                                                                                                                                                                                                              | Contact your distributor for pricing of additional volume ranges |                                                        |              |
|                                        | CA-T-LIC-I-PR          | Splunk User Behavior Analytics for Data Indexed in ES - Term License with Premium Support and Content Subscription-GB/day                                                                                                                                    | 1000 - 1999 GB/day                                               | \$110.40                                               |              |
|                                        |                        |                                                                                                                                                                                                                                                              | 2000 - 4999 GB/day                                               | \$106.95                                               |              |
|                                        |                        |                                                                                                                                                                                                                                                              | 5000 - 9999 GB/day                                               | \$103.50                                               |              |
|                                        |                        |                                                                                                                                                                                                                                                              | Contact your distributor for pricing of additional volume ranges |                                                        |              |
| User Behavior Analytics                | CA-T-LIC-ST            | Splunk User Behavior Analytics - Term License including Content Subscription with Standard Support - Per Monitored Account                                                                                                                                   | 1000 - 9999 Monitored Account                                    | \$28.75                                                |              |
|                                        |                        |                                                                                                                                                                                                                                                              | 10000 - 24999 Monitored Account                                  | \$23.00                                                |              |
|                                        |                        |                                                                                                                                                                                                                                                              | Contact your distributor for pricing of additional volume ranges |                                                        |              |
|                                        | CA-T-LIC-PR            | Splunk User Behavior Analytics - Term License including Content Subscription with Premium Support - Per Monitored Account                                                                                                                                    | 1000 - 9999 Monitored Account                                    | \$24.50                                                |              |
|                                        |                        |                                                                                                                                                                                                                                                              | 10000 - 24999 Monitored Account                                  | \$27.60                                                |              |
|                                        |                        |                                                                                                                                                                                                                                                              | Contact your distributor for pricing of additional volume ranges |                                                        |              |
| Splunk Insights                        | SI-T-LIC-RWARE-ST      | Splunk Insights for Ransomware - Term License with Standard Support - Monitored Account<br>NOTE: Splunk Insights for Ransomware is priced in fixed increments                                                                                                | 1 - 100 Monitored Account                                        | \$14,950.00                                            |              |
|                                        |                        |                                                                                                                                                                                                                                                              | 101 - 250 Monitored Account                                      | \$28,750.00                                            |              |
|                                        |                        |                                                                                                                                                                                                                                                              | 251 - 500 Monitored Account                                      | \$46,000.00                                            |              |
|                                        |                        |                                                                                                                                                                                                                                                              | 501 - 1000 Monitored Account                                     | \$80,500.00                                            |              |
|                                        |                        |                                                                                                                                                                                                                                                              | 1001 - 2000 Monitored Account                                    | \$143,750.00                                           |              |
|                                        |                        |                                                                                                                                                                                                                                                              | 2001 - 3000 Monitored Account                                    | \$195,500.00                                           |              |
|                                        |                        |                                                                                                                                                                                                                                                              | 3001 - 4000 Monitored Account                                    | \$247,250.00                                           |              |
|                                        |                        |                                                                                                                                                                                                                                                              | 4001 - 5000 Monitored Account                                    | \$299,000.00                                           |              |
|                                        |                        |                                                                                                                                                                                                                                                              | 5001 - 6000 Monitored Account                                    | \$350,750.00                                           |              |
|                                        |                        |                                                                                                                                                                                                                                                              | 6001 - 7000 Monitored Account                                    | \$402,500.00                                           |              |
| Cloud - PCI                            | PC-S-CLD-ST            | Splunk App for PCI Compliance - Subscription with Standard Success Plan - GB/day<br>NOTE: Supported Configurations: 50 GB/day; 75GB/day; 100 GB/day; Additional 50 GB/day increments up to 1000 GB/day; Additional 250 GB/day increments above 1000 GB/day   | 50 - 99 GB/day                                                   | \$850.08                                               |              |
|                                        |                        |                                                                                                                                                                                                                                                              | 100 - 199 GB/day                                                 | \$531.30                                               |              |
|                                        |                        |                                                                                                                                                                                                                                                              | 200 - 499 GB/day                                                 | \$409.86                                               |              |
|                                        |                        |                                                                                                                                                                                                                                                              | 500 - 999 GB/day                                                 | \$338.10                                               |              |
|                                        |                        |                                                                                                                                                                                                                                                              | 1000 - 1999 GB/day                                               | \$284.20                                               |              |
|                                        |                        |                                                                                                                                                                                                                                                              | 2000 - 4999 GB/day                                               | \$313.95                                               |              |
