

Oakland Data Platform Hosting Pricing Document

Pricing for our Data Platform Capability is split into two parts.

Part 1: The cost of our team to define, design, and implement the capability.

This service is a consultancy-based service, the price of which is based on a Time and Materials approach, which is wholly dependent on the scope of the work a client needs.

We will typically approach the Data Platform Hosting service as a full end to end service, and as such we will follow a discovery, design, plan, implement, and adapt approach (as defined in the service definition document).

Without this approach a client's cloud capability costs can escalate rapidly without the associated benefit/return on investment. As such we see this as an essential part of this service.

We utilise a mixed blend of skills to develop this capability and draw upon the SFIA rate card provided.

Part 2: The cost of the hosting and software services we provide as part of that capability.

With the design of the data capability matured we will move to implementation.

Before committing to a full end to end service incorporating a complete data platform to accommodate the whole of the client's needs, we typically set up a focused capability demonstrator to prove the value of the capability by meeting the clients use case chosen at the start of the engagement. Our approach is then to scale this capability out to meet the wider needs of the business.

Dependent on agreements with a client, we will host this capability in our own cloud tenancy (the cost will be recharged to the client), or alternatively we will build this capability in the client's cloud tenancy. Typically, these reside in GCP/AWS/Azure-hosted environments.

The cost of cloud hosting is the price charged by the vendors we utilise; we do not add a mark-up on those values.

Typically, the range of this service (dependent if it is just design or implementation) will range from approximately £20,000 through to £1,000,000 for a full end to end data platform as well support. These are indicative values only.