



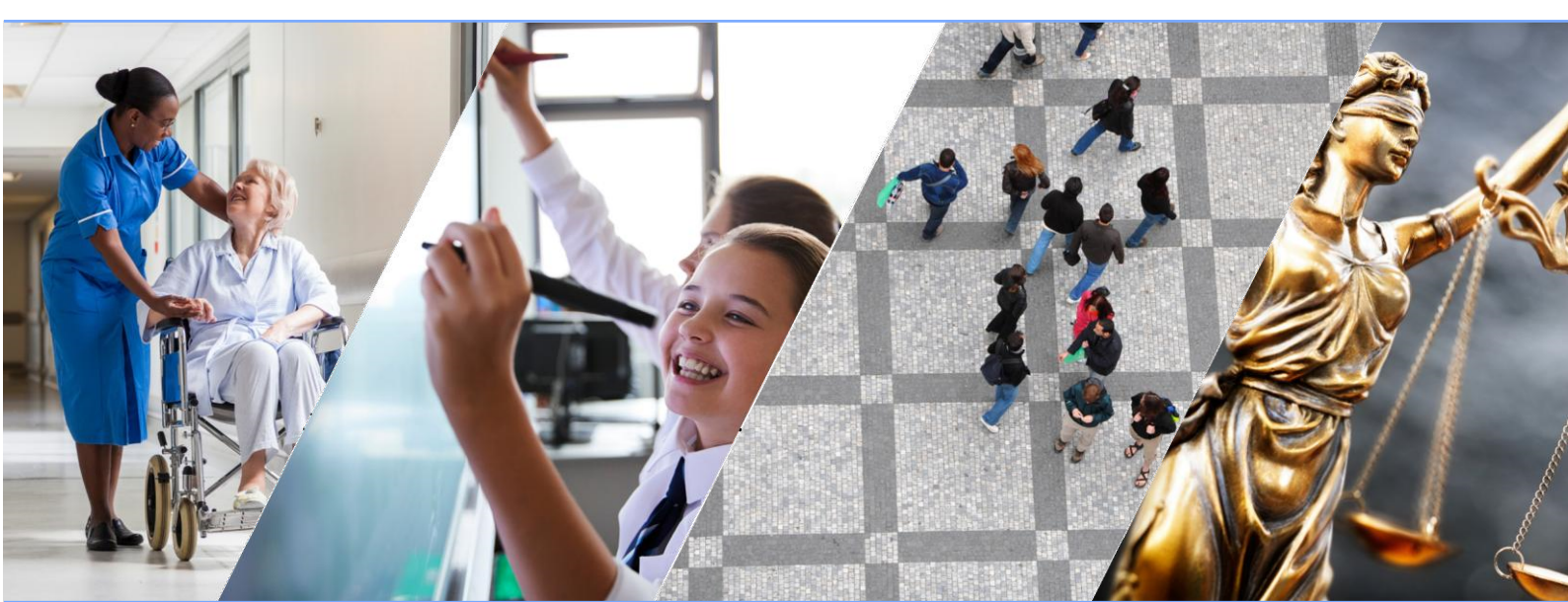
# IBM – IBM Concert

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## G-Cloud 15 Pricing Document

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# Pricing Document

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## 1.1 Volume Discounts

IBM has a strategic Memorandum of Understanding (MoU) with Crown Commercial Services (CCS) which is applicable to all Public Sector Customers buying via G-Cloud.

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## 1.2 Unit based Pricing

| Part Code | Part Description                                   | QTY | 12 Month Total | Per QTY Per Month |
|-----------|----------------------------------------------------|-----|----------------|-------------------|
| DOM8HZX   | IBM Concert Standard 1000 Resource Units per Annum | 1   | £1,012.20      | £84.35            |

