

PRISM SOLUTION PRICING

G Cloud 15

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PRISM Pricing

PRISM with FwaaS

Our cloud native SASE platform unifies industry leading network and security technologies and software into a single managed service. You choose the tools you need to improve network performance, reduce cost and complexity, and strengthen security. Your bespoke SASE solution is built, deployed and managed by Cloud Gateway.

This pricing includes our three platform modules, Cloud Connect, Enterprise Connect and our Secure Enforcement Core (SEC). Cloud Connect includes two connections to Cloud Service Provider instances. Enterprise Connect includes VPN Site Connectivity and Data Centre Connectivity. The Secure Enforcement Core includes FWaaS but may be sold with basic Foundation Security instead (please ask for revised pricing). Pricing does not include HSCN or PSN circuits. For Encrypted Cloud options please see below.

Bandwidth	Annual price with Standard Support in business hours	Additional annual price for Premier Support 24x7x365
100Mbps	£176,400	£35,280
250Mbps	£225,736	£45,148
500Mbps	£408,807	£81,761
1Gbps	£661,500	£132,300
2Gbps	£826,875	£165,375
5Gbps	£1,102,500	£220,500
10Gbps	£1,653,750	£330,750

Additional Connections

Additional connections to a Cloud Service Provider VPC environment.

Bandwidth	Annual price with Standard Support in business hours	Additional annual price for Premier Support 24x7x365
Cloud connection to a VPC environment	£13,892	£2,778

Data Centre Connectivity

Additional physical data centre connectivity can be provided. Where a resilient link to a data centre is required, pricing is in addition to the Prism cost above. The

pricing assumes the customer has technical capability in-house to assist with the installation, otherwise Professional Services fees will apply.

Two scenarios are outlined below as examples. Both scenarios assume connectivity to the Data Centres we already have a presence in - Equinix LD8 (London), Equinix MA3 (Manchester), Ark Cody Park (Farnborough), Ark Spring Park (Corsham), Telehouse North (London). Please contact us for an up to date list.

Physical, resilient data centre cross-connect to your already installed and paid for connection, installed by you	£788 one-off set-up
Physical, resilient data centre cross-connect to your rack, arranged and installed by us	£8,085 one-off set-up £5,765 per annum

Remote Access

Remote Access provides a scalable, secure way for your remote workers to access network endpoints and applications from outside of the traditional office environment. Multi Factor Authentication can also be added if required.

Remote users	Annual price with Standard Support in business hours	Additional annual price for Premier Support 24x7x365
50 users	£9,923	£1,985
100 users	£15,876	£3,175
Up to 200 users	£26,460	£5,292

FTPS Service

A scalable and highly available secure file transfer service supporting FTPS and SFTP protocols over the internet. The service is designed to store files securely and push them on to internal servers and services.

FTPS Service	Annual price with Standard Support in business hours	Additional annual price for Premier Support 24x7x365
All bandwidths	£27,972	£5,594

FTP VPN Service

The FTPS VPN Service provides a secure and safe mechanism for users to connect to the FTPS service to download files stored on the service.

FTP VPN Service	Annual price with Standard Support in business hours	Additional annual price for Premier Support 24x7x365
All bandwidths	£69,930	£13,986

Core Connect

Core Connect provides a simple and cost-effective way to connect infrastructure housed in the customer's racks to our Cloud Gateway platform. The switches act as a Layer 2 or Layer 3 gateway, handling traffic either within the same data centre or to another one of our data centre locations. We deliver a pair of managed switches, designed and architected for resilience and availability, which we then manage remotely.

	Annual price with Standard Support in business hours	Additional annual price for Premier Support 24x7x365
Core Connect Service Management	£110,250	£22,050
Per-port activation	£2,205	Included in above

Transit-only Connectivity

Connect your Data Centre to your Cloud Service Provider directly to transfer data for migration projects, bypassing security and inspection, avoiding impact on production traffic. Based on 1 cloud connection. Available as an add-on to Prism. Higher bandwidths are also available.