|                                        |                        |                                                                                                                                                                                                                                                              | 5000 - 9999 GB/day                                               | \$303.60                                               |              |
|                                        |                        |                                                                                                                                                                                                                                                              | Contact your distributor for pricing of additional volume ranges |                                                        |              |
|                                        | PC-S-CLD-PR            | Splunk App for PCI Compliance - Subscription with Premium Success Plan - GB/day<br>NOTE: Supported Configurations: 500 GB/day; Additional 50 GB/day increments up to 1000 GB/day; Additional 250 GB/day increments above 1000 GB/day                         | 50 - 99 GB/day                                                   | \$1,018.33                                             |              |
|                                        |                        |                                                                                                                                                                                                                                                              | 100 - 199 GB/day                                                 | \$638.83                                               |              |
| Cloud - PCI                            |                        |                                                                                                                                                                                                                                                              | 200 - 499 GB/day                                                 | \$492.09                                               |              |
|                                        |                        |                                                                                                                                                                                                                                                              | 500 - 999 GB/day                                                 | \$405.95                                               |              |
|                                        |                        |                                                                                                                                                                                                                                                              | 1000 - 1999 GB/day                                               | \$382.95                                               |              |
|                                        |                        |                                                                                                                                                                                                                                                              | 2000 - 4999 GB/day                                               | \$364.55                                               |              |
|                                        |                        |                                                                                                                                                                                                                                                              | 5000 - 9999 GB/day                                               | \$346.15                                               |              |
|                                        |                        |                                                                                                                                                                                                                                                              | Contact your distributor for pricing of additional volume ranges |                                                        |              |
|                                        | PC-S-CLD-OV-ST         | Splunk App for PCI Compliance - Subscription with Standard Success Plan - Overage - GB/day                                                                                                                                                                   | Please refer to Overage guide                                    |                                                        |              |
|                                        | PC-S-CLD-OV-PR         | Splunk App for PCI Compliance - Subscription with Premium Success Plan - Overage - GB/day                                                                                                                                                                    | Please refer to Overage guide                                    |                                                        |              |
|                                        | PC-S-CLD-SVC-ST        | Splunk App for PCI Compliance - Subscription with Standard Success Plan - per SVC                                                                                                                                                                            |                                                                  | \$1,534.53                                             |              |
|                                        | PC-S-CLD-SVC-PR        | Splunk App for PCI Compliance - Subscription with Premium Success Plan - per SVC                                                                                                                                                                             |                                                                  | \$1,811.25                                             |              |
| PCI                                    | PC-T-LIC-ST            | Splunk App for PCI Compliance - Term License with Standard Success Plan - GB/day                                                                                                                                                                             | 1 GB/day                                                         | \$1,771.00                                             |              |
|                                        |                        |                                                                                                                                                                                                                                                              | 2 - 4 GB/day                                                     | \$1,328.25                                             |              |
|                                        |                        |                                                                                                                                                                                                                                                              | 5 - 9 GB/day                                                     | \$708.40                                               |              |
|                                        |                        |                                                                                                                                                                                                                                                              | 10 - 19 GB/day                                                   | \$531.30                                               |              |
|                                        |                        |                                                                                                                                                                                                                                                              | 20 - 49 GB/day                                                   | \$407.33                                               |              |
|                                        |                        |                                                                                                                                                                                                                                                              | 50 - 99 GB/day                                                   | \$283.36                                               |              |
|                                        |                        |                                                                                                                                                                                                                                                              | 100 - 199 GB/day                                                 | \$177.10                                               |              |
|                                        |                        |                                                                                                                                                                                                                                                              | 200 - 499 GB/day                                                 | \$136.62                                               |              |
|                                        |                        |                                                                                                                                                                                                                                                              | 500 - 999 GB/day                                                 | \$112.70                                               |              |
|                                        |                        |                                                                                                                                                                                                                                                              | 1000 - 1999 GB/day                                               | \$108.10                                               |              |
| PCI                                    |                        |                                                                                                                                                                                                                                                              | 2000 - 4999 GB/day                                               | \$104.65                                               |              |
|                                        |                        |                                                                                                                                                                                                                                                              | 5000 - 9999 GB/day                                               | \$101.20                                               |              |
|                                        |                        |                                                                                                                                                                                                                                                              | Contact your distributor for pricing of additional volume ranges |                                                        |              |