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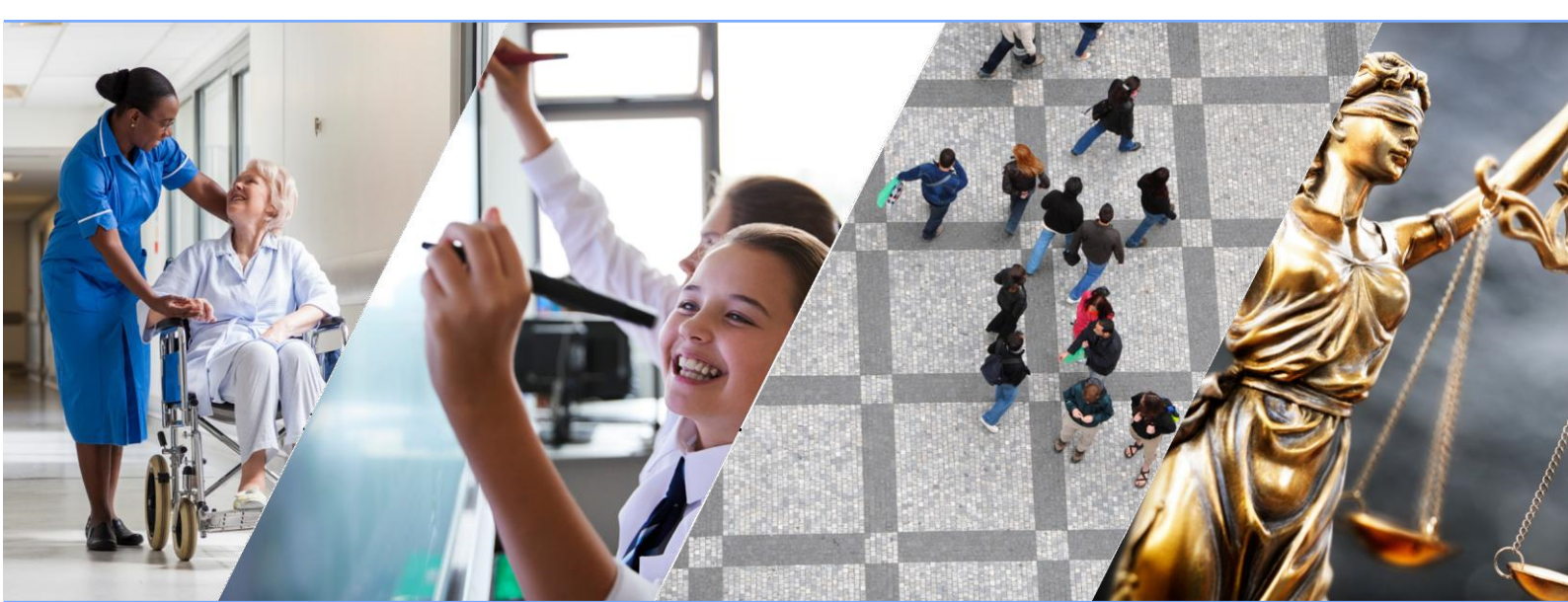
# IBM – IBM Instana Observability

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## 1.2 Unit based Pricing

| Part Code | Part Description                                                                        | QTY | 12 Month Total | Per QTY Per Month |
|-----------|-----------------------------------------------------------------------------------------|-----|----------------|-------------------|
| D0N77ZX   | IBM Instana Observability Essentials Managed Virtual Server per Month                   | 1*  | £243.00        | £20.25            |
| D0N79ZX   | IBM Instana Observability Standard Managed Virtual Server per Month                     | 1*  | £911.40        | £75.95            |
| D10A8ZX   | IBM Instana Observability Standard Solution bundle add-on 1000 Resource Units per Month | 1   | £12,156.00     | £1013.00          |

\*minimum order quantity is 10 licenses per part number

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# IBM Technology

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IBM – Noname Advanced API Security for  
IBM

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## 1.2 Unit based Pricing

**Note: Minimum Quantity 1 & Minimum 12 months**

| Part Code | Part Description                                                                                    | QTY | 12 Month Total | Per QTY Per Month |
|-----------|-----------------------------------------------------------------------------------------------------|-----|----------------|-------------------|
| D0EUDZX   | Noname Advanced API Security as a Service for IBM Instance per Month                                | 1   | £161,640.00    | £13,470.00        |
| D0EUFZX   | Noname Advanced API Security as a Service for IBM Managed Endpoint Resource Unit per Month          | 1   | £349.68        | £29.14            |
| D0I1FZX   | Noname Advanced API Security as a Service for IBM Active Testing Access per Month                   | 1   | £136,416.00    | £11,368.00        |
| D0I1HZX   | Noname Advanced API Security as a Service for IBM Active Testing Mng Endpnt Resource Unit per Month | 1   | £182.28        | £15.19            |

