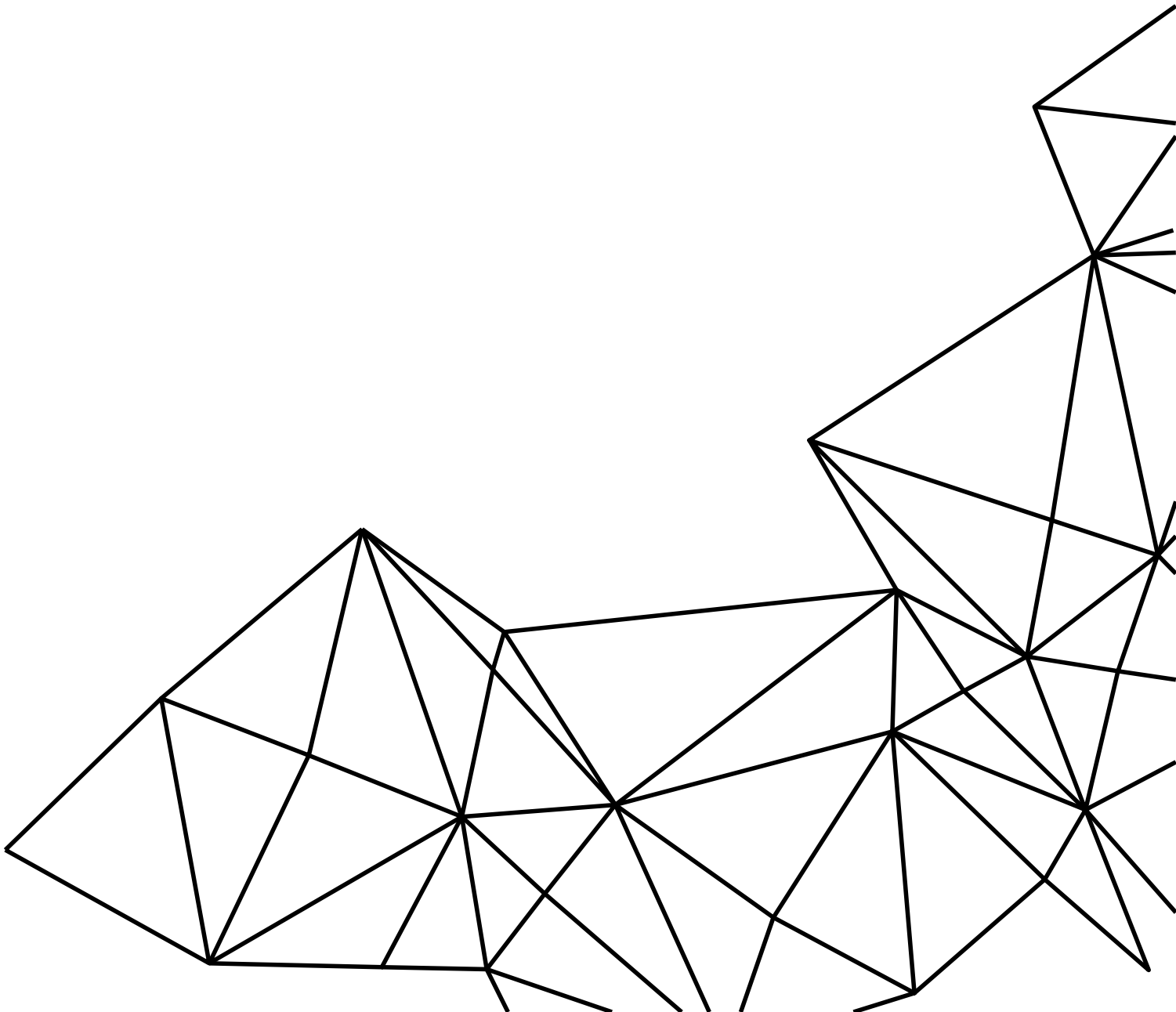


QuantSpark MeetingIQ

Pricing Documentation



UK Mid-Market Organisations

1. Scope and Commercial Assumptions

The pricing ranges set out below are indicative and based on the following standard assumptions:

- **User volumes:** 10–250 named users
- **Commercial rationale:** Defined business case with measurable efficiency, cost reduction, or productivity benefits
- **Delivery approach:** Configuration and controlled customisation of an existing platform
 - Excludes fully bespoke, ground-up software development
- **Contracting model:** Annual subscription with a one-off implementation fee

Final pricing is subject to confirmation following discovery and scoping.

2. Pricing Overview

Summary of Commercial Ranges

Tier	Annual Subscription (Recurring)	One-off Implementation
Core	£55,000 – £110,000	
Professional	£110,000 – £198,000	
Enterprise / Scale	£198,000 – £275,000+	

Implementation guidance:

One-off implementation fees typically fall between **40% and 80% of the first-year subscription value**, dependent on complexity, data readiness, and governance requirements.

3. Annual Subscription Tiers

Core Tier

£55,000 – £110,000 per annum

In scope:

- One defined product module or business use case
- Up to 2–3 data sources
- Up to ~25 users
- Standard analytics and AI models
- Business-hours support

Typically appropriate for:

- Single department deployments
 - Pilot or initial rollout with clearly defined success criteria
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Professional Tier

£110,000 – £198,000 per annum

In scope:

- Multiple use cases or product modules
- 5–10 integrated data sources
- 25–100 users
- Advanced analytics and machine-learning models
- Role-based access controls
- Priority support
- Limited model configuration and tuning

Typically appropriate for:

- Cross-functional use
 - Solutions delivering material operational or financial benefits
 - Platforms embedded into day-to-day workflows
-

Enterprise / Scale Tier

£198,000 – £275,000+ per annum

In scope:

- Organisation-wide or multi-entity deployment

- Complex or heterogeneous data environments
- Bespoke AI components and/or advanced model fine-tuning
- Enhanced security, governance, and audit requirements
- Contractual SLAs and enhanced support
- Dedicated account and success management

Typically appropriate for:

- Business-critical decision-making
- Regulated or procurement-led environments
- International or multi-subsidiary organisations

4. One-off Implementation Services

Implementation fees are driven by **solution complexity and delivery risk**, rather than time and materials alone.

Standard Implementation Activities

- Discovery and solution design
- Data integration, validation, and testing
- Platform configuration and workflow setup
- Custom dashboards and reporting outputs
- AI and analytics configuration
- User acceptance testing (UAT) support
- Go-live support and knowledge transfer

Indicative Implementation Timeframes

Core Implementation

- 4–6 weeks
- Limited data sources
- Minimal custom logic
- Low governance overhead

Professional Implementation

- 6–10 weeks
- Multiple data integrations
- Custom workflows or analytics
- Change and adoption support

Enterprise / Scale Implementation

- 10–16+ weeks
- Complex data, security, and access controls
- Bespoke analytics or AI development
- Multiple stakeholder groups
- Formal governance and sign-off processes

5. Commercial Pricing Variables

The following factors may influence final commercial terms and are typically assessed during discovery.

Subscription Variables

- Number of licensed users
- Number and type of data sources
- Data volumes and compute requirements
- Model refresh or retraining frequency
- Support level and SLA commitments
- Number of business units or legal entities

Implementation Variables

- Data quality and readiness
- Number and complexity of system integrations
- Degree of custom analytics or AI development
- Training and change management requirements
- Client availability and dependency management