|                                        | PC-T-LIC-PR            | Splunk App for PCI Compliance - Term License with Premium Success Plan - GB/day                                                                                                                                                                              | 1000 - 1999 GB/day                                               | \$126.50                                               |              |
|                                        |                        |                                                                                                                                                                                                                                                              | 2000 - 4999 GB/day                                               | \$118.45                                               |              |
|                                        |                        |                                                                                                                                                                                                                                                              | 5000 - 9999 GB/day                                               | \$111.55                                               |              |
|                                        |                        |                                                                                                                                                                                                                                                              | Contact your distributor for pricing of additional volume ranges |                                                        |              |
|                                        | OBSCLOUD-S-CLD-IO-ST   | Splunk Observability Cloud - Infrastructure, Enterprise Edition with Standard Success Plan                                                                                                                                                                   | Host(s)                                                          | \$300.00                                               |              |
|                                        | OBSCLOUD-S-CLD-IO-PR   | Splunk Observability Cloud - Infrastructure, Enterprise Edition with Premium Success Plan                                                                                                                                                                    | Host(s)                                                          | \$360.00                                               |              |
|                                        | OBSCLOUD-S-CLD-AIO-ST  | Splunk Observability Cloud - Application and Infrastructure, Enterprise Edition with Standard Success Plan                                                                                                                                                   | Host(s)                                                          | \$1,140.00                                             |              |
| Observability Cloud                    | OBSCLOUD-S-CLD-AIO-PR  | Splunk Observability Cloud - Application and Infrastructure, Enterprise Edition with Premium Success Plan                                                                                                                                                    | Host(s)                                                          | \$1,260.00                                             |              |
|                                        | OBSCLOUD-S-CLD-E2E-ST  | Splunk Observability Cloud - End-to-End, Enterprise Edition with Standard Success Plan                                                                                                                                                                       | Host(s)                                                          | \$1,500.00                                             |              |
|                                        | OBSCLOUD-S-CLD-E2E-PR  | Splunk Observability Cloud - End-to-End, Enterprise Edition with Premium Success Plan                                                                                                                                                                        | Host(s)                                                          | \$1,680.00                                             |              |
|                                        | OBSCLOUD-S-CLD-CIO-ST  | Splunk Observability Cloud - Infrastructure, Commercial Edition with Standard Success Plan                                                                                                                                                                   | Host(s)                                                          | \$180.00                                               |              |
|                                        | OBSCLOUD-S-CLD-CAIO-ST | Splunk Observability Cloud - Application and Infrastructure, Commercial Edition                                                                                                                                                                              | Host(s)                                                          | \$720.00                                               |              |
|                                        | OBSCLOUD-S-CLD-CE2E-ST | Splunk Observability Cloud - End-to-End, Commercial Edition                                                                                                                                                                                                  | Host(s)                                                          | \$900.00                                               |              |
|                                        | IT-S-CLD-SVC-ST        | Splunk IT Service Intelligence - Subscription with Standard Success Plan - per SVC                                                                                                                                                                           | 10 - 49 SVC's                                                    | \$3,188.95                                             |              |
|                                        |                        |                                                                                                                                                                                                                                                              | 50+ SVC's                                                        | \$2,922.15                                             |              |
|                                        | IT-S-CLD-SVC-PR        | Splunk IT Service Intelligence - Subscription with Premium Success Plan - per SVC                                                                                                                                                                            | 10 - 49 SVC's                                                    | \$3,507.50                                             |              |
|                                        |                        |                                                                                                                                                                                                                                                              | 50+ SVC's                                                        | \$3,507.50                                             |              |
| Cloud - IT Service Intelligence        |                        |                                                                                                                                                                                                                                                              | 100+ SVC's                                                       | \$3,215.21                                             |              |
|                                        | IT-S-CLD-ST            | Splunk IT Service Intelligence - Subscription with Standard Success Plan - GB/day<br>NOTE: Supported Configurations: 50 GB/day; 75GB/day; 100 GB/day; Additional 50 GB/day increments up to 1000 GB/day; Additional 250 GB/day increments above 1000 GB/day; | 50 - 99 GB/day                                                   | \$1,802.63                                             |              |
|                                        |                        |                                                                                                                                                                                                                                                              | 100 - 199 GB/day                                                 | \$1,138.50                                             |              |
|                                        |                        |                                                                                                                                                                                                                                                              | 200 - 499 GB/day                                                 | \$877.91                                               |              |
|                                        |                        |                                                                                                                                                                                                                                                              | 500 - 999 GB/day                                                 | \$604.00                                               |              |
|                                        |                        |                                                                                                                                                                                                                                                              | 1000 - 1999 GB/day                                               | \$582.00                                               |              |
|                                        |                        |                                                                                                                                                                                                                                                              | 2000 - 4999 GB/day                                               | \$561.00                                               |              |
|                                        |                        |                                                                                                                                                                                                                                                              | 5000 - 9999 GB/day                                               | \$539.00                                               |              |
|                                        | IT-S-CLD-PR            | Splunk IT Service Intelligence - Subscription with Premium Success Plan - GB/day<br>NOTE: Supported Configurations: 500 GB/day; Additional 50 GB/day increments up to 1000 GB/day; Additional 250 GB/day Increments above 1000 GB/day                        | 50 - 99 GB/day                                                   | \$2,166.95                                             |              |
|                                        |                        |                                                                                                                                                                                                                                                              | 100 - 199 GB/day                                                 | \$1,367.47                                             |              |