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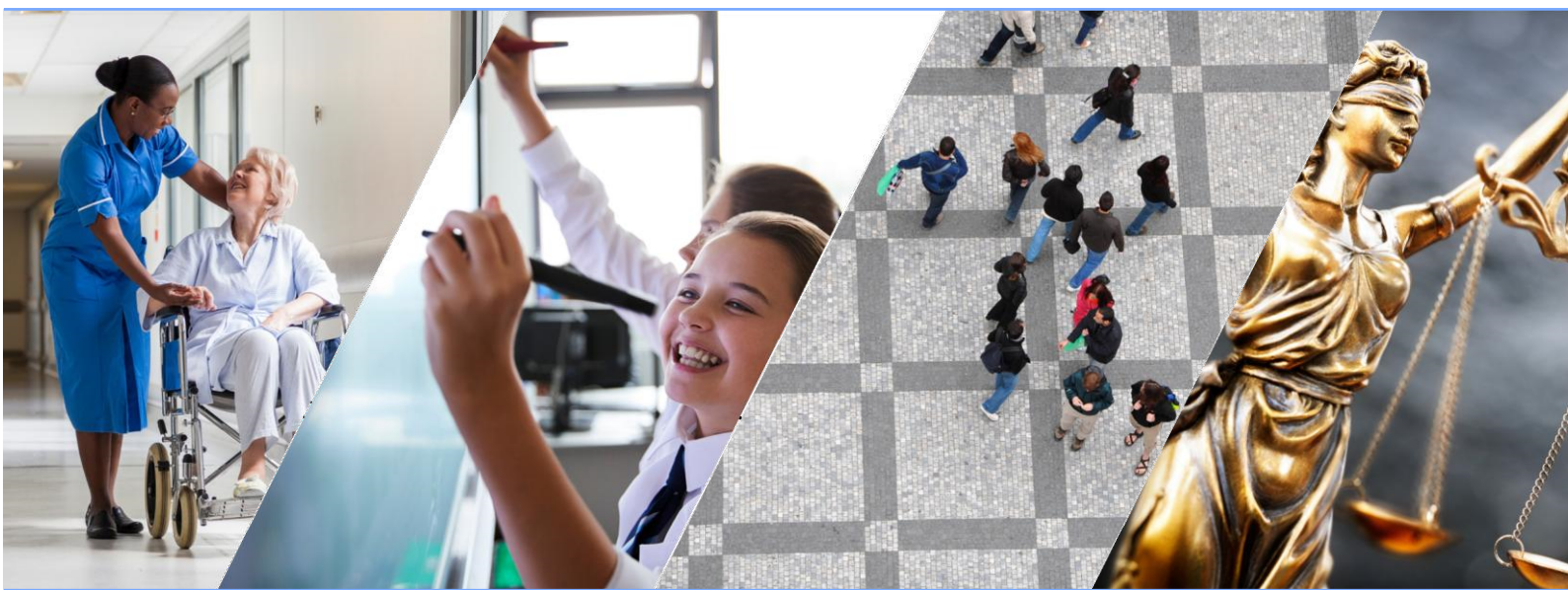
# IBM – IBM Turbonomic SAAS

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## 1.2 Unit based Pricing

| Part Code | Part Description                                  | QTY | 12 Month Total | Per QTY Per Month |
|-----------|---------------------------------------------------|-----|----------------|-------------------|
| D0I0GZX   | IBM Turbonomic Standard Monitored Costs per Annum | 1*  | £3,036.00      | £253.00           |
| D09ECZX   | IBM Turbonomic Managed Virtual Server per Month   | 1** | £228.72        | £19.06            |

\* Minimum quantity order is 16 units, (1 unit = \$100K) (i.e., at least \$1,500,001 to \$1,600,000 USD of annual cloud spend)

\*\* Minimum order quantity of 250

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# IBM – Verify

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## 1.2 Unit based Pricing

**Note: Minimum Users 1 & Minimum 12 months**

| Part Code | Part Description | QTY | 12 Month Total | Per QTY Per Month |
|-----------|------------------|-----|----------------|-------------------|
| D0231ZX   | IBM Verify       | 1   | £268.80        | £22.40            |

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# IBM – Verify Identity Protection

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## 1.2 Unit based Pricing

**Note: Minimum Users 1000 & Minimum 12 months**

| Part Code | Part Description               | QTY  | 12 Month Total | Per QTY Per Month |
|-----------|--------------------------------|------|----------------|-------------------|
| DONENZX   | IBM Verify Identity Protection | 1000 | £65,880.00     | £5,490.00         |

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# IBM – Verify Privilege

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## 1.2 Unit based Pricing

**Note: Minimum Users 10 & Minimum 12 months**

| Part Code | Part Description                                                                                  | QTY | 12 Month Total | Per QTY Per Month |
|-----------|---------------------------------------------------------------------------------------------------|-----|----------------|-------------------|
| D021CZX   | IBM Verify Privilege Vault SaaS for Privileged Users per Authorized User Subscription Per Annum   | 10  | £22,800.00     | £1,900.00         |
| D05QBZX   | IBM Verify Privilege Vault for Privilege User Non Production Authorized User per Annum            | 1   | £1,139.52      | £94.96            |
| D021BZX   | IBM Verify Privilege Vault SaaS for Business Users per 50 Authorized Users Subscription Per Annum | 1   | £2,052.00      | £171.00           |
| D05SCZX   | IBM Verify Privilege Vault SAAS For Business Users Non Production Authorized User per Annum       | 1   | £1,024.80      | £85.40            |

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# IBM Technology

G-Cloud 15

IBM – webMethods Hybrid Integration

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Contact: Anne-Marie Wheeler

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## 1.2 Unit based Pricing

**Note: Minimum Quantity 400 & Minimum 12 months**

| Part Code | Part Description                  | QTY | 12 Month Total | Per QTY Per Month |
|-----------|-----------------------------------|-----|----------------|-------------------|
| D0YG9ZX   | IBM webMethods Hybrid Integration | 400 | £15, 312       | £1,276.00         |

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