Bandwidth	Annual price with Standard Support in business hours	Additional annual price for Premier Support 24x7x365
1Gbps	£132,300	£26,460
2Gbps	£189,000	£37,800
5Gbps	£252,000	£50,400

Encrypted Cloud

Encrypted cloud is either available as an add-on to the core Prism service with a Cloud Connection, or with Transit-only Connectivity.

Encrypted Cloud 1Gbps	Annual price with Standard Support in business hours	Additional annual price for Premier Support 24x7x365
As an add-on to Prism with FWaaS	£10,500	£2,100
As an add-on to Transit-only Connectivity	£38,942	£7,789
Onboarding	£1,050 One-off	n/a

PSN Connectivity

PSN Connectivity enables you to connect our platform quickly and securely to the Public Services Network. The service provides a resilient IP connection to the PSN network in line with PSN compliance. Other bandwidths are available.

Bandwidth	Annual price with Standard Support in business hours	Additional annual price for Premier Support 24x7x365
Resilient connection 100Mbps	£27,783	£5,557

PSN Connect

In addition to IP-based PSN connectivity, we can also provide solutions that connect your individual users to the PSN, wherever they may be. These solutions can grant access to specific PSN applications in a controlled fashion, using 'walled garden' techniques to keep the PSN community secure. PSN Connect is sold on a per-user basis, with licences starting at 5 users with a £125 onboarding fee.

Users	Annual price with Standard Support in business hours	Additional annual price for Premier Support 24x7x365
5 users	£6,174	£1,235
Other volumes are based on a minimum number of 5 users at £99.75 per user per month	£1,197 per user	£239 per user

HSCN Connectivity

HSCN Connectivity enables you to connect quickly and securely to The Health and Social Care Network (HSCN). The HSCN Connectivity Service provides an IP connection to the HSCN network in line with the HSCN Compliance Framework.

Other bandwidths are available on request.

Bandwidth	Annual price with Standard Support in business hours	Additional annual price for Premier Support 24x7x365
Resilient connection 100Mbps	£27,783	£5,557

Managed WAN Services

Managed WAN enables you to employ us to be your WAN (Wide Area Network) provider. Managed WAN generally involves delivery of physical circuit(s) to your site(s) and installation/configuration of a network device, and Customer Premises Equipment (CPE). The service is designed to provide seamless and transparent access to the rest of the network.

Your pricing will vary depending on the specific location of your sites, the bandwidth requirements and other factors	Elements to be included in the pricing - device type, circuit, support, installation, Excessive Construction Charges, resiliency.
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WAN Link Encryption

We can provide fully resilient and encrypted links across your entire network. This pricing would be an upfront payment. To reduce to standard support, please ask.

10Gbps Resilient Encrypted links, supported with Premier Support 24x7x365	Price
10Gbps Encrypted Links	£300,013 per annum
Onboarding, 8 days included	£8,400 one-off

SD-WAN

SD-WAN can be provided as an add-on to Prism and is a virtual WAN architecture allowing you to securely connect users to apps using any combination of transport services including MPLS, LTE and broadband internet.

The pricing below includes encryption as standard and assumes we provide the equipment.

Customers should select a per site option or a data centre option.

SD-WAN Per Site	Annual price with Standard Support in business hours	Additional annual price for Premier Support 24x7x365
SMALL SITES		
Small site single deployment - up to 500Mbps Installation (one-off) £5,894	£4,200	£840
Small site resilient deployment - up to 500Mbps Installation (one-off) £11,787	£6,900	£1,380
MEDIUM SITES		
Medium site single deployment - up to 1Gbps Installation (one-off) £7,996	£6,607	£1,321
Medium site resilient deployment - up to 1Gbps Installation (one-off) £16,116	£10,215	£2,043
LARGE SITES		
Large site single deployment - up to 5Gbps Installation (one-off) £52,582	£27,468	£5,494
Large site resilient deployment - up to 5Gbps Installation (one-off) £105,163	£39,936	£7,987
SD-WAN in the Data Centre (Hubs)	Annual price with Standard Support in business hours	Additional annual price for Premier Support 24x7x365
Small hub resilient deployment (hardware, support and managed service) -up to 2.6 Gbps DPI	£10,215	£2,043
Small site single deployment (hardware, support and managed service) -up to 3 Gbps DPI	£39,936	£7,987