| Cloud - IT Service Intelligence Ingest |                        |                                                                                                                                                                                                                                                              | 200 - 499 GB/day                                                 | \$1,051.22                                             |              |
|                                        |                        |                                                                                                                                                                                                                                                              | 500 - 999 GB/day                                                 | \$726.00                                               |              |
|                                        |                        |                                                                                                                                                                                                                                                              | 1000 - 1999 GB/day                                               | \$683.00                                               |              |
|                                        |                        |                                                                                                                                                                                                                                                              | 2000 - 4999 GB/day                                               | \$647.00                                               |              |
|                                        |                        |                                                                                                                                                                                                                                                              | 5000 - 9999 GB/day                                               | \$611.00                                               |              |
|                                        | IT-S-CLD-OV-ST         | Splunk IT Service Intelligence - Subscription with Standard Success Plan - Overage - GB/day                                                                                                                                                                  |                                                                  | \$0.00                                                 |              |
|                                        | IT-S-CLD-OV-PR         | Splunk IT Service Intelligence - Subscription with Premium Success Plan - Overage - GB/day                                                                                                                                                                   |                                                                  | \$0.00                                                 |              |
|                                        | IT-T-LIC-ST            | Splunk IT Service Intelligence - Term License with Standard Success Plan - GB/day                                                                                                                                                                            | 1 GB/day                                                         | \$3,162.50                                             |              |
|                                        |                        |                                                                                                                                                                                                                                                              | 2 - 4 GB/day                                                     | \$2,371.88                                             |              |
|                                        |                        |                                                                                                                                                                                                                                                              | 5 - 9 GB/day                                                     | \$1,581.25                                             |              |
| IT Service                             |                        |                                                                                                                                                                                                                                                              | 10 - 19 GB/day                                                   | \$1,138.50                                             |              |
|                                        |                        |                                                                                                                                                                                                                                                              | 20 - 49 GB/day                                                   | \$853.39                                               |              |
|                                        |                        |                                                                                                                                                                                                                                                              | 50 - 99 GB/day                                                   | \$600.88                                               |              |

|                                                      |                                                                         |                        |                                                                                                          |                                           |              |
|------------------------------------------------------|-------------------------------------------------------------------------|------------------------|----------------------------------------------------------------------------------------------------------|-------------------------------------------|--------------|
| Observability                                        | IT Service Intelligence<br>Platform Enterprise<br>Required              |                        |                                                                                                          | 100 - 199 GB/day                          | \$379.50     |
|                                                      |                                                                         |                        |                                                                                                          | 200 - 499 GB/day                          | \$292.22     |
|                                                      |                                                                         |                        |                                                                                                          | 500 - 999 GB/day                          | \$201.00     |
|                                                      |                                                                         |                        |                                                                                                          | 1000 - 1999 GB/day                        | \$184.00     |
|                                                      | IT Service Intelligence vCPU<br>Platform Enterprise vCPU<br>Required    | IT-T-LIC-PR            | Splunk IT Service Intelligence - Term License with Premium Success Plan - GB/day                         | 2000 - 4999 GB/day                        | \$187.00     |
|                                                      |                                                                         |                        |                                                                                                          | 5000 - 9999 GB/day                        | \$180.00     |
|                                                      |                                                                         |                        |                                                                                                          | 1000 - 1999 GB/day                        | \$230.00     |
|                                                      |                                                                         |                        |                                                                                                          | 2000 - 4999 GB/day                        | \$216.00     |
|                                                      | IT Service Intelligence vCPU<br>Platform Enterprise vCPU<br>Required    | IT-T-LIC-V-ST          | Splunk IT Service Intelligence - Term License with Standard Success Plan - vCPU                          | 9000 - 9999 GB/day                        | \$201.00     |
|                                                      |                                                                         |                        |                                                                                                          | 25-49 vCPU                                | \$1,612.18   |
|                                                      |                                                                         |                        |                                                                                                          | 50-99 vCPU                                | \$1,509.38   |
|                                                      |                                                                         |                        |                                                                                                          | 100-249 vCPU                              | \$1,347.66   |
| Observability                                        | IT Service Intelligence vCPU<br>Platform Enterprise vCPU<br>Required    | IT-T-LIC-V-PR          | Splunk IT Service Intelligence - Term License with Premium Success Plan - vCPU                           | 250-499 vCPU                              | \$1,078.13   |
|                                                      |                                                                         |                        |                                                                                                          | 500-999 vCPU                              | \$898.44     |
|                                                      |                                                                         |                        |                                                                                                          | 1000-2499 vCPU                            | \$727.73     |
|                                                      |                                                                         |                        |                                                                                                          | 2500-2999 vCPU                            | \$628.91     |
|                                                      | IT Service Intelligence vCPU<br>Platform Enterprise vCPU<br>Required    | IT-T-LIC-V-PR          | Splunk IT Service Intelligence - Term License with Premium Success Plan - vCPU                           | 3000+ vCPU                                | \$539.06     |
|                                                      |                                                                         |                        |                                                                                                          | 25-49 vCPU                                | \$1,940.61   |
