



Pricing Detail

Overview

Opto Health's digital triage platform delivers faster, safer and more efficient patient triage. By combining clinical intelligence and smart technology, we enable frontline teams to reduce pressure on services while improving patient outcomes and satisfaction. Patients can self-register and complete triage within five minutes, while the system efficiently streams patients to the most appropriate care setting based on local pathways and clinical criteria.

Interop Costs

To enable secure interoperability to the EHR, a one-off integration fee of £14,990 will apply. This charge covers all technical configuration, testing and certification required by the EHR to establish a two-way data exchange. This integration is bespoke to the environment; reflecting its specific infrastructure, configuration and governance requirements.

Hardware Costs

Opto is happy to provide all hardware costs where Opto owns and maintains the hardware for the life of the contract. Alternatively, we have no issue if the Trust would prefer to procure the hardware directly.

Hardware fee's are subject to change based on suppliers and other external factors, such as RPI.

Item	Price per Unit
iPad	£1040
Privacy, Security & Connectivity	£1000
Signage/Wayfinding	Price on application

Software Licence Fees

Opto offers a transparent annual subscription that includes all hosting, operations and support.

Opto is able to offer flexible pricing based on specific customer requirements. Discounts from list pricing may be available based on customer requirements and organisational scale (including annual attendance). Please contact Opto's Commercial team for further details.

Contract Term	Cost per Patient
3 Year	£1.65
5 Year	£1.35

Further Notes

- All pricing is quoted in Pounds Sterling (GBP) and exclude VAT.
- All charges are invoiced annually in advance.
- The prices listed applies to the core functionality of the Opto platform as described in the service definition.
- Additional feature sets or modules released beyond the core offering will be considered optional add-on services. Where applicable, these add-on services may be offered at an additional cost.