

Softcat Plc - Salesforce Lightning Agentforce CRM (formerly Salesforce Lightning CRM Cloud)

Detailed Pricing

Lightning Agentforce CRM (formerly Lightning CRM Cloud)	Unit Price by Volume Band (subscribers from-to)					
Description	Unit	1-99	100-199	200-499	500-999	1000+
Sales & Service Cloud - Enterprise Edition	User/Month	£123.82	£110.33	£100.29	£87.35	£78.02
Sales & Service Cloud - Unlimited Edition	User/Month	£253.47	£203.49	£182.07	£164.22	£135.66

Percentage Based Products		Unit Price
Description	Unit	%
Salesforce Shield	% of Net Price	30%
Platform Encryption	% of Net Price	20%
Event Monitoring	% of Net Price	10%
Field Audit Trail	% of Net Price	10%
Description	Unit	%
Sandbox (Developer Pro) ¹	% of Net Price	5%
Sandbox (Partial Copy) ¹	% of Net Price	20%
Sandbox (Full Copy) ¹	% of Net Price	30%
Salesforce Data Mask	% of Net Price	10%

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Description	Unit	%
Premier Success Plan	% of Net Price	18%
Premier Success Plan - Heroku	% of Net Price	18%
Premier Success Plan - Pardot	% of Net Price	18%

Description	Term
*	Products identified with asterisk (*) are Phased Out Products. Phased Out Products can only be purchased by Customer that has already purchased the same Phased Out Product before and continues using the Phased Out Product at least until the end of the term identified in the new Order Form.
¹ - Sandbox (Developer Pro) ¹ - Sandbox (Partial Copy) ¹ - Sandbox (Full Copy)	% of NET price for Sales Agentforce, Service Agentforce, Force.com, Chatter Plus, Communities, Knowledge-only and Portal Users (all types). Enterprise Edition (EE) includes 1 Sandbox (Partial Copy). Unlimited Edition (UE) includes 5 Sandbox (Developer Pro), 1 Sandbox (Partial Copy), 1 Sandbox (Full Copy).

The pricing above shall also apply to existing Customers who have legacy Stock Keeping Units (SKU) on existing Orgs, per Edition as appropriate: Sales & Service Agentforce CRM - Enterprise Edition, or Sales & Service Agentforce CRM - Unlimited Edition. For clarity, any new Orgs shall use the new SKUs, as above.

All prices are exclusive of VAT.