|                                                      |                                                                         |                        |                                                                                                          | 50-99 vCPU                                | \$1,811.25   |
|                                                      |                                                                         |                        |                                                                                                          | 100-249 vCPU                              | \$1,617.19   |
|                                                      | Named Source Type DNS & Netflow Data<br>Platform Enterprise<br>Required | IT-T-LIC-DND-ST        | Splunk IT Service Intelligence for DNS & Netflow Data - Term License with Standard Success Plan - GB/day | 250-499 vCPU                              | \$1,293.75   |
|                                                      |                                                                         |                        |                                                                                                          | 500-999 vCPU                              | \$1,078.13   |
|                                                      |                                                                         |                        |                                                                                                          | 1000-2499 vCPU                            | \$873.28     |
|                                                      |                                                                         |                        |                                                                                                          | 2500-2999 vCPU                            | \$754.69     |
| Splunk Infrastructure Monitoring (Formerly SignalFx) | IT-T-LIC-DND-ST                                                         |                        | Splunk IT Service Intelligence for DNS & Netflow Data - Term License with Standard Success Plan - GB/day | 3000+ vCPU                                | \$646.88     |
|                                                      |                                                                         |                        |                                                                                                          | 100 - 199 GB/day                          | \$125.24     |
|                                                      |                                                                         |                        |                                                                                                          | 200 - 499 GB/day                          | \$88.55      |
|                                                      |                                                                         |                        |                                                                                                          | 500 - 999 GB/day                          | \$66.00      |
|                                                      | IT-T-LIC-DND-PR                                                         |                        | Splunk IT Service Intelligence with DNS & Netflow Data - Term License with Premium Success Plan - GB/day | 1000 - 1999 GB/day                        | \$65.00      |
|                                                      |                                                                         |                        |                                                                                                          | 2000 - 4999 GB/day                        | \$62.00      |
|                                                      |                                                                         |                        |                                                                                                          | 5000 - 9999 GB/day                        | \$59.00      |
|                                                      |                                                                         |                        |                                                                                                          | 5000 - 9999 GB/day                        | \$75.00      |
|                                                      | Splunk Infrastructure Monitoring (Formerly SignalFx)                    |                        |                                                                                                          | 64 GB memory                              | \$180.00     |
|                                                      |                                                                         | SFXIM-S-SN-HOST        | Splunk Infrastructure Monitoring Standard Edition - Host                                                 |                                           | \$15.00      |
| Splunk APM (Formerly SignalFx)                       | Splunk Infrastructure Monitoring (Formerly SignalFx)                    | SFXIM-S-SN-CADD        | Splunk Infrastructure Monitoring Standard Edition - Container Add-on                                     |                                           | \$0.40       |
|                                                      |                                                                         | SFXIM-S-SN-CMADD       | Splunk Infrastructure Monitoring Standard Edition - Custom Metric Add-on                                 |                                           | \$0.40       |
|                                                      |                                                                         | SFXIM-S-SN-HOST        | Splunk Infrastructure Monitoring Enterprise Edition - Host                                               | 64 GB memory                              | \$300.00     |
|                                                      |                                                                         | SFXIM-S-SN-CADD        | Splunk Infrastructure Monitoring Enterprise Edition - Container Add-on                                   |                                           | \$18.00      |
|                                                      | Splunk APM (Formerly SignalFx)                                          | SFXIM-S-SN-CMADD       | Splunk Infrastructure Monitoring Enterprise Edition - Custom Metric Add-on                               |                                           | \$0.66       |
|                                                      |                                                                         | SFXIM-S-SN-MTS         | Splunk Infrastructure Monitoring Standard Edition (MTS)                                                  |                                           | \$0.40       |
|                                                      |                                                                         | SFXIM-S-SN-MTS         | Splunk Infrastructure Monitoring Enterprise Edition (MTS)                                                |                                           | \$0.66       |
|                                                      |                                                                         | SFXAPM2-S-SN-HOST      | Splunk APM Standard Edition with Profiling - Host                                                        |                                           | \$668.00     |
|                                                      | Splunk APM (Formerly SignalFx)                                          | SFXAPM2-S-SN-CADD      | Splunk APM Standard Edition - Container Add-on                                                           |                                           | \$51.00      |
|                                                      |                                                                         | SFXAPM2-S-SN-MMADD     | Splunk APM Standard Edition - Monitoring MetricSet Add-on                                                |                                           | \$6.00       |
| Splunk RUM                                           | Splunk APM (Formerly SignalFx)                                          | SFXAPM2-S-SN-TMADD     | Splunk APM Standard Edition - Troubleshooting MetricSet Add-on                                           |                                           | \$0.42       |
|                                                      |                                                                         | SFXAPM2-S-SN-TVADD     | Splunk APM Standard Edition - Trace Volume Add-on                                                        |                                           | \$36.00      |
|                                                      |                                                                         | SFXAPM2-S-SN-EN-HOST   | Splunk APM Enterprise Edition with Profiling - Host                                                      |                                           | \$1,020.00   |
|                                                      |                                                                         | SFXAPM2-S-SN-EN-CADD   | Splunk APM Enterprise Edition - Container Add-on                                                         |                                           | \$66.00      |
|                                                      | Splunk RUM                                                              | SFXAPM2-S-SN-EN-MMADD  | Splunk APM Enterprise Edition - Monitoring MetricSet Add-on                                              |                                           | \$10.00      |
|                                                      |                                                                         | SFXAPM2-S-SN-EN-TMADD  | Splunk APM Enterprise Edition - Troubleshooting MetricSet Add-on                                         |                                           | \$0.70       |
|                                                      |                                                                         | SFXAPM2-S-SN-EN-TVADD  | Splunk APM Enterprise Edition - Trace Volume Add-on                                                      |                                           | \$60.00      |
|                                                      |                                                                         | SFXAPM2-S-SN-TAPM      | Splunk APM Standard Edition - TAPM                                                                       |                                           | \$1.20       |
|                                                      | Splunk Synthetics                                                       | SFXAPM2-S-SN-PFL-CADD  | Splunk Profiling Enterprise Edition - Container Add-on                                                   |                                           | \$2.00       |
|                                                      |                                                                         | SFXAPM2-S-SN-PFL-PVADD | Splunk Profiling Enterprise Edition - Profile Volume Add-on                                              |                                           | \$60.00      |
| Splunk On-Call (Formerly VictorOps)                  | Splunk Synthetics                                                       | SFXAPM2-S-SN-PFL-TAPM  | Splunk Profiling Enterprise Edition with Profiling - TAPM                                                |                                           | \$30.00      |
|                                                      |                                                                         | SFXAPM2-S-SN-PFL-CADD  | Splunk Profiling Standard Edition - Container Add-on                                                     |                                           | \$2.50       |