Small site single deployment (hardware, support and managed service) -up to 7 Gbps DPI	£83,718	£16,744
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Microsoft Azure Peering Service (MAPS)

MAPS is a component service available as part of the Cloud Gateway Prism platform. MAPS is a private peering between Cloud Gateway and Microsoft that provides low latency and secure connectivity from you to Microsoft public services e.g O365, MS Teams and Azure.

Bandwidth	Annual price with Standard Support in business hours	Additional annual price for Premier Support 24x7x365
100Mbps	£3,150	£630
250Mbps	£3,780	£756
500Mbps	£8,820	£1,764
1Gbps	£16,380	£3,276
2Gbps	£20,160	£4,032
5Gbps	£30,240	£6,048
10Gbps	£56,700	£11,340
Onboarding - 1 day included	£1,050 One-off	n/a

Extranet

A separate production stack that allows customers to securely connect themselves and third party suppliers to our infrastructure, typically for management purposes. Traffic is routed to and from customer sites or cloud service providers via Extranet and not the core Cloud Gateway stack. Access rules are set by the customer, but configured and managed by us. Capacity can be lower than the corporate capacity.

Bandwidth	Annual price with Standard Support in business hours	Additional annual price for Premier Support 24x7x365
100Mbps	£57,881	£11,576

Secure Web Gateway (SWG)

SWG can be provided as an add-on to Prism and provides centralised, controlled access to the internet. Use it to set web protections that manage and control traffic out to the internet.

Bandwidth	Annual price with Standard Support in business hours	Additional annual price for Premier Support 24x7x365
100Mbps	£34,035	£6,807
250Mbps	£43,563	£8,713
500Mbps	£60,241	£12,048
1Gbps	£79,640	£15,929
2Gbps	£106,358	£21,272
5Gbps	£159,281	£31,856
10Gbps	£212,033	£42,406
Onboarding - 1 day included	£1,050 One-off	n/a

Web Application Firewall (WAF)

WAF is a highly sophisticated, configurable firewall that protects your web applications from malicious attacks. Equipped with a comprehensive suite of protective features, WAF sits between external consumers and web applications, safeguarding critical business data from a host of potential threats. Pricing includes unlimited web applications.

Bandwidth	Annual price with Standard Support in business hours	Additional annual price for Premier Support 24x7x365
25Mbps	£34,729	£6,946
100Mbps	£69,458	£13,892
500Mbps	£156,555	£31,311
1Gbps	£313,110	£62,622

Service Changes

Amendments to your service after live service has commenced.

Type of change	Per change
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Standard Small Changes Simple UTM/Firewall/WAF policy change Enterprise/cloud instance removal DNS entry change	£53.00
ZTNA Changes Amendments to existing policy Adding a new policy Adding a new application	£420 per amendment £840 per new policy £1,575 per new application
Other Changes Other changes to service not mentioned above	Based on the SFIA Rate Card, see the separate document

Pricing notes

- All prices exclude VAT and are subject to change
- All quotations for connectivity are subject to survey at the time of enquiring
- Prism deployment is charged at £5,000 as a one-off fee which includes 5 days professional services onboarding support. Additional services may have onboarding time and this is indicated above. If onboarding exceeds the time allocated due to customer issues, additional onboarding time can be provided at £1,000 per day
- Business Hours are Monday to Friday 9am to 5.30pm excluding English Bank Holidays
- For bandwidths less than 100Mbps, please ask us for details
- Pricing is based on a 1 year term. Multi-year discounts are available