|                                                      |                                                                         | SFXAPM2-S-SN-PFL-PVADD | Splunk Profiling Standard Edition - Profile Volume Add-on                                                |                                           | \$36.00      |
|                                                      |                                                                         | SFXAPM2-S-SN-PFL-TAPM  | Splunk Profiling Standard Edition - Profile Volume Add-on                                                |                                           | \$18.00      |
|                                                      | Splunk On-Call (Formerly VictorOps)                                     | SFXAPM2-S-SN-PFL-PVADD | Splunk Profiling Enterprise Edition - Profile Volume Add-on                                              |                                           | \$1.50       |
|                                                      |                                                                         | SFXAPM2-S-SN-PFL-PVADD | Splunk Profiling Enterprise Edition - Profile Volume Add-on                                              |                                           | \$30.00      |
|                                                      |                                                                         | RUM-S-CLD-ST           | Splunk RUM Standard Edition - 10k Sessions per Month                                                     | Sessions per Month                        | \$168.00     |
|                                                      |                                                                         | RUM-S-CLD-ENT          | Splunk RUM Enterprise Edition - 10k Sessions per Month                                                   | Sessions per Month                        | \$300.00     |
|                                                      | Splunk Synthetics                                                       | SYN-S-CLD-SN-BR        | Splunk Synthetics Standard Edition - Browser Test - 1,000 Browser Test Runs per Month                    |                                           | \$144.00     |
|                                                      |                                                                         | SYN-S-CLD-EN-BR        | Splunk Synthetics Enterprise Edition - Browser Test - 1,000 Browser Test Runs per Month                  |                                           | \$240.00     |
| PowerConnect for SAP & Splunk                        | Splunk Synthetics                                                       | SYN-S-CLD-SN-API       | Splunk Synthetics Standard Edition - API Test - 10,000 API Test Runs per Month                           |                                           | \$48.00      |
|                                                      |                                                                         | SYN-S-CLD-EN-API       | Splunk Synthetics Enterprise Edition - API Test - 10,000 API Test Runs per Month                         |                                           | \$72.00      |
|                                                      |                                                                         | SYN-S-CLD-SN-UP        | Splunk Synthetics Standard Edition - Uptime Test - 10,000 Uptime Test Runs per Month                     |                                           | \$12.00      |
|                                                      |                                                                         | SYN-S-CLD-EN-UP        | Splunk Synthetics Enterprise Edition - Uptime Test - 10,000 Uptime Test Runs per Month                   |                                           | \$24.00      |
|                                                      | Splunk On-Call (Formerly VictorOps)                                     | VO-S-FS-ST             | Splunk On-Call Enterprise                                                                                | 0-25 Users                                | \$300.00     |
|                                                      |                                                                         |                        |                                                                                                          | 26-100 Users                              | \$282.00     |
|                                                      |                                                                         |                        |                                                                                                          | 101-250 Users                             | \$261.00     |
|                                                      |                                                                         |                        |                                                                                                          | 251-500 Users                             | \$237.00     |
| Dev/Test                                             | Splunk On-Call (Formerly VictorOps)                                     | VO-S-GS-ST             | Splunk On-Call Starter                                                                                   | 501-1000 Users                            | \$210.00     |
|                                                      |                                                                         | VO-S-RO-ST             | Splunk On-Call - Read Only Users                                                                         | 1-10 Users                                | \$60.00      |
|                                                      |                                                                         |                        |                                                                                                          | Up to 50 Users                            | \$1,800.00   |
|                                                      |                                                                         |                        |                                                                                                          | Up to 100 Users                           | \$3,600.00   |
|                                                      | PowerConnect for SAP & Splunk                                           |                        |                                                                                                          | Up to 500 Users                           | \$12,000.00  |
|                                                      |                                                                         |                        |                                                                                                          | Up to 1000 Users                          | \$24,000.00  |
|                                                      |                                                                         |                        |                                                                                                          | Up to 5000 Users                          | \$90,000.00  |
|                                                      | PowerConnect for SAP & Splunk                                           | SAP-PWRCONNECT-ST      | PowerConnect for SAP & Splunk - with Standard Success Plan                                               |                                           | \$38,500.00  |
|                                                      |                                                                         | SAP-PWRCONNECT-PR      | *Transactional System                                                                                    |                                           |              |
|                                                      |                                                                         | SAP-PWRCONNECT-ST      | PowerConnect for SAP & Splunk - with Premium Success Plan                                                |                                           | \$46,200.00  |
|                                                      |                                                                         | SAP-PWRCONNECT-PR      | *Non-Transactional System                                                                                |                                           | \$22,000.00  |
| PowerConnect for SAP & Splunk                        | PowerConnect for SAP & Splunk                                           | SAP-PWRCONNECT-PR      | PowerConnect for SAP & Splunk - with Premium Success Plan                                                |                                           | \$26,400.00  |
|                                                      |                                                                         | SAP-PWRCONNECT-PR      | *Non-Transactional System                                                                                |                                           |              |
|                                                      |                                                                         | SAP-PWRCONNECT-AU      | PowerConnect for SAP & Splunk - Additional Users                                                         |                                           | \$16,500.00  |
|                                                      |                                                                         | SAPSAAS-PWRCONNECT-ST  | PowerConnect for SAP SaaS & Splunk - with Standard Success Plan                                          |                                           | \$38,500.00  |
|                                                      | PowerConnect for SAP & Splunk                                           | SAPSAAS-PWRCONNECT-PR  | PowerConnect for SAP SaaS & Splunk - with Premium Success Plan                                           |                                           | \$46,200.00  |
|                                                      |                                                                         | SAPSAAS-PWRCONNECT-TNT | PowerConnect for SAP SaaS & Splunk - Additional tenant                                                   |                                           | \$16,500.00  |
|                                                      |                                                                         | SE-T-LIC-TEST          | Splunk Enterprise - Term License - Standard support at P4 level - GB/day                                 | 25% of [SE-T-LIC-ST] production price     |              |
|                                                      | Dev/Test                                                                | ES-T-LIC-TEST          | Splunk Enterprise Security - Term License - Standard support at P4 level - GB/day                        | 25% of [ES-T-LIC-ST] production price     |              |
|                                                      |                                                                         | PH-T-LIC-TEST          | Splunk App for PCI Compliance - Term License - Standard support at P4 level - GB/day                     | 25% of [PH-T-LIC-ST] production price     |              |
|                                                      |                                                                         | IT-T-LIC-TEST          | Splunk IT Service Intelligence - Term License - Standard support at P4 level - GB/day                    | 25% of [IT-T-LIC-ST] production price     |              |
| PowerConnect for SAP & Splunk                        | Dev/Test                                                                | CA-T-LIC-TEST          | Splunk User Behavior Analytics - Term License - Standard support at P4 level - Per Monitored Account     | 25% of [CA-T-LIC-ST] production price     |              |
|                                                      |                                                                         | PH-T-LIC-TEST          | Phantom - Term License - Standard support at P4 level - Events per day                                   | 25% of [PH-T-LIC-ST] production price     |              |
|                                                      |                                                                         | PH-T-LIC-SOS-TEST      | Phantom for Security Operations Suite - Term License - Standard support at P4 level - Events per day     | 25% of [PH-T-LIC-SOS-ST] production price |              |
|                                                      |                                                                         | PH-T-LIC-U-TEST        | Phantom - Term User Seat License - Standard support at P4 level - User                                   | 25% of [PH-T-LIC-U-ST] production price   |              |
|                                                      | PowerConnect for SAP & Splunk                                           | SE-T-LIC-V-TEST        | Splunk Enterprise - Term License - Standard support at P4 level - vCPU                                   | 25% of [SE-T-LIC-V-ST] production price   |              |
|                                                      |                                                                         | ES-T-LIC-V-TEST        | Splunk Enterprise Security - Term License - Standard support at P4 level - vCPU                          | 25% of [ES-T-LIC-V-ST] production price   |              |
|                                                      |                                                                         | IT-T-LIC-V-TEST        | Splunk IT Service Intelligence - Term License - Standard support at P4 level - vCPU                      | 25% of [IT-T-LIC-V-ST] production price   |              |
|                                                      |                                                                         | PS-CMIG-MINI           | Splunk Cloud Migration Success - Mini                                                                    |                                           | \$21,000.00  |
| PowerConnect for SAP & Splunk                        | PowerConnect for SAP & Splunk                                           | PS-CMIG-MINI-C         | Splunk Cloud Migration Success - Mini - Cleared                                                          |                                           | \$28,000.00  |
|                                                      |                                                                         | PS-CMIG-BAS            | Splunk Cloud Migration Success - Base                                                                    |                                           | \$45,500.00  |
|                                                      |                                                                         | PS-CMIG-BAS-C          | Splunk Cloud Migration Success - Base - Cleared                                                          |                                           | \$59,600.00  |
|                                                      |                                                                         | PS-CMIG-STN            | Splunk Cloud Migration Success - Standard                                                                |                                           | \$70,000.00  |
|                                                      | PowerConnect for SAP & Splunk                                           | PS-CMIG-STN-C          | Splunk Cloud Migration Success - Standard - Cleared                                                      |                                           | \$84,000.00  |
|                                                      |                                                                         | PS-DAY                 | Splunk Professional Services Daily Rate                                                                  |                                           | \$2,600.00   |
|                                                      |                                                                         | PS-DAY-R               | Splunk Professional Services Daily Rate (Remote)                                                         |                                           | \$2,100.00   |
|                                                      |                                                                         | PS-PM-DAY              | Splunk Professional Services - Project Management - Daily Rate                                           |                                           | \$2,100.00   |
|                                                      | PowerConnect for SAP & Splunk                                           | PS-PM-DAY-R            | Splunk Professional Services - Project Management - Daily Rate (Remote)                                  |                                           | \$1,600.00   |
|                                                      |                                                                         | PS-PREM                | Splunk Professional Services - Premium Daily Rate                                                        |                                           | \$3,500.00   |
| PowerConnect for SAP & Splunk                        | PowerConnect for SAP & Splunk                                           | PS-PREM-R              | Splunk Professional Services - Premium Daily Rate (Remote)                                               |                                           | \$3,000.00   |
|                                                      |                                                                         | PS-SUC-UNIT-1          | Services Unit 1 unit (PS-only)                                                                           |                                           | \$100.00     |
|                                                      |                                                                         | PS-PPS-EXT             | PS Pre-paid Services Expiration Date Extension (12 months - one time)                                    |                                           | \$2,500.00   |
|                                                      |                                                                         | PS-VA-STN              | Splunk Value Acceleration Offering, Standard (Pre-Paid)                                                  |                                           | \$332,500.00 |
|                                                      | PowerConnect for SAP & Splunk                                           | PS-VA-PRM              | Splunk Value Acceleration Offering, Premium (Pre-Paid)                                                   |                                           | \$450,000.00 |
|                                                      |                                                                         | PS-STAFF-AUG           | Splunk Professional Services, Consultant Staff Augmentation (T&E not included)                           |                                           | \$375,000.00 |
|                                                      |                                                                         | PS-STAFF-AUG-C         | Splunk Professional Services, Consultant Staff Augmentation (T&E not included) - Cleared Resource        |                                           | \$425,000.00 |
|                                                      |                                                                         | PS-CLDMIG-FEE          | Splunk Professional Services Cloud Migration Staging Fees                                                |                                           | \$100.00     |
| PowerConnect for SAP & Splunk                        | PowerConnect for SAP & Splunk                                           | PS-CLDMIG-FEE-PP       | Splunk Professional Services Cloud Migration Staging Fees - (Flat Fee Prepaid)                           |                                           | \$100.00     |
|                                                      |                                                                         | PS-TE-FIXED            | Splunk Professional Services - Travel & Expenses Fixed Fee                                               |                                           | \$500.00     |
|                                                      |                                                                         | PS-EXP-SC              | Splunk Expansion Services - Standard Consultant                                                          |                                           | \$27,600.00  |
|                                                      |                                                                         | PS-EXP-SC-C            | Splunk Expansion Services - Standard Consultant - Cleared                                                |                                           | \$29,600.00  |
|                                                      | PowerConnect for SAP & Splunk                                           | PS-EXP-CM              | Splunk Expansion Services - Cloud Migration Assessment                                                   |                                           | \$6,300.00   |
|                                                      |                                                                         | PS-EXP-CM-C            | Splunk Expansion Services - Cloud Migration Assessment - Cleared                                         |                                           | \$12,000.00  |
|                                                      |                                                                         | PS-EXP-PRA             | Monitoring Platform Replacement Assessment                                                               |                                           | \$32,500.00  |
|                                                      |                                                                         | PS-EXP-PRA-C           | Monitoring Platform Replacement Assessment - Cleared                                                     |                                           | \$40,000.00  |
|                                                      | PowerConnect for SAP & Splunk                                           | PS-EXP-PC              | Splunk Expansion Services, Premium Consultant                                                            |                                           | \$17,500.00  |
|                                                      |                                                                         | PS-EXP-PC-C            | Splunk Expansion Services, Premium Consultant - Cleared                                                  |                                           | \$30,000.00  |
| PowerConnect for SAP & Splunk                        | PowerConnect for SAP & Splunk                                           | PS-EXP-PC-R            | Splunk Expansion Services, Premium Consultant - Remote                                                   |                                           | \$15,000.00  |
|                                                      |                                                                         | PS-EXP-PMA             | Phantom SOC Modernization and Automation Workshop                                                        |                                           | \$32,500.00  |
|                                                      |                                                                         | PS-EXP-PMA-C           | Phantom SOC Modernization and Automation Workshop - Cleared                                              |                                           | \$40,000.00  |

|                                 |                                |                       |                                                                                                                   |          |              |
|---------------------------------|--------------------------------|-----------------------|-------------------------------------------------------------------------------------------------------------------|----------|--------------|
| Professional Services & Support | Professional Services          | PS-EXP-SRA            | SIEM Replacement Assessment                                                                                       |          | \$32,500.00  |
|                                 |                                | PS-EXP-SRA-C          | SIEM Replacement Assessment - Cleared                                                                             |          | \$40,000.00  |
|                                 |                                | PS-EXP-UCW            | Security Use Case Workshop                                                                                        |          | \$16,500.00  |
|                                 |                                | PS-EXP-UCW-C          | Security Use Case Workshop - Cleared                                                                              |          | \$20,000.00  |
|                                 |                                | PS-EXP-IT-PVP         | Value Path Adoption - ITOA                                                                                        |          | \$92,100.00  |
|                                 |                                | PS-EXP-IT-PVP-C       | Value Path Adoption - ITOA - Cleared                                                                              |          | \$100,600.00 |
|                                 |                                | PS-PREM-C             | Splunk Professional Services - Premium Daily Rate - Cleared                                                       |          | \$4,000.00   |
|                                 |                                | PS-ADVPREM-C          | Splunk Professional Services - Advanced Premium Daily Rate - Cleared                                              |          | \$5,000.00   |
|                                 |                                | PS-ADVPREM            | Splunk Professional Services - Advanced Premium Daily Rate                                                        |          | \$4,500.00   |
|                                 |                                | PS-ADVPREM-R          | Splunk Professional Services - Advanced Premium Daily Rate - Remote                                               |          | \$4,000.00   |
|                                 |                                | PS-DAY-NS-EMEA        | EMEA Near-Shore Delivery - Approved Locations Only                                                                |          | \$1,600.00   |
|                                 |                                | PS-DAY-NS-EMEA-R      | EMEA Near-Shore Delivery - Approved Locations Only (Remote)                                                       |          | \$1,200.00   |
|                                 |                                | PS-IMP-RAP1           | Rapid Adoption Package SKUs - 1 Day Remote Splunk Cloud Impl                                                      |          | \$2,100.00   |
|                                 |                                | PS-IMP-RAP2           | Rapid Adoption Package SKUs - 2 Day Remote Splunk Cloud Impl                                                      |          | \$4,200.00   |
|                                 |                                | PS-EXP-SEC-PVP        | Value Path Adoption - Security                                                                                    |          | \$46,700.00  |
|                                 |                                | PS-EXP-SEC-PVP-C      | Value Path Adoption - Security - Cleared                                                                          |          | \$51,200.00  |
|                                 |                                | PS-IMP-BAS            | Services Implementation Package - Base                                                                            |          | \$62,900.00  |
|                                 |                                | PS-IMP-BAS-C          | Services Implementation Package - Base - Cleared                                                                  |          | \$68,400.00  |
|                                 |                                | PS-IMP-BAS-R          | Services Implementation Package - Base - Remote                                                                   |          | \$52,900.00  |
|                                 |                                | PS-IMP-MINI           | Services Implementation Package - Mini                                                                            |          | \$21,000.00  |
|                                 |                                | PS-IMP-MINI-C         | Services Implementation Package - Mini - Cleared                                                                  |          | \$28,000.00  |
|                                 |                                | PS-IMP-PRM            | Services Implementation Package - Premium                                                                         |          | \$226,500.00 |
|                                 |                                | PS-IMP-PRM-C          | Services Implementation Package - Premium - Cleared                                                               |          | \$253,500.00 |
|                                 |                                | PS-IMP-STN            | Services Implementation Package - Standard                                                                        |          | \$151,000.00 |
|                                 |                                | PS-IMP-STN-C          | Services Implementation Package - Standard - Cleared                                                              |          | \$169,000.00 |
|                                 |                                | PS-ACCL-INNO          | Professional Services Accelerated Innovation Package                                                              |          | \$353,000.00 |
|                                 |                                | PS-DELUXE-PKG         | Professional Services Deluxe Adoption Package                                                                     |          | \$481,900.00 |
|                                 |                                | PS-PREMIER-PKG        | Professional Services Premier Adoption Package                                                                    |          | \$985,600.00 |
|                                 |                                | PS-EXP-SC-R           | Splunk Expansion Services - Standard Consultant - Remote                                                          |          | \$22,600.00  |
|                                 |                                | PS-OD-S-1             | Subscription OnDemand Services                                                                                    |          | \$650.00     |
|                                 |                                | PS-CMIG-STN-R         | Splunk Cloud Migration Success - Standard - Remote                                                                |          | \$65,000.00  |
|                                 |                                | PS-IMP-STN-R          | Services Implementation Package - Standard - Remote                                                               |          | \$130,000.00 |
|                                 |                                | PS-IMP-PRM-R          | Services Implementation Package - Premium - Remote                                                                |          | \$195,000.00 |
|                                 |                                | PS-ACCL-INNO-R        | Professional Services Accelerated Innovation Package - Remote                                                     |          | \$312,000.00 |
|                                 |                                | CS-TAM-S-STD          | Splunk Technical Account Manager, Subscription                                                                    |          | \$117,000.00 |
|                                 |                                | CS-TAM-S-STD          | Splunk Technical Account Manager, Subscription (with customer specific Dedicated Resource)                        |          | \$351,000.00 |
|                                 |                                | CS-VB-S-STD           | Splunk Value Boost, Standard, Subscription                                                                        |          | \$63,000.00  |
|                                 |                                | PS-ACCEL              | Professional Services Accelerator - On Site                                                                       |          | \$28,100.00  |
|                                 |                                | PS-ACCEL-R            | Professional Services Accelerator - Remote                                                                        |          | \$22,600.00  |
|                                 | Assigned Expert                | SME-AE-STD            | Assigned Expert Service - Standard, Subscription                                                                  | per year | \$90,000.00  |
|                                 | OEM Tier 2 Program             | OEM-PAID-TIER         | OEM - Paid Tier                                                                                                   |          | \$20,000.00  |
|                                 |                                | OEM-PAID-TIER-SUPPORT | OEM - Paid Tier Support                                                                                           |          | \$5,000.00   |
|                                 | Education                      | EDU-INSTR             | Instructor Rental (hourly rate)                                                                                   |          | \$180.00     |
|                                 |                                | EDU-CREDIT-1          | Education Services Credit                                                                                         |          | \$10.00      |
|                                 |                                | EDU-FUNZ-10D          | 1-Year Basic Subscription (Search Expert and Knowledge Manager Modules), access by email domain, One Registration |          | \$90,000.00  |
|                                 |                                | EDU-PEARS-RYL         | Pearson Certification Voucher Royalty                                                                             |          | \$100,000.00 |
|                                 |                                | EDU-T-UNIT-50         | Education Service Unit - 50                                                                                       |          | \$25,000.00  |
|                                 | .Conf Registration             | EDU-UNIT-EXT          | EDU Pre-Paid EDU Credits Expiration Date Extension (12 month - One Time)                                          |          | \$2,500.00   |
|                                 |                                | USER-CONF-1DAY-REG    | .conf User Conference Attendance plus 1 day Splunk University                                                     |          | \$2,745.00   |
|                                 |                                | USER-CONF-2DAY-REG    | .conf User Conference Attendance plus 2 days Splunk University                                                    |          | \$3,395.00   |
|                                 |                                | USER-CONF-3DAY-REG    | .conf User Conference Attendance plus 3 days Splunk University                                                    |          | \$3,895.00   |
|                                 |                                | USER-CONF-REG         | .conf User Conference Attendance                                                                                  |          | \$1,895.00   |
| Trustar                         | Threat Intelligence Management | TS-S-CLD-EN-TIM       | Threat Intelligence Management Enterprise Edition                                                                 |          | \$0